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### NEWS SUMMARY

GENERAL

### Lebanon Equities 'invaded gain 2.2; Gold by Israelis' off \$16

EQUITIES were firmer on end-Account bear closing and Israeli forces stormed across the border into Senthern Lebes the 2.2 higher at 460.3. border into Southern Lebanon, the Palestine news agency WAFA reported. It said Palestinian commandos were engag-ing the Israelis in an effort to FT Industrial

According to the agency the Israelis were pushing towards the Khardali bridge across the Litani river, about five miles north of the Israeli border. "First reports indicate that the Zionist enemy might expand the extent of its aggression," WAFA said. The reported invasion came two days after a bomb blast killed one Israeli and injured 34 others in Jerusalem.

#### **Bokassa flies** to France

halt their advance.

Emperor Bokassa of the Central African Empire, ousted in a bloodless coup, flew in a private jet to a French air base 60 miles west of Paris. Members of his family are in France but French officials said his visit

" inopportune." A detachment of 300 French troops were sent to the deposed emperor's country at the request of its new leader, President David Dacko. One of the nation a republic. Page 2

#### Jets collide

rier jump jet aircraft crashed otter a mid-air collision with shares, reslowing optimists uself another Harrier over Wisbech, Cambridgeshire. Several people were injured but the two nilots were injured but the two pilots ejected and were unhurt.

#### **New trial jury**

A new jury panel was ordered for the Old Bailey trial of six alleged anarchists after the Guardian newspaper disclosed details of a confidential report on the vetting of 93 potential

#### Jewels to stay

The Indian Government ruled that all 37 items in the late Whath of Hyderabad's jewellery collection were national collection were national treasures" and could not be exported. A New Delhi auction the biggest for any singleswner jewel collection-was called off and a \$25.4m deposit is to be returned to two fureign Moscow. bidders. Page 6

#### Tary Euro win

Contervative candidate Miss Shelarh Roberts held London South-West in the first by-election to the European Parlinment, but her majority was cut from 31,000 to less than 9,000. She won the seat in June but was disqualified. Page 3

#### Rhoodie denial

Former South African Information Minister Eschel Rhoodle was charged in Pretoria Supreme Court with fraud involving more than R83,000 (£46,629). He denied misappro-Priating funds intended for a South African Government pro-

#### paganda network. Page 2

End of illusion Television illusionist Romark, back of a police van, was fined \$100 for reckless driving and dedered to pay £220 costs at a leadon court. He said he would top blindfold stunts from his

#### Briefly ...

hish detectives investigating the murder of Earl Mountbatten bece released all but two of the people detained for question-

Imcan being expensively Probmed for furthcoming adverlising campaign for Guinness escaped from his cage at the home of his Sussex trainer and ranished.

#### • LAPORTE Industries (Holdings) reports taxable profits up by 80 per cent from £4.72m to £8,52m for the first half of 1979 despite losses during the transport strike. Page 18 and Lex

· PARIBAS, the French banking group, reports first-half taxable profits of FFr 326m (£35.17m), compared with FFr 573m for the whole of

1978. Page 25

• WARD WHITE Group of footwear, electrical and mechanical engineers, reports first-half profits up from £2.16m to £2.65m. Page 18

#### CHIEF PRICE CHANGES YESTERDAY

Prices in pence unless otherwise indicated)



## Muzorewa accepts principles of British proposals

BY BRIDGET BLOOM AND MICHAEL HOLMAN

Bishop Muzorewa, the leader of the Salisbury delegation to Rhodesia talks at Lancaster House, London, announced last night that his Government accepted the general principles of the constitutional proposals submitted by the British Government.

In return for this acceptance, rewa said. said the Bishop, his Government The Ri demanded the lifting of was welcom

"Now we have agreed in principle to the amendment of certain clauses in our constitution in accordance with the wishes of the British Government, there is no longer moral or legal grounds for the con-tinuation of sanctions against our country by Her Majesty's Government and the inter-national community as a whole," he said.

The Bishop indicated his delegation's acceptance of the British proposals as a basis for detailed negotiations of an independence constitution in an eight-paragraph statement.

The Rhodesian Prime Minister gained up to and shorts up to . The Government Securities index rose 0.28 to 72.29. refused to answer questions, but added a sentence to the prepared text clearly indicating that Mr. Ian Smith, the former Rhodesian Prime Minister, had voted against the Government's present position.

ment. "The vote was 11 for critical. The Bishop was living and one against," Bishop Muzo- in an "Alice in Wonderland

is at the centre of a Commons

inquiry into more than £52m

worth of wrongful payments. Within Whitehall it was being

stressed vesterday that the decision had been taken in the

light of pressure from the Euro-pean Commission and not

because of the row over the

It is understood that oil industry applicants for interest

relief grants are being told that

no more aid will be authorised.

A Government statement is

The scheme was due to be

wound up at the end of March next year. But, since the Con-servative Government was

THE SUSPENSION of Times

Newspapers over the past ten

months, at a cost of more than

over the first balf of the year.

which reported its half-yearly

cent increase in profits

Mr. Michael Mander,

expected the papers would be

back on the streets by early

The record industry; piracy and prob-

lems ...... 16

Athens: bring back the birds and the

trees ,...... 17

The markets: a look at Rolls-Royce

Motors ..... 6

Insurance: following a motor

accident ..... 7

Taxation: investment trusts relief 7

Your savings: savers may soon save

more ...... 8

Motoring: the French version of a small

family car ...... 10

Arts
Books Page
Bridge
Chess
Collecting
Commodities
Commodities
Conspany News 1
Creasword Puzzle
Economic Diary
Entertain, Guide
Euro-Options
Financo & Family
Fi-Acturales
Gardening

The loss compares with a pre-

expected shortly.

administration of the scheme.

BY RAY DAFTER, ENERGY CORRESPONDENT

The Rhodesian acceptance was welcomed by a spokesman for Lord Carrington, who described it as a "major advance" and continued: "I pay tribute to the constructive attitude that has enabled Bishop Muzorewa to take this step. I now hope for the agreement also of the delegation of Mr. Nkomo and Mr. Mugabe" (the co-leaders of the Patriotic

However, the spokesman would not be drawn on the bishop's sanction demand, declaring that the object of the British Government had always been to work towards an internationally acceptable solution the Rhodesian problem which would automatically lead sauctions being lifted Today's events are a step in that direction," the spokesman continued, "but the conference continues, and I cannot anticipate the outcome.

The first reaction from the Patriotic Front, who had spent the afternoon in a further bers had, he said, taken a "vote session of bilateral discussions by secret ballot" on the state- with Lord Carrington, was

THE GOVERNMENT is pre- the scheme terminated. The North Sea from 40 per cent in

maturely winding up the North European Commission had 1974 to 66 per cent (worth Sea industrial aid scheme which repeatedly complained to the £1,037bn) in 1978. Although

Common Market policies.

Some £150m to £160m of aid

has been authorised since the scheme was introduced in 1973.

Its aim has been to provide UK

companies with an opportunity

to compete with overseas oil

equipment suppliers, many of

which have been helped by

world " and Mr. Edisson Svobgo. a senior member of Mugabe's delegation,

journalists.
"Peace in Zimbabwe can come only with the full and complete concurrence of the Patriotic Front. His agreement with the British Government will not bring about anything. War continues until Presidents Mugabe and Nkomo agree to stop it. If he doesn't under-stand that, he doesn't under-stand anything."

However, the Bishop's reference to "subsequent steps" that would have to be taken following final agreement on a constitution was welcomed by Mr. Svobgo as an indication that the Salisbury Government was now prepared to discuss arrangements for transition to independence.

During the conference the Bishop has insisted that his team had come to London simply to negotiate a new con-stitution, while the Front has maintained that transitional arrangements are as important as the constitution itself.

covering 3 per cent of up to 80 per cent of the outstanding cost

It had been discovered that

many of the grants-perhaps

more than half-were authorised

by Department of Energy

officials even though applica-

£2.2m compared with a profit in the first half of 1978 of £6.7m.

Sept. 20 Previous

boungt in the UK.

Smith's week at Laneaster House Page 3

# STERLING.

### Dollar remains weak

By Peter Riddell,

DOLLAR remained extremely weak yesterday in nervous foreign exchange market conditions. Widespread bank central intervention ensured that dorline in the rate was only small, following the sharp fall on Thursday.

volatile and dealers were con-fused about the intentions of

Reserve.
Nevertheless, the dollar still slipped to DM1.7645 compared with a previous European close of DM1.7690 and it fell to SwFr1.5710 against SwFr-5812; previously.

This compares with a trading range of DM 1.81 to DM 1.84 for the previous three months, and what had been seen as an un-official central bank floor of

tations of the decline. One, for which there is some evidence from Washington, is that the U.S. authorities were caught unawares by the size of the selling late on Wednesday, and central banks did not resist the sure until late Thursday morning.

to test the temperature; withdraw for a few hours o allow the dollar to depreciate slightly Consequently there has been considerable speculation about whether yesterday's intervention was a sign of the U.S. Fed's desire to establish a new trading

range above DM 1.76. Sterling had a relatively quiet day though the rate still flutcated sharply. Over the day as a whole the rate rose by a of a project, providing that equipment and services are quarter of a cent against the dollar to \$2.1635 while the trade-weighted index increased by 0.1

points to 68.2 Money Markets, Page 27

The U.S. currency was still

the authorities. The result was heavy selling pressure. There is reported to have been big interventions by the Swiss National Bank since Thursday lunchtime, with action too, by the Bundesbank. Later in the day in New York moderate intervention is believed to have been made by the U.S. Federal

There are two main interpre-

The other explanation is that the major central banks decided

## Halt to real profitability recovery

BY PETER RIDDELL, ÉCONOMICS CORRESPONDENT.

THE RECOVERY in the under-lying profitability of British in-dustry has come to a halt so far this year in spite of a sharp growth in profits from North

This is indicated by the pro-visional estimate for Gross Domestic Product between April and June published yesterday by the Central Statistical Office. The estimate also confirms that total output grew strongly in the early summer.

Gross trading profits in the first half of this year were about the same as in the previous six months at £8.6bn after providof stocks caused by inflation.
These aggregate figures mask

big variations between different parts of industry. Thus it is clear than North Sea profits, roughly a sixth of the total, have been rising sharply as a result of both higher production and the increase in o il prices. This has already been reflected in the result of, for example, British Petroleum.

Consequently the profits of the rest of industry may have fallen with manufacturing worse placed than service and distributive trades: The underlying trend

slightly obscured by 172 per cent rise in profits net of stock between appreciation January-to-March period and the following three months. This increase can be explained

partly by a recovery from the exceptionally depressed condi-tions of the winter when bad weather and the strikes hit output and margins while the early summer consumer boom undoubtedly boosted profits. In addition, the North Sea contribution rose.

The Bank of England quar-terly bulletin earlier this week warned of a depressed outlook

The output measure suggests a rise of 1 per cent in the half for profits, notchily of manufacturing industry, as a result of quarters of the rise is explained turing industry, as a result of subdued demand, a worseming

**ECONOMIC ACTIVITY** Gross **Gross Trading** Profits (net of stock 1975=100) Lm) 14,101 105.9

107.8 107.0 108.9 107.3 109.9 All figures are seasonally adjusted. Source: Central Statistical Office.

of cost pressures and the poorest international competitive posi-tion for more than 10 years. Consequently the Bank said that real rates of return on net

trading assets of industrial and commercial companies, exclud-ing North Sea operations, could this year fall appreciably below the previous low point of 31 per cent of 1975 after recovering to 41 per cent last year.

The new official figures indicate that Gross Domestic

Product, the commonest yard-stick of economic activity, rose by between 24 and 3 per cent between the first and second quarters. This is officially seen as in part the result of some recouping of output lost through the adverse weather conditions and industrial disputes of the first quarter."

There was, however, little change in the underlying level Gross Domestic Product between the second half of 1978 and the first half of 1979 according to the measure which takes an average of output, income

by higher North Sea oil output.

#### Price of short tap cut BY PETER RIDDELL, ECONOMICS CORRESPONDENT

THE BANK of England yesterday sold a significant amount

of gilt-edged stock to the market for the first time for over a fortnight after the Government Broker cut the price of the short-dated tap issue.

reduced to £95%, compared with Possibly about £100m to an original issue price of £97‡ £150m nominal of the stock— on August 15. 111 per cent Exchequer 1984 stitutions organised by a couple of major stockbrokers. This may

the £1bn stock still in the hands of the Government Broker, and the issue could be exhausted quickly. The price of the stock was

Until the reduction in price is believed to have been sold the yield on the stock, like the to a consortium of financial in-medium- and long-dated taps, had been out of line with the

#### **Appointment of Investment Advisers**

Your Board are pleased to amounce that they have obtained the services of Allen Harvey & Ross Investment Management Limited to act as investment advisers to your Company. Allen Harvey & Ross Investment | Management have established an excellent record in management of Gilt-edged funds. The parent company, Allen Harvey & Ross Limited, have acted as principals in the London Money Market since 1888. Second Interim Dividend

The Directors are pleased to declare the second interim dividend of 6.5p making a total payment of 12.75p for the period ending 31st July 1979 – an increase of 0.75p per share over the forecast in the prospectus.

Estimated Gross Dividend Yield (at the offer price of 92p xd\*)

The Company was formed by Arbushnot Securities (C.L.) Limited to provide management of British and Irish Govern-ment Securities. As the Company is resident outside the United Kingdom and Ireland, interest on the securities in the fund is received without deduction of tax. The Company is liable only to £300 Jersey Corporation Tex. The Share Capital is divided into Income and Capital shares which are of equal value and are issued and

redectited at prices based on net asset value. \* The Income shareholders receive gross dividends in cash and the Capital shareholders a scrip issue of equal value.

Capital shares may not be held by residents of the United Kingdom or Jersey.

which case the operative date will be the next business day. For further particulars regarding the Company and a copy of the interim report please send the coupon to; routhnot Securities (C.L.) Limited, PO Box 284, Rudand House, Pitt Street, St. Heller, Jersey,

Please send me further details and a copy of the interim report.

## **ARBUTHNOT GOVERNMENT SECURITIES** TRUST LIMITED

"Velyanion es et 17th September 1979

Particulars of Company

Distributions are made on 15th April and 15th October.

\* The Income and Capital Shares are listed on The Stock Exchange, London. \* Valuation and dealing dates will normally be on Monday's unless any such Monday is not a business day, in

Channel Islands. Tel: Jessey (0534) 76077.

#### their own export assistance protions had been made outside timescale laid down under the Partly as a result of the aid, scheme's guidelines. This timeservative Government was British industry has increased returned to power the EEC has its share of the market for scale has now been doubled with Treasury approval in order to

Labour Government-and Mr. the scheme is being ended, oil

Anthony Wedgwood Benn, the operators already qualified for

then Energy Secretary, in grants will continue to receive particular—that the scheme discriminated an favour of UK Under the scheme companies

companies and was against are provided with a grant

stepped up its pressure to have equipment and services in the overcome the problem. Thomson loss £3.44m in UK

> They will then have been progress towards agreement, uspended for exactly one year, while Sunday Times machine and will have cost the company chapels would hold meetings on suspended for exactly one year, and will have cost the company at least £24m.

£20m so far, has been respon-sible for a £3.44m pre-tax loss for the Thomson Organisation tax profit over the same period last year of £15m. But Inter-national Thomson Organisation, publication. Once agreements have been reached, there will be a four- to six-week gap in results last month and which is which preparations for republi-

that "we should see our way through the remaining obstacles

Spot \$2,1620-1635,\$2,1430-1440 months 0.34-0.29 dis 0.45-0.40 dis months 0.92-0.87 dis 0.83-0.78 dis months 6.35-8.25 dis 8.00-8.90 dis

Gardening: grass in the machine age 13 Collecting: Victorians and King Arthur's legend ...... 15

£ in New York

Hatry Empire downfall: British connection with the 1929 crash ...... 28

Building Soc. Rates Local Authy. Bonds UK Convertibles...

#### Tuesday. Further meetings were planned with the NATSOPA A series of meetings next week with various chapels of the National Society of Operative Printers, Graphical and Media Personnel will effectively decide was £190.5m, compared with £177.5m in the same period in the date of the newspapers' re-1978. The net loss after interest and tax credits was

the holding company for the British Thomson, showed a 4 per cation will be made. Mr. Mander said that progress had been made with the NAT-SOPA industrial chapels, and Times Newspapers' deputy chief executive, said yesterday that he

The Times' night and day

machine chapels had also made

CONTENTS

Property: the mixed market in Travel: slowly down the Danube ... 13

Weekend brief: overheating at Wilkinson Match 17

Survey: home entertainment ..... 21-24



#### STERLING touched \$2,1755, but declined to closed at \$2.1635, a rise of 25 points. Its trade-weighted index rose to 68.2 (68.1). The dollars index rose His delegation of 12 memto 84.2 from 84. • GOLD fell \$16 an sunce in London to \$3694. • WALL STREET was up 1.28 North Sea industrial Two men and a two-year-old boy at \$94.97 near the close. Tradwere killed when an RAF Haring rolume surged and by 1 pm, 39m shares had changed hands. to end prematurely • FINLAND is to raise its basic

Ordinary

index

September 1979

• GILTS rallied, helped by

early gains in sterling and the Government activating short tap

Exchequer 114 per cent. Longs

bank rate from 7.25 per cent

8.5 per cent from November 1.

BRITAIN will have to spend

up to another £80m over the

next four years on supporting

Concorde wit hthe necessary

spares before finally winding

• NORTHGATE group of cloth-

ing manufacturers, owned by

Courtaulds, will close its works

near Liverpool at Christmas, making most of its 600 workers

• GENERAL MOTORS is con-

sidering buying Soviet machine

tools and components for its

vehicles, a senior representative

of the U.S. corporation said in

• LLOYD'S of London has

reached an arrangement with

members of the troubled Sasse

underwriting syndicate which could prevent threatened legal

action against 30 of the

• JAPAN'S domestic airlines.

TDA, has ordered three more A300 European Airbuses, rais-

ing its total order for the air-

Cars' plans for closing plants and cutting 25,000 jobs will have

the official support of the Transport and General Workers Union. Back Page

• DEFENCE Ministry is con-

sidering buying up to another 200 main battle tanks for the Army for about £200m, which could lead to additional work

at the Royal Ordance Factory, Leeds. Page 3

WORKERS who fight BL

members. Page 3

craft to nine.

redundant. Back Page

up the programme. Page 4

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#### **OVERSEAS NEWS**

## Rhoodie faces £46,700 charges

DR. ESCHED RHOODIE, the former South African Secretary for Information, who devised an international network of The President, who scrapped influence-buying and counter-propaganda to "sell" his predecessor as a mad despot with fraud involving more than R83,000 (£46,700) in the Pretoria Supereme Court.

The charges, representing one f the final chapters in the soor the final chapters in the so-called Muldergate scandal included using secret govern-ment funds to buy himself a holiday flat, and paying a series of cheques into the bank accounts of himself and members of himself and department's secret sluch funds department's secret slush funds.

Dr. Rhoodie, who was extradited from France last month to face trial, denied all the charges, claiming that the funds had been legitimate reimbursement of expenses. But he admitted paying the cheques
into his personal accounts, and
buying the flat in Plettenberg
Bay, on the famous garden
route of the Cape Province.

The trial is expected to reveal secret activities of the Informa-tion Department, which was given more than R64m (\$76.8m) in secret funds between 1973 and 1978.

A major question is whether Dr. Rhoodie will seek to impli-cate leading members of the Government in his activities, apart from Dr. Connie Mulder, his former Minister, and Mr. John Vorsier, the former Prime Minister, both of whom have

Evidence was led yesterday on the extensive network of secret foreign bank accounts controlled by Dr. Rhoodie, including one Swiss bank account dealing with the affairs of a film company, which con-tained more than R3m. Mr. Braam Fourie, a senior accountant in the Information Department, said he had not found any errors in the transactions of those accounts.

Mr. Fourie said officials of the department often paid bribes to "collaborators" in cash, without receipts being issued. He admitted that certain documents relating to secret projects had been destroyed on Dr. Rhoedie's

Mr. Johan Kriegler, Dr. Rhoodie's advocate, claimed that the order to destroy the documents was given by Mr. Vorster.

Mr. Fourie also confirmed that funds for the department's secret projects came from both General Hendrik van den Bergh, the Secretary for State Security, and the Department of Defence. The latter which eventually came to more than R16m a year. had to be approved with a certificate of expenditure each year from the Minister of Defence—the present Prime Minister, Mr. P. W. Botha.

THE END OF BOKASSA'S EMPIRE

## French troops in Bangui after coup

Central African Republic yesterday at the request of President David Dacko, who returned to power in an over-night coup against Emperor Bokassa.

Two company's, totalling about 300 men, arrived within hours of the coup, amid reports of looting in the streets of the

capital, Bangui.
The President, who scrapped Bokassa's short-lived empire and whose delusions of grandeur had brought the country to ruin. Emperor Bokassa is the third of Africa's strongmen to go this year, after Uganda's President Idi Amin and Equatorial Guinea's President Maclas Nuema.

Mactas Nuema.

The French Government said its force wold be withdrawn as soon as the Central African authorities had ensured the safety of the population. The French soldiers presumably have to stay at least until the Imperial Guard, the only effective fibting force is disbanded. tive filting force, is disbanded, and the country's regular army

The promptness of the French Government's response, its first intervention in Africa since the Shaba rebellion in Zaire in May last year, aroused suggestions that Paris was informed in advance of the planned takeover.

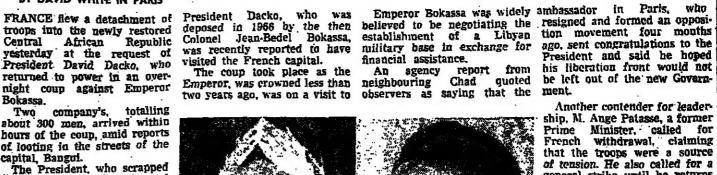
was recently reported to have visited the French capital.

The coup took place as the An agency report from his li Emperor, was crowned less than neighbouring Chad quoted be left two years ago, was on a visit to observers as saying that the ment.

Emperor Bokassa (left)

military base in exchange for financial assistance.

his nephew and successor



general strike until he returns to the country. The Emperor's exiled son, M. Georges Bokassa, gave a warning in a Paris magazine this week that his father's overthrow would lead to a bloodbath

between rival tribal groups. The situation threatens to expose France to another armed conflict, after the winding down of its other military engagements in Chad and in the Wes-tern Sahara region. France was long the mainstay of the Bokassa regime, contributing about half the national budget before its cancellation of all but humanitarian aid, when support for the Emperor became too embarras.

The French are eager to keep a foothold in the country, partly because of its strategic position between Zaire and Chad, and partly because of its uranium reserves, estimated at 15,000 tonnes.

'Corruption' audit for Pemex

By William Chislett in Mexico

PEMEX, THE Mexican stateowned oil monopoly, is to open its books to a special audit to clear up accusations

corruption. The allegations include: appointments to sinecure posts, an unfair manner of awarding contracts and illegal participation by foreign companies in

the Mexican oil industry. Sr. Jorge Diaz Serrano, the Pemex director, agreed to the audit after an eight-hour session with the new Congress, which now includes a more rectierous Left

He was summoned to speak about the country's oil policy and to answer questions about his personal affairs and matters of national interest.

The request for the audit came from the National Action Party, which asked for a group Public Accountants to look at

Pemex's books. Recently, the Pemex head has come under a cloud as a result of his alleged participation in Permargo, the company responsible for drilling the Ixtoc offshore exploration well. It suffered a blow-out in June which has become the world's worst oil spill.

Sr. Diaz Serrano denied that he still owned any shares in Permargo.

## Libra. He is believed to have stopped the bulk of its aid to Libran leader, when France turned to Col. Gaddafy, the the country last month. The French action followed a report of the Emperor's alleged interest in massacring 100 mas Carter asks Russia for partial Cuba withdrawal

BY DAVID BUCHAN IN WASHINGTON

the Soviet Union to withdraw at least some of the 2,500-3,000 combat troops which it has stationed in Cuba, according to some senior members of Congress who attended a White House meeting this week.

Intermitten talks between Mr. Cyrbs Vance, the U.S. Secretary of State, and Mr. Anatoly Dobrynin, the Soviet Ambassador to the U.S. over the past two weeks have until now dealt with the facts of the presence of a Soviet brigade on the island, with the U.S. seeking an expla-nation from Moscow via Mr. Dobrynin.

The negotiations are now believed to have come to a head, with Mr. Jody Powell, the White

PRESIDENT CARTER has asked ing that Mr. Carter has directed his advisers "to prepare options for action by the U.S. if we could not resolve the situation satisfactorily." These options do not apparently include any threat by the U.S. of military action. David Lascelles reports from

New York: New York's major banks as well at the Bank of America, the largest bank in the U.S., yesterday increased their prime rates to 134 per cent, as expected, following the lead set by Chemical Bank on Wednesday. The Federal Roserve Board

appeared to intervene in the key Fed funds market to stabilise rates there at around 11} per cent, eliminating some control banks. Mr. the uncertainty over its precise action noted, are not suited target. The move helped firm up the credit markets.

Commercial banks. Mr. the uncertainty over its precise action noted, are not suited to influencing governments to modify their policies. He said

## Finland revalued by 2%

day approved the central bank's unions have been demanding a recommendation that the exter- revaluation to counter imported nal value of the Finnmark inflation brought about by oil should be adjusted upwards by and raw material price increases 2 per cent. Added to exchange rate adjustments earlier this before the 1980 Budget Bill was year, this means that the Finnmark has now been revalued by 3 per cent since January.

Mr. Mauno Koivisto, the Prime Minister, said that the motive announced that the basic interest for the revalution was political and economic."

since May. But early this month. completed Mr. Koivisto said that revaluation was off the agenda "for the foreseeable future."

The Bank of Finland also rate will be raised from November 1 by 11 per cent to 81

#### Stronger **IMF-banks** link urged

By Leslie Colitt in Berlin

A DIRECTOR of the Bank of England and a leading West German banker have proposed more effective co-operation between the International Monetary Fund and major inter-national banks in the financing of balance of payments deficits. Mr. Christopher W. McMahon, director at the Bank of England, said at an international banking symposium in West Berlin that he was concerned over the "relatively small part" the DMF has played, compared with the banks. In financing recent deficita

that. If banking flows begin to dry up in the future, the IMF could be allowed to increase sub-

Dr. Wilfried Guth. member of the Board of Deutsche Bank, these, 73 per cent were aged between 14 and 29. could not be integrated into official negotiations or they would "lose their freedom and their autonomous responsibility."

He said that more official funds would be needed in future to bridge balance of payments gaps and to prevent chain reactions arising from a withdrawal of private credits, due to a "sud-den worsning" of the political or economic situations in debtor

## political violence broke our again in Italy yesterday following the killing by Left-wins extremists of an executive of the Fiat car group in Turin. Sig. Carlo Ghiglieno, head of planning of Fiat's car sector, was shot by four terrorists as he was leaving for work in the city. Responsibility for the murder was claimed by the Left-wing "Prima Linea" extremist movement.

Fiat car

executive

shot dead

in Turin

Sig. Ghiglieno is the third person to be killed this year by lerrorists in Turin, which has been one of the main centres of political violence in Italy

during the past three years.
The Flat group, based in Turin,
has been a prime target.
Sig. Camillo Crociani, the fugitive defendant in the Italian end of the Lockheed scandal facing a two-year prison

sentence, is reported to have been traced in Mexico. Sig. Crociant, a former chair-man of the state-controlled Finmercanics holding company. fied from Italy shortly before the Lockheed arandal broke some years ago and is alleged to have played a major part in the reported payments of \$1.5m by the U.S. company to secure the purchase by the Italian Air Force of 14 C-130 Hercules military transport sireraft in

The Italian authorities are now understood to be preparing to request his extradition.

#### Jobless figures darken Italy's economic outlook

TALY'S economic outlook is increasingly uncertain following the publication of official un-employment and trade figures yesterday. The rate of unemployment he

tween April and July hase increased by I per cent to 8.3 per cent with the number of people seeking work rising by 300.000. In the first week of July, 1.880.00 people were looking for work in Italy compared to work in Italy compared to 1,580,000 in April, according to

The statistics bureau yester da yconfirmed the deterioration in the country's terms of rade Italy's overall trade defict in the first seven months of this year totalled 1,733 bg lire (£989m) compared to a deficit of L546bn during the same period last

Last July, Italy recorded a trade deficit of L388hn, compared to a surply of L5.5bn in June and a defice of L374bn in July, 1978.

Kathryn Davies reports on a British businessman's battle in the Singapore Supreme Court.

## Richard Tarling in the witness box

RICHARD TARLING'S legal battle to clear himself on five charges under Singapore's companies act is now in its 35th

day.

The trial is taking place on the third floor of the Supreme Court building in a part of the city which was once the seat of British colonial authority. Next door is the City Hall, where Mr. Lee Knew Yew, the Prime Minister, has his office. Facing the court across Saint Andrews Road is the Padang, once described as "probably the most English stretch of green east of Suez." The famous Singapore Cricket Club is just a stone's throw away.

But the courtroom itself more Singaporean reflects values.

There is no jury. The jury British was considered an anachronism in Singapore and abolished 10 years ago. The proceedings are com-paratively informal. The judge,

Mr. Justice Kulasekaram, carefully writes down all the evidence in longhand, a procedure he has adopted since the trial began and which in part accounts for the length of time the case has taken so far. Tarling is currently undergoing medical treatment for five slipped discs which are causing him considerable pain. However, he appears relaxed and confident in court despite having to give some of his

evidence sitting down. Since

his extradition six months ago

he has been on bail of S\$150,000 (about £35,000). Howard Cashin, is also urbane

Mr. Tan Teow Yeow, Singa-pore's Deputy Public Prose-cutor.

In price for the interests of Reas in May 1978 (when Tarling was seeking to avoid extradition to Singapore).

On Wednesday of this week Tarling told the court that he "never in any year or at any staged concerned" himself with

Haw Par's report and accounts. "I signed I think one interim report drafted for me in Singapore and I signed the The five charges against Mr. Tarling relate to the affairs

national (Haw Par), in which Slater Walker, Securities London once had a substantial stake. The prosecution alleges that as a director of Haw Par International, Mr. Tarling, who was chairman, and two

other directors not on trial, failed to provide shareholders with a true and fair assess ment of the company's accounts in 1972 and 1973. The court has been told that Haw Par's wholly owned subsidiary, Haw Par Brothers Hong Kong, made substantial profits by mid-1972 by trading in the shares of two Hong Kong companies, Kwan Loong and King Fung. In so doing

Haw Par Hong Kong had realised exceptional profits amounting to HK\$36m (about

£3.32m). According to the prosecu tion Tarling was responsible for setting up the Melbourne Unit Trust as a device to deconsolidate those profits from Haw Par accounts and this move was deliberately concealed from Haw Par's

Singapore-based lawyer, to assume full authority in his own

Tarling has denied there was

shareholders. The number of charges brought by the Singapore Government has been whittled down from 17 to five. In January 1977 the Metropolitan Chief Magistrate in London dismissed two of the charges relating to Spydar Securities and committed Tarling for trial on the remaining 15. The Divisional Court upheld Tarling's appeal against nine further charges the following July. Tarling won his appeal to the House of Lords on the most serious charge of the six

chairman's statements also drafted for me in Singapore." Tarling has told the court that he had nothing to do with the development and implementation of the Melbourne He has been living in one of Unit Trust (which the prosecu-Singapore's leading hotels and tion allege was used to deconhas been able to enjoy a comsolidate profits from Haw Par
paratively normal social life out
of court hours. His counsel, Mr.
that he had discussed the setting up of the Trust with Mr. Donald and unruffled. Relations Ogilvy-Watson (one of the other between the two men and Mr. two directors named by the Justice Kulasekaram are polite prosecution who was then man-

remaining in April 1978.

Slater Walker Singapore. two years in question. As part of his contention that

Tarling said he would but as did Mr. Tarling, appoint describe the Haw Par board as suitably qualified local resident balanced." He further denied alternatives. prosecution suggestion that he had had personal control of the composition of the board of from an overseas board appointdirectors of Haw Par in the

he was not personally responsible for the contents of Haw Par's accounts in 1973 and 1973, Tarling introduced a letter and usually affable.

Tarling faced his fifth full day in the witness box yesterday when he was cross-examined by prosecution who was then man-aging director of Haw Par).

Tarling faced his fifth full day by furthermore his primary of Directors, of which he is a objective in joining the board member, addressed to the then the was cross-examined by of Haw Par was to keep a watchin court from Mr. Denys Ran-

tor, Mr. Robert Booker, a This pointed out that many Singapore-based lawyer, to British directors serve as nonexecutive directors on the boards of their subsidiary or associated overseas companies. any attempt by executives of It said: "where these companies Slater Walker Securities London are far distant from Britain

this letter reflected his own which raised emotional backles view of his relationship with in Singapore. Mr. Booker.

Tarling is the only former Haw Par director on trial here, although the Singapore Government had originally sought to extradite Mr. Jim Slater, the former Slater Walker chairman, and three Haw Par directors.



Mr. Richard Tarling arrives at the court in Singapore escorted by a detective.

The British director often has

limited involvement arisingment but it is his duty as director of the parent company to hold the appointments so as to be able to step in quickly
It added: "Were the overseas

locally resident persons, ultimate control by the British parent through its shareholding night, in an emergency, be too slow to be effective." Tarling told the court that sian state trading corporation,

attend few meetings themselves alleged Mr. Slater was acting as a director of Haw Par but British courts ruled that he was not a director.

Mr. Slater and Mr. Patrick Goodbody, one of the directors, were cleared of all the charges brought against them by British courts. Two Singapore-based directors, Mr. Ogilvy Watson and Mr. Ian Tambiyn, are be-It added: "Were the overseas lleved not to have been in board composed wholly of Britain or Singapore since. locally resident persons, ulti- The origins of the case

against Tarling can be traced back to May, 1975, when Haw Par announced a proposed merger with Pernas, the Malay-

Haw Par had been celebrated a one of south-east Asia's most respected Chinese family firms, making medicines under the brand name of Tiger Balm. The proposed merger with Pernas which would have effectively transferred control of the new company to Malaysia had not been cleared with the Singapore

authorities.
As a result Singapore set up an inquiry to investigate the affairs of Haw Par in four areas. One of these was what Slater Walker described as an executive incentive scheme in a company named Spydar Securi-

ties.
The charges Tarling faces arose from the enquiry, although he was subsequently acquitted in Britain on all the charges connected with Spydar. On the remaining charges he could be sentenced to two years in prison or a \$\$2,000 fine (about £450) on each charge if convicted. The prosecution expects to conclude its cross-examination

of Tarling within the next two No one here is prepared to make an accurate forecast about when the trial will end. Most estimates have so far exted on the conservative side. Mr. Tarling himself is understandably hoping for an early conclusion. But pessimists are talk-ing in terms of weeks rather

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than days.



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cil would be chaired by Britain and co-operate with UN civilian and military personnel. Lord Carrington and his officials have adpoted what they call a "building block" independence transition are as approach: first obtain agreement important as the constitution on the constitution (if neces-The Front submitted its own sary by finally putting forward a British document on a take-it-or-leave-it basis) then move on to agreement on elections, and only then seek to find agreem on the most difficult problems concerning the army, police forces, and a ceasefire.

## Tories win London EEC by-election with reduced vote

THE CONSERVATIVES yesterday held the Euro-constituency of London South West-in spite of a massive slump in their vote in the first by-election to the European Assembly.

Miss Shelagh Roberts was returned with a majority of less than 9,000. She won the seat in June with 1 31,000 majority, but was disqualified for being a member of the Occupational Pensions Boardan office of profit under the

Fewer than one in ave voters bothered to go to the polls— and the Conservative vote was less than half its June total. less than half its June total.

Miss Roberts, who will take her seat at Strasburg next week as the Tories of the Euro-MP, said her reduced support did not reflect any dissatisfaction with the Government.

"You can't read too much into this result when there was such a low poll." boosted the Liberal vote by more than 2,000 and almost doubled the party's share of the

Disasters

Lord Thorneycroft, Tory party chairman, welcoming the vic-tory, described the low turn-out

as "regrettable."
But Mr. Ron Heyward, Labour party general secretary, said the result would be the fore-runner of a series of electoral disasters for the Towes unless the Government changed its policies. policies.

The result showed a swing of more than 5 per cent to Labour since June. But Dr. Tony Hart, the Labour candidate who held his share of the reduced vote, said the low turnout had not helped him.

to secure increased support. He (Con. majority 31,756).

MR. PETER SCOTT has had "a difference of approach,

"rationalisation of our management structure" said Mr. received more than film for the
Malcolm Roussak, finance director of Kitchen Queen, yesterday. obtained when Knott Mills wa
Mr. Scott and Kitchen Queen taken over.

Miss Shelagh Roberts

Mr. Mayhew said the result was a vote of no confidence in

the two major parties, and re-flected growing public suppor-for a change in the electors

RESULTS

Miss S. Roberts (C) 41,096.
Dr. T. Hart (Lab.) 32,632.
C. Mayhew (Lib.) 23,842.
O. Smedley (Anti-Common Market and Free Trade)

## Smith's week at Lancaster House

BY BRIDGET BLOOM AND MICHAEL HOLMAN

IT WAS, in many ways, Mr. Ian concessions have loosened the the conference in its first week, sentation, although a number of the Muzorewa delegation has Smith's week at the Lancaster log-jam in the two-week-old House conference although the talks. House conference, although the former Rhodesian Prime Minister, now just an "ordinary" member of the delegation led by Bishop Abel Muzorewa, may not see it as one of his proudest

Mr. Smith, so long the defender of white minority rule in Rhodesia, this week conceded that the white political veto enshrined in the present Rhodesia constitution, which he negotiated with Bishop Muzorewa in 1978, would have to go. This important concession

was made privately and was the outcome of behind-doors negotiations at the Muzorewa delegation's Knightsbridge delegation's

be deceived by the former Prime negotiate on the basis of—and Minister's symbolic vote last possibly to accept in their night against acceptance of the

Mr. Smith shifted his position partly because of British pressure Mrs. Margaret Thatcher, at the Commonwealth Con-ference last month, spoke of the white veto powers in the present Rhodesian constitution as one of the major "defective" elements which had to be changed at this conference. Lord Carrington and his officials have continued to ram the message home this week. Most of the black members of the Salisbury delegation recognised early in the week that Britain was say-ing that unless those powers went there could be no further negotiations.

Mr. Smith's concession fundamentally means that the delega-The outside world should not tion as a whole now agrees to British proposals. His private tional proposals put forward to opposed to special white repre-

alliance led by Mr. Robert well be tough. Most observers, Mugabe and Mr. Joshua however, believe that a comNkomo. Since Tuesday, the Front has met each afternoon in

At Britain's suggestion, the front has begun to discuss a future constitution for Zimbabwe by undertaking a point-by-point examination of the headings in the British constitutional out-

Several points of conflict have emerged. The key question is whether the Front can accept that some 20 per cent of all Parliamentary seats should be reserved for whites, voting on possibly to accept in their separate electoral roles. The entirety—the British constitu- Front is, in principle, deeply

The limelight next week is its leaders have said they could

bilateral session with Lord African states will put the Front Carrington. The mornings have on the defensive. Ultimately, it been reserved for the bishop's will not be prepared to break the conference on the constitutional

But while a constitutional

agreement is on the cards, an overall settlement still seems far

away. British officials privately admit that there is less than a 20 per cent chance of agreement, so wide are the differences between the rival Rhodesian groups. The problem is that neither side has a clear military advantage. Therefore neither

seems prepared to make concesbig enough to ensure overall agreement.

From this week's evidence,

Army is being considered by the Ministry of Defence.

If approved, the purchase could be worth up to £200m, and

would bring substantial work to

the Royal Ordnance Factory at

Leeds, which was hit hard this

year by the loss of an Iranian order for over 1,200 Shir Two

heavy battle tanks.

Further 200 tanks may

THE PURCHASE of up to 200 Warsaw Pact tank build up in more main battle tanks for the NATO's Central Region, where

tanks by 2.8 to one.

Chieftain replacement,

be ready until the late 1980s.

be ordered for Army

BY MICHAEL DONNE, DEFENCE CORRESPONDENT

would leave the present structure of government essentially intact. It seems ready to make Britain only because believes — almost certs wrongly—that Mrs. Thatcher's Government will then lift sanctions and offer some form of recognition. It may accept British-run elections, but that is as far as Salisbury seems prepared to go. The Patriotic Front insists

shifted its tactics, but not its

strategy. Its overall aim is still

to achieve a settlement which

that arrangements for the preproposals for that transition in the week's only plenary session on Tuesday. It envisages an eight-member council running the country while elections are held and the rival military forces "neutralised." The coun-

## £50m plant plan to be withdrawn

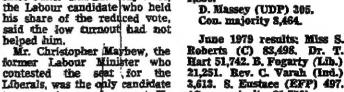
AN EDINBURGH consortium has told Orkney Islands Council that it proposes to withdraw its These additional tanks are needed well in advance of the introduction of the eventual application for outline planning permission for a £50m project to develop a North Sea natural gas liquids storage and proces-

MBT-80, now starting develop-ment in the UK, which will not sing plant.

It was planned to put the plant on two supertankers, to The MoD discussions centre be beached in a bay on the north-east side of the island of Flotta in the Scapa Flow. The on whether the Army's addi-The Army has been pressing tional tanks should be of the for some time for additional existing type of Chieftain, or tanks, primarily Chieftains, to whether some Shir Twos, an site is about one mile east of the existing £121m oil terminal operated by Occidental. strengthen its forces in Western advanced tank specially designed. Europe in the face of the for Iran, should be built.

The consortium says it wants to resubmit an up-to-date application after reconsidering a number of points in the scheme. It said it was considering the possibility of alternative sites. It would take time to confirm whether or not one or more mutually acceptable sites could be available in Orkney. would now like to examine this matter in further detail with

The consortium comprises three Edinburgh-based companies-Liquid Gas Equipment, Ben Line Steamers, and Edin-burgh Financial and General Holdings.



#### Knott Mill chairman resigns

resigned as managing director particularly over the develop and chairman of Knott Mill ment of sites owned by Kno Holdings and sold all his shares Mill. he said. But the partin in its parent company, Kitchen of the ways had been "ver Queen, the furniture group. amicable." Queen, the furniture group.

The resignation was due to

There is to be no comper

## Lloyd's reaches face-saving formula with Sasse syndicate

BY JOHN MOORE

Lleyd's of London has reached a face-saving formula with members of the troubled Sasse underwriting syndicate, facing \$20.2m of losses, which could keep a proposed legal action between Lloyd's and more than 30 members of the syndicate from appearing in

Essentially, bridging finance for the members who are finding difficulties in meeting the annual audit is to be provided by the Lloyd's underwriting agents who introduced members to the Sasse syndi-

The agents will, in effect, be lending the money to Lloyd's who will advance the money to the members. This will be repaid to the Lloyd's agents over a period, but in the event that the members are successful in litigation using arbitration procedures, scheduled for next year. Lloyd's wil make up any shortfall from community

Although Mr. Ian Findley,

Lloyd's chairman, wrote to the members of the syndicate on August 31 telling them that the Lioyd's audit completion date had been extended to September 30 "and no further extension can be contemplated," the audit date is now likely to be extended to October 15.

Negotiations have taken place between counsel repre-senting Lloyd's, and members of the Sasse syndicate and Mr. Justice Donaldson: A framework has been devised that will enable the members at dispute with Lloyd's to satisfy the audit requirements of Lloyd's, whereby all members of Lloyd's have to show that their assets are sufficient to meet their liabilities, with-out conceding their legal

Even those members of the 110 strong syndicate fall the audit it is understood that they will only be suspended from underwriting without being assumed to be in default under Lloyd's reles. pending judgment to be con-ducted in arbitration.

Parties to the judgment will have the right of appeal. Mr. Ian Findlay, the chairman of Lloyd's, and Mr. Stephen Merrett, the former manager of the Sasse syndi-cate, have been invited to th Brazilian Embassy on Monday by the Brazilian ambassa dor, to meet representatives of the Brazilian Reinsurance Institute, which is resisting \$13m of claims made against it by the Sasse syndicate, for ns about the Sasse

### London and Midlands brokers merge

is to merge with Gilbert not due to slack trading condi-Jeffs and Sankey, a small tions. The firm had just had administration and help develop Birmingham-based firm. a record year. Coni and Covington wanted to The merger follows a bigger three

CONI AND COVINGTON, a senior partner of Coni and Birmingham and Wolverhampsmall London stockbroking firm. Covington, said the merger was ton. Gilbert Jeffs and Sankey

tive on October 8. The firm will obtain a larger spread of busione announced this month be called Coni Gilbert and ness and attract further institutional clients through analysis and Co. and Joseph Sebag Mr. Michael Somerset-Leeke, of local companies in areas of and Co.

## Why every serious investor should consider the Save & Prosper Property Fund

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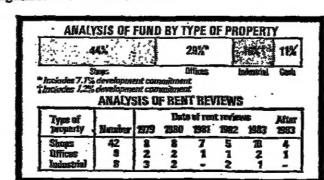
#### Save & Prosper Property Fund

We consider that this Fund is particularly well-structured to take account of likely developments within the UK economy.

Some 44% of the portfolio is invested in retail shops in prime High Street sites. In this sector, rental growth, which is closely related to consumer spending patterns is continuing and the 42 shop rent reviews due by 1983 should be of particular benefit to the Fund.

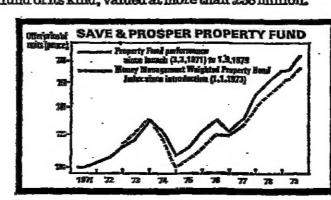
Retailers consider that optimum turnover can only be achieved through the best trading pitches. For this reason competition for prime shop properties such as those held by the Fund, will remain intense.

intention to create a more positive climate for industrial investment, these properties should be of significant value to the Fund.



#### Past performance

Since the launch in 1971 the Fund has performed well, showing an 91.9% increase in the offer price of units to 18th September 1979. It is now the fifth largest fund of its kind, valued at more than £38 million.



#### A new opportunity for Higher Rate Tax payers

additional rates of tax on cashing in their bonds. Now, the combination of raised thresholds and lower rates of tax, introduced in the Budget has made property bond investment much more attractive to such people.

#### About Save & Prosper

Save & Prosper Group was founded in 1934 and in addition to being Britain's largest unit trust group is also a major force in life assurance, pensions and

At 1st July 1979 the Group managed £930 million on behalf of some 700,000 investors.

#### Further details

For a copy of the Save & Prosper Property Fund 1979 Annual Report, together with details of how to invest, please complete and return the coupon below. Alternatively, contact your own professional adviser.

ithin the UK economy.		
Some 44% of the portfolio is invested in retail shops a prime High Street sites. In this sector, rental rowth, which is closely related to consumer spending atterns is continuing and the 42 shop rent reviews due to 1983 should be of particular benefit to the Fund.  Retailers consider that optimum turnover can only eachieved through the best trading pitches. For this eason competition for prime shop properties such as use held by the Fund, will remain intense.  Similarly, in office properties, the emphasis is on time sites in selected locations in such areas as the fest End and the City of London, where the Fund now as a substantial commitment.  In industrial property generally, there has also been steady rise in rental values in recent years. All the adustrial properties in the portfolio have rent reviews at ween now and 1983 and, given the Government's	A new opportunity for Higher Rate Tax payers  Before the Budget, many people who would have wished to include property bonds in their personal portfolios were deterred by the liability to higher and	To: Save & Prosper Group,  4 Great St. Helens, London EC3P 3EP.  Please send me a copy of the Save & Prosper Property Fund 1979 Annual Report, together with details of how to invest in the Fund.  Name  Address  SAVE & PROSPER GROUP
SAVE & PR	OSPER GRO	

## hovercraft take ferry business

BY LYNTON McLAIN

CHANNEL FERRY services lost business in the first six months of this year to Seaspeed hovercraft, in a development ex-pected to give the British Rail company its most successful year since services began 11

Seaspeed said yesterday its two Super 4 craft doubled their share of the total passenger and car traffic on the Dover, Folkestone and Ramsgate crossings, compared with the first half of

iast year. - | On an average weekend this summer, they carried 4,000 cars and over 30,000 passengers, more than their complete first year of operation total.

The million-passenger mark passed a few days ago and Seaspeed expects to have carried 1.3m passengers and 205,000

cars by the year end. However, Mr. Alan Tame, marketing director, said next year would be a "big test for the credibility of the hover-

He forecast little growth on the short Channel routes, although the hovercraft may carry 1.5m passengers and about 220,000 cars.

#### Lower fares

Most future growth would be at the expense of ferry com-panies, now expanding their own passenger and car carrying

Normandy Ferries increase its Channel capacity by 50 per cent with a third ferry next summer and European Ferries plans to introduce two new. large capacity ferries at

the same time.
This extra capacity will certainly lead to intense pressure fares on short Channel routes. local government spokesman, Nevertheless, Seaspeed expects to raise standard fares in line democracy was "in peril" and with inflation. The competitive element will come with bargain

6 Sealink UK said yesterday that passenger, motorist and car fares on some Weymouth and Portsmouth sailings to the Channel Islands will rise by an average of 17 per cent from October 1. The single passenger fare from £12.65 to £14.50, and the single car rate from £18.40 to £21.50 on the Weymouth to Guernsey and Jersey routes.

#### Howe defends multinational investment

SIR GEOFFREY HOWE. Chan-cellor of the Exchequer, yester-months to the point of destruccellor of the Exchequer, yester day came to the defence of the "much-maligned" multi-national company investing in a Britain with a near-zero growth rate. Speaking in Oxted, Surrey, constituency, he said " The state of the British economy is frighteningly bad, with total growth about zero.

"There are some companies and industries that are mani-festly bad, but against that some are achieving 2, 3 or 4 per cent He said that the much

maligned multi-national companies were going from strength to strength in spite of the state of the economy. Sir Geoffrey was opening a

factory extension of Ajax Mag-nathermic owned by the London-based multinational Guthrie Corporation.

#### PM visits new town

MRS. MARGARET THATCHER will visit Milton Keynes on Tuesday to open the town's new shopping area—one of the largest covered shopping centres in Europe. She will also visit linusing and employment developments in the town.

#### Powers retained COUNTY AND district councils

will retain their powers in the fields of recreation, sport, the arts, museums, industrial promotion and tourism. Mr. Tom King, Local Government Minister, said yesterday.

#### RIPA president

LORD BOYLE will succeed Lord Redeliffe-Maud as president of the Royal Institute of Public Administration, which is concerned with policy making and management in the public other posts within the sector. Lord Boyle is also chairsector. Lord Boyle is also chairredundancies would be avail-Board and Vice Chancellor of able to some staff.

## Channel | Concorde could cost state further £80m

BY NICHAEL DONNE, AEROSPACE CORRESPONDENT

THE COVERNMENT will have to spend up to £80m over the next four years in continued support of Concorde, before it can finally end its connection with the programme begun in November, 1962.

This is the estimated cost of providing spares under guarantee for Concordes in service with British Airways and Air France, and completing the static and fatigue test pro-grammes. A similar sum is likely to be spent by the French

By the end of last year, total net spending on Concorde by the UK since late 1962 had amounted to £792m, including research, development and production. Together with spending so far this year, and the further support costs, the figure is expected to have risen to nearly £900m in the UK alone by 1983. with a broadly similar sum in France.

The two Ministers in charge of the programme. Mr. Adam Butler, UK Minister for Industry, and M. Joel le Theule, French Transport Minister, were unable yesterday to clear up Concorde's complex financial

A communique said there were not enough data to do this, but the ministers have in-structed officials to gather the



Mr. Adam Butler UK Minister for Industry (right) and M. Joel le Theule, French Transport Minister.

three in France—would be allocated in principle to British Airways and Air France respectively, bringing each airline's Concorde fleet to seven. The airlines have yet to agree

to taking the aircraft. It is not thought likely they will decline, but in the case of British Airways there will have to be further talks on the financial arrangements.

The first five of BA's fleet were handed over virtually free, the original £160m cost The ministers agreed yester-day that the five unsold Con-being written off earlier this

cordes-two in the UK and year. It was agreed later that the sixth aircraft would be covered by the same arrange-ments, and BA is likely to argue in favour of the seventh being handed over the same way.
British Caledonian Airways
was at one stage interested in
the seventh UK Concorde, but

decided not to take it because of soaring fuel and other costs. Neither government, at this stage, will finance any work on a second-generation aircraft. It is being left to the manufac-turers in the two countries to

## Oakes urges local resistance to Government interference

FINANCIAL TIMES REPORTER

MR. GORDON OAKES, Shadow urged local authorities to oppose attempts by central government to erode local autonomy.

In a strong attack on the Government's attitude towards local authorities Mr. Oakes said "I believe we are facing the possible breakdown of democratic local government as we

Speaking on the last day of the Joint Local Government association's biennial conference in Scarborough, he accused the Government, and Mr. Michael Heseltine, Environment Secretary, of failing to consult local authorities on the planned spending cuts and other matters. He said the balance in the relationship between central

Mr. Oakes said that if local ties but was now introducing a

wide range of other controls indiscriminately, hitting schools including some on local autho- old people's homes, industrial rity expenditure, he added.

Mr. Geoffrey Drain, general secretary of NALGO, said local authorities should defy Government requests for spending cuts, and raise rates or raid balances to maintain services. Mr. Drain warned that where local authority "goes the whole hog" in cutting spending,

and does it without consultation, there could be confrontation with the public sector unions.

Casualties But he added there was common ground between local authorities and the unions since both wished to minimise

the effect of cuts.

Mrs. Shirley Williams, former hit the children in rural areas
Labour Education Secretary, hardest of all. and local government "has been said last night that millions of vulnerable people, young and ment could bring a new era of old, would next year become rural deprivation." he said. casualties of the Government's spending cuts.

authority associations failed to
"fight back" then the Labour
Party would do so in Parliament.

She told a party meeting in buy places the state system for
the Government's public spendthe Government's public spendto the idea that there should be Mr. Heseltine had promised ing cuts will be much greater one education system for the more freedom for local authorithan most people yet realise.

training, housing, community services, rehabilitation of offenders, inner cities, scientific research, industry and much else besides."

The Government had launched he most fundamental attack on the welfare state since its in-ception. Mr. Stan Orme, Shadow Social Services spokesman, said last night.

"We are at war in defence of the welfare state," he told a party rally in Cheltenham, "We either defend it, or else it will be dismantled before our eyes. There can be no half measures." Mr. Alan Beith, Liberal Education spokesman, said in Berwick that the Government's

"The policies of this Govern-"A Government whose invest-

ment priority in education is to nan most people yet realise.

peasants and something better
"The Government is acting for the elite."

## Local authorities 'must face facts'

and not presume some divine

Institute of Public Finance and Accountancy, said the Government's decision to reduce the rate support grant provided an opportunity for local authorities to absorb expenditure cuts by increased efficiency, review their own unit costs and Lord Bellwin. Councils against those of the more

He said the Government was

said yesterday.

Lord Bellwin, speaking in way and those which are the basic problem of overMorecambe to the Chartered spending extravagantly."

Institute of Public Finance and There was considerable scope staff."

There was considerable scope staff."

to become "more streamlined should not expect hard pressed efficient councils,

LOCAL AUTHORITIES should and to pare down unnecessary ratepayers to make up for the "wake up to the facts of life" or excessive activities." cut in rate support grant. He said that nobody could right to spend money the closely considering the rate deny there was overmanning in country does not earn. Lord Bellwin, Under Secretary at the Department of Environment, said yesterday.

Lord Bellwin speaking in the Government was the said inat nobody country does not earn, Lord support grant system which "did local government. It would be not adequately distinguish aunacceptable if authorities between those authorities which were to choose "to cut standards are conomising in responsible of service instead of tackling are conomising in the said inat nobody country to the said inat nobody country.

## Guy's district faces 10% cut

teaching health district.
The proposals, made in a consultative document by the five the number of in-patient beds commissoners in charge of in the Guy's district by 112 to Lambeth, Southwark and 763.

Lewisham Area Health In-patient services at St. Lewisham Area Health In-patient services at St. Authority, also calls for sub- Olave's Hospital, Rotherhithe, stantial reductions in staff levels

in the district.
The commissioners say this would involve no compulsory redundancies, but staff would be asked to accept redeployment or that their plans involve the the first six months . The Commissioners were

posed a 10 per cent cut in acute they refused to implement cuts sick and services for children's hospital services in the Guy's of £5m to stay within public The commissioners have spending limits. The plans call for a cut in

> would be transferred to the other two hospitals in the dis-

trict-Guy's and New Cross hos-

"minimum loss of services to patients consistent with the aim tary of the Guy's District Com-"The proposal fully protects plans as "unacceptable."

COMMISSIONERS put in appointed by the Government the scale of service for the charge of London's "rebel" after members of the health priority groups—the elderly, the health authority were suspended when mentally ill, the younger chronic The commissioners have.

already decided to proceed with the temporary closure of the 16bed St. John's hospital, Lewis-

The consultative document has been sent to community health councils and staff within the area for comment or alternative plans. The commissioners say the proposed reduction in Services would save £640,000 in

Miss Beryl Urquhard, secre-

CROSS-CHANNEL

the Dover-Calais and Zeebrugge routes. The present £6 fare will remain in force on Saturdays. said: 'We anticipate that this

of reducing expenditure by the munity Health Council, yester- advantage of the stronger pound day attacked the commissioners' in Europe for their autumn and

## orders low

By Hazel Duffy, Industrial Corres

before

dispute

THE LEVEL of orders in the engineering industry during the early summer continued low by historical standards, according to the latest information pub ished in Trade and Industry vesterday.

It suggests that the industry as a whole was still working considerably below capacity before the engineering dispute upset production. New orders from the home

market showed some slight

recovery in the second quarter, the increase in the March/June period being 6.5 per cent up on the earlier period. But even at the June level of 104 (1975 average monthly sales=100) orders were running behind the last quarter of 1978 On the export side, orders began to turn down in May and June after rising slowly in the nine months up to April. The records of two months are too short to determine whether the downturn signified a longerterm trend, but it seems likely that the strengthening of sterling during the spring had

ome effect on export orders. The figures cover electrical, mechanical and instrument engineering. The electrical sector has been quite buoyant this year as a result of the placing of orders for the Drax power station, indicating that the state of the mechanical engineering industry might be more depressed than the figures

#### Unions fail to save air routes

By Michael Donne.

BRITISH AIRWAYS' plan to axe 28 loss-making UK internal air routes is expected to go ahead, in spite of a union bid

to save them.
Mr. Mark Young, chairman of
the British Airways' Trades
-Union Council, and Mr. Tudor Thomas, chairman of the union side of the National Joint Council for Civil Air Transport, suggested to British Airways that a separate organisation be set up to run the UK and Irish operations, including the 28 threatened routes.

They suggested that all routes be retained, but that there should be a major critical cost review of domestic operations and said staff had agreed to make changes to impro-performance and efficiency. But Mr. Roy Watts, BA chief executive, said that while he welcomed the initiative, it did not solve the problem of "these routes.

#### No hope

"We have scrutinised all the options repeatedly, and in particular we see no hope that hiving off these routes into a separate organisation would ever bring them into profit. "Our problem is not only to cut costs, but to make profitable

use of existing resources."

He said that although he could give no pledge that BA would never again' need to drop particular routes, he believed the 99 per cent of the network that would remain. plus planned routes, would give the airline a secure base upon which to build prosperity. The routes concerned include

those from Jersey to provincial centres such as Southampton, Birmingham, Bristol, Edin-burgh, Glasgow, Leeds/Bradford and Newcastle; those between Guernsey and Birmingham Bristol, Cardiff, Leeds/Bradford and Manchester; between Dublin and Leeds/Bradford, Newcastle and Cardiff, and between Heathrow and Guernsey, Birmingham, Leeds/ Bradford and the Isle of Man.

#### Cut in day-trip Channel fares

fares are to be cut by a third to £4 by Townsend Thoresen from October 1.

A Townsend Thoresen official will be just the incentive the British public need to take

## Engineering Transport staff 'support reforms'

THE TRANSPORT and General encies, or the unions. Workers' Union is set to cast its Labour party conference vote for Left-wing constitutional party reforms. But because of last-minute uncertainties and backstairs lobbying, it will not make a final decision until its 35-man dele-gation meets in Brighton the day before the conference

opens. general . executive council decision was confirmed yesterday as Mr. James Callaghan returned to the theme in a low-key speech in

The Labour Party leader appeared to have accepted that appeared to nave accepted and the he was not going to be able to effect a truce. He told the Wales TUC meeting he did not want to refer to the issue again, following his warning on Wednesday that a damaging, long-lasting split could result. "We must work together," he said. "We must be a united movement at the present time." The proposed changes might be necessary but efforts were being made to push them through the conference without discussion. The right way forward was a detailed inquiry on the lines guggested by trade on the lines suggested by trade

union leaders. Mr. Moss Evans, TGWU general secretary, said yester-day his delegation would make their decision when they had seen exactly what they were being asked to vote on.

As a union we are very anxious to support any motion for democratising the party." It did not matter whether such a motion came from the Labour Party executive, the constitu- plant at Brdigend.

The union had no wish to usurp the right of the Labour Party executive or the conference arrangements mittee to decide what should

be debated. " My view is that a great deal of hot air is being expended at the moment on the effects of these constitutional changes, Mr. Evans said.

Mr. Callaghan may be playing things low key in public, but he is likely to meet trade union leaders before the con-ference to explore his remaining room for manoeuvre. He will probably talk to the mem-bers of the Trade Unions for Labour Victory committee, Philip Rawthorne writes: Dr.

David Owen. Labour's former Foreign Secretary, said yester-day that if the Left-wing forced constitutional changes on the party it would be a "recipe for

If the party narrowed its appeal merely to the party acti-vists, it would cease to win

national support.
A system which would allow the activists to dictate the partys views and ignored the wishes of millions of Labour voters was unacceptable. Dr. Owen said he welcomed the idea of a thorough review and overhaul of the party organisation. • The first car engine to be produced at the new Ford Europe factory at Bridgend, South Wales, was completed today ahead of schedule, Mr. Callaghan announced. Prime Minister, Mr. Callaghan played a major part in per-suading Henry Ford to site the

## ITV dispute talks fail

yesterday when employers made mendation it should make on a new pay offer which union the offer before formally put-negotiators said was still uniting it to its membership, satisfactory.

Mr. Alan Sapper, union

TALKS ON the Independent Technicians will meet on Mon-Television dispute broke up day to discuss what recom-

The negotiating committee of general secretary, said it was the Association of Cinemato- likely that the recommendation crease the previous proposal's would be for rejection.

## **Engineers** protest at power cut-off

THE ENGINEERS and Managers Association yesterday protested about a Rolls-Royce decision to cut off electricity supplies at its factories, which were closed on Wednesday because of the national engineer-

ing dispute.
Mr. John Yyons, general serretary of the association-which represents power station en giners-said in a letter to Sir Francis Tombs, chairman of the Electricity Council, that there could be "little doubt that the main reason is to bolster the decision of Rolls-Royce top management to lock out its work-

Rolls-Royce has said \$0,000 manual workers at its zero en-sine factories will remain taid off until the engineering dispute ends. The company said yester-day that it had asked for power supplies to its factories to be disconnected for safety reasons. According to the Electricity Council. Rolls-Royce was treated in the same way as any other nection after saying it would not be responsible for future payments for electricity if this was not done."

Union leaders told the laid off Rolls-Royce workers to re-port as usual on Wednesday. but this did not lead to factories being occupied.

The next two-day strike in the engineering industry is due to begin on Monday and union leaders again expect strong support. Many engineering workers in the Midlands will, in any case, be on holiday next

Mr. Moss Evans, genera ccretary of the Transport and General Workers' Union, said after a meeting of his executive yesterday that his union "continued to support wholeheartedly what we consider to

## Picket measures split companies

BY NICK GARNETT, LABOUR STAFF

COMPANIES ARE divided on weakness of employees against ity" no other groups enjoyed whether the Government's pro- employers in bargaining. It The rights of other workers and

the Government's working had to ensure that the law propapers, Mr. Patrick Mayhew, vided a fair framework in to secure the dismissal of emParliamentary Under-Secretary which everyone in industry, of State, said yesterday.

The Government and society There was no reason for the relations arrangements through TUC to withold its own code bargaining.

posed Bill on industrial also understood the "ultimate other members of society had relations legislation should impotence" of statute in many been put at risk as a result, include the wider changes on areas of labour relations and On the closed shop. Mr. picketing or the more limited that voluntarism was indispens-Both options are included in Nevertheless, the Government

of practice on industrial It was in the particular areas dividuals and minorities. Re-relations when the Government of picketing and the closed shop strictions could only be allowed pressed ahead with legislation, where isbour legislation had up if they were in the public Mr. Mayhew told a meeting at set the balance of power in in-interest.

On the closed shop, Mr.

Mayhew argued that the Govern-

ment could not contend that the

unions' power was so precarious

The Government and society had to respect the rights of in-It was in the particular areas dividuals and minorities. Re-

the Industrial Society.

The Government recognised employees now had the basic ment had to restrict secondary that legislation had to take rights and protection which or "privileged" picketing away account of the "inherent" often gave them an "immut- from the workplace.

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The company invests 98% to 113% of each payment in the first bay.

setting-up expenses. After two years, therefore, the amount invested will in most cases be greater than your monthly payment.

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relief at the current rate of 17% would bring your gross premium up to £24.24 a month. If the rate of tax relief varies, the amount you pay will also vary.

The future value of your Plan will depend on your starting age and the investment performance of the fund you choose. A man of 35 for example, who started paying £20 a month net of tax relief into a Plan linked to M&G Recovery in April 1971 (where the Plan was first used in conjunction with this Fund), would have secured an allocation of units worth £6.895 by the end of August 1979, for a net outlay of £2,020. These figures allow for a deduction to cover the Company's liability to tax on capital gains. This exceptional performance may well not be repeated, but it does demonstrate how effective the Plan. The company invests 98% to 113% of each payment (depending on your starting age) except in the first two years when these figures reduce to 73% to 89% to cover

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OZ FORENANE(S1 M-55) SURNAME	been ssueri.	90   FS-533919	automatically be linked to the MAC Managed Bond Fund.) MANAGED BOND PROPERTY BOND EQUITY BOND

## Liverpool port traffic 'likely to decrease'

THE PORT of Liverpool's share Britain's most central deep sea ments to the port would decline. of UK traffic is likely to port." decrease, and it is not central No. according to a three-year research project by Liverpool

But Mr. James Fitzpatrick, managing director of the Joanna Kinsey, of the univer-Merseyside Docks and Harbour sity's business studies school. At The report ind Company, criticised the findings. a conference in Liverpool to dis-The port had a strategic import- cuss the findings yesterday, she ance, he said. Energy costs said that if increased container, and it better placed than ever isation continued to affect more lack of facilities coupled with 10,787 people were employed was not made it better placed than ever isation continued to affect more lack of facilities coupled with 10,787 people were employed was not heavy demand by shippers. in ship handling work in 1976, decline.

Nearly half the UK labour to the Merseyside economy. force in production industries

metres of Liverpool, he said.

the most significant trade was ning their own shipping. The author of the study is Dr. in chemicals, particularly from

The majority of firms using only 527 people had jobs Traffic through Liverpool the port were satisfied with the directly related to supplying the declined from 28,017m tonnes in service, although there were port. Only about 11,000 to 1967 to 15,819m tonnes last strong indications that shipping year. The study pointed out agents were more satisfied with was located within 200 kilo- that in the base year of 1976 the service than companies run-The research project's main

task was to look at the port's. The report indicated that the impact on secondary employport's main inefficiency, particument in Merseyside.

port. Only about 11,000 to 12,000 jobs were totally dependent on the port, although indirectly connected jobs would increase this figure significantly. Mr. Fitzpatrick said the whole validity of the project was open to doubt because findings were

based on value of traffic rather than tonnage. He suggested Dr. Kinsey said that while that the contraction of the port was not synonymous with its

If you cannot sign Part I of the Declaration below, delete if and sign Part II.

Declaration Part I I declare that, to the best of my benet, I am irrigood health and free from decase. That I have not had any serior directs or major operation, that I do not engage in any hayardous sports or purjust, that I do not engage in avaition except as a paying passenger on recognised routers and that no proposal or my life has ever been adversely treated. (You must desclose all which are kinely to influence the assessment of this proposal. If you are in doubt as to the relevance of any particular information should disclose it, as failure to do so may affect the benefits payable.)

Part II I are fare that the premiums will be pady by myself or my spouse, and the payer of the premiums will be resident in the U. It agree that any declaration made by me in connection with this proposal shall be the bass of the contract between me and M&E thought statements, I this and that I will accept their customary form of policy I agree to provide any further information the company may require (A specimen of the policy form is available on request).

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Financial Times Saturday September 22 1979

# Kissinger-his verdict on the West. NOW! examines the way his major new book will influence. Western policies:



NOW! with the help of experts, investigates the case of Anne Dowling and the claims of a remarkable new book. "Encounters with the Past":



Kurds-the price of defeat.

1001

This week in NOW! you can read about how the Engineering Union brought the three day week back to Britain; the tragic predicament of the Kurdish tribes in Iraq; the fortunes of Tim Rice and Andrew Lloyd-Webber on Broadway,

Anthony Shrimsley gives his views of Edward Kennedy; Patrick Hutber says what should be done about British Leyland; Frank Johnson takes a look at Margaret Thatcher's relationship with the Unions; and Clive Barnes has been examining American

There's a profile of Lord Goodman, one of the most fascinating men in public life; and a look at the riches of one of the world's

A new letters column will give you a chance to compare your views of NOW! magazine with those of others. The Editor of the Sunday Times wrote in last week's Daily Mail: "When Frank Johnson, Patrick Huther and Chive Barnes get into their stride, they are worth 50p in themselves." And that's only three pages!



Kathryn Samuel

The first of its kind in Britain

headlines this week were enough to test anyone's nerve— shares have become the walking near panic in the bullion market, wounded of the stock market, a worsening of the engineering dispute and an extremely bearish forecast from the Bank of England. The squeeze on corporate liquidity over the next couple of years, it said, could for example, currently yields be as bad in real terms as it more than 12 per cent while was in 1974-75.

But although share prices have slipped back a little over the week there is no sign of any real shift in sentiment. The FT-Actuaries All-Share Index remains slap in the middle of a trading range which extends back to the Budget in June. GHt-edged securities, too, have held up well in face of the decline in sterling and short term interest rates remain more or less at last week's level.

One rather worrying feature, however, is the fact that companies are still managing to disappoint the market with their results—despite the fact that everyone is now aware that profits are under pressure. The worst performing shares this week have been Stone-Platt and Rowntree Mackintosh, and shares in a number of other companies which have recently made trading statements have also done badly—like Rockware, Brown Boveri Kent, Thorn or Rolls-Royce. The suggestion is that city analysts are still being too optimistic.

#### Moving targets

"It's frustrating, to say the least, says Mr. Paddy Custis, GKN's fluance director. Until the engineering dispute came to a head, GKN was all set to reap the first rewards of its major reorganisation in recent years. Half-time profits, reported on Thursday, were more than a quarter higher at £53.5m pre-tax, and for most of this year the group has been moving ahead in all its major

Now the short term outlook is an open question. GKN, jet a number of other engineering groups, says that the current dispute is much more damaging than was the three-day week imposed by the Heath administration. It is much too soon to work out the cost in terms of lost earnings. But in a high break even business like engineering, as Mr. Custis explains. "You only start to make profits on Fridays."

With every week that the dis-GKN in the current year have to be reduced. The same applies to Delta Metal, which also reported a rise in its interim profits this week. Some of

Not surprisingly, engineering the 1978 final dividend. with many of the big names slipping to their year's low point in the past few days. Reasonably secure double figure yields are now commonplace. Delta. more than 12 per cent while GKN offers around 10 per cent on an unchanged payment. There is a fair chance that both companies will increase their dividend this year unless the dispute drags on for much

But although GKN is being blown temporarily off course.

#### LONDON

ONLOOKER

the underlying trend in its business is healthy. In the past couple of years, the group has closed down a string of unprofitable businesses—often quite smail—and has sold a number of low yielding assets. At the of low yielding assets. At the same time, it has been shifting its resources into automotive components—buying distribution businesses and investing heavily in production facilities for constant velocity joints. Sales here are moving ahead strongly, as a result of a swing around the world towards cars

with front wheel drive.
It has been an expensive process. This year, GKN expects to show an extraordinary charge of £23m after tax which will reflect closure costs and losses on sales of investments. the interim figures suggest that the pay-off could be substantial.

#### Stoney end

Much of Stone-Platt's business is healthy but, after a near collapse of interim profits, the group was forced to reveal exceptional difficulties in its principal subsidiary, the UK end of Platt Saco Lowell. The domestic spinning machinery operation, based in Lancashire, lost more than £2m in the first six months of 1879 against a comparable surplus of over £1.1m. A serious delay over a £30m order for Saudi Arabia was largely responsible but the group has also had to take swift action to sew up the management holes created margin orders and a seeming willingness to make for stock.

The textile - machiners pute drags on, profits targets for capacity that Stone-Platt now wants to take out of PSL's Oldham plant in a drive to cut overheads can fortuitously, be switched to electrical production, a sector in which the Delta's factories are still work- group's Crawley plant cannot ing more or less normally, but cope. Moreover, the board a tenth of its manual work force believes that the problems in in the UK is now laid-off, and PSL can be solved by the end

It could have been a GNN has also been laying men of the third quarter and still for VAT exemption. They agree great deal worse. The news off this week. holds out hope of maintaining that demand fell off sharply

have been slow to scale down remember very clearly what forecasts now that the national low-priced items like confecforecasts now that the national strike has taken rigorous hold, they can perhaps just be for given for under-estimating some prices. UB reckons that a recovery in demand is now but Rowntree is a period of poor production, low under way, but Rowntree is demand and adverse currency more cautious—it feels that its rates has begun to expose.

#### Sweet and sour

Rowntree Mackintosh and United Biscults, the two food companies that reported halftime figures during the week, have a good deal in common. Both have strengthened their market positions against their principal competitors, Cadbury Schweppes and Associated Biscuit Manufacturers, but are now having to fight hard to hold the ground they have gained. have made heavy investments in new trading areas— European confectionery for Rowntree, fast food, frozen foods, and U.S. biscuits for UB— and are waiting for the pay-

off to come through to profits. This year, though, the haulage strike has hit hard, as well as the competition. Both com-panies claim to have lost in excess of £3m, directly or indirectly, from the effects of the strike: Rowntree lost a big slice of export business, and UB was left without enough stock to cope with much higher demand for chocolate biscuits in

the spring.

Another shared problem is the rise in VAT-both groups were at pains, to point out that the majority of their products do proposals necessary for Dalgety not qualify, as most foods do, to proceed with its bid.

when the higher rate came into But, if engineering analysts force; people do, after all, customers are trying to reduce their stocks, and that the benefit of higher consumer demand will take some time to get through

to them. Although the final results for the year will depend to some extent on the behaviour of sterling, it looks as though UB will be able to catch up in the second half and at least match the 1978 profits of £42.2m, whereas Rowntree is likely to fall short of last year's £45.1m.

The shares of both companies yield a prospective 6 per cent or so and trade on about 10 times fully-taxed earnings. Both are looking forward to substantially higher profits in the early 1980s —UB is perhaps more likely to get there first.

#### Fred fights on

The run up to the initial clos-ing date of Dalgety's £70m share offer for Spillers yesterday has been punctuated by sniper fire rather than a heavy bombardment. Dalgety was hit from a neutral corner early in the week when a case committee set up by the investment Protec-tion Committee of the National Association of Pension Funds since many institutional inves-tors, holding stock in both obliquely advised its members to turn down the capital raising

MECHANICAL ENGINEERING -Actuaries Index 200 Jun Jul Aug Sep Sep Oct Nov 1979 1978

A few valuable yards gained Dalgety has not been over by Spillers, perhaps, but the generous. advice was quickly turned down by Dalgety's second largest pension fund investor, the Merchant Navy Officers Pension fund, and the instant, and probably correct, reaction from other institutional investment sources was that Dalgety's shareholders should either sell or support the board. The extraordinary meeting to vote on Dalgety's share capital increase takes place on Monday and it could be exciting. Meantime, the level of acceptances received from Dalgety's offer were counted last night and will not be announced until Monday morning. Spillers' shareholders should sit tight

companies in several cases, have

Dalgety reacted angrily yes terday to suggestions that it had an open cheque book to increase the offer without consulting its shareholders but Spillers' own publicity machine heartened by a sample poll of its own shareholders was quite ready to fire a few blanks in the hope of unsettling its target.

The defence pointed out that its assets were worth 63.5p per share, or a premium of perhaps £20m to Dalgety's current terms, but its assertion that the bidder's profits have not included a currency translation loss of £13m was immediately referred to the Takeover Panel which demanded a reference to Dalgety's entirely correct transfer of such items through reserve. Spillers was unruffled been inclined to the view that by this ricochet.

U.K. INDICES

## Dizzy times

THE STOCK MARKET had some than 17 points on Thursday, its trouble keeping up with events biggest increase in ten months. this week, veering this way and that as interest rates soared, the dollar plunger, and gold and

#### **NEW YORK**

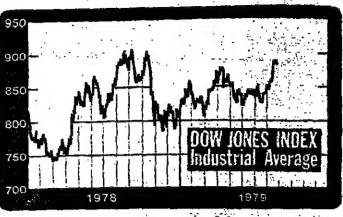
STEWART FLEMING

race—dizzy and out of breath, but pleased with the result. It was a difficult course to read. On the one hand economic activity seems to be flattening out, opening up the prospect of lower inflation. Brokerage houses have also begun remind-ing their clients that the big market recovery always starts a few months after the recession. And since the recession began last spring, the time is ripe to

The surge took everyone by surprise since it coincided with dollar plunner, and gold and silver careered ahead. But it a sharp drop in the dollar, ended the week looking a bit something which would like the winner of an obstacle normally depress the market by raising the spectre of further interest rate rises. But evidently investors now firmly believe interest rates are at or near their peaks, and that the dollar problem will have to be sorted out some other way.

The rise continued in early trading on Friday, when turnover in the first hour reached the sixth highest level in the NYSE's history. But the advanced was checked by brofit-taking and some disappointing oil company news.

Not surprisingly, the week's star performers included the gold and silver mining com-



sniff around for some good buys. On the other hand, though, interest rates are still soaring due to high loan demand, inflation and the need to protect the dollar. Corporate profits are therefore likely to show any solid gains, and so, presumably,

The week began with the good news that the autoworkers had settled with General Motors. averting a strike. But with that threat out of the way, the market quickly turned to the next one —a further rise in interest rates. On Tuesday the Federal Reserve Board upped the discount rate to a record 11 per cent, and in the next two days Fed funds went up too. By yesterday, all the major banks had also increased their prime rates to a

record 134 per cent.
Anticipation of the Fed's move pushed stock prices down across a broad front on Tuesday. But the market was quick to note that the Fed board was split 43 over the discount rate rise, suggesting that some of its members had deep reservation about pushing interest rates higher the previous day's gains. Trading still. That was some consolation, and in mid-week the market

panies, though they lost some panies, though they lost some of their bloom after Wednesday as precious metal prices weakened. ASA one of the most active, opened the week at \$27 and was up more than \$4 by mid-week. But it shed half of this gain later in the

. Oil company stocks were also busy and appeared to spark Thursday's spectacular surge (which occurred in the last hour of trading: the Dow was actually down nearly four points in the morning). Leaders were Mobil and Standard Oil of California. both rumoured to have struck oil in the Hibernia test well off the Canadian east coast. Mobil was the most active issue of the day, gaining \$57 to close at \$56, but others like Gulf, Texato. Occidental, Superior and Charter also made strong gains.

The Hibernia saga was skortlived, though. Test results at the well yesterday were disappointing and the market reacted negatively. Lopping off most of in most oil majors had to be halted while a massive order began a spectacular recovery.

After a small gain on influx was sorted out, and this Wednesday, it rocketed up more dissipated some of the cuphoria.

#### MARKET HIGHLIGHTS OF THE WEEK

			_						
	Price			1979	the second second	Average .	Sept.	Sept.	Sept.
	. Y day		High	Low		week to	21	14	7
nd, Ord, Index	466,3	<u> </u>	558.6	446.1	National engineering dispute				
Sold Mines Index	210.1	+ 5.1	214.8	129.9	Record bullion price	FINANCIAL			
Anglo American Corp.	431	+31	454	300	Record bullion price	Govt. Secs.	72.13	72,80	73.15
Automated Security	202	+21	202	103	Favourable Press mention	Fixed Interest		73.39	73.64
Bemrose	56	-12	89	\$6	Sharply lower interim profits	Indust. Ord	462.7	472.0	469.7
Black (A. and C.)	143	–15	. 170	143	Disappointing mid-term statement	Gold Mines	210.9	199.6	197.0
alcon Mines	370	- +40	380	. 132	Incressed div./bullion price	Do (Ex \$ pm)		178.5	177,2
isher (J.)	245	+37	245	. 125	Speculative demand	T'ti. bargain	17,226	15,341	14,968
seevor Tin	145	+20	160	125	Hampt'n Areas buys 14.34% stake				
louse of Fraser	141	-15	167	104	Fading bid hopes	FT ACTUARY	E5 .		
Dilmin	69	+17	74	22	Bond Corp. to acquire 14%	Capital Gds.		241.76	238.06
loan Cons. Mines	125	+25	135	70	Return to div. list	Consumer			- 35
lolls-Royce	. 66	- 5}	105	- 66	Interim figures disappoint	(Durable)	233.27	241,76	238.06
tothmans Intl.	56		81-	56	_Chairman's cautious statement	Cons. (Non-		2 mark or si	4
lowntree Maddintosh		12. 14	229	1164	Reduced half-yearly earnings			239.85	
ustenburg Platinum	√ i 150	+11	.177	94	::Platinum reaches all-time peak			241.18	_
andeman (Geo.)	-	., -12	90	. 57	Closing of speculative positions		268.76		
tone-Platt	. 51	-25·	/ 118-	. 51	Poor half-yearly figures	Financial Gp.			191.09
ilbury Contracting	257	63	333	257	Profits warning		247.74	251.16	
Yadicis	110	-12	172	116	Lower interim profits	Red. Debs.	58.12	58.53	58,73

	Price Y'day	Change on Week	.1979 High	1979 Low		1
nd, Ord, Index	460.3	- 7.4	558.6	446.1	National engineering dispute	l
Sold Mines Index	210.1	+ 5.1	214.8	129.9	Record bullion price	F
Anglo American Corp.	431	+31	454	300	Record builion price	G
Automated Security	202	÷21	202	103	Favourable Press mention	∤Ē
Bernrose	56	-12	89	\$6	Sharply lower interim profits	1
Black (A. and C.)	143	. —15	170	143	Disappointing mid-term statement	4
alcon Mines	370	- +40	- 380 ·	132	Incressed div./bullion price	5
isher (J.)	245	+37	245	. 125	Speculative demand	(7
seevor Tin	145	+20	160	125	Hampt'n Areas buys 14.34% stake	
louse of Fraser	141 .	-15	167	104	Fading bid hopes	ĺ
Dilmin	69	+17	74	22	Bond Corp. to acquire 14%	10
loan Cons. Mines	125	+25	135	70	Return to div. list	Ιā
lolls-Royce	66	- 5 <del>]</del>	. 105	- 66	Interim figures disappoint	17
tothmans Intl.	. 56	4-	87	56	Chairman's cautious statement	(ē
lowntree Madeintosh	176	14	229	1:164	Reduced half-yearly earnings	1.
lustenburg Platinum	v 150	+11	,177	- 74	· .: Platinum reaches .all-time peak	12
andeman (Geo.)	-	12	90	. 57	Closing of speculative positions	15
tone-Platt	<b>51</b> 🐇		118-	51	Poor half-yearly figures	[5
ilbury Contracting	257	63	333	257	Profits warning	Į ≜
Vadidin	110	-12	172	116	Lower interim profits	R
	السياسي					

## Cornfeld faces court battle

the U.S. financier whose farflung empire managed more than \$3bn of other people's money in the late sixties, will be in the dock at a Geneva court on Monday, accused of criminal fraud.

After a six-year legal battle to avoid prosecution, Cornfeld, aged 52, will appear before a criminal judge on charges that the defence attorneys say are unclear and cannot be made to Cornfeld founded the contro-

versial Investors' Overseas Serrices (IOS) mutual fund empire in 1956 based in Geneva, partly Swiss laws on banking secreey and the then lax rules cover-ing activities of investment. At the time of its conversion According to

#### **GENEVA** BRIJ KHINDARIA

Rothschild, Credit Suisse, Bar-Westminster, Drexel The 30-member board of IOS in 1969 consisted of Cornfeld, who was the chief executive, and some notables, including Sir Eric Wyndham White, former director-general of the General Agreement on Tariffs and Trade (GATT); James Roosevelt, son of the late U.S. President; and Erich Mende, former vicechancellor of West Germany, the

to a public company, the price defence of each share was fixed at \$10 attorneys, the new issues were but stood at \$19.25 on the emission date, September 24, of prestigious banks, including 1969. The price stayed above be whether Cornfeld as the chief

the \$10 level until April, 1970, executive was then aware that

IOS should become a public. The defence will argue that limited company quoted on the the eminent banks who under-Toronto, Montreal, Luxembourg wrote the new share issue, as

change rates). When the trial opens on Monday the prosecution will charge Cornfeld with criminal

and then suddenly plunged to IOS was on the brink of collapse \$4.45 in May, 1970, and was and allowed the then-share-below \$1 in January, 1971. holders to sell off up to half below \$1 in January, 1971. holders to sell off up to half The trouble began when their holdings at an inflated Cornfeld decided in 1969 that price.

wrote the new share issue, as and Amsterdam stock exchanges. well as Cornfeld, were convin-Cornfeld was arrested in May, ced of IOS health when the 1978, but was freed a year public issues were floated. The later on a record ball of strong demand for the shares SwFr. 5m (\$3m at current exsion date showed that the \$10 opening price was not unduly

The defence, which will call fraud, arguing mainly that, about 100 witnesses, compared when IOS became a public com- with the projecution's 15 witwhen IOS became a puone company, confusion was deliberately created so that buyers of shares did not know whether they were purchasing new issues or shares divested by existing holders.

The main point at issue will seek straight found guilty. Cornfeld would face a jail term of up to ten years. Under Swiss law he would not be able to appeal with the prosecution's 15 wit-

### Cinderellas of the gold rush THIS WEEK'S hectic scramble batting on October 9-will make together with better prices for

for gold, which produced an unprecedented one-day leap of over \$20 to \$374 per ounce in the price on Wednesday, has been watched with mixed feel-ings by UK holders of South African gold shares.

The sharemarket's response to these heady goings on has been distinctly muted. Tuesday's big rise in bullion, for example, was reflected in a relatively modest rise in the Gold Mines Index of 6.8 to 24.45. And when gold gave up only \$2 of its gain on the following day the index retreated 4.2 to

210.6.

Despite yesterday's sharp setback of \$16, the gold price is still \$24\$ up on the week at \$369\$, a rise of 7.1 per cent. The index, however is only 2.5 per cent up at 210.1. And if you go back to the start of 1979 bullion shows a rise of 63 per bullion shows a rise of 68 per cent whereas the index is up 48

Bowever, it is a different story as far as overseas holders of South African gold shares are concerned. They do not have to pay the dollar premium and the index in "ex-premium" form has risen by 92 per cent this year and it hit a four-year high this week. high this week.

This is not much comfort for the UK shareholders, of course, but it helps to explain the current situation in the market. The major overseas buyers of gold shares have been the Americans and it is estimated that they hold as much as 25 per cent of the total shares in

Much of the buying took place earlier in the year and feeling, perhaps, that they had bought enough shares for the time being, U.S. gold bulls turned their attentions to dealing in the metal itself via the futures This way they lessened the

South African political risk element; in fact, if there were to be a major upheaval in the Republic which hit the gold mining operations, it would probably drive up the price of gold while knocking the prices of the shares of the producers.

But this is not a prime consideration in the minds of the U.S. speculators in gold. They are in the market for a "fast buck" and this suits them better than having to wait for the dividends to come along.

The consolation for UK holders of gold shares is that these high dividends are already in the pipeline and the September quarterly mine profits due to be published next K. K. SHARMA month with those from Consolidated Gold Fields opening the

a fine showing. Gold shares are not standing half 1979 earnings of Rie Timeat expensive levels. Good class issues are on a prospective dividend yield basis of up to 20 per year ago.
cent and more in some cases. The international mining and

in a relatively short time, providing that gold stays at anywhere near current levels. But if it falls, share prices will still suffer. Just where the gold

They will thus repay their cost

price is going next is in the lap of the gods; nobody knows. It is

#### MINING KENNETH MARSTON

possible that some form of stabilisation deal may be concluded on an international basis, perhaps by central banks, which will recognise the metal's importance in the monetary system. If so, this would not necessarily mean a heavy fall in the price and, as far as the South African mines are concerned, the present runaway prices are not needed and, indeed, are undesirable. It may be a time for caution, but at least mine profits

while the precious metals have been in high demand this week there has been no great excitement in the base metals. although copper has shown a gain on balance. It is currently around £923 per tonne which compares with an average of £940 in the first helf of this

The latter price goes against term prospects and the an average of only £679 in the issued shares of RTZ have first half of 1978 and this, back from 302p to 290p.

lead and zinc, explains why first-

industrial group would have earned some £9m more had it not been for the strength of going fairly slowly and the cost sterling. This resulted in an of them is soaring. exchange loss in the conversion. America's Amax now reckons of the profits of the overseas subsidiaries (notably in North America) into terms of sterling. You may recall that I warned

about this early last month. But it is not quite as serious as it may appear because of course, the London parent company does not bring home all its overseas earnings; a major part of them stay where they are and the apparent exchange loss is partly

As far as the second half of this year is concerned, RTZ points to the likelihood of less firm base metal prices and the inevitable rise in operating costs. But the group still reckons that total profits for 1979 should show "a useful improvement over 1978." Accordingly the interim dividend has been increased by 1p to 3.5p; last year's final was 8p.

The results were pretty well in line with expectations and RTZ still iseems capable of matching the earlier market hope of total year's earnings reaching about 49p per share. But when the latest results were announced on Wednesday the announced on Wednesday the share market was in no mood to be told of less buoyant near-term prospects and the 251m issued shares of RTZ have come

However, the company with its vital asset of young and diversified mineral operations Zine have advanced by 51 per retains undoubted growth pros-cent to 861.6m from £40.8m a pects for the longer term when world economies pull out of recession. It is worth bearing in mind that the development of new mining operations is still

that a copper price of near to \$1.50 per lb (it is currently 90 cents) is now required in justify the opening up of a copper mine. So companies such as Amax and RTZ should be well placed to meet a coming higher demand, at rising prices for their metals.

RTZ shares thus remain in my "worth picking up on a dull day" category as a long term growth investment. This also applies to London's Selection Trust group which holds a stake of 8.3 per cent in the flourishing Amax in addition to its own diversified

interests. Selection Trust has also announced higher first half 1979 profits this week these amounting to 26 m against 15 im a year ago. While awaiting the fruits of its new and potential mining projects Selection Trust is less dependent on the near term course of metal prices than is RTZ.

And with earnings starting to flow from the new Agnew nickel mine in Western Australia. Selection Trust's second halfearnings could be a little better than those of the first half. It still seems on the cards that total 1979 earnings could reach

## RIO TINTO - ZINC Pence per share EARNINGS (In 1978 Terms) Albertal for inflation SALES REVENUE DIVIDENDS (Net)

## Running not so smooth

THE ROLLS-ROYCE aero-engine factory at Derby has been the cockpit of the engineering disputes over the last week. The management's decision to close the plant down for the duration of the strikes has led unhappy trade unionists to accuse the Government of using a public-sector company, supported by tax revenues, to try to break what is principally

a private-sector strike.
The strike is certainly very bad news to the private sector which bears the Rolls-Royce name, Rolls-Royce Motors Holdings at Crewe, the activity that was put together from the profitable parts of the bankrupt Rolls-Royce group and floated off as a public company in 1973. It has come at a particularly inopportune time: Rolls-Royce Motors is engaged in a very heavy spending programme, much of it linked to the new range of cars which will replace the Silver Shadow, and its profits were already under

pressure. "I can't stress too firmly how damaging it is," says managing director David Plastow. He reckons that the car plants, now working three days a week, tribution to profits until are producing less than half production starts in 1986. their normal output. As Rolls-Royce is in the happy position of being able to sell every car

has a direct impact on profits.
When the new car begins to be produced—the date is still a secret, but it should be some time in 1980-81-earnings will come under some strain as, quite apart from the heavy capi-

## ROLLS ROYCE

MARTIN TAYLOR

tal spending, and launch costs, extra stocks will have to be over period the factories will not operate in the most efficient

Rolls-Royce Motors had been relying on its diesel engine division to make a healthy contribution to carry the group over the expected profits dip. Unfortunately, the diesel side is in disarray. Sales of diesel truck engines are going well but military and industrial sales have slumped.

The mainspring of Rolls' hopes on the military side was the contract to supply 1,350 tank engines to the Shah of Iran on a British Government contract. This has been cancelled-so far without compensation—and there is nothing at the moment to replace it. The CV12 engine for the new British battle tank, the MET-80, will not make a full con-

Rolls has been trying to land the immensely valuable contract to supply engines to the new IIS, tank, the Chrysler XM-1. "We're in there fighting for it." savs Mr. Plastow-but this is not the sort of thing Rolls can rely on.

At the same time demand for Industrial diesels from the most promising markets—the Middle

East and Nigeria-has dried up and the group sees no sign of any recovery yet. The out-£4.5m of trading profit that diesels contributed in 1978 may well turn into a small loss for

Lower profits add a worrying dimension to Rolls' need for eash, which is rising all the Last year it spent £16m half of this year alone. So borrowings have jumped—by £11m in the six months to June, as much as in the whole of 1978and net debt is now £36.3m, compared with shareholders loss at \$9,000 a day. funds of £58.6m. In the last or not the sale should be held has slammed on the brakes, at may continue within the Indian least as far as working capital legal system. goes, but borrowings will certainly rise further in the second

half of the year. The brighter side of the picture is that motor-cars are still making handsome profits (leaving aside the engineering strike for the moment) and the manufacture of aerospace compopents, many of them supplied to the nationalised Rolls Royce. has recovered from the lean period of early 1978. And borrowings should steady once the new car launch is completed. No doubt the new car will be the epitome of effortless elegance. But for Rolls-Royce,

the most painstaking of parents, it will have been a most difficult

## Block on Nizam

TWO MEN who are not particularly amused by the Indian Government's ban on the planned sale of the jewels of on fixed assets, and the 1979 ingure will be substantially higher. Working capital has swollen by £7.3m in the first Dubai businessman. Mr. Abdul Wahad Gal Adhari. Both now face losses of interest on money lodged in India prior to the sale. Adhari alone reckons his loss at \$9,000 a day.

The controversial auction was to have had the Supreme Court of India as the unusual auctioneer. The Nizam, Mir Orsam Ali Khan VII, was said to be the richest man in the world when he ruled the southern state of Hyderabad. Although he led an ascetic, miserly life without personally enjoying the millions he owned. He died in

·Having hoarded a fabulous treasure of jewels which he partly inherited and partly bought during his life or had it gifted to him by his faithful followers, the Nizam formed a trust for his possessions.

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#### FINANCE AND THE FAMILY

## Appeal against capital gains tax

BY OUR LEGAL STAFF

Millin

I have an assessment from the Inland Revenue for £145.50 Capital Gains on Unit Trusts for 1978-79. Total disposals all unit trusts £4,478, capital gains £2.704, losses brought forward £734, net gains—970 x 15 per cent CG tax = £145.50 due. In several newspapers and in the managers report of several unit trusts they say that disposals of £5,765 will be free of Capital Gains Tax for 1978-79 only, with Capital Gains Credit on unit trusts at 17 per cent. They also say that with Capital Gains Credit on unit trusts at 10 per cent for 1979-80 onwards the first £3,000 will be free of capital gains tax. Could you case tell me the position for 1978-79 and also for future

On the basis of the bare facts given, we suggest that you write to your tax inspector along the following plnes:

"Acting on advice which I unpaid tax have just received, I am writing to give notice of appeal INTEREST ON UNPAID TAX to the Special Commissioners against the 1978-79 CGT assessment dated .... August in the sum of £1,970 (Assessment No......; File No......). I propose that the assessment CGT at 15 per cent on Less: Credit on £2,704 under section 112(3) (a) of the Finance Act

CGT payable

I therefore apply to postpone the whole of the tax demanded

.J. Temple & Co., Texation

& Investment Consultanta Head Office, Stanbridge House, 27 Grand Parade,

Tel (0273) 604502 or 681868.

ise send me full details of

ouse, 27 Grand Pa righton BN2 20B.

Highest Tax Sam ...

Management Act 1970." For 1979-80 onwards (until the chargeable gains are derived solely from disposals of fully qualifying unit trust units and investment trust shares, etc. (as defined in section 94(2) of the Capital Gains Tax Act 1979) is

Nil on the first £3,000 5% on the next £2,000 40% on the next £4,500 20% on the remainder For 1978-79, the corresponding effective scale was:

Nil on the first £5,757 14% on the next £1 33% on the next £3,742 13% on the remainder

### Interest on

I am a non-resident for tax purposes in the UK. An assessment in respect of my UK income for 1977-78 was raised on April 17, 1978, for £975, I propose that the essessment be increased from £1,970 to £2,704, namely the total amount of chargeable gains from the Inspector to this letter and, consequently, in a letter of the increased a response amount of chargeable gams accruing to me in that year of assessment, in accordance with section 20(4) of the Finance Act 1965. The assessment should be as follows:

Trum the consequently, in 2 letter of and, consequently, in 2 letter of and, consequently, in 2 letter of assessment, in accordance with section 20(4) of the Finance as I was "anxious to settle the tax payable." I did not receive a reply until November 3, accompanied by a new assessment. accompanied by a new assessment for £163.84, which I paid

on January 18, 1979. I have now been charged interest of £30.30 from July 1, 1978, to January 18, 1979, for late payment of tax payable. I wrote to the Collector of Taxes protesting that the late payment was due exclusively to the inland Revenue falling to reply to my letters without consider-able delay, and was told in reply

(£145.50), in accordance with that this cannot affect the section 55(3) of the Taxes interest charge. Is this correct? The collector is right, and the law (the Finance (No. 2) Act, law is changed), the effective 1975) does not give him any scale of CGT for someone whose discretion to waive collection of amounts of interest exceeding

> you of the obligation to pay the sum of £975 to the collector by May 17. If you did not apply to postpone payment of any of the tax demanded, then it is puzzling that the collector did not press you for payment of the full £975 in the second half of May. On the other hand, if you applied to postpone payment of the whole of the tax, then it is not unreasonabl eperhaps that you be required to pay interest on tax which you deliberately post-poned—but you do not say whether you could have made a reasonable estimate of your true lability at the time you appealed.

you consider that you have suffered injustice as a result of maladministration at the tax of her salary is paid in London, inspector's office, you could ask an MP to refer your complaint part in the country of employ-to the Parliamentary Commisment. The part paid in London sioner (the Ombudsman). We cannot comment on this aspect, on the basis of the bare facts given. In any event, as the Parliamentary Commissioner's recent reports are likely to lead to some modification of the 1975 rules governing interest, etc., you may wish to draw an MP's attention to the inequity in the treatment of non-residents advise me in this respect? .
under the Finance (No. 2) Act, The bank's non-commital reply 1975: a non-resident may be charged interest on tax postponed during an appeal (as you know to your cost), but non-should ask your daughter's tax the annual return of depositors' residents are denied interest inspector (or any convenient tax untaxed interest, by virtue of (repayment supplement) on inspector's office) for a copy of delayed tax refunds by section the free booklet of extra-

Act, 1975. It seems reasonable determining if one is treated as to expect Parliament to be. evenhanded in its treatment of overseas tax debtors and creditors—especially since a non-resident taxpayer may be both debtor and credtor at the It is not clear from your letter why you made no payment before July. Giving notice of appeal did not in itself relieve you of the obligation to per the control of the obligation to per the control of the obligation to per the control of the control of the obligation to per the control of t

#### Profits tax on coins

Are krugerrands subject to Capital Gains Tax or is any profit (and/or presumably loss) treated as income? In the case of the latter is the size of one's holding relative to total investment capital a factor in

a trader, and also is the period of time that they have been held material? Are sovereigns subject to Capital Gains Tax? Is there any obligation to make a return on one's annual tax return of purchase of

It is unfortunate that you have missed all the comments on the taxability of krugerrand profits in the columns of the Financial Times; the most recent was a reply in our Business Problems column of July 18. Briefly, we may say that neither factor you mention is of much significance by itself in determining whether the acquisition and disposal of krugerrands constitutes an adventure in

For sovereigns minted before 1838, the position is similar to that for krugerrands. Sovereigns dated 1838 or later are regarded as exempt from CGT (but not from income tax) as sterling currency, by virtue of section 19(1)(b) of the Capital Gains Tax Act 1979. An acquisition of sovereigns dated 1838 or later does not

have to be reported, under section 12 of the Taxes Management Act 1970 (but an acquisition of older sovereigns should be reported). Correction. In our reply

no tagal responsibility can be accepted by the Financial Times for the answers given in these columns. All inquiries will be answered by post as soon as

Resident in UK and Spain on September 8 the word "likely" appeared as "unlikely." The answer should have read:

"... we think it highly likely than the september of the septemb that you will retain your exchange control status . . .

#### Non-residents' bank interest

but also £100 for the loss of age mileages, average condition,

I have a daughter teaching in an updating supplement), and Africa through The Department of Overseas Development on a look at concession B13; concessions A13 and D2 may also interest you particularly. The three-year contract. One part significant part of B13 reads: "Where a person not resi-dent in the United Kingdom free of income tax, and one receives interest (e.g. bank interest) without deduction of ment. The part paid in London is partly invested in a Building Society and for the balance income tax, and is not charge able in the name of an agent to take advantage of the banks under section 78 of the Taxes present high interest rate Management Act 1970, no action is taken to pursue his offered on deposit acc When requested by me to confirm that this income is not taxable, the bank was non-commital. Could you please advise me in this respect?.

liability to income tax, except so far as it can be recovered by set-off in a claim to If your daughter's tax inspec-tor agrees that she is not ordinarily resident in the UK. reflects the tax limbo in which non-residents' bank interest has she can instruct the UK bank been left by Parliament, You not to include her interest in

Management Act 1970:
"If a person to whom any

interest is paid or credited in respect of any money received or retained in the United Kingdom by notice in writing served on the person paying or crediting the interest-

(a) declares that the person who was beneficially entitled to that interest when it was paid or credited was not then ordinarily resident in the United Kingdom, and

(b) requests that the interest shall not be included in any return under this section the person paying or crediting

the interest shall not be required to include that interest in any such return."
You may well consider suggesting that your daughter move her funds out of UK building societies into banks and other institutions which offer a better in her position.

### 47(1)(a) of the Finance (No. 2) statutory concessions, IR1 (with The additional knocks of motor accidents

breakdown. The actual words do vary from policy to policy, but insurers' intention is clear. They do not provide the policyholder with a maintenance contract. nor do they provide him with protection against the continu-For higher rate tempayers the yields are also quite exceptiones e.g. 13.1% net can be obtained ing loss of value that stems from the inevitable built-in obsolescence of any motor vehicle.

> Incidentally inspirers' attitude here is no different from their attitude to other material daminsurances written on an age insurances written on an "all risks" basis. You will find similarly phrased exclusions, for example, in the policy you have on your jewellery and other

It is arguable that when a car is damaged, however slightly, and then repaired, however expertly, that it has not the same value after repair as before the accident. This argument becomes stronger the more serious the damage and the more extensive the repair.

But how much of this argument is in the owner's mind? How much is theoretical rather than real? The great majority of car collision repairs involves not mechanical damage, nor damage to the chassis, but damage to bodywork, wings, doors, bumpers and so on. All these

HAVE a look at the "own dam- items can be replaced, if damage " section of your motor aged too much to be straightened policy and you will find the or beaten out. When there is exclusion not only of loss of use proper repair completed by a but of depreciation, wear and satisfactory respray to ensure tear, mechanical and electrical similar tone to both new and old bodywork, it can be very difficult for the most expert eye to discern the repair. Certainly the motorist with

> value. Where there is collision mechanical damage so that Even if he has, he cannot look parts say of the engine or trans-to his own "comprehensive" found that diminution of value mission have to be repaired or insurers for financial recom-had been proved then Mr. Payreplaced it is even arguable that there is some enhancement of value (for example, if you have a three-year-old family car. and have averaged around 10,000 miles a year). Circumstances alter cases, and some repairs are more difficult than others—but if a satisfactory repair job cannot be done having regard to the type, age and condition of the car, then in the interests of safety insurers (and repairers) will normally advise,

in this space admittedly only in not only for the cost of repair

TAXATION

DAVID WAINMAN

years, no move has been made to remove it. The legislation

now gives a shareholder a credit of 10 per cent of his gains against the tax liability on those

gains. Where the shareholder is paying tax at 30 per cent, this will seemingly leave him with a

The trust itself is liable at a

special capital gains tax rate of 10 per cent on its gains made within the trust. If it is a true assumption that there will be

reflected through into the value of is shares the net 90 per cent of its gains, then the share-holder himself would be left

namely 72 per cent of the

This is of course too

simplistic a way of looking at

things. Apart from the doubt-

fulness of its main premise, it

original gain.

net liability of 20 per cent.

shareholder.")

written off.

INSURANCE JOHN PHILIP

the broadest terms) unless the car is written off, the mepair ought to be such that the car is such a repaired car should be as good as before, if not better, losing no sleep about loss of and the motorist should have no complaint about loss of value. pense, because of the clear exclusion of depreciation. But he compensation on the ground that may just be able to claim for the saleable value of his loss of value where someone else property had been reduced. is legally responsible for the Seemingly, the newer the car damage. In 1974 there was and more specialist its nature, reported a decision of the Court of Appeal-Payton v Brookswhich appears to allow the loss of value. But for the owner aggrieved motorist compensation of an average, ageing car, the

for diminution of value. The report at my disposal is sible. For, on average, each short and makes no mention of motorist has an accident once the make of car, but one aspect in six to seven years, while the if not insist, on having the car is clear-Mr. Payton's car was only four weeks old when it However one looks at the car was damaged by Mr. Brooks' collision repair problem (and negligence, Mr. Payton claimed

market value, as thereafter he average accident and mechaniwould have a repaired car. The cal repairs. The motorist who trial judge refused this part of has a never damaged, splendidly the claim, finding on the evi-maintained car may be able to dence that Mr. Payton had not persuade a private buyer to pay established there was any loss more than the average—if he of market value. On this point can find one. He will probably the court of Appeal accepted not be so fortunate with the the trial judge's finding of fact cynical, worldly wise motor and in strict law that can be dealer. said to be the end of the matter. But the court went on to say that if the judge had in fact found that diminution of value

the more chance the motorist ought to have of establishing loss of value. But for the owner task must be well nigh imposaverage life of an ordinary car

Savings

SOME £2.25m is currently being despatched to 750,000 UK saven as compensation for payments delayed during the strike by computer staff earlier in the year. The handouts, which have been calculated at a tax free rate of 17 per cent include all amounts of more than 50p For anything less savers must make individual claims although the Department for National Savings hopes there will be few enquiries—as it points out many claims may be worth less than the postage required to

#### is round about 13 to 14 years. Hard commercial fact is that second-hand values are average values, taking into account aver-

## Relief for investment trusts

#### UNIT TRUST AND INSURANCE OFFERS

**Arbuthnot Securities Limited** Save and Prosper Group Limited M & G Group Gartmore Fund Managers Limited 7 Tyndall Assurance Limited

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ignores the question of the timing of the trust's gain and Deposits of £1,000-£50,000 accepted for fixed terms of 3-10 years. Interest paid gross, half-yearly. Rates for deposits received not leter than 28-0-79 are fixed for the terms shown: TERM Terms (years) 3 4 5 6 7 8 9 10 DEPOSITS 12 12 121 121 121 121 121 121 Deposits to and further information from the Chief Cashier, Finance Today's rates for Industry Limited, 91 Waterloo Road, London SE1 8XP. (01-928 7822 Bxt. 367). Cheques payable to "Bankof England, a/c FFL" 12%-121%

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The position becomes more

complex, and more interesting, as soon as one questions what happens where the shareholder FROM THE INCEPTION of pays at less than the full rate. gains tax in 1965 the Table 1 shows the taxpayer special position of investment trust shareholders has been with gains only on investment trusts, and taxable, before the recognised, and holders of units credit, at an average rate of 11.67 per cent. The credit reduces that tax to 1.67 per cent. in unit trusts have been similarly favoured. (In order to avoid undue repetition, we Had the gain been less—so that the hability on it initially worked out overall at less than will embrace both groups here-after in the one word Although a number of changes in the form of their 10 per cent-the credit is then restricted so as not to exceed the liability. Table 2 shows the relief have been made down the

> So far we have been looking only at gains on investment trust shares. What of losses? Somewhat surprisingly, there is no requirement that they be deducted only from gains on investment trust shares.

Table 3 shows that the losses on investment trust shares will not restrict the availability of credit provided that there are other gains against which trust share losses can be set. But this can of course never operate to give the taxpayer a credit exceeding 10 per cent of his gains on investment trust after his own tax payment, with shares. 80 per cent of that net sum— We

We should also recall the general rules for losses brought forward from earlier years. When next gains are made, these losses must be set against them: losses cannot be "carried through " a year in which there are gains which could be reduced or eliminated by such losses, even though this rule may cause the investment trust credits to be wasted.

But there are two possible ways in which a taxpayer can plan to mitigate the damage. He can perhaps make use of the principle that a husband or wife does not need to have his or her losses, whether of the year or brought forward, set against gains made by the other party. Alternatively, the taxpayer may find it economic to bed-and-breakfast some holdings

that of the shareholder. And it showing gains. These can be also assumes that the shareholder pays tax at 30 per cent. investment trust gains exposed, and the credits thereon unwasted.

Finally, we have seen in Table 2 above that the credit will be restricted so as not to exceed the tax liability. For this purpose, the taxpayer is entitled to quantify that tax liability on the footing that the investment trust gain is his "top slice."

As an average rate, £150 liability pre-credit in Table 4 on gains of £2,000 is only 7½ per cent. Another way of looking at it is to say that £100 of the able at the zero rate, and only £1,000 at 15 per cent. But the the £1,100 top slice of Invest ment trust gains produce as a top slice a liability of £150 (11.64 per cent), then an (11.64 per cent), then an unrestricted credit of 10 per

Table 1 Capital gain on investment trust  First £1,000 exempt from tax  Next £3,500 taxable at 15 per cent  Less Credit available: 10 per cent of £4,500	£4,500	£525 450
Not tax liability	•	£ 75
Table 2 Capital gain on investment trust	<b>£2</b> ,500	
First £1,000 exempt from tax Next £1,500 taxable at 15 per cent Less Credit available: 10 per cent of £2,500	£250	£225
restricted to amount which does not reduce the liability below zero	_	£225
Table 3 Gains on Investment trust shares	£4,000	£12,000
Less Losses on investment trusts	3,000	1,000

Tax thereon at 30 per cent		£3,900 £3,900 1,200
Table 4 Gains on investment trust shares	£1.100	

Liability 15 per cent of the top \$1,000 Less Credit at 10 per cent of £1,100 ...... 110 Net tax liability .....

## Income growth from Gartmore

High Income Trust is to provide a high and increasing income together with long term capital growth from a portfolio of U.K. shares Since the Trust was first offered in March 1975 the gross yield, based on the original offer price,

The continuing aim of Garmore

has incressed from 12.2% to 22.0% to original unit holders. Over this period original unitholders have received a gross income total of £80,02 for every £100 invested.

of \$80,02 for every \$100 invested.

Capital growth over the period has also been substantial with the units rising in value by 129.6% compared with a rise in the Financial Times Ordinary Share Index of 68.0%.

We believe that one of the main reasons for the outstanding record of this Trust has been the continuity of the investment team, whose success has been well demonstrated over the period. Remember that the price of units and the income from them

Remember that the brice of units and the income from them, can go down as well as ap.

You should regard your investment as long term.

Units can be bought or add on any business day and the prices and yield appear in the national press daily.

Contracts will be issued for purchases and certificates forwarded within six weeks of settlement. Checus for units sold are sent within seven days of necept of the recommend certificate. Distributions, net of any at the basic rate, are made on the 15th March and 15th September. An initial charge of 5°, is included in the offer price and an annual charges of 2°, (plus V.A.T.) of the value of the Trust is deducted from the Trust is deducted from the Trust are made. Company Limited.

Managers: Garmore Fund Managers Limited (a member of the Unit Trust Association), (regd. in England No. 1137353 at the address below).

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Gartmore Fund Managem Lad., to invest in Gartmore High Ir
as the offer price reling on peript

"Por your geidance the offer price of Gartmore High Income units on not

## Fast rising return from Tyndall

11.6% gross\* 17.81% in 1978/79 Actual yields based on initial offer price of 25p.

London Wall Extra Income Growth Units

This unit trust in the Tyndall Group invests mainly in second line shares chosen for their high and rising dividends. Although past performance is no guarantee of what may happen in the future, in just over three years since the Trust began in February 1976, the income has risen by 53.9% so that the current yield for original investors is now 17.81% gross. At the same time the offer price of the units has risen by 50.8% compared with 14.75% for the

The offer price of Distribution units on 20th September was 37.7p and the estimated gross current yield 10.90%.
You should remember that the price of units and the income

from them can go down as well as up.
You should regard your investment as long term.

All unit holders are paid or credited with income net of basic rate tax. day. Payment will normally be made within

Important details Units, which are death in daily, will be allocated at the offer price prevailing when your conspiered application is inconved. Unit prices and yields are que in most cational delly newpapers. The unitdiment investment is 500.

day, Fayment will normally be made within seve days of the receipt of your remained cardinate. Distributions ner of int or the basic rape are made twice a year in June and December, Investors new will reserve their first distribution in December 1979. nowledges and your earlieses and him 22 days.
If you was so sell your units, the Alamagari and have then at the hid trice on any dealing.

APPLICATION FOR UNITS

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		for investment in London Wall you receive this spylicat he Tyndall Group. Com- paired, please tick here [	in distribution units of the Il Extra Income Growth Ti tion. Minimum Investment (500) mission at 13% is psyable to recog	rest a t Chapter phot sg

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Today's investor has to be alert. Buying tomorrow's favourites at today's prices. And, of course, remembering when to sell them. Before the next "1974." That's why the FLEET STREET LETTER, Britain's oldest newsletter, emphasises the Importance of knowing when to sell. The only way to be sure the FLEET STREET LETTER is right for you is to see a copy and judge for yourself. So, just complete and return the attached compon and we will send you a FREE COPY. Plus a detailed analysis of FSL's latest idea, a company which most other investors have not yet discovered.

P.S. FSL has been recommending selective share sales for some time now, and expects to recommend further extensive sales later in the year—make sure you are "on board" before then, it could save you a fortune!

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The Bank of England's latest economic report makes grim reading. Barry Riley discusses | Easing the what it means for investors

## Get set to change your savings habits

YOU AND I are going to save divided up into a number of more next year. That is the sectors—commonly the personal implication of Thursday's grim sector, industrial and commerwarning from the Bank of England that industrial companies, financial companies are heading into a period the overseas sector. of financial squeeze which could be as severe—though per-haps not as sudden—as the one they encountered back in 1974.

But to give us the incentive deficit in one place has to be to save, interest rates will have to stay high and share prices where else, so that they all add to stay high and share prices where else, so that they all add will have to stay relatively low. Up to zero. In practice the Such conditions will help to statisticions are fallible, and steer neonle away from huring steer people away from buying the figures can only be balanced houses, cars and other durables by bringing in a residual error. through expensive loans, and will direct them into the savings market. That, at any rate, is what will happen if the economy develops in the way the gloomy forecasters of Threadneedle Street currently project.

as a way of understanding the personal sector is in chronic development of financial pressurplus. Trouble comes, how-

Every quarter the Govern-ment's statisticians calculate the surpluses or deficits run by the various sectors. In principle a by bringing in a residual error.

Usually the figures are of strictly academic interest. There is nothing wrong with one sector running a deficit if another wants to run a surplus. In countries like Japan the com-Flow of funds analysis has large financial deficits with the hecome popular in recent years greatest of ease because the

This happened in 1974. In-dustrial and commercial companies, which had been in surplus at the beginning of the 1970s, plunged into a deficit which reached £4.6bn in 1974. At the same time the Government was increasing its deficit. partly because the economy was dipping into recession. which always affects tax receipts and leads to higher spending in areas like unemployment

Part of the gap was bridged by a worsening in the balance of payments—which is another way of saying that the overseas sector ran a big surplus. But there was an even larger rise in the surplus of the personal sector, which jumped from £2.3bn to over £5bn.

through a fall in dissaving rather than a rise in saving as development of financial pressures surplus. Trouble comes, how-sures within the economy. Some-ever, if there is a sudden change persons dropped by over £1bn what arbitrarily, the economy is in the pattern. The process of compared with 1973, and net

sales of company securities described by a similar amount. That commitment to monetary and was the impact of high interest rates and low share prices.

Since 1974 the company sector deficit has shrunk sharply again. Last year it was only £2.2bn. which allowing for inflation was only about a quarter as large as in 1974. The personal sector surplus has continued to stay high, however, in reflection of the large Government deficits run during the period of Labour

Now the Bank of England has issued a warning that the finan-cial deficit for industrial companies in 1979-80 could emerge at about the same level in real terms as five years earlier.
Allowing for the improved position of North Sea companies this could imply a deficit of something like 18bn. The liou's share of this finance will probably have to be provided. one way or another, by the personal sector. After all, the Govern-ment deficit is unlikely to

commitment to monetary and fiscal discipline. And official xpectations seem to be that the balance of payments will improve slightly (that is, the overseas sector surplus will shrink) after the poor per-formance in the first half of 1979 when the current account showed a deficit of over £2bn. It may be, of course, that the squeeze on companies will not be as bad as the Bank is pre-dicting. Perhaps the Government will succeed in persuading -or frightening workers into accepting much less than the

winter's pay round.
But it looks as though the personal sector surplus is going to rise substantially. It will do so by means of a sharp drop in consumer credit a big rise in pension fund contributions in line with fatter pay packets, and through the impact of high interest rates on the savings

rises of 20 per cent or so they may be expecting from this

### At the end of a hectic week for gold, Tim Dickson looks at the prospects

## Three or four hundred, that is the question

thought about gold in the last few days, the chances are he Julian Baring of brokers James never will. It has been a Capel described as "alarming." never will. It has been a momentous week—one which doubtless will not easily be forgotten by those in the market watch out. They will invariably and one which some even say could go down in history alongside landmarks like the Cali-fornia gold rush of the mid-19th century and the Klondike.

On one day last week-Tuesday-gold was up a staggering \$27 at one stage, its biggest jump ever, before falling back to close more than \$20 higher at \$374. Bears were caught catastrophically short while the cosy theories of some investment analysis disappeared out of the window.

The reasons for the recent rise have been well documented. The U.S. Treasury auction was the immediate cause, with rumours of strong central bank and Arab buying providing much of the longer term

The most pressing question, however, is simply where do we go from here? After the excitement of Tuesday's spectacular surge had died down, most of

IF THE private investor has not predicting that the bubble would burst, a unanimity which When everybody is thinking the same way, that's the time to

be wrong," he observes.

A quick poll of some well known gold watchers, mean-while, confirms that the view from the top is by no means universally bearish. Harry Scholtz. author of the International Harry Schultz Letter clients \$2,000 per hour for his advice, feels the price will top \$400 very soon while "\$500 is certainly on before Christmas." He believes investors can look forward to \$600 a few months

Mr. Schultz feels it is no longer possible to analyse future gold movements by reference to charts or fundamental ratios. The market he says, is now being influenced by politics, rumour and the simple equations of supply and demand.

Justifying his bullish predictions Mr. Schultz points out that there is now a severe shortage of



(like its now celebrated coup last month) and companies are gobbling up gold in unprece-dented gulps. Mr. Schultz, meanwhile, feels South African gold shares provide a particularly good opportunity for the private investor with Krugerrands an equally good bet.

Elliott Janeway, the political economist and president of the New York-based Janeway Publishing and Research Organisathose close to the market were physical metal at a time when tion, attributes the steady rise

describes as last week's "once in a generation" surge to the "political ineptitude" of Presi-"political ineptitude" of Presi-relative to other inflation dent Carter. Gold. he says. Is hedges. Secondly, there is a firmly attached to a see-saw vast amount of capital around, which has the dellar balancing notably the huge surpluses from precariously at the other end.

'The discovery that Carter is irretrievably politically bad but that he is going to be with us until January, 1981, has created panic." he states. Dismissing market theories and quantitative analysis. Mr. Janeway says the calendar stands him in better stead than any charts. "I am watching the White House and maintains, is by no means exhausted and \$500, he feels, is the next stop.

Back in London David Fuller of Chart Analysis points out that given the example of more successful inflation hedges such as stamps, land, buildings and works of art, there is still some way to go. Mr. Fuller predicts that the recent rapid acceleration will spill over in a short-term shake

three main arguments. Firstly. gold has not been successful the Middle East oil producers. Thirdly, holders of this capital have become disillusioned with paper investments (bonds, Government securities, equities) and are increasingly seeking ways of maintaining the value of their capital.

A bearish cry, at last, can be heard from the commodity analyst at Consolidated Gold observing its backlash on the fields who is convinced an markets." The recent surge, he adjustment downwards is adjustment imminent, "I fell the price has zone too quickly, too erratically. We are in new ground but I think it will fall back to \$320 in the next few weeks.

Finally, Brian Marber of the Investors Bulletin, epitomises perhaps the feelings of many gold watchers after what has been an exhausting week. "I usually stick my neck out on these occasions," he comments, "but after the past few days I out, but he adds: "There is no find it impossible to say what sign of the bull market being will happen next.

## A non-index index ... to

REMEMBER index funds? They

of the punch-drunk fund manager. By buying all the shares in a stock market index -in exact proportion to their weighting within that index-he could always be sure of doing as well as "the market."

There was just one snag. Just as the idea started to catch on, the performance of major stock market indices around the world started to trail behind that of the overall market which they were supposed to represent This has been especially true in the U.S., where shares in smaller companies have been leaping ahead while the big blue chips in the Dow Jones Average have been plodding along.

This is all a minor inconstock index.

"There is clear evidence that

Hold on, though. The basic concept of the index fund is that stock markets are efficient, and that fund managers who try to do better than the market as a whole are just wasting time and money. How does this square with the idea that large sectors of the market con-sistently do better than others?

Easy, says Mr. Sinquefield firmly. Shares in small com-panies have to offer greater scope for capital gains than those in blue chips, because the latter also offer "non-pecuniary returns." For instance, a dollar's worth of IBM buys your portfolio a much more diverworth of Wichita Widgets.

tively demonstrating its faith is an unkind place. Anyone and perhaps giving some care to bet that the index stocks are going to start performing well again?

# burden of

whether a new or a used one, is a bit like indulging in financial Russian roulette. If you are lucky, you get a car that is reasonably trouble free. If not, you get one which is plagued with one fault after another and is a drain on your pocket. The motor industry tries to get round this problem by using

break-

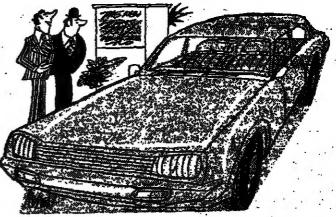
downs

warranty covers the new car against mechanical breakdown during the first year while the garage warranty for used cars covers the first month (some times the first three months) after purchase. Fate being what breakdowns occur just when the warranty period has expired.

The car buyer can remove much of the worry by taking out a mechanical breakdown insurance contract. For in exchange for paying a regular amount each year in the form of premiums, the motorist can avoid huge breakdown bills which could set him back a few hundred pounds.

Mechanical breakdown insur-ance is a relatively new feature in the motor insurance market. The first insurance-backed warranty schemes appeared at the end of 1974, though some of these left a lot to be desired in terms of cover and under-standing. This type of insur-ance should finally be accepted following Car Care Plan's announcement that its policies are being insured at Lloyd's. Car Care Plan, although not the first in this field, has pioneered the design and marketing of a policy which meets

the needs of the consumer — this insurance in the price of both the motorist who buys the the car. The delay before the car and the garage that sells it. insurance takes effect obviously ounded four years ago, Car Care Plan's managing director Mr. Alan Longmate now claims



and the blue warning light tells you when

of policies, insured with Lloyd's warranty is due to expire.

For buyers of new cars, there are five types of contract avail-able. Basically they all offer a one-year extension of the manufacturer's warranty which takes over immediately the warranty expires, provided the correct servicing requirements have been carried out. Premiums vary from £37.50 to £75 depending on the types of benefit required.

#### INSURANCE

ERIC SHORT

For a premium of £55, the motorist is covered for up to £350 per claim to meet the costs of replacing parts that have broken down and the labour

With rising prices, private motorists are holding on to their cars for longer periods and therefore, showing more interest in getting the warranty extended beyond the first 12 months. The motorist can purchase the insurance contract at the time of buying the car, and some garages automatically build in this insurance in the price of affects the premium level.

Alternatively, the motorist can take out the insurance just to offer a comprehensive range before the manufacturer's

years of experience working in the motor garage trade and know at first hand the consumer's needs. 12 months from purchase after the warranty given by the garage, which usually means for 11 months. On renewal after for the normal one year.

Premiums range from £36 to
£65. For £49.50, cover up to
£350 per claim is given.

To make a claim on this insurence, the motorist has to use a reputable garage, obtain an estimate of repairs, detailing parts and labour charges, complete a claim form, which is provided at the outset and post t to Car Care. The company then authorises the work to be done and settles the account. The use of computers enables Car Care to provide a speedy service and also monitor garages to ensure that the scheme is not

Some 5.000 linked up with Car Care in providing this insurance guarantee. but the company will operate through any reputable dealer. There are other mechanical breakdown insurance contracts on the market British Leyland, for example, offers Supercover,

type of car. Anyone interested in this type of insurance should talk to his garage or contact Car Bramley District Centre, Leeds LS13 2EJ.

with premiums varying with the

## Try the restricted route

only two ways of buying a U.S. or Far Eastern equity portfolio. Now there is a third — perhaps better than the other two and in any case another option.

The two ways are going through the premium pool and investing via a foreign loan. Going through the pool means eligible under the one-year rule. Two of the unit trust groups, paying the dollar premium, Still others have not wanted to M and G and Barclays Unicorn. currently at around 10 per cent repay their losses because they have kept out of restricted and taking the risk that it may have had "back to back" securities because they have not one day be abolished.

premium risk but removes one: of the main reasons people invest abroad—the desire for a the pound but foreign loans

trusts which have taken advantage of the new exchange control relaxations which allow portfolio loans over a variable out of the new exchange control relaxations which allow portfolio loans over a variable out of the new exchange control relaxations which allow portfolio loans over a variable out of the new exchange control relaxations which allow portfolio loans over a variable out of the new exchange control relaxations. As the list shows Hill Samuel International (24), M. portfolio loans over a year old and Save and Prosper have been on July 18 to be repaid at the the greatest fans of restricted normal exchange rate. When a trust repays its

them "restricted securities." They are not premium worthy, foreign stocks which in turn which intends to repay the ties are the ones to go for.
become "restricted." eligible loans where possible. IAMES BARTHOLOMEW

Not every unit and investment Some trusts do not have them because they did not use the loan route of investing over-Others, such as GT Far East, are new funds which have no loans has fallen away.

Out of 25 oversess funds

securities so far, but some of When a trust repays its the others are thinking of joinforeign loan under this provision and at the same time
holds on to the relevant foreign securities but is in the process
shares, it finds itself the happy of increasing the level to about
holds of foreign investments is now it finishes the

The Britannia trusts are trust has restricted securities, currently reconsidering re-Some trusts do not have stricted securities, Britannia kept to loans immediately after the budget because of the extra seas in the first place. They income on its back-to-back therefore have no loan to repay. loans. But now dollar interest rates have risen, this argument

arrangements in which the loan wanted them. They still do not is linked to a high-yielding want them yet their reasons are M and G has kept out-with managed by eight leading man- the freak exception of its agement groups contacted last European fund (anyway rather hedge against the weakness of week, only six had a significant unusual for a European fund the pound. If sterling falls, the proportion of restricted securibeing invested also in gold foreign shares rise in terms of ties. The six, with their percent shares. Singapore and the U.S.) he pound but foreign loans age of restricted securities, are —because it thinks sterling will ise too.

Hill Samuel Dollar Trust (53), regain its former strength.

The new way to invest in U.S. Save and Prosper Japan (37), M and G does not seek the sterling hedge which repaying the loans would offer.

Barclays on the contrary, keeps away from restricted securities because it is nervous the Government to keep the dollar premium. Barclays is entirely invested through the premium, looking for it to rise substantially if sterling continues its recent fall.

The Barclays move is a brave holder of foreign investments 25 per cent now it thinks the one and may well be right. But without the dollar premium. Yen is ending its period of for those who are worried about The Bank of England calls dramatic weakness against sterling and want to keep away sterling. from the premium just in case Henderson is another top per- it is abolished, trusts with the but they can be traded for other forming Far Eastern specialist maximum of restricted securi-

### Lured offshore to deposit

UK INVESTORS have not in the past rushed to the Channel Islands simply to but money on deposit. That particular off-shore paradise is better known Central Assets for its sophisticated range of (Keyser Ulk for its sophisticated range of (Keyser Ullman) investment schemes than for a Lazard St. Reserve function more commonly asso. S and P-St. Deposit ciated with high street banks. This year, however, there has been a trickle of new funds designed to help people put their funds on deposit, a trickle which in the last couple of weeks appears to have developed into a flood. No fewer than three new fundsrun by merchant bankers Brown Shipley and Arbuthnot Latham and the investment management group Britannia—have been launched this mouth in an effort by those concerned to pick up a share of what is an increas-

ingly popular market.

As the accompanying table shows this now amounts to well over £200m, spread around nine different management groups. Most recently, demand shows no claims to have taken in £1.5m in

The attraction of these funds, which are all identical in concept. is that they effectively allow income to be taxed as capital gain. Based in the Channel Islands, they are registered companies which issue and redeem their own participating redeemable preference shares in the same way that authorised unit trusts issue and redeem

Gross Capital " TT:0" 9.3 Mercury Money Marioty (S. G. Warburg) Rothschild Old Court St. Hambros Cap. Reserve Leopold Joseph Str Morgan Grenfell Damaresq 5.21 † Yield since launch.

investor in line with interest. sterling money market instru-ments like certificates of deposit and bank bills and sold before

given the short term nature of the investments. In all cases the companies only seek income to pay their expenses and any disributions are therefore, tiry.
Returns are reinvested in the fund and are reflected in the price of units. On redeem-

reaching maturity.

Although the market value of Act, 1970. This could seek to instruments will vary with flucturations in interest rates, the gain as income if the Revenue downside potential of the value decides that the person in question these funds is very limited to the content of the assets. income from the assets.

No clear suidance has been given on this issue and the sec-

tion hangs like a slightly blunt Sword of Damocles over all funds of this type. Well over half the money invested either belongs to companies or non-residents. ing these private investors are residents who will not be liable in respect of capital gains affected if the Revenue decided tax while companies are to get tough. In any case most to start performing units in the UK. required to pay corporation tax observers feel that if anything not the aim is also invariably the at the reduced rate applicable was going to happen action same—to provide a return to the to chargeable gains. would have been taken by now. was going to happen action would have been taken by now.

## Bring on the big battalion—quietly

LIKE THE oak tree, new unit ment. Furthermore, his fiedg-trust teams generally start from ling company as yet comprises something pretty small. Some-times, indeed, the acorn can be like others before them the new little more than an entrepreneurial act of faith by someone bled, will be making a big leap anxious to prove he can per in the dark when the first fund form better on his own than is launched some time early with a large established group.

next year.

heen reasonably steady but rethis week's news that Fidelity

Mr. Timberlake's new investdemptions have been consistent-This week's news that Fidelity Investment Group is planning to enter the UK unit trust business is arguably a little differ-

launches. The architect of this managers of mutual funds in already too many unit trusts on new venture Mr. Richard the U.S. and probably the the market. Timberlake, until last month largest in the world.

Mr. Timberlake, however, is managing director of Outside America, for instance, not perturbed by the current air Schlesinger Trust Managers, is Fidelity has substantial opera- of pessimism though he symto succeed in a new environ- £3.5bn.

management team when assem-

ment management company, however, is unusual in that it is already part of another group. It becomes particularly unusual There are similarities, of when that group is Fidelity Incourse, with recent unit trust vestment of Boston, the largest

like some of his younger rivals tions in Bermuda and Tokyo

a man with a track record else- and altogether has total funds where who is clearly ambitious under management of more than

## The odds lengthen

keep by picking winning pre-smaller prizes, many investors mium bond numbers on behalf will no doubt lament the passof the Department for National ing of a system which gave Savings. more people a share of the Savings. more The reduction in Ernie's out- spoils.

put, planned to take effect from January, is not an uncharacter September. October. November istic act of meanuess by what is and December (which will all perhaps the country's best known piece of electronic hardware. Under the new formula the total monthly value of prize money available for distribution to premium bond holders will not be affected and investors will be compensated for the slimmer odds by bigger average Ernie, in fact, is about to

move onto "short time "anyway in an effort to make up ground lost during the strike by Department staff carlier this year. As a result the number of prizes allocated for the last four months of 1979 will only be a quarter of the usual figure, involving among other changes the temporary suspension of the popular £25 and £50 prizes in favour of a fewer number of

bigger units.
The decision to cut back Ernie's prize list from the beginning of next year, however, will be permanent. It follows a review by staff at the Treasury which could well recommend scrapping the £25 prizes once and for all and increasing the number of larger

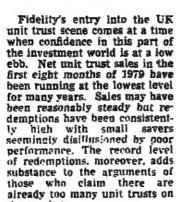
The Treasury men are acting imarily to cut costs at the announced next week. primarily to cut costs at the department. While adminis-

FEWER Prizes are to be trative efficiency is certainly awarded in future by Ernie, laudable and while inflation has the computer which earns its eaten into the value of the

The truncated draws for be held in November and December, incidentally) will give premium bond holders a taste of what may be coming.
In a "normal" month the

to be awarded each month in the interim period can not yet determined because depends on the value of all the money invested in premium bonds. The value of the July payout—it is always 51 per cent of the total — was just over £6.6m, split up into roughly

130,000 separate prizes.
Given that the figure for September to December is on this basis likely to be around 32,000 per month, the changes in January will not seem so drastic. Even if the £25 prize (which accounts for half of the total) is completely cut out and the money reallocated in units Full details will be of say £50, the number of prizes



pathises with outsiders who are sceptical about the future and worried by the poor records and lack of professionalism of some

managers.
"There are really very few good professional management groups around and I believe we are going to join their number."
he says. "Fidelity has an excellent reputation and I think we can benefit from this and from some of their knowledge on the other side of the Atlantic."

#### UNIT TRUSTS

TIM DICKSON

Although a household name in the U.S. and well known by prochances of winning with a fessional intermediaries in this single premium bond are country, Fidelity will first have roughly 10.800 to one. From to show UK investors that it is September onwards, the odds able to perform. Its inter-will lengthen to something over national reputation notwith-43,000 to one, though the value standing. the UK investment of the prizes will on average of course be four times higher. ourse be four times higher. scratch and perhaps surpris-The exact number of prizes ingly. Mr. Timberlake initially plans to concentrate on the UK rather than the overseas markets which the parent group

whows best.
"We don't expect everyons to
flock to us." he admits. "Over
the next couple of years we will be laying the foundations of a business which we hope will be one of the biggest investment management groups in the UK in ten years time."

Unit trust investors may be Fidelity's first target but the company sees the initial move as

a base for expansion into other areas of investment management. Sensing perhaps the suc-cess of unit linked policies, Mr. Timberlake does not rule out insurance products as a possible means of attracting money. T.D. Fidelity trusts will depend on may be slowly dying.



Mr. Richard Timberlake

the Department of Trade, which authorises new funds. At the momen: Mr. Timberlake says there should certainly be more than two but less than six. Broadly speaking, the range of funds will include one which is invested overseas and can there fore build on the group's experi ence outside the UK, while the ethers will be invested in this country and concentrate either on a high yield or capital growth.

Mr. Timberlake does not role out the possibility of taking over an existing unit trust group but says he would prefer the nev company to grow organically.

Management charges will at first he competitive with rival groups though once these are formally decontrolled there will be scope to move to an annual fee of one per cent. Some of Fidelity' offshore funds operate with per formance fees but the new UK company does not plan to extend this principal to its UK unit trusts. "We are new boys in this field and we will tread carefully," observes Mr. Timber-

Other unit trust managers will no doubt give a cautious welcome to Fidelity's venture. Cautious because new boys they may be, but everyone has got to take seriously any competition from the largest eroup of its kind in the world.
On the other hand, by planning a range of traditional funds which will invost primarily in I'K equities Fidelity is effecencouragement to those doom

## beat the index!

were meant to be the saviour

venience to a committed stock market theorist. Showing the ingenuity which made America great, the American National Bank and Trust Company of Chicago is now developing a non-index index fund. The idea is to reflect the performance of all the shares that are not in the Standard and Poor's 500-

this sector outperforms the larger companies," says Mr. Rex Sinquefield, head of the bank's trust department.

Maybe. But the stock market

. Most of the funds are quoted rates generally over a given and those which do not yet have period. The assets are in vir. a quote have generally been period. The assets are in vir. a quote have generally been tually all cases invested in advised to get one. This gives readily marketable short dated the investor an extra element of protection, though anyone choosing one of these funds should be aware of Section 478 of the Income and Corporation Taxes

Financial Times

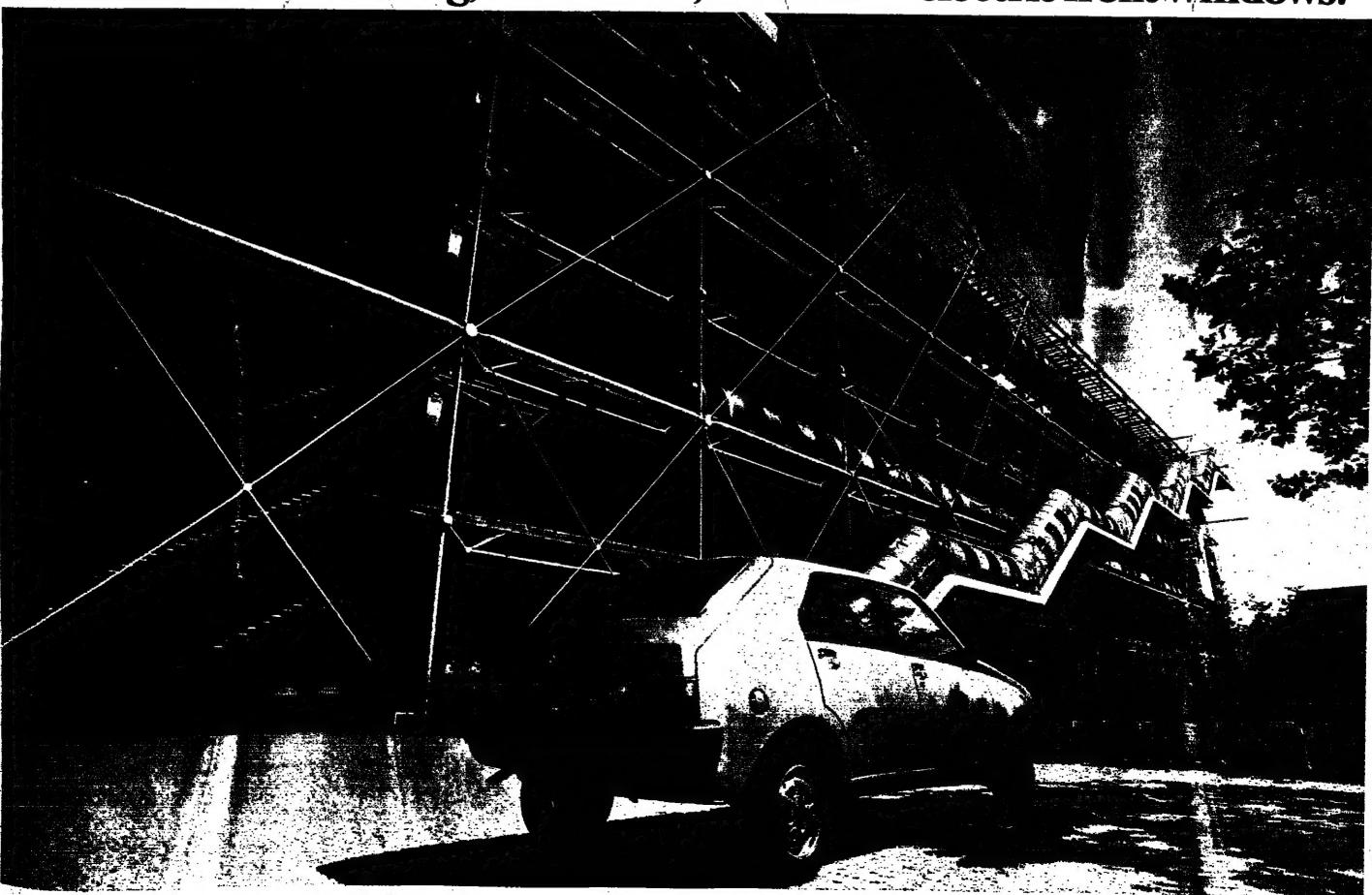




The French think it's a work of art. Even without sculpted seats, rear fog light, quartz clock, electro-magnetic centralised door locking, rev counter,

1/1/10

rear windscreen wiper, tinted windows, 1360c.c. engine, head restraints, electric front windows.



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BY STUART MARSHALL

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cracked. And secondly, that a

well-built member of Citroën's

door opening.
This unorthodox approach worked, though at what cost in

chapeaux melons no one knows. The result was the immortal 2CV, the deque chevour that,

over 30 years later, is still in

Citroën were taken over a few

years ago by Peugeot and are now part of Europe's largest

car-making group, which also includes Talbot (née Chrysler).

The Citroën Visa family hatchback, which goes on sale in early November, was no doubt

designed by computers and not by bowler-hatted men with

But no matter. The Visa's looks and mechanicals may no

longer be called idiosyncratic,

out a true Citroen it remains. The ride is still supremely shock absorbent. And, though I am over 6 ft tall, had I been wear-

ing a bowler, it would not have come into contact with the

Visa's door frame or padded

roof-lining.
From which it will be clear

that the Visa is not just another

typical bottom end of the mar-ket family hatch. It has masses

of headroom, four big passen-ger doors and enough shoulder,

hip, elbow and leg room front and back to let four adults sit

comfortably, plus ample luggage

space. The back seats fold down

to admit cabin trunks, straw bales and tea chests. They will,

however, have to be lifted over

a sill, though it is not high en-

ough to cause problems.

There are in fact two Visas, outwardly identical though dif-

ferent in character. The Visa

Club has a Citroen-designed 652 ce two-cylinder air-cooled engine; the Super is powered by a cross-mounted, water-

cooled 1,124 cc four-cylinder

also used in the Peugeot 104. When I first drove the Visa

nearly a year ago on the de-

Greece, I liked the Club better

than the Super. Driven out-rageously hard, it felt somehow

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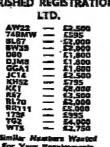
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MOTORING Finding



The Citroen Visa; a choice of two-cylinder or four-cylinder engine and plenty of room inside for the

thing one was concerned about was flexibility in traffic because, barring the odd farm cart,

there wasn't any.
But 'this week, on fairly crowded roads in the south of England, the Super's ability to pull hard in top from 25 mph and hold third down to 15 mph seemed more important than the two-cylinder engine's cheerunburstability thrashed

Provided one is prepared to use the gear lever freely and forget about top at speeds of less than 30 mph, the two-cylinder Club gets along very well indeed.

Citroën claim a top speed of little noise that the radio (an optional extra) may be enjoyed. It steps away from the lights very smartly, but with a 0-62 mph acceleration time of just over 26 seconds, it will soon be overtaken. At a steady 56 mph. the Club returns 49.6 mpg and in urban conditions, 37.2 mpg which is economy almost on the

seconds, making it a muc is super's floor is carpeted and off the mark than the Citroën Super's floor is carpeted and G. Special and its maximum is fascia covered in the same velvety material as the match the Club's economy, but it makes a litle petrol go a long way with 45.6 mpg at a steady 56 mph, 33.6 mpg in urban conditions. Driven sensibly, neither Visa should have any trouble bettering 40 mpg on a run. The Club sounds as odd as all

two-cylinder cars do at low

speeds but when spinning fast, its engine is quiet and extremely smooth. Its gearbox, from the Citroen GS, is not as slick to shift as the Super Peugeot 104 box, but the Club suffers from less transmission noise than the Super. With over 77 mph, which it will hand-somely exceed, downhill with a hundredweight less engine following wind. On the motorway and transmission on its front it will sustain 70 mph with so wheels, the Club has even wheels, the Club has even nimbler handling than the Super, but both models are as pleasant to weave through traffic in, as they are to drive briskly on country roads. They do, of course, roll on corners, but not to a disagreeable extent; and they ride beautifully over rough surfaces. With clean, uncluttered undersides, they cope well

The Super, with 57 horse-power compared with the Club's tive; £2.950 for the Club, £3.250 38 bhp, is much livelier. Its 0-62 for the Super. The Club has

with unmade tracks.

#### Run flat Peugeot

Dunlop are understandably Britain and British buyers of delighted to have persuaded the top Datsun, the 280ZX Peugeot to offer their six-year-old runflat Denovo tyre as France, Denovo will add F800 optional equipment on the (about £90) to the price of the 104GR model sold in France. It is the first time any car maker plans at present to sell Denovo-has agreed to buy Denovo for equipped 104s in Britain. The use outside Britain. Until now, next high volume European only British Leyland has shown

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Peugeot 104. There are no equipped 104s in Britain. The car to be offered with a any enthusiasm for Denovo. Denovo option is likely to be though it has been put on a the Fiat 126's successor, the small number of Fiats in Rustica, due in Spring 1980.

better balanced and the last mph acceleration time is 16.6 plastic mats on the floor and an upholstery. The front seats are well shaped and their springing is in sympathy with the car's suspension. One can pay twice as much for a car and ride much less comfortably than in a Visa.

The only instruments are a speedometer, fuel gauge and quartz clock, easily seen below the rim of the single-spoke wheel, as are a row of warning lights. All the minor controls
—horn, lights, wipers and so on
—are worked from what Citroën call a satellite. This is a black plastic drum the size of a yoghurt pot which you twist and prod as necessary. After a few minutes to get used to it, you wonder why no other maker has yet thought up so logical and simple a system.

Four vents on the fascia let in enough fresh air to keep me cool in last Monday's sum like sunshine. Two shelves under the fascia are big enough to hold a few pounds worth of groceries. The price includes radio speakers in the back shelf and the aerial, but not the set

The first Visas will reach British dealers in early November and Citroën believe they will sell 8,500 next year, 60 per cent of them Clubs. One of the cars they will compete with is the five-door version of the Renault 5. It can't have been a coincidence that Renault announced its UK introduction last week. With dearer petrol inevitable and the eventual disappearance of the "perk" car possible, a lot of British motorists in the 1980s will be looking for the kind of space, economy and practicality that

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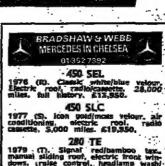
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#### PROPERTY

## London's buoyant market -but only in parts

BY JUNE FIELD

WHILE THERE is no doubt that July for £200,000, and was retied up in the London residen-with the current mortgage sold by Savills at the end of tial market we can foresee no-tangue the property market in August for £210,000. So it is dramatic weakening. and in some cases stuck, agents settle, it is at a high level. dealing in top London properties "Although it is more are quick to point out that this sector is still fairly buoyant.

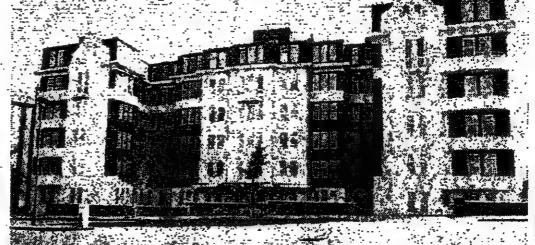
the bread and butter bracket fair to say that although the outside London has stabilised London market is beginning to

ate guide as to value to prospec-Says Nick Coupar of Savills: tive vendors, there are unAny market is dependent on doubtedly agents who give a high
confidence, and at the moment figure in order to obtain an innot true. A large 5-bedroom to achieve a sale. With the like-family house on an 85-year lihood of a week equity market lease in need of redecoration in and continuing inflation, and Kensington sold at the end of with so much individual finance

Brian Lack and Company, 51a,

Mr. Coppar goes on to raise the hare that the introduction settle, it is at a high level. of a sliding scale of capital "Although it is more and gains tax, levied on the sale of more difficult to give an accurate residence, at present exempt, would cause a dramatic slump in the market. rumour is rife that the market is falling. This in our opinion is reduce the asking price in order to obtain an inis politically such a sensitive area, its introduction must be reduce the asking price in order considered unlikely. Our fore-time true. A large 5-bedroom to achieve a sale. With the like, cast is a relatively busy autumn to the like of the reduced of the like of lull with a rising market again next spring. Whatever happens it is our view that prices will keep pace with the high rate of inflation."

> clear that those in really good unfurnish order command disproportion-ately higher prices than those of rates. offered in poor to moderate three flats, which are offered complete with carpets and



the London and Berkshire to a distant Windsor Castle, £72,500 for a 97-year lease. Petails Mickael Browne, Allsop & Co., 88 St. John's Wood, NWB.

two days when sufficient interest quoting 40, Hillside Court, had been received to limit Finchley Road, NW3, and 25, future advertising. One Neville Court, Abbey Road, unfurnished tenancy was just under £400 per annum exclusive

"Demand for flats in the example is the sale of three very active, and the number units in a reconstructed pro- of instructions in this range has perty in Hamilton Terrace. The increased considerably, and morteages are certainly not impossible to arrange."

A London apartment with a view has a considerable advan- site the EMI recording studios,

St. John's Wood High Street, interested party in fact lived in NWS, as filling the bill. The N.W.S, report a strong demand the same building up to 1960 first flat (2 bedrooms, 2 baths), for middle-range flats: "But it is at which time the rent for an bas a view over West London and Berkshire with a distant Windsor Castle on the skyline (£72,500 for a 97-year lease), while the second (4 bedrooms, 2 bathrooms and balcony, £90,000 for a 91-year lease), has

overlooking the zebra crossing immortalised on the cover of Beatles Abbey Road LP. "Neville Court is also oppo-

of Paul McCartney," says Michael Browne, who will send full details from Allsop and Co., 88, St. John's Wood High Street, NW3 (01-722 7101). The office Sundays.

For those who want an apartment to rent in Mayfair, singer Kathy Kirby's former duplex (3 beds, 2 baths), 17, Davies Street, W1, is available at the somewhat formidable figure of £13,500 per annum exclusive for 3 years. Details: Edward Erdman, 6, Grosvenor Street.

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## different kind of surveying

you are interested in. And if the report reveals a number of dition. They do not appreciate hoped to build up a country-gutter before any commitment defects or warnings of future that a building society valuation ...wide representation. defects or warmings of future troubles, then some prospec-tive purchasers feel slightly aggrieved that they have involved themselves in what they which of as unnecessary costs.

"Instead of which a survey should be considered as an insurance policy, a protection from the consequences of any Martin Dearden, ex-banker, who with two chartered surveyor partners Robert Jordan and Martin Impey, launches a scheme called Inspectahome this week. It is a service intended as a compromise between a brief building society inspection and a full-scale detailed struc-

must be in satisfactory conis only to satisfy the society that the house is adequate security for the proposed loan, and anyway, the content of that report is for the society's eyes alone and not available to the

'The Inspectahome scheme is not intended to replace the full defects, even a bargaining point structural survey, which can to get the price down," insists cost £100-£200 or more; it is an inspection within specified limits, with a written report which will enable a prospective buyer to have a professional opinion on the general condition of a house, at a recommended fee of £40 plus VAT.

The scheme will be run on a franchise basis, by firms with chartered surveyor partners. So the dining-room extension, with standardised form which can be far some 550 applications for a recommendation that the easily read and understood. "The majority of purchasers far some 550 applications for

to decide whether to have a ing society is willing to make mainly from areas in Greater flat roof has bubbled, and survey carried out on a property an advance on a house then it London, the south coast, Kent "needs an estimate for repair and south-west England. It is and improving the falls to the

> Firms, who will display the Inspectahome logo, have to pay £200 per year per office to tion of inspection chambers is inspectahome, with a discount made; much the same with the for a multi-office agency. For a plumbing, a leak on the waste brochure on the project, and to the kitchen sink would be to find out if there is a surveyor noted, but installations are not in the district where you are tested, although tests for dampconsidering buying a house, ness would be made at write to Martin Dearden, appropriate intervals to all ac-Inspectahome, Survey House, 63 Wellington Road South, Stock-port, Cheshire (061-480 4286).

extended and improved 10-yearmight reveal some cracking of the brickwork at the junction of

Drainage tests are not included, only a visual examinacessible ground floor walls, and so on. No investigations are made into amenity, environment A report on, for example, an building regulations, town extended and improved 10-year-planning, highway and nuisance. old house would include an The important point to bear in external inspection on the main mind is that the report is not a walls made from ground level detailed structural and specific (not of the foundations); this survey, but a guide, clause 24 of which spells out quite clearly the limits of liability, on a

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GOWER.

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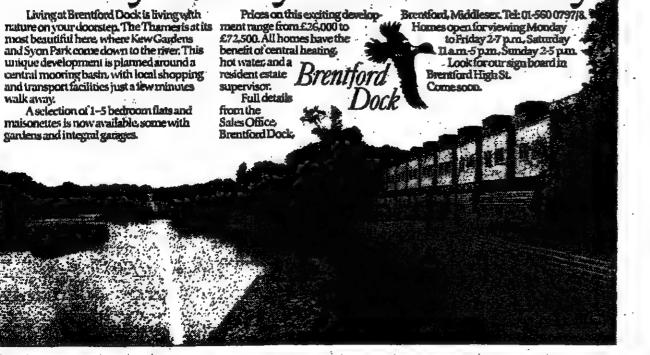
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of Regents Park is a typical example. A two bedroom flat in such a block can cost as much as £72,500 for a long lease, complete with

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The Au Printemps buyers wanted to try and introduce their customers to a wider range of goods than the whisky, Shetlands and tartans that are only too well known already of Crabiree and Evelyn, they are only too well known already. only too well known already, are going mad over Designers' To this end they scoured Great Guild fabrics and wallpaper.

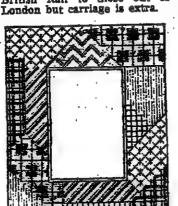
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ning a British promotion not in large-scale production that only in its Paris store but in they liked were the Mini, 33 other branches all over whisky and, you've many the promotion of the store of the mini, whisky and, you've many the mini, whisky and you've many the mini, which is not the mining the minin

Britain for months to find what they adore Laura Ashley and

lotions and the potions of Geo. F. Trumper and Floris, the quilts from Quad Quilts, the specialists knitwear of Patricia Roberts, the stoneware and chima from our oldest pottery firms.

They love anything that looks and is hand-made and in par-ticular they love the traditional willow baskets made by local craftsmen. The authentic herring basket made by craftsmen in Great Yarmouth that is sketched above is typical of the sort of thing they like. British readers who like it, too, can find them over here at shops like General Trading Company, Sloane Street, London, SW1 who sell two sizes. The smaller one is 46 cm in diameter, 30 cm tall and costs £17.04. The larger is 40 cm tall, has a diameter of 59 cm and costs £27.70. They will send by British Rail to those out of



Anybody in France over the next month should take a look at Au Printemps and they will be in for an interesting view of ourselves as others see us. No white hot technological age, just gentle, charming, rural crafts, old-fashioned teas · buttermints, patterned china and dimity

prints.

The French show excellent taste in that almost everything they have selected is charming is special and has that unique quality that most of us are looking for. But it does make one wonder whatever happened to the revolution that industrial design and the silicon chip were going to wreak. So much for seeing us as flourishing members of the modern industrial society, the image that French visitors to Au Prin-temps must be left with sounds a charming, idyllic Ruritania.

Glorafilla sells individual needle-point kits which epitomise the slightly faded charm of the English country house. Many Glorafilia kits are currently on sale at Au Printemps but there is a mail order catalogue that readers over here can use to order from. Far left is Shell Bamboo for £14.65 and, near left, 2 ometric picture frame, £17.00. Write to Glorafilla, Gardens, Winterstoke London NW7 for the catalogue

Seconds count

SINCE THE first Reject Shop in the Brompton Road opened some six years ago the idea, has, like Topsy, just growed and growed. This week saw the opening of their seventh branch within the revamped Bourne and Hollingsworth in Oxford Street,

London, W1.

Most people will by now be familiar with the Reject Shop format Although originally it was started with a view to selling manufacturers rejects cheaply, it quickly progressed beyond that when the owners, Anthony and Anna Hawser, saw that there were boundless ways of selling merchandise at keen prices. Nowa-days so much of what they sall has been collected together in different ways that they have devised a colour-coding system which makes it absolutely clear to the customer what manner of

why it is reduced in price.

If I were to pick out the best buys I think I would have to list the teakware from Thailand (hurry, hurry, the forests are thinning out), the sofas (look out for the special sofa offer in a couple of weeks' time), the huge and pretty range of cachepots and the lighting. If you want to see the most up-to-data collection of what they do, go to the new department at Bourne and Hollingsworth

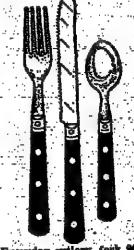
item it is they are buying and

in a track-sult, fottering on highheels and clearly bound for the office. I have to say that if there omee. I have to say that it into is a less suitable piece of clothing for office life (unless it be a bikini) it would be hard to to find.

THE CURRENT vogue for track-suits strikes me as a mixed blessing. They are undoubtedly very functional and if jogging is However, for lounging around the house track-suits are superior.
They have the advantage of being as comfortable as pytamas without recking so much of the boudoir. If you are tooking for but a track-suit? They are also by without my encountering at comfortable, so they are a my bus-stop some young girl clad something totally relaxing to stip into at home, or even if you are thinking of taking up legging then this particular tracks all by Saxon seems to me one of the most flattering I've seem.

Made from a completely washable, almost crush-proof Tricrif-nylou it comes in butternilk, rust or saxe-bine. It will be ba-large numbers of stores in mid-October. including Harvey Nichols and Selfridges of London, William and Cox of Torquay, Undercover of Seven J. R. Taylor of St. Aune's, Bonds of Norwich, Beattles of Wolver hampton and Schoffelds of Sheffield and Leeds Thore's only one size but one buyer told me gleefully that they fitted her and she was a size 16. The suit costs about £29.00.

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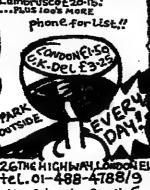
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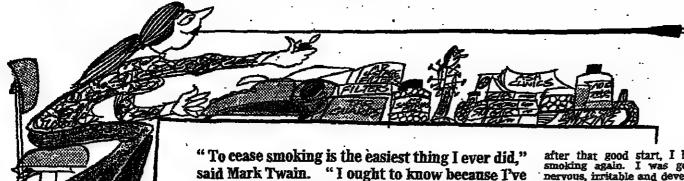
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### HOW TO SPEND IT/TRAVEL



done it a thousand times." So has ELIZABETH GOOLD who offers some thoughts on the matter.

pills to re-enforce that commit-ment, they would eventually become part of a vicious circle.

**AVERSION THERAPY** 

I have three friends who have undergone this treatment. In

each case it has proved success-

ful. I haven't tried it because it costs too much. Depending

on the amount one smokes, the

cost for the therapy can be anywhere between £85 and £125 though one does not pay if the course fails. The tactic here is to make the would-be

on-smoker come to detest the

idea of cigarettes, thus making

his withdrawal problem easier to cope with—it is brainwashing

ACUPUNCTURE

went to an acupuncturist. Needles being stuck into his

ears and body did not put him

off—somehow I don't find the

ides appealing. He found the experience

amazing because after one session he was physically unable to smoke. The muscles of his

throat and ability to inhale were

inhibited. This treatment cost him £25. He gave up for four months then re-educated his

muscles and lungs and started

HYPNOTHERAPY

system I have found. The hypno-

therapist I chose charges £8,

claims a 95 per cent success rate

after only one session. One

session is usually enough

and some hypnotherapists can

charge as much as £40 for a

I went to the hypnotherapist

session.

smoking again—heavily.

I have only one friend who

in a good cause.

FOR YEARS now I have been. trying to stop smoking. Apart from the fact that I feel better, have more energy and look younger when I don't, it is getting more and more difficult to enjoy a cigarette in peace and quiet. Smokers are now in

a minority. The more I am made aware of the enormity of my sinful habit by non-smokers (reformed smokers are worst) the more. as a sort of solace for being an outcast. I smoke, Not only am I addicted to the wretched things and tend to like them but I also apparently need the psychological crutch they provide. Nothing like the pressures of a newspaper office

It is not as though I have been sitting around dreaming about quitting. I have tried just about every known way

without success. Ten years ago I managed to give it up for four months. All through that time I was nervous, irritable and by the end I weighed nearly 11 stone. Obviously I prefer to be a calm 9 stone. Over the years I have tried a number of ways either to cut down (a compromise against gaining weight) or give up altogether (ideal but unrealistic). The following are my observations on some aids to quit smoking.

#### HOLDERS

These offer the smoker the sensation of smoking while filtering out, in varying degrees, the impurities. There are many types to choose from—Harrods, Knightsbridge, SW1, carries a

comprehensive range.
The ones I have tried are Dunbill's crystal filter, Tar Gards and the MD 4 four stage Of these, the crystal is the most elegant. Dunhill produces guite a hand-some holder complete with ten disposable crystal filters for £6.50. However, one needs a replacement supply. Each filter lasts for about one pack of 20 for a bottle. When I took them cigarettes. In my opinion it I did manage to cut down. But does only a passable job of I discovered that when the filtering out the tar and nico-effect of the pills was wearing The Tar Gard filters are very

basic and sell for £2.30. They do an alarmingly good job of filtering the tar. Since one uses them again and again, they are them again and again, they are convenient, but they do have to be cleaned after smoking every pack of cigarettes. That alone could be enough to put one off smoking for ever. Tar Gard may also be used with a disposable filter but then we're back to keeping a supply in hand.

The MD 4 four-stage filter system costing about £6.30 seems to me to strike the right note and I think I shall try them again under more settled circumstances. I first tried them when I was travelling. The theory is that one stops smoking in the way one started—gradually. With each stage the amount of nicotine and tar is diminished until one is technically not smoking at all. They work on a condensation system so that by the time one reaches the fourth filter, after eight weeks, for every 10 cigarettes one smokes, the noxious intake is the unfiltered equivalent of two. But one has to stick to the schedule of two weeks per filter.

As I was travelling with three teenage children keeping track of a rigarette holder—let alone the right one—was low on my list of priorities.

In any event, the major drawback I find with all filters is that

back I find with all filters is that one has to do a lot of fiddling. Not only does one have to search for cigarettes and matches but also the holder. Often I found myself giving up and taking the cigarette as

Pills are the cheapest and the least effective of all the methods I tried. Some rather powerful ones I sampled in I went to the hypnotherapist America made me ill. Naturone afternoon and didn't have a ally, I gave up the pills rather cigarette for three days—a than the cigarette. Others I record, believe me. It was a found in a health food store remarkable and interesting exhere in England, which cost 80p perience. I am ashamed to say,

after that good start, I began smoking again. I was getting nervous, irritable and developed an increasing appreciation for fattening foods (I am now diet-ing—again). But one amazing aspect to this is that although I have gone back to smoking I now smoke only 15 per day instead of between 40 and 50. Sceptics point out that soon I'll effect of the pills was wearing off cigarettes tasted divine. So unless one is determined to stop smoking and could use the

#### CLINICS

Clinics should be mentioned to illustrate how many aids there are to quit smoking. Action on Smoking and Health (ASH) has a list of about 40 reputable withdrawal clinics around England. You would have to get in touch with ASH have to get in touch with ASH 27. Mortimer Street, London. W1, to find out which one is

These clinics are for people who are giving up smoking and are experiencing trouble with their withdrawal from tobacco. Some offer courses and personal attention. Most are free. Some charge from between \$2 to £5 per course. However, in general, one has to attend regular meetings-something I haven't time

#### COLD TURKEY

Cheapest and most successful of all because once you've made up your mind to quit you do.

Not too long ago a psychiatrist stunned participants at a smoking withdrawal clinic by telling them fiatly that not one of them really wanted to quit smoking. If they had, he stated, they would not be there, they would have stopped years ago. What they were doing without realising it was calming their conscience.

I don't think this man could ever have smoked or he would have been more understanding, but I think also that he was right. If I weren't terrifled of gaining 20 pounds—I'd quit in a flash. But wanting to calm my conscience I have dabbled some of the above.

Mark Twain, that witty, splendld American humourist and writer once said: "To cease smoking is the easiest thing I ever did: I ought to know because I've done it a thousand

So true, Mr. Twain, so true

The Danube touches eight countries from source to estuary. Sylvie Nickels travelled its length—by canoe.

## Ways of Eastern waters

ANYONE contemplating a 2,588-kilometre river journey by cance through seven countries should expect some paperwork Sceptics point out that soon I'll and bureaucratic complexities. In planning our four-month it is now three months and I have not gone over 15 a day.

Of the Complexities and bureaucratic complexities. In planning our four-month venture down the Danube from the Black Forest to the Black Sea, hard facts were extraordinarily elusive. Various organisations for the relevant countries, though amused, encouraging and optimistic, were mostly vague, A 17-foot Canadian canoe does not often come within their

> Visas needed careful chronological planning as each was valid for a different period. By chance we learned that an Inter-national Certificate of Registra-tion would be useful, obtainable (curiously) the Royal Yacht Association, who at first seemed unaware of this responsibility but eventually produced it The recently formed Long River Canos Club provided us with a Certificate of Competence, my husband having achieved 500 miles of wilderness canoeing through Canada's Northwest Territory.

> And so, just 12 months from initial planning, we started in Ulm. The story of a river as culturally, economically, scenic-ally, politically and temperamentally varied as the Danube, is not for the confines of an article. The borders are a chapter of their own.

> We left Germany almost without knowing it, its rural landscapes merging without national comment into the rural landscapes of Austria. At a small landing stage opposite Obern-zell, we waved our passports at an Austrian official, who merely waved us on. About 350 kilometres later, our attempts to report at the Austrian exit point at Hainburg were thwarted by an impatient current. We swept past the Customs post a hundred yards off-shore and, if anyone noticed us, they made no sign.

A few kilometres ahead lay Czechoslovakia. We had some Embassy where an official, for no doubt good reasons of his own, took against us, proclaiming not only that the visas were invalid, but our British passports-a little battered by their his collection of coins. adventure-must also be re-

The British Embassy in Vienna-to whom we repeat our gratitude-were magnificently calm, reassuring and unsurprised that two of their citizens had dampened their passports in the Danube. A diplomatic into Yugoslevia past kilometre telephone call must have sign 1433 (marking the distance worked wonders, for we got our to the Black Sea). A small a vicious headwind — and un-

on seeing the latest innovations

in grass maintenance mach-inery and came away thinking

much more deeply about the grasses themselves. To con-siderable extent this was due to

the fact that not much of great

significance has been happening these past few years to the

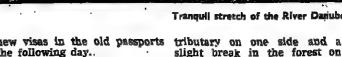
machines, whereas a great deal of progress is being made in the breeding and testing of new

Perhaps the most remarkable

development on the mechanical

side has been the proliferation of nylon grass-cutters, those astonishing little machines which replace conventional

grass varieties.



And so we approached the socalled Iron Curtain, whose signs of a boundary.
barbed wire fences do look daunting, but whose young military guardians escorted us and dusk was approaching. By with great courtesy and charm into Bratislava for the formalities. An hour's wait in the sunshine, a brief interchange with three highly amused officials, and we continued.

Three days of persistent rain in an open canoe and camping on soggy river banks are not especially funny, and we arrived cold and dripping to squeich through the Hungarian frontier police station at Komarom. A sympathetic officer did the necessary paperwork and filled in the time waiting for his Customs colleague by sketching a useful map of the town for us. Customs were only interested in whether we were carrying firearms. We were not, and they waved us on our way.
This section of the river is a

border between Czechoslovakia and Hungary. The Hungarian army (or was it navy?) were on manoeuvres with little camouflaged gun boats whose misgivings, for there had been occupants occasionally peered problems with what later at us through binoculars and proved to be the only obstructive Czechoslovak of our the Danube became entirely journey: Our passports had Hungarian and no one seemed inadvertently got wet and our interested in us at all. Over visas indisputably smudged. In 300 kilometres later, we sought OMCIAIS their validity with the Czech Mohacs, 14 kilometres before the Yugoslav border. Customs man peered briefly under our spray cover, but his military colleague was more interested in telling us about piece that he had not got and we all shook hands, with a final instruction not to land again before Yugoslavia.

A little military boat rumbled out to check on us a little before the border, and we slid

Lawns in the machine age

some method of precognition, a bevy of young Yugoslav officers awaited us at the top of some steps outside their military post. One or two spoke some English and they were delightful. The Captain, they explained, would not be there until morning, but we could pitch our tent in a field next to their offices. One of them showed us the place, beating a way through the bushes and a million mosquitoes. Completion of formalities next morning was accompanied by thick,

strong coffee.

For , the first time, real interest was shown in our International Certificate of Registration and Certificate of Competence and, in due course, an impressive document handed to us as our laissezpasser on the river, duly signed by my husband as "comman-dant de yachte." The only vital thing they omitted to tell us

was that we should report at a place called V. Gradiste.
Yugoslavia has 600 kilometres of the Danube, over 200 closely hugging the Yugoslav shore, and on and on through the spectacular scenery that the Danube has carved out for itself through the Carpathians. At the great and impressive dam of the Iron Gates - a inini Vingoslay-Romanian enter-

prise — we pottered quietly into the locks in the wake of hig cargo harges, and it was not until some distance downstream that the military discovered the error of our ways. They were very angry and, because we were cold, hungry and tired from a battle against

new visas in the old passports tributary on one side and a aware of our crime—we were the following day.

And so we approached the sothe other were the only visible uncomfortable moments during which some heaven-sent Yugoslav students acted as interpreters. All was made clear the laws we had broken and our

innocence in breaking them. In due course, the chief of police bought us drinks and we expressed our mutual sorrow, on our side promising to report at every police post in sight until we crossed (rather soon) into Bulgaria. The last one, at Prahovo, required tenacity and endurance since the building lles far beyond industrial clutter and railway tracks. But in a despening dusk, we found it, pitched our tent on industrial wasteland, and had ourselves properly stamped out of Yugosiavia, a land for which we retain a special affection.

At this point we coincided with the annual Danube international canoe rally, 70-vessels strong, and crossed uneventfully under their auspices into Bulgaria. The Danube forms Bulgaria's northern boundary for some 450 kilometres before its last Romanian leg to the Black Sea. Alas, the elements and the Danube temperament had made considerable inroads into our schedule and time was of them forming a border with running out. Reluctantly, after Romania. V. Gradiste is near nearly 2,100 kilometres, we dethe point where this border cided to return from Russe in commences and is thus an Bulgaria, via Sofia, to our car official exit point. In ignorance, in Ulm. and leave Romania for

> The complexities of returning a cance across Europe are infinite and ponderous, and we last saw it being trundled down a platform in Sofia station, apparently towards the right

If anyone spots it in some remote European siding, news would be welcome. As for the last of our borders and the final 495 kilometres to Romania's Danube delta, that is an adventure yet to come.

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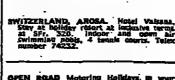


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<del>k k k k k k k k k k k k k k k k k k k</del> So many curious pleasures († — Dens Norden

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## GARDENING

ARTHUR HELLYER

steel blades with a comple of short lengths of uylon line. These, when rotated very fast by a small petrol or electric motor, are stretched out so stiffly by centrifugal force that they slash off grass quite cleanly and will even cut through soft stems of plants, but are turned harmlessly aside by woody growth or the solid obstruction of masonry or metal. The cheaper models are designed for this single purpose, but there are many more powerful and expensive machines with interchangeable heads, so that brushwood slashers, or even circular saws, can be attached to clear scrub. These can be very useful on estates and in some large gardens, but it is the simple nvion line machines that are of most interest to ordinary gardeners for cutting grass and weeds in awkward places.

any rush to do so. An en-

on the air-cushion type of grasscutter has expired, any manu-facturer can use this method of support, but so far there does not appear to have been



cutter field with a sensibly designed machine, giving a 533 millimetre cut and capable of being folded so neatly that if could be transported in many

car boots. For larger areas, there are a great many ride-on grass-cutters. and mini-tractors. including several with rear discharge, which facilitates grass collection, or, if one does not want to do this, gives a more even distribution of the cut grass with none of those unsightly swathes that have to be raked up. Westwood Engineering are British manufacturers, based in Plimpton, South Devon, competing in this foreign-dominated market, and their Gazelle range looks extremely business-like and offers a sensible range of models. I also noted one medium-sized flail leners for cutting grass and cutter the Link, which would be suitable for fairly large areas.

Now that the Flymo patent of orchard and paddock. It is powered by a new Japanese engine, the Robin, manufactured by Fuji Heavy Industries, who also have small engines designed to run on kerosene.



new Black and Decker H-1 Hover Mower.

days of high-priced petrol. But to return to new grasses. which were so much in evidence at this exhibition. Most of them are rye grasses. Before anyone instantly stops reading, on the score that they will not tolerate Tye grass in their gardens, let me assure them that any resemblance between these new varieties and the common species is purely botannical. The best of the new rye grasses spread more widely, grow more slowly, retain their colour in winter better, and are harder netting. wearing. Of course, they can penetrate this and form a mat not be cut very short, like fescues and bent grasses, and be rolled up like carpet. At are therefore useless, if lawns that time, it was proposed to are used for putting, bowls, market this through garden croquet or any other game centres and other retail outlets, requiring a close true-playing but this apparently ran into surface. But for purely difficulties. However, it is now amenity purposes, there is the property of Monmersteegnothing wrong with these which could be useful in these new rye grasses, and they

are being used very extensively for sports fields. Often they are used in mixture, with a creeping bent grass to give a more closely-knit sward, but at least one seedsman is offering a mixture of three rye grasses and nothing else, which he claims will do the job even better. The three tye grasses are named Manhattan, Sprinter, and Pelo. The two first were bred specifically as turf grasses and are dwarf and spreading. Pelo is an agricultural grass, which has proved to have outstanding horticultural qualities. It is taller than the other two, but can be mown to 20 millimetres, it is disease-resistant, has excellent winter colour, and because it stands up a little above the others, it gives them some protection. Another newcomer, Hunter,

is said to make an excellent sward entirely on its own. It has finer leaves than most rye grasses, grows more slowly, is deep-rooting, and retains its colour in winter. However, the richest colour I saw at Motspur Park came from a smoothstemmed meadow grass named Bensun Bluegrass. This was bred in America and introduced to Britain eight years ago. It enjoys sun, but will grow in up to 65 per cent shade. In ideal conditions, it can be cut to 15 millimetres, but is better allowed to grow to 50 milli-metres, if position is really shady. This is another grass which is said to be quite suitable for turfmaking on its own. It is some years since I first reported on the cultivation of

turf on a thin layer of special compost spread over fine nyion The roots quickly so tough that lengths of it can the property of Mommersteeg-Bravura based in Finedon,

## Balanchine/Stravinsky

essence of Balanchinian dance:

a style whose precision is both musical and muscular—though

one cannot tell where music

ends and muscle begins—and an

"Speaking for myself I can Mazzo and Peter Martins in the only say that Stravinsky's music second. From all four dancing of altogether satisfies me. It makes the highest order. The contrasts me comfortable. When I listen between the ritualistic power of to a score by him I am moved von Aroldingen's movement and —I don't like the word inspired the lighter tone of Mazzo's er—
to try and make visible not quisite line, between Martins' only the rhythm, melody and serener presence and the nerharmony, but even the timbres yous muscular drive shown by of the instruments. For if I Cook (who is a dancer of excould write music it seems to ceptional gifts of musicality and me this is how I would want it sharp-focus movement), give to sound." Thus Balanchine both duets an intense resonance. As with the symphony, as with wrote about Stravinsky in 1947, Balanchine/Stravinsky and a quarter-century later he alliance, there is nothing reaffirmed this intense sympathy in art during the New gratuitous: what we see is the score made flesh, its textures. York City Ballet's Stravinsky like its onward impetus, pre-Festival of 1972. From that cisely mirrored through the celebration of Stravinsky as the total sympathy of dance with best cause for dancing, there came the two great ballets, music. What could be happier or more exact than the ending of Violin Concerto's first moveusing the 1945 symphony and the violin concerto, that framed Thursday night's All-Strawinsky ment when Peter Martins is shadowed by a group of four programme by City Ballet at men, his movements echoed and Covent Garden. Symphony in Three Movements is a burst of balanced by theirs as they dart, all rhythmic energy and alertchoreographic energy that ness; in response to the music's seems to radiate a tingling force. It uses a large cast, with three central couples, to What could be more opposite than, in the Monumentum pro Gesualdo. the way in which the musical orderliness explore its thrilling score in dances by turn exuberant, impels, in the second of these mysterious — a secret, deliberate, pas de deux for Sara three sixteenth century madrigals "recomposed for instru-Leland and Bart Cook to the ments." formal outlines and interweavings of bodies that middle movement—and always at one with the music. At the end of Four Temperaments, the evoke the spirit of Renaissance dancers start to soar away into In Monumentum and its abraunguessable regions. I think they land in Symphony in Three sively contrasted Movements for Piano and Orchestra, Suzanne Farrell was muse, with Sean Lavery and Jacques d'Amboise her partners. In Farrell's pris-Morements; this is the terrain Balanchine was already marking out when Temperaments was tine interpretations we see an made in 1946. And at the end

inevitability that springs from the authority with which Balan-Violin Concerto was given an Ideal interpretation yet again, chine has treated his scores and with Karin von Aroldingen and his dancers. For Balanchine's Bart Cook in the first aria; Kay understanding of music is mani-

spices

Botanical illustration is as old as Art itself, and sure to live as

long, for there will be artists in

their lives to its mastery: and

so when a young artist takes it on we recognise the difficulties

and hope for the best. What we

do not expect, however, is an

immediate demonstration of an

to supply the illustrations to

Book, and the water-colour

duced are now to be seen

at the Francis Kyle Gallery (until September 28). They are

as straight-forward as the tradi-

tion requires, and easily beautiful enough to stand honourably

And yet their necessary self-

effacement, that puts them far

above the work of any Victorian

diarist, their direct and practi-

cal presentation, would seem to

work somewhat against them.

for the odd thing is that Miss Butler's much more romantic

and picturesque landscape miniatures, that occupy the

other half of the gallery, have

evidently proved more imme-diately accessible and attractive

to the general taste, though

representing nothing like the discrimination, intelligence and

discreet virtuosity of her flowers

and grasses, which need just

that degree more time and con-

their true authority.

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rese Uni

she pro-

paintings that

specialist collectors.

of the symphony the men are

some new and glorious goal

for them, and for us-may we

crouched like sprinters at the start of a race. Balanchine has

fest not just in his ballets, but in the way his artists are trained in their quickness of physical response, in their total avoidance of any interpretative caprices other than those which Balanchine has sanctioned because they are already there in the music, and by showing them he can make the music more

"Rubies" from Jewels, which completed the programme, looked especially good because played against a cyclorama (af NYCB persist in using the existing décor they must rename the ballet Poste). It found Patricia McBride and Mikhail Baryshnikov, impossibly, better than at earlier showings this season. No more praise is needed for this firework display nor for its interpreters—save to say that for anyone wanting to see choreographic wit. Bary-shnikov's solo seems like a collection of danced aphorisms of throw-away brilliance.

The sum effect of the even

ing was to prove Stravinsky's own dictum that "I do not see how one can be a choreographer unless, like Balanchine, one is Balanchine/Stravinsky we are shown the music, its pulse, rhythms, melodic contrivances textures. In the resultant theatrical image there is nothing that strains the co-ordination between our ears and our eyes: what we see is what we hear. And throughout this NYCB visit we have been privileged to see the harmony of body, spirit and movement which has resulted from the procedure. The season ends tonight, and London will become darker. But so as not to end où a note of pessimism after so beartening and grand a season, let me note that wonderful NYCB will, next summer, be



Lajes Miller and Helena Doss

## Simon Boccanegra on tour

mounted a new production of Verdi's Simon Boccanegra which was greeted with some critical reserve. With entirely new principals, it has re-appeared on tour, and can still be seen at the Liverpool Empire Theatre tonight. The opportunity is worth seizing: this is a finely tuned Boccanegra, sung to inter-national standards, and enacted with winning simplicity.

As my guest remarked, the opera is uncommonly rich in ender reconciliations. In this version they set the tone of the piece; suggestions of revolutionary strife are at a premium. with the only real subterraneau rumblings coming from the Mersey undergroum d trains beneath the theatre. In Peter Ebert's production the confrontations remain schematic (Peter. Rice's toy-town sets have something to do with that; in par-ticular, they turn the fraught midnight of the Prologue into a pretty charade - though the

† Indicates programme in

Cat. 9.35 The Record Breakers.

Tournament

10.00 Horseback. +10.25 Zorro. 10.53 Weather. 10.55 Golf: The

Players' Championship.

12.30 pm Grandstand: Football

Focus (12.35); The Manx Rally (1.05) Sedan Products Open Rally Championship;

Badminton (1.25, 2.35) The Friends' Providen: Masters:

Golf (1.25, 3.50); Racing from

Newbury (2.20, 2.50, 3.20); Athletics (3.05, 3.35, 4.30)

British Meat Games: Great

Britain v Russia: 3.45 Half-

time Football Scores; 4.40

Final Score

6.15 Dr. Who.

5.15 Tom and Jerry.

5.30 Sports/Regional News.

5.35 Junior That's Life.

A year ago, Scottish Opera Empire's recalcitrant lighting duets, joining tenderly with both sounted a new production of apparatus may have been at her father-figures. Her Adorno is the keynote, with everyone moving in the shadow of things lost, and the dignified sweetness that marks Henry Lewis's account of the socre is echoed in most of the singing.

Boccanegra himself is the Hungarian baritone Lajos Miller: striking musical intelligence, cultivated and even tone. much of that in the Prologue where his irreparable loss must be sharply felt, but his disillusioned authority later was impressive and moving. Pierre Thau is a model Fiesco, implacebly etched without melodrama and aristocratically sung: his tall silhouette is deployed very cannily. Helena Döse is a melting Amelia who spins long, lyrical lines, trimming her natural ebullience to the limits of the essentially passive character.

She is especially lovely in the

Northern Ireland - 3.40

fault). Rather, rueful gravity is the young American Jon Frederick West, cutting a terrier-like figure not at all inappropriate to the role, which he delivers with stylish fervour (and a few surplus sobs). There is an efficient Pietro in Norman White: and Donald Maxwell, lighter of voice than the standard villainous Paolo, is so dramatically alert—as well as powerful restraint—almost too consistently musical—as to promise an interesting future. Mr. Lewis's command of the opera enabled him to sustain an elegiac delicacy throughout it, with beautiful cumulative effect and scrupulous care for his singers. From where I sat all the diction seemed excellent. certainly the Empire has its virtues as an opera house, what ever the second-teething pains that have gone with its recent return to that function. I shall

pleasure and respect.

remember this Boccanegra with

"The Devil at & O'Clock." 10.00

(a) Stareophonic breadcast.
5.00 am As Radio 2, 7.03 Pisyground, 8.00 Ed Stawers with Junior
Choice. 10,50 Tony Blackburn. 1.00
pm Adrian Suste (a), 2.00 Paul Gambactini (a) 4.00 Rock On (a), 5.30
it's Rock i'n' Roll (a), 6.31 in
Concert (a), 7.30 Chris Janes. 10.00
At Martheles with Discovatin', 12.00-

RADIO 1

Place of one's own

Although as a regular did not deny that a shortage reviewer of radio far more plays existed for many indigenous come my way than I can poshouse hunters and warned that sibly listen to, let alone review, it was not going to disappear it was not going to disappear overnight. The distribution is having a go at presenting drama having a go at presenting drama on the air. The most recent announcement comes from likely to be within his price transparence were anumerated in range were anumerated in range. Capital Radio who are starting range were enumerated in con-Capital Playhouse in October. Versations with officials of There will be a play of the several different Ballding month on the first Monday of Societies, Fascinating variations each month. The first, lasting in the sums to be advenced and an hour, written for the occasion the conditions of loan were reby N. J. Crisp, will be Siege. vealed, not infit between the idea, we are told, came different Societies, but between from sieges like that of Balcombe Street but in no sense is Society in the same area. the play intended as a dramatisation of that particular siege. It should be worth hearing.

A local radio station whether BBC or IBA does not normally have the studio resources or the budget to begin to challenge the hegemony of Radios 3 and 4 for drama programmes. Where it can sometimes have the edge is in taking a local issue and setin taking a local issue and setting a playwright to work upon it with its own audience in mind. On the whole though it is usually the investigative reporter with his tape-recorder who moves in and mops the subject up. There was a good example of such a mopping-up operation on Capital on Thursday evening in Jane Walmsley's comprehensive programme on the problem of buying a house in London if you have only got without the slightest sense of the radio feature produced by Brian Wright, was put together, masses af edits without the slightest sense of E20,000 to spend, Londoners Don't Live Here Any More. Horrendous tales were unfolded of blatant gazumping and iniquitous "contract races" iniquitous whereby several prospective purchasers for a property compete to get through the legal formalities in the shortest possible time in order to secure it.
Winner takes all; the losers
incur a fruitless crop of charges.

Ms. Walmaley produced, parrated and did the extensive leg-work. She left no part of the Great Wen unexplored and it emerged that even 30 to 40 miles from the centre in places like Enfield £20,000 was now not enough, And, as one interviewee explained, "it is a Catch-22 situation" because what you do save by going further out you very soon lose on the ever-spiralling cost of getting into work. To balance this there were accounts from several negotiators at leading London Estate. Agents of lightning swoops by visiting Iranians who saw a place in the centre they liked at around 2300,000 at ten o'clock in the morning and had exchanged contracts that after-noon. The Government Minister DAVID MURRAY interviewed, Genfrey Finsberg,

Act 3 (8). 71.00 Pieno Regims (8).

11.88-12.00 News.

VISC Only 5.00 S.00 see Open University. 6.00 Genetics. 5.20 Man's Religious Quest. 6.40 Control of Education. 7.00 Franch Universities on Strike (2). 7.20 Folk Songs and the Components. 7.40 Geology of the

RADIO 4:

RADIO ANTHONY CURTE

It made one pine for the good old days of the meatrical land-lady when for a few bob a wack you would enjoy a bed sit with a blazing coal fire, all means and produced by Brian Wright, was put together, masses at edits without the slightest sense of hiccup, complete and most re-freshing absence of narration, or attempt at identifying the multifarious contributors during the programme, Suffice to say they were all members of the Profession, encouraged to ad-

hearts, disgorging a wealth of hitherto untapped material. The impression I get from reading the novels of Leonard Mertick is that dies were not always the bed of roses nor their proprietresses quite so seiflessly maternal as this programme suggested, but that was perhaps in an earlier era than

lib on a topic dear to their

even the longest memories here.
Opinions differed about when
it all came to an end. The
booklets of approved theatrics!
lodgings compiled by Equity and the Actors' Church Union, the pre-war bibles of where to stay. which no one in his senses would contemplate a four with-out consulting had dwindled to a single duplicted sheet by 1980. Nowadays the television companies, who may require the presence of an actor for an extended stay in the regions, have arrangements with notels. It is

scope Encore. 5.25 Week Ending: 5.50
Shipping torecast. 5.55 Weather, propromore news. 5.00 News. 5.75 Desert
lefend Disca with Tad Allbeury. 5.50
Stop the Week with Robert Robinson.
7.30 Saker's Dozen (\$), 5.30 Saturday
Night. Theatre. (\$) 9.55 Weather.
10.00 News. 10.15 What II. 7 11.00
Lighten Our Derkness. 11.35 How
to Compose Light. Mosic. 11.45
Just Sefore Midnight. 12.00 News.

## Yours Feithfully, 6.35 Weather, programme news., 7.00 Naws. 7.10 On-Your Farm. 7.40 Today's Papers., 7.48 Yours Faithfully. 7.50 It's a Bargain. 7.55 Weather, programme news., 8.00 Naws. 8.10 Sport on 4. 8.45 Today's Papers., 8.50 Trains and Boats and Planes. 8.00 Naws. 8.05 International Assignment: The Welfare State, 8.30 Talking Politics. 8.55 Naws Stand. 10.15 Daily Service, 10.30 Pick of the TV RATINGS (w/e Sept. 16)

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Temporers' World 15.76
Temporers' World 15.76
29 Nine o'clock News Wed.) 15.90
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1 Charle's Angels (Greens)
(ABC)
2 Love Boot (comedy (ABC) 27.8
3 Three's Company (comedy).

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Solution to Position No. 286
White won by 1 Brill N.B (or REB; 2 REB NER; 3 (SN4); 2 QN4 and the R6 bishop is

RxB of 3 N-K6). If 1 ... BN4; 2 R.B4 ch! KxR; 3 R.K4 or BxR; 2 N.B6. II 1 BBY 2.R.A.
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trap is 1. R.R33 BNS 2 N.O8
(2 N.R5, PNS), B.B3.

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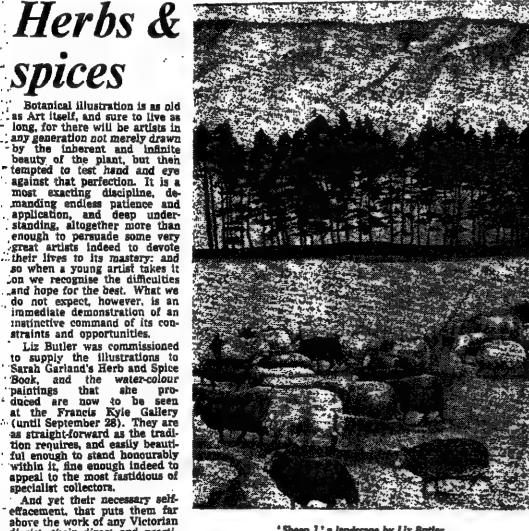
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Motor Racing from Kirkistown. 430 Rejoin BBC-1 (Grandstand). 5.30-5.35 Northern Ireland News. 12.00 News and Weather for Northern Ireland. BBC 2

7.40 am-1.55 pm Open Univer-

2.40 Saturday Cinema: "Plymouth Adventure, star. RADIO 2 ring Spencer Tracy, Gene Tierney, Van Johnson and 4.20 The Sky at Night. 4.40 A Diary of Britain.

Open Door. 5.50 Darts: Unipart World Team Matchplay: Wales v †6.40 Tribute to Jean Rancir: "Boudu Saure Des Eaux," starring Michel Simon.

2.15 News and Sport 8.30 Southampton International Boat Show 1979. 9.15 Golf: SOS Talisman Tournament Players (high-

RADIO 2

5.00 srg. News Summary. 5.02 Paddy O'Byrne \$1). 8.03 Racing Bulletin. 8.08 David Scobs (s). 10.02 Kevin Morrison (s). 12.02 pm Des O'Connor with Star Cholos (s). 10.02 The Nawa Huddlines with Roy Hudd. 1.30-5.00 Sport on 2: Football Laugue Special (1.30, 2.05, 2.35, 3.05, 3.35, 3.45, 4.42 and at 5.00, 5.48 classified Checks); Athletics (1.30, 2.00, 2.35, 3.00, 3.36, 3.45, 4.50, 5.30) Gneat Birtails v Russis: Racing from Newbury (1.30, 2.00, 2.40, 2.10, 3.35, plus from Ayr. news of the Bogside Cup. other results and at 5.45 classified oback; Bedminton 11.30, 2.00, 2.45, 3.10, 5.30) Friends Provident World Masters Open; Sports Report (5.00) Reports, news, comments, interviews, plus news on motor-cycling, 90%, 6.03 Pop Over Europe. 7.02 Three in a Row. 7.39 Radio, 2 Top Tunes (s). 8.02 More Melodies For You Concert, part 1 (s). 8.40 A visit in sound to ltsly, 8.00 Concert, part 2. 10.02 Ther's Entartainment (s), 11.02 Sports Desk. 11.10 Ray Moore with The Late Show (s), including 12.00 Naves. 2.02-5.00 act You and the Night and the Music with Bill Rennells (s). RADIO 3

17.55 s.m. Weather. 8.00 Nave. 3.05 lizhts). 10.00 A Long Way From Home: Russian songs sung by Galina Vishneskaya with Mstislav Rostro povich

(piano).
10.50 News on 2.
11.00 Darts: Unipart World
Team Matchplay Final.
†11.50 Midnight Movie: "Merrily We Live," starring Constance Bennett and Brian

Aberne. Channel is the only IBA company transmitting programmes during the present industrial dispute. Details of this local service are given below.

CHANNEL

RADIO 3

17.55 a.m. Weather. 8.00 News. 8.05 Aubade (8), 9.00 News. 3.05 Record Review including Building a Library (5). 10.36 Stereo Release (S). 11.15 Bendetand (5). 11.45 Old Timber. Records of music conducted by Henry Wood in the 30c by Glinke, Lisz, Vaughan Willems, Back. 1.00 p.m. News. 1.05 Prokofter and Saint-Seona (S). 2.00 Vienna Festival 1979 concert, part 1: Hadyn (5). 2.50 in Short (talk). 3.00 Viens Festival Earl 2: Shoughowith (S). 4.00 Jezz Record Requests (S). 4.00 Jezz Record Requests (S). 5.00 "Tristan and lacide," music drama in three acts by Wegner, Act 1 (S). 8.00 Reading Exte Pound (talk by Professor Danis Donoghus). 7.00 "Tristan and looke," Act 2 (S). 8.30 The Illusion of Beauty (talk by Dr. Nick Humphtsy). 8.30 "Tristan und Isoide," Act 2 (S). 8.30 The Illusion of Beauty (talk by Dr. Nick Humphtsy). 8.30 "Tristan und Isoide," 5.00 pm Puffin's Sirthday Greetings. 5.10 Tarzan. 6.00 Emergency. 6.55 Logan's Run. 7.50 Festure Film: EING'S READ.

Dinner at 7.30. Show at 8.30

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CINEMAS CONTINUED

ON PAGE 26

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# enight in a crossoin: ORBU: 3 Rin, BrR: QrB: BrB: 5 RPRB: and the entra payor decided the endgame: Solution to Problem No. 286 1 N-08 (threat 2 R-K3 and 3



#### Details of 'The Sleep of King Arthur in Avaion' by Edward Burne-Jones.

## Echoes of Arthur

BY JANET MARSH

ON OCTOBER 1, in a special torian paintings and drawings, Sotheby Beigravia will be selling modello by Burne-Jones for his last and greatest painting.
"The Sleep of King Arthur in Avaion" The picture occupied the last seventeen years of his life, and is a haunting swansong of Pre-Raphselism.

The Britain of King Arthur exerted a peculiar spell upon the imagination of the Victorians. Tennyson had been the earliest champion. His Morte d'Arthur and Sir Galance appeared in 1842, to be followed in 1839 by the idults of the King. The Pre-Raphaelite Brotherhood-along. with their followers and disciples were particularly drawn to Camelot. Alongside their mission in realistically portraying the spirit and the perils of their own materialistic times, they had a comparable moral purpose in showing a world of security and chivalry and high ideals, where art and life were at one.

The Arthurian legend was pervasive in all fields of art. Swinburne composed his Tristan was wrapped in rugs; Sir Henry Taylor was covered with tinsel." No one, however, was more deeply stirred by Arthurian lore than Edward Burne-Jones and William Morris. As friends at Oxford in 1855 they had discovered Southey's edition of Carlisle; but evidently recognisms of that the Burne. Malory's Morie d'Arthur. Burne-ing that Jones would never bear Jones, 23 and very hard, up, to past with it (or that could not afford to buy it. "I matter finish R). Howard settled loved as it was by those two spoke of Avaion as a real place,

on always in that strange land that is more true than real." Jones and Morris were con-

stantly to return to the Arthurian legend. Their first major practical undertaking was when Rossetti included them in a team of young painters comfor the new Oxford Union. The throwing paint and sods water over one another, but the out-come was something of a fiasco: the paintings quickly deteriorated from want of experience in properly preparing the walls on which they were painted.

In 1862 several of the old

Oxford Union gang, including Jones, were reunited by Morris. whose new furnishing firm had been commissioned to provide a series of Arthurlan stained glass windows for a Mr. Dunlop of Bradford. On this occasion the results were considerably more successful. Even though Jones continued

of Lyonesse in 1859. In the Isle to absorb new influences—most Lyceum. It was a splendid pro-of Wight batty Mrs. Julia notably from Italian art—King duction, with Irving. Ellen Cameron, was photographing Arthur was never far from his Terry as Guinevere and the to absorb new influences-most mind. As the two friends passed romantic young Forbes Robertaway: "Boatmen were turned mind As the two friends passed romantic young Forbes Robert-into King Arthur," wrote Vir. into middle age. William Morris son as Lancelot: and with music ginia Woolf; "village girls into counselled him: "The best way our days now, old chap, is to heart." said the critic of The THIS YEAR'S match between finish off old things." In 1881 Theatre. Burne-Jones was less the House of Lords and the Burne-Jones embarked upon his impressed. "Some things they House of Commons is being held used to read it in a bookseller's for a picture of Flodden Field

"I think," wrote Georgina, while the conception underwent Burne-Jones, years later, "that progressive alterations. Jones the book never can have been became so involved in it that he

men. With Edward it became which he inhabited, and is said literally a part of himself." The painter himself declared: "I go the King in the painting when he himself slept.

The Sotheby gouache, 2 ft by 71 ft, and of a triptych composition more or less abandoned in the final ver-sion—vividly illustrates the development of the work. Here the wings are filled up with formissioned to create murals. malised battle scenes. The final based on the Morte d'Arthur, version, now in Puerto Rico, version, now in Puerto Rico. abandons these to induce an effect of greater calm and repose. The rocky surround has been eliminated also, and the architectural elements elaborated, and decorated with

scenes of the Holy Grail. It is indeed as if the finished picture carries the story a stage further forward in time. The battle is over now; and the king has thrown back his head, upon the lap of Guinevere.

The painting is supremely theatrical; and it is interesting that in 1884-85 Jones provided the designs for Henry Irving's Lyceum production of King Arthur, specially written by Comyns Carr, manager of the Lyceum. It was a splendid pro-Sir Arthur Sullivan. have done well and some they have spoiled:" After this Burne-Jones retired

more and more into "Avalon." In his last days the editor of a new edition of Malory read it aloud to him in his studio.
"Lord!" wrote Burne-Jones,
"how that San Graal story is shop day after day, and bought instead.

cheap books to pacify the The great picture—it continually. Was ever anything owner, but Morris got it at measured 9 ft by 20 ft—was once and we feasted on it long." moved from studio to studio. all the work that I have begun. if I might live and clear it all and defence. The hands are away, and dedicate the last days excellent and explained with to that tale—if only I might." Jose's usual clarity.

## Memories of the Ryder Cup some treasures and some concern

and treasured memories, most of them happy, of a thoroughly exciting and stimulating Ryder

·It is easy to be wise in hindotherwise excellent captaincy of John Jacobs at the time, one previously at Turnberry.
feels that his selection of ailing The wonderful play of
Mark James and Bryan Barnes Oosterhuis and Falds on the Mark James and Bryan Barnes in Friday morning's first series of fourballs, while resting his two strongest players on current form, Sandy Lyle and Tony Jacklin was unfortunate. This and the subsequent resting of the magnificent pairing of Peter Oosterhuis and Nick Faldo after lunch may well have been

CHESS

LIONARD BARDEN

THE SUMMER months are a

peak period of activity for international chess, and this

year's events have featured

several good British results.

Michael Basman was second

to Grynfeld (Israel) in the Biel

Open in Switzerland, and Nigel Short silver medallist after

Tempone (Argentina) in the

world under-17 championship at

Benedict West European team.

championship at Middlesbrough

was rather a hollow success. Both West Germany and Holland, who should have been

strong contenders for first place,

sent weak teams, and on paper

England should have won with some ease. In the event it was only in the final round that we

edged ahead: scores were

England 15 out of 24. West Germany and Holland 14, Swit-

zerland and Austria 11. Scotland

Jonathan Speelman's 41 out

BRIDGE

E. P. C. COTTER

the House of Lords and the House of Commons is being held

at the Inn On The Park on

start at 10.30 am and continue until 4.30 pm.

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writer, translated and edited by Amalya Kearse, has been pub-

lished by Robert Hale at £4.75.

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find the author's analysis of each hand will do much to improve

your approach to dummy play

Friday. October 5. Play will 4 7 5 2

Belfort, France.

Denmark 9.

crucial psychologically,

I am sure Jacobs, who was Smyth, who were obliterated by European team in the entire quite ready to admit the pos-sibility of his mistakes, will seven and six. European team in the entire match. The Scots were out in 32, and when Barnes recorded chem happy, the absolute but on the first morning birdes at the 14th, 15th and 16th Cup match last weekend. All too necessity of fielding the Barnes and Bernard Gallacher holes with monstrous putts to often we have had to endure strongest possible combinations recovered from their appalling see off Lee Trevino and Zoeller the suspiciously condescending on the first day. To think of start to salvage our only point by 3 and 2, he and Gallacher inat the matches were much such a functure is quite ludicioser than results indicated. crous when one is challenging but in all honesty that irritating verdict was quite justified after the Americans had returned a trophy they have held since 1959, by 17 points to 11. morning. The tragedy is that Jacobs had no knowledge of sight, but having criticised the his left shoulder injury that had apparently been suffered a week

> second day, when they destroyed Andy Bean and Tom Kite by six and five in the morning foursomes and then held on to beat Lee Elder and Mark Hayes by one hole in the afternoon fourballs indicated they would have fared better on the first afternoon than the unfortunate combination of Ken Brown and Des

of 6 was the best individual score of the tournament, John Nunn's play on top board was uneven, but he won this clever miniature from a fellow grand-

White: J. D. M. Nunn (England). Black: K. Robatsch (Austria). Opening: Sicilian Defence (Middlesbrough 1979). The opening moves were 1 P-K4, P-QB4; 2 N-KB3, N-QB3; 3 P-Q4, PxP; 4 NxP, N-B3; 5 N-QB3, P-Q3; 6 B-QB4, B-Q2; 7 0-0, R-B1. More usual is P-KN3 at once.

The idea of the text is to manoeuvre N-QR4-B5 without loss of time. 8. B-N3, P-KN3; 9 NxN, BxN The expected English victory (PxN is also possible); 10 B-N5, in Cleveland county's Clare B-N2; 11 N-Q5, P-K3?

Already a decisive mistake: Black thinks to ease his position by exchanges but under-estimates the risk to his king. Theory recommends BxN: 12 PxB, 0-0; 13 Q-K2, R-B2 when White has the two bishops and more space but Black can counter with a Q-side pawn advance 12 NxN ch, BxN; 13 BxB,

QxB; 14 QxP, QxNP; 15 QR-Q1, QBS: 16 KR-KI, R-Q1.
The natural Q-K2, offering the exchange of queens, loses a pawn to 17 Q-Q4, while other-

\* K J 8 3

◇ A Q J 10 8 2 ◆ 10 9 8

but East-West had a part score

of 60, when South dealt and

passed. North opened the bidding with one club, East said

one spade, and South said two

diamonds. Influenced by the part score, East rebid his four-

Neither side was vulnerable,

7 Q J 6 5 2

recovered from their appalling see off Lee Trevino and Zoeller start to salvage our only point by 3 and 2, he and Gallacher by beating Irwin and John were eight under par.

BEN WRIGHT

tion of Larry Nelson and Lanny Wadkins in the afternoon, were

Faldo on Saturday, the best single day the challengers have ever enjoyed on American soil. For the record, Barnes and Gallacher came back again, this time having been two down with seven holes to play to beat the only five-point winner on Fuzzy Zoeller and Hayes by either side had started with 2 and 1, and then played the three birdies to be out in 33 to best golf produced by the first the Spaniard's 36. wise White threatens 17 B-Q5!

brought a fifth English grand-17 Q-B5, RxR; 18 RxR, P-QR3; 19 Q-Q6 (threatening P-K5
when Black's queen cannot Cup at Esbjerg, Denmark, Jonathan Mestel began the 'ast simultaneously guard against round a full point ahead of Q-Q8 mate and protect the KR), BxP: 20 BxP! Resigns. his nearest rival Vadasz (Hungary) and needed only to draw their individual game For if PxB: 21 Q-N8 ch, K-K2 (else R-Q7 ch): 22 Q-B7 ch, K-K1: 23 Q-B8 ch followed by for outright first prize and the GM title for which he already has two norms. But a few

R-Q7 ch and wins. Another success, which almost years ago when seeking the

POSITION NO. 286 PROBLEM NO. 286



Yugoslavia v. USSR 1979. White (to move) has his bishop trapped; if 1 B-R4, P-KN4. What alternative, if any, can you suggest to early resignation?

West led the spade six, East cashed Queen and Ace, and

continued with the King. Onthis the declarer discarded his

heart three, a loser-on-loser play

enemy lines of communication,

and preparing for the strip and

The fourth spade was ruffed with the ten of dismonds, the

heart Ace was made, and the nine was ruffed in hand. South

now crossed to the nine of

diamonds, ruffed dummy's last

heart, and played a second round of trumps. With trumps drawn and the major suits

eliminated, the declarer ran the ten of clubs. East won with the Knave, and had to return a club

into dummy's tenace.

which at the same time operated 0 10 3

a Scissors Coup, cutting the + 10 5 4 2

at latest, against any defence (by Dr. B. Kozdon, Die Welt

Solutions Page 14

8. • A 10 8 5 3 2

With North-South vulnerable,

North dealt and bid two no

trumps. If transfer bids are

being employed, the final con-tract of six spades can be

steered into North's hand, and

against East's lead of the club King the slam is easily fulfilled.

Alas, when it came to the crunch we were once again short of players with the skill, guts, personal and national pride that Gallacher demonstrated in beating Wadkins in the top singles. Kite, Hayes and Mahaffey, all playing in their first Ryder Cup match, all won but the last hole One can feel only the deepest to ensure the American victory by beating Jacklin, Garrido and Barnes respectively, apparently sympathy for the Spanish combination of Seve Ballesteros and

Antonio Garrido, who were unlucky enough to have been against all the odds. Oosterhuis was finally besten for the first time in Ryder Cup singles, but drawn against Nelson and Wadkins, and thrashed three Rubert Green had to produce times. On the last occasion the Spaniards were no less than five birdies at the 17th and 18th holes to put him away. The big inder par when losing by 5 and fellow's inspirational influence 4 to the diminutive American heroes who, having reached the on Faldo, however, augured as well for the future as did the turn in 28 shots, were an in-credible 10 under par for the splendidly mature debut of Lyle. It is kinder to draw a veil over the behaviour of Brown 14 holes played. Ballesteros was rather less than gracious in asserting that Nelson, who beat and James and the ridiculous him by 3 and 2 in Sunday's controversy over the sealed singles, had been lucky, since envelopes that thanks to the only five-point winner on Jacobs's courtesy caused his

No. 1 singles selection Lyle to be dropped to a then meaningless last match against Trevino. lesser international master title

Mestel was unlucky with nearmisses and his nemesis struck The result was Vadasz and Mestel 91 out of 13, Mortensen (Denmark) and Westerinen

Reshevsky (England) (U.S.) 7; and eight others. Max Fuller, the Australian champion, won the Esbjerg B international and played this good attacking

White: M. L. Fuller (Australia). Black: P. Dankert (West Germany).

1 P-Q4, P-Q4; 2 N-KB3, N-KB3; 3 B-N5, P-K3; 4 QN-Q2, B-K2; 5 P-K3, 0-0 (more flexible is QN-Q2 aiming at later Q-side castling); 6 B-Q3, P-QN3; 7 N-K5, B-N2; 8 Q-B3, QN-Q2; 9 Q-R3, P-N3 (if N-K5; 10 NxN, PxN: 11 B-QR6!); 10 Q-R4,

N-N1: 11 P-KB4, P-B4: 12 P-B3, N-B3: 13 N2-B3, R-B1: 14 0-0, R-B2: 15 B-KR6, N-KR4: 16 N-N5, NxN: 17 BPxN, B-B1: 18 P-KN4, N-N2: 19 R-B6! N-K1 (if BxR; 20 PxB, QxP; 21 R-KB) White mates in three moves wins); 20 BxR, BxR; 21 PxB. QxP (NxP; 22 NxRPI); 22 R-KBI, Q-R1; 23 NxBP! Resigns. If RxN; 24 RxR, KxR; 25 Q-K7 ch, K-N1; 26 QxN. diamond eight, running it if

West does not cover. This South, however, bid three spades, and became

declarer at six spades: If West had the same easy ride as the Norths who played the hand, but West led the ten of diamonds. # K Q J 7 3 This effectively put paid to the diamond endplay, but the declarer saw another way of salvation.

He covered with dummy's Queen, East won and returned the King of clubs. Winning on the table, the declarer drew trumps in two rounds, cashed three heart winners and discarded. not a club, but a diamond from his own hand. Then be cashed the diamond

Are, and followed with the nine. East had to cover, and South North wins, draws trumps, ruffed, establishing the six of throws a club on the third diamonds on the table, and on part score. East rebid his four- The second example comes heart, cashes the club Ace and this diamond he was card spade suit, but South's from the Deauville Open Pairs: ruffs a club, then leads the card his losing club. this diamond he was able to dis-

RATINGS

 $_{ij}$   $\epsilon_{ij}$  p(-16



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Brass Mariner's Astrolabe Sale, Wednesday, October 3. The astrolabe was among the earliest and most important

of Scientific Instruments used by astronomers and in 1391 Geoffrey Chaucer described such an instrument. The earliest illustration of an astrolabe for use at sea appears in a manuscript written by Jean Rotz from Henry VIII of England in 1528. The mariner's astrolabe was used for finding the latitude

and in order to do this the meridian altitude of the sun was measured. These instruments were sturdily constructed for stability at sea but with all the unnecessary metal cut away so as to reduce the wind

Approximately 35 examples are recorded and their rarity is a result of many being cast away for scrap with the introduction of the backstaff. Many others were lost at sea and indeed the instrument offered in this sale was found off the coast of Colombia, South America, in 1972. The astrolabe illustrated above is to be included in a sale of Scientific Instruments at Christie's on Wednesday. October 3 at 10.30 a.m. For further information

on this sale or future sales, please contact Nigel Raffely or Richard Garnier at the address below: Christie's. Fine Art Auctioneers since 1766.

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Saturday September 22 1979

## Money on the move

price of gold, an apparent defeat for the world's central banks in their defence of the dollar and almost daily news from America about increasing prime interest rates have certainly kept international investors on their toes this week. One thread appears to tie together all the confusing events in the investment markets. Footloose money seems to be seeking, with greater determination than ever, a safe haven against the instability of the dollar.

Of course there is nothing new about diversification by large investors, whether they be central banks, multi-national companies or oil producers. But it does seem, as the Bank of England noted in its quarterly bulletin this week. that "uncertainty about the prospective placement of OPEC funds" is a major cause of the present instability.

#### Navping

With OPEC surpluses accumulating at a monthly rate of around 84bn, the volume of money slushing around in the foreign exchange markets may be taxing the abilities of central banks to impose a degree of stability through intervention. On Thursday, when the dollar suddenly fell from DM 1.80 to DM 1.76. the Bundesbank and Federal Reserve seem to have been caught napping by a num-ber of large orders to sell

They tried to steady the rate intervention but, in the riort run at least, they failed. Whether the authorities will now attempt to re-establish the finor of DM 180 to the dollar which they had successfully maintained until this week

The implications of the successful assault on the dollar ness of the D-Mark in relation upward bank's policies in recent months, would be likely to move in line with the "-Mark, but other currencles would probably weaken as funds flowed into Germany and Switzerland. In particular, the intensifying unless the German American authorities manage to reassert control over exchange rate. control the exchange rate will not be easy to reconcile with German monetary policy. Germanv's reserves have been growing by as much as DM 4bn a week as a result of intervention to keep the D-Mark down.

A SENSATIONAL surge in the nothing to strengthen the price of gold, an apparent dollar. The announcement of a record prime rate of 131 per cent, by Chemical Bank Wednesday was followed almost immediately by predictions of a 131 per cent prime rate by next month. Until investors are convinced that interest rates have peaked, they may prefer to seek capital-gains in Deutsche Marks and gold, rather than income in dollars.

The 16 per cent surge in the price of gold in seven days, to a peak of \$386 on Thursday, was cause, as well as 'a consequence, of the dollar's weak-The recent bonanza in precious metals seems to have convinced some investors that they should increase the proportion of gold in their port-folios. Middle Eastern buyers have been particularly active in converting their dollar-denominated securities into gold bars. While gold has risen strongly against the Deutsche Mark and Swiss franc, as well as against the dollar, the rise certainly have been smaller if there had much been no intervention to keep down their exchange rates.

#### Exaggerated

Obviously speculation on the futures markets has greatly exaggerated the movements in the prices of gold and silver, but below the speculative froth there do appear to be good reasons for their popularity. The precious metals can be held by international investors in unlimited quantities. Their prices are determined by market forces, rather than by official intervention and, most importantly, they offer an opportu-nity to diversify out of dollars.

· If a conviction developed that the German and Swiss authorities would permit their currecencies to be adjusted against this week spread to all other the dollar, much speculative currencies. Any weakening in money would probably flow out the Bundesbank's determination of the precious metals and back to resist an adjustment of the into the foreign exchange D-Mark against the dollar would markets. Indeed the biggest creatly enhance the attractive- surge in gold and the heaviest pressure on the to most other currencies. The Deutsche Mark has come soon Swiss Central Bank, which has after the dethronement of sterling as the international specu recent lator's favourite investment.

If diversification is one of the most important factors behind the pressures on the world's financial markets at the moment. short term movements in cur Switzerland. In particular, the rencies and precious metal pressures on the European prices may fail to reflect fundamental economic changes. Thus a good economic case can be start to strengthen, as the U.S. moves into a recession, and its trade deficit contracts. The gold price on the other hand, in all logic, would appear to be due for a correction as interest rates approach a peak an dthe world's bond and ecutiy markets begin to look more attractive. But, in the current atmosphere of un-Rising interest rates in the certainty, it would take a brave United States have as yet done man to call the turn.

## The big record companies and the pirates

BY JOHN LLOYD



#### ESTIMATED LOST SALES FROM IIK DOMESTIC PIRACY

	<b>9,11.</b>			
1. *	1973	1973	1977	1978
	£m	£m	£m	Lm
. 31% (high estimate)	26.5	58.7	92.8	. 789
25% (median estimate)	DA.	47.4	79.1	153
20% (low estimate)	17.2	37.8	63.2	122
Rosiera	- British Market	Research	Bureau. BPI	Yearbook

for himself and others. He is his own recording studio and the industry loathes him. The British Phonograph In-They are, nevertheless, trying dustry, the industry's trade to do so. BPI has three possible grouping, has been so concerned weapons up its sleeve, all of which it wants to use. . by domestic piracy — or "in-home taping," as it calls it —

• It wants to have a levy that it devotes four pages of its current yearbook to gloomy graphs and figures on the subimposed on the sale of taping equipment and of blank tape would then be shared between record producers, performers, music publishers and anyone else who could prove he deserved a piece of it. This has some chance of success: the Whitford Committee, reporting In 1977, (Law on Copyright and Design, Cmnd 6732) recommended such a levy, and the industry believes the Government may be sympathetic.

• It wants to review the amateur recording license, and put up the fee, payable to BPI and now standing at a nominal £1.50. Some 8.000 to 10.000 of these are issued each year, and possession of one means your piracy is legalised.

 It is conducting research into recording into each disc a "spoiler" layer which would be picked up by, and ruin, a tape but be inaudible to the human

No-one is particularly san-

guine about the effects of any of these, or even of all of them acting in concert. A levy which acted as a real disincentive on domestic piracy would have to from Japan suggest there are some 23m domestic pirates, the average pirate holding 35 home impracticable. The best which taken by this sort of piracy vary Even worse, as the Japanese Society for the Rights of is already widely ignored; an music increased the more they increase in its cost might kill it entirely.

taped existing recordings. Piracy thus combines fun and The spoiler route, apparently profit, a combination the record the most promising, is the industry's alchemist's stone. companies had once known themselves, and they realise that their consumers (or exbeen in train at least since the consumers) can only be prised Beatles formed the Apple Com-

pany in the late 1960s, and found that piracy was taking a large bite. Ten years down the line, nothing has been achieved.
"What someone stripes on, someone else can take off," says Mr. Peter Minton, of Buckmaster and Moore, Stock-brokers, one of the industry's closest observers. "It will never

Domestic piracy, while prob-ably the most important, is not the only form facing the companies. The more familiar type is the selling of pirate records, which is said to be gaining popularity as more and more respectable shops are lured by the high profit margins offered the pirates.

Pirate records are simply a recording, usually of a live concert, made secretly, the pirate makes his master disc from the tane, and strikes off as many records as he thinks the market

Recently, a variant of this has arisen: a pirate will strike a master from an existing record, then strike his records from that, often selling the results in a sleeve closely modelled on the original, though at around half price. This practice has parlike K-Tel, which have had some success in issuing "golden

may be hoped for is some com- enormously: from between 1 to pensation for sales assumed to 2 per cent to 15 per cent. Record be lost, though the carving up companies are worried enough covered, many of the pirates factory way would be a very spend around £30m worldwide they polled barefacedly condificult exercise in diplomacy. on catching the pirates, But, like feased that their interest in The amateur recording licence their domestic counterparts they are on to much too good a thing to be easily deterred.

The companies and patent organisations are having some success in persuading govern-ments—typically in the Middle Attempts to discover it have and Far East-where piracy is at its height to crack down, Mr. aging director of Decca's records

aging director of EMT's tape division and now president of the U.S. company Intermagnetics, says that as consumer markets in these states grow, piracy becomes more and more unpopular. Others, less optimistic, point to the ease with which regulations can be flouted in the UK, Canada and the U.S.

The third kind of piracy with which the companies must deal with emanates from their own stars. For the past 20 years. recording artists and the musical Press have claimed that the millionaire pop star is a rare figure: much more common is the 35-year-old former idol who finds his mansion and Rolls-Royce seized by his creditors, or perhaps they were never his. Now, say the companies, the stars have become wiser, and it is the industry which is bleeding. Pop star piracy means claiming a bigger slice than the companies can afford, and it is said to be a growing trend.

Mr. Richard Robinson, deputy managing director of WEA (UK)—a subsidiary of Warner Communications of the U.S. believes that star-power lisclosely related to the harsh competition between the record companies in a stagnant market. The four majors-EMI, Philips/ Polydor. CBS and WEA-are all terrified that their big artists will sign with the competition: Estimates of the market share so they keep on putting up the from the UK to the US. It is fee to keep them. There are trying, however: it has capitol cases of the artist getting up to in the U.S., and last year conper cent-of the retail price of a record: there's no way a company makes a profit there.'

ompany makes a profit there. Artists: fis single, "The Finally as though this were Knack," has been top of the U.S. not enough, the record companies say that he stars are not Furopean market remains flat, what they were : they are simply and in Japan. where EMI has a not producing the crazes they used to. "Disco is finished." said Mr. William Tawnsley, mandivision, "and ounk was never very much."

These elements, coupled with prestigious record division, but a plateau in general "leisure attempt to raise capital by the sale of another of its parts. The spending company said yesterday that sponsible for the industry's dissatisfaction. Paramount interest; our future

Decca, have been particularly bruised though for different plans might touch on areas other than music." In the future, all the com-In Decca's case, many of its pop glories are old (the early Rolling Stones, for example) while classical music, accounting ket will be required to pay more attention than in the past to the fact that they are in the for around 12 per cent of the show business. Digital records, record market, makes up 50 per read either by a laser beam or cent of their catalogue (univeran electrode, are now technically sally acknowledged to be superb). Its share of the fullfeasible: they offer improved without dust inferprice LP market, where the profits are made, has slipped

Mr. Roy Mathews, EMI's director of manufacturing, has design Japanese research at first band and is impressed: however, he does not want to consult him salf to a system before a widely accepted standard emerges. Same Mr. Terry Werlock of Inter-magnetics: The market for digital systems will be a long time acoming. We can't forget that engineers and businessmen: don't lead the trends, the public

Coming rather faster, it seems discs: EMI, like other majors, has interests in both. (Indeed, it was access to EMI's enormous music catalogue for use by the U.S. company's videotape division which lay behind much of to the splift of recording talent Paramount's interest in the from the UK to the U.S. It is company). EMI sees it as a trying, however: it has Capitol related, but distinct, market."

Climbing the technology ladder may leave some of the pirates behind for a time: Both domestic and conventional piracy will find it more expensive, and possibly digitalisation will fox their netarious practices entirely. But few in the industry believe it will solve the problem; in the longer term. High quality. recording equipment means that world force: and it now appears piracy is a fact of life, and the at least possible that the com-record companies must live pany will not divest itself of the with, or die from, its effects.

Paul McCartney's group Wings: star quality demands a large cut of the action

UK companies, EMI and

from 7 per cent in 1976 to just

over 5 per cent last year. Decca

asa whole showed a 24m net

loss over the past year; tho

record company, according to Mr. Townsley, "showed a slight

Mr. Townsley, "showed a slight loss—it might take a little time

**Problems** 

EMI probably still the largest selling record company in the UK (though CBS is now challenging), suffers in part from the problems of size. The com-

pany which gave the world the Beatles has not fully adjusted

sales agreement with United

charts for some weeks. The

joint company with Toshiba,

It remains unquestionably a

competition is flerce.

to pull back into profit"

#### Letters to the Editor

#### Tax and sex

From Mr. Peter Kiruan Sir.-Alay I draw your attention to a persistent and irritating anachronism which, though well known, appears to be continually ignored.

Several years after the pass-ing of the Sex Discrimination Act and at this stage in the 20th Century the Inland Revenue persists with an irritating piece of Victoriana. In a when a very large percentage of married couples each have their own career, each carning an independent income of confidentiality on that private income which they would expect from their employer. their banker etc. the Inland Revenue insists that taxation on the wife's income is the responsibility of the husband. In pursuance of this myopic view hey insist on addressing all correspondence and all tax assessments to the husbands who, and again this is anachromistic, retains the legal liability for the payment of

This approach is absolute, to the extent that where correspendence is received from a wife on her earnings and when the wife sends cheques in payments of assessments, correspondence and receipts are still addressed to the husband.

but it causes an enormous amount of irritation to adult, independent and earning women who do not need to be active feminists to be offended by this particular Government Department-treating them as

104 Ledbury Road, W.11.

#### The third airport

From Mr A. L. Beard. Sir.-Whilst the debate about suitable site for a third London Airport drags on I, for one cannot help wondering whether there is any need for

Many of the people travelling ment company in Sussex.

Midlands and the North, adding to the convestion on our arterial routes in the process. Surely, it must be better to

develop an existing airport such as East Midlands, well served as it is by road and rail and - most important of all - actually in existence already. If this air-port offered a service approaching that provided at Gatwick. those who live in my part of the country would be very quick to use it because at present a destination necessitates a four-

hour journey to London. Certainly, it would seem well worth while conducting an experiment by increasing the range of flights from East Midlands for a year or two. just to see what pressure it took off the London airports. No doubt, in the early stages the flights might be loss-making but the losses incurred would be infinitessimal tax structing a new airport and the sbands same probably goes for the environmental problems as well. A. L. Beard.

Woodfield, Sparken Hill, Worksop, Notts.

#### Business efficiency \_\_\_\_ From Mr. D. C. Badger.

Sir,-Mr. Ayres in his letter in today's issue claims that the small business is efficient. From Not only is this anachronistic recent experience I cannot support his view.

In February I ordered a garden summerhouse from a small well-established company in the West Country. One important item was missing on delivery. In spite of several reminders I am still waiting for completion six months later.

In May I ordered a piece of pre-fabricated furniture from a well-known small company in Lancashire. One item was missing from the delivery. I notified the carrier and the company as instructed, and am still waiting for completion of the order. four months later. ---

from a small business equip- customers couldn't care less

but with a protest to the manager. I did not receive even the courtesy of an acknowledgement of my complaint,

from it with difficulty.

hurts. And it does hurt : record

companies in the UK now

reckon to lose anything between £120m and £200m a year in sales

from piracy.
The tool of the modern

pirate's trade is the combined tape deck/record turntable

(home entertainment centre).

With it, he can record on to 90p

tape cassettes records borrowed

from friends or libraries, both

ject. Using two different research bodies, it has produced

figures of the possible losses over the past six years, using

high, medium and low estimates

(see table). Some in the record

business believe that even the

Blank tape

challenge

The scale of the loss is made

clear when it is set against the.

total size of the recorded music

market in the UK: it is reckoned

to be between £800m and £400m

annually. That means that the

record companies may only be

taking two thirds of their avail-

able market, because of domes-

tic piracy. Consumer rebellion

is clearly no joke: sales of blank

tape in the UK leapt up from

just over £4m in 1973 to around

240m in 1978, and it shows no

sign of being quelled. Indeed.

as tape equipment becomes more

popular, so does piracy : figures

recording sessions.

high figure is too low.

From experience I prefer the big battalions. D. C. Badger, Elliots Land. Reading.

#### To whose benefit? From Mrs. P. D. Edwards.

Sir,-Should one laugh or cry at the views expressed by the British Institute of Management and reported in your issue of September 19 under the heading "Company Car Proposals Could Cost 10,000 Jobs?" Carrying the argument to its logical conclusion, just imagine how much better off the motor industry would be if all employees (and why not pensioners?) received a "perk" car? How must better off would be the garages and insurance companies carrying out repairs for customers who are: heedless of their cost and fear peter G. Hill less of the loss of their no-claims Anne Cottage, Fawley. bonus, not to mention the Government itself which could increase car taxes at will? Shangrila indeed! Motorists would be happy to use their. cars as steam rollers finishing off the spring and autumn road-sur-facing process knowing that if tyres and windscreens cost £100 apiece it does not affect them. Seriously though, how do employees who receive a car as a perk think the rest of the

population manage to buy and run a car, especially since they are required to pay more indirect taxation to fund income tax cuts, the lion's share of which have gone to the higher paid? The proliferation of perk cars over the years has led to a situation where the motorist who buys and maintains his own car is horrified at the prospect of taking his car to a garage for repair because, if we are to believe the figures bandied about In June I bought a typewriter in the media, 70 per cent of the how much it costs, and the tax noun and is thought of in over- then they must be necessary to.

wise, it is because they have been protected from the true cost of motoring for too long. If the Government believes in

its market force policies, then it should also believe that it is unnecessary except on humaniturian grounds to protect any survival, section of the population from And if the effect of them. After all, the swingeing cuts in public expenditure will lead inevitably to higher unemployment but we all hope (and pray) that the long-term effects will be beneficial.

P. D. Edwards. Sittingbourne, Kent, ..

#### Biblical perk

From Mr. Peter G. Bill Sir.-Even the psalmist foresaw this problem!

Psalm 4, verse 2:
"O ye sons of men, how long will ye blaspheme mine honour: and have such pleasure in vanity and seek after - leasing? " -

Henley-on-Thames.

#### Looming cataclysm From Mr. Winston A. Cooper

Sir,-Your front page item: Big Shortfall in Britain's Energy Supplies Predicted," and the related Editorial comment The Looming Energy Gap (September 18) make extremely instructive reading for the thoughtful individual.

in "energy rich" Britain (coal, oil, gas and nuclear resource reserves) can expect to be short of its "energy requirements by between 15 and per cent of estimated demand by the year 2000, then what of the rest of Europe? Readers in West Germany, France Italy, Austria, Belgium, Denmark, Japan and most of all the United States should be extremely concerned by the implications of such a predic-

Energy is a much abused the proper days and Gatwick sales literature was misleading paid by company car owners in simplified ways. As I have the customers who buy them. Market Harborough. They also provide highly necessarily in the customers with the customers with the customers who buy them. Market Harborough.

exclusive. I paid the bill in full, derisory. If they think other- this year "energy" does not sary competition for our own only drive our cars; it also pro- overmanned, over-priced invides our food, produces our dustries. clothing and makes housing habitable during the winter temperate months of

> And if "energy rich" Britain will be importing 15 to 20 per cent of her energy needs by AD 2000, from where will these imports come? For, by the year 2000, many of the major "energy" exporters of the seventies will be experiencing declining production levels, while the demands of the energy importers will be in-

regions.

Without a realistic resolution, this is obviously an intractible international problem which threatens to engulf industrial cataclysm. After all, every individual nation cannot concurrently be a net energy importer for an indefinite period. This is a hooming cataclysm which few seem to have noticed: Am I still in a minute minority? Winston A. Cooper. Ranmore, Raleigh Drive, Claygate, Esher, Surrey

#### Slow delivery

From F. H. Smith Sir,-I wonder if others, like

myself, who are failing to get the HMSO Daily List to which they subscribe feel that the publishers should be renamed Her Majesty's Stationary Office? F. H. Smith, Librarian.

British Transport Staff College, Hook Heath Road; Woking, Surrey. .

#### Not by bread alone

From Mr. R. Head . Sir,-Mr. J. D. Sutherland (September 20) betrays the arrogance of the protectionist when he complains of "unnecessary" goods flooding into Britain.

Unless those goods lie unsold on the shopkeepers' shelves

. It is common for bureaucrats to define which goods are necessary" to the people and which are not. Yet in times of our need of is total to our war and devastation it is lipsticks, nylons, cigarettes and chocolate that become the local currency-not bread or over coats. Robert Head.

16, Winsham Grove, SW11,

#### Tourists' theatre From the General Secretary,

Equity

Sir,-I am astonished that in your special supplement today on British Tourism (September 12) you omit any other than passing reference to the theatre society in an overwhelming in 1977 more than 4m tourists as a source of tourist revenue out of a total of more than 18m visited British theatres, and spent 15 per cent of their total daily expenditure on theatre tickets. Surely, given the recent scandalous increase in VAT on theatre tickets which threatens the very life of the live theatre, the value of theatre to tourism merits some examination in your pages? 8, Barley Street, W1.

#### Venture capital...

From Mr. P. G. Parry. Sir,-May I offer a couple of practical suggestions concerning difficulties in finding venture capital? (Mr. Ayres letter (September 18).

Entrepreneurs should try: l--Writing to local firms of solicitors and accountants with brief particulars of their scheme, asking if they have any clients who might be interested in investing.

2-Place a small advertisement in the "Business Opportunities" column of their local newspaper inviting backers. One or other of these may

Patrick Parry.

produce results.

#### September 3rd 1963 should have been the happiest day in Bob and Helen's life. But it turned into a roundthe-clock vigil of 16 years.

They named her Mary When she was born she weighed 4 hg and 3 czs. Her parents, Bob and Reien, knew something was wrong but didn't quite know what ky shead.

Mary was physically and mentally handicapped. After the indial shock, Bob and Helen pledged that they would sacrifice everything and devote the rest of their lives in blipping Mary to face the world. . .

. So Mary grew up at home. Day in and day out, year after year, the parents took turns to be with her. While Bob was at work, He en did For sixteen long years Without

rest, without a single holiday. Until this spring when they were able to leave Mary for two weeks in

Dr. Barnardo's temporary relief nome. Bob and Helen were able to take a holiday they richly deserved and recover from extreme stress built over sixteen years of constant \ stiention. And Mary had a beaithy change of environment in a home as attentive as her own. At Dr. Barnardo's, we now run

temporary reliaf homes that are, in fact, holiday homes for unfortunate children like Mary. These homes also provide parents like Bob and Helen the opportunity to take a vacation without worry. Because trained beloers

provide all the care and alertness that: handicapped children need.

Our help has no limits, but our money does. Skilled help like Mary meeded costs a lot and every & you give goes towards aiding those let fortunate than you.

Won't you send what you dan' today? For only \$2, we can buy a set of paints. For \$10, we can buy aix educational books. For \$100, we can feed five temporarily resident children for eight weeks. And it helps even more if you covenant to pay regularly. That way we can claim back tax, so every \$1 you give is worth \$1.50. Not a penny is wasted, because we know it is your money we are using And all our helpers feel exactly the same way.

Please send what you can now for our temporary relief homes, day care centres, residential homes and schools. Your caring will reach out all the way to many unfortunate families and children like Bob, Helen and Mary.

West Dr. Barnardo's, and the 9,000 children for whom we care, thank you for your help.

We don't reveal true identities so as to spece

#### (B) Dr Barmardo's Dr. Barnardo's Tanners Lane, liford, Resex Rich 1994.

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## Athens: city without a face

MOST foreigners warm to a palace was built for its. The tourist coaches fill with where all official decisions are our now more provinciant towns. Athens, but the Greeks are Bayarian monarch and—later—fumes the streets originally made. To complicate matters have been chosen as the focal further is the way that the points of the new decentralisaas a disaster area. This year the Government has finally presented a programme to tackle what Mr. Dimitris Beis, the Mayor of Athens, calls "a city without a face," a place which has "lost its life and personality" and one where "worry, alienation and isolation" are the lot the figure is over 3m. of its citizens. He also attacks its "unacceptable" transport facilities, its polluted atmosphere, and the virtual absence of modern sewage systems, parks and facilities for children and the old.

The Press takes a similar tone. It writes of the catastrophe of the city and its "melancholy post-war his-tory." "One must be blind and paralysed not to see and feel the impasse Athens has reached," wrote Mr. Giannis Marinos, editor of the influential economic weekly, Oiknomi-kos Tabidromos. "No more can it work as a city. Its inhabitants can no longer breathe, circulate on foot or by wheel, or find rest from the onslaught

Karamanlis, the Prime Minister, is reported as saying that half the city needs to be pulled down to set it right. And he has warned that if its rapid growth is not checked within a few years it will become uninhabitable.

The development of modern Athens has been remarkable. During the four centuries of Ottoman occupation there was little evidence of the golden age of Pericles which the Greeks now trumpet abroad. Indeed, in 1810 what Milton had called the eye of Greece" muddy, provincial village which did not even boast a taverna, and mouthfuls of cement or so a friend of Lord Byron complained. It was not the original choice as capital for honour fell first to Nafplion

From 31,000 in 1838 the the massive inflow of refugees

population reached 453,000 by 1920. Largely as a result of from Asia Minor it then doubled in the next decade. In 1961 the greater Athens area had nearly 2m inhabitants. Now

#### Traffic jams

Few countries in the world can boast that they have over one-third of their population in one city—and few would want to do so. The Greek "walking with supine indifference among the glorious ruins of antiquity —as Gibbon described him-has been replaced by the harassed householder of today, battling with bus queues and traffic lams as he tries to make his way home or to the second job he is likely to hold.

Conditions are worsening. according to the introduction to the 1978-82 Five-Year Plan, and "nature and the historical and cultural environment are being destroyed or seriously degraded and in general the productivity of economic activity is being negatively affected."

Those who visit Athens today can, if they look, still find the odd tree-lined square, a quiet cafe or a traditional taserna. But the Plaka area under the Acropolis has become a tower of Babel with loud speakers blaring out songs in many languages and the charming pre-war town houses are crumbling before the concrete apartment block. "Athens by day is jungle and desert . . . The outsider is confounded by blinding clarity powder, by downpours that can turn streets into river beds in a few minutes and by the din of building, wrecking, traffic and human beings," writes Mr. Kevin and then to Aegina. But in Andrews in his incisive book on 1834 it gained its present role, the city.

The trebling of the number of private cars in the past decade has created a nightmare of congestion. A recent survey showed that Athens has become the -that stretching from Omonia noisiest city in Europe, with the decibel level believed to be responsible for increasing too African a touch) to Conpsychological and nervous stitution Square (whose paim

Pollution, from vehicles and industry, is appalling. The Parthenon and the Caryatids, the famous maidens of Athens. have suffered more damage in the past 25 years than in the previous 25 centuries. Most of the sea around Athens and Pirzeus is classed as a health hazard by doctors' associations. Two-thirds of the cities' sewage gos untreated into the Saronic Gulf, mixing with the refuse of the skipyards, oil refineries, steel mills and factories which line the coast. Marine life has been driven out to sea. "No swimming " signs proliferate.
And the city lacks "lungs": 8 mere 2 per cent of its area is green, compared with around ive times this figure in many European capitals. Finally, the recent decree that night clubs and cafes should shut at 2 am has prevented Athenians from enjoying the one time when the

Yet such is the hold that Athens has over Greek life that its population still continues to grow, rents to soar and per cent of the city's popula-tion had been born elsewhere and in 1971 the census showed that 10 per cent of its popula-tion had moved to the capital in the previous six years. It efforts is that for the first time accounts-for nearly half of in-the need to improve living condustrial employment in Greece. ditions in the provinces is attracts 50 per cent of Greek private investment, deals with tion trends were to continue, 60 per cent of the country's by the year 2000 Athens would foreign trade and houses 70 per house 6.5m of the country's cent of the nation's doctors. It IIm people and Salonikapays most of the taxes, dom- which, writ small, has many of

city is quiet.

financial, political, administrative, social and commercial Larissa in central Greece; centres have all concentrated in the same small area of Athens Square (whose palm trees were falled in the 1930s for giving trees survive). Furthermore,

with modern capital often built on top of ancient or 19th century Athens, attempts to solve such preservationists.

prevent the city over-expanding. In the 1950s preferential investin the provinces. Later 11 industrial zones were set up under ETVA, the Greek Bank for Industrial Development is accompanied by a stick for Then in 1976 special incentives were granted in border areas taxes are to be levied on the and early this year a ban was residents of Athens and Saloimposed on most forms of fur-ther industrial investment in the Athens area.

#### New initiative

much success but since the spring the present Government spring the present Government shas launched a more comprehas launched a more comprehas launched a more comprehas launched a more comprehasive programme. Oikonomikos Tahidromos has described it as the most systematic programme so far and the one is: "Bring the wild birds back the state of th hensive programme. Oikono-mikos Tahidromos has described property prices now match mikos Tahidromos has described those in London. In 1960, 56 it as the most systematic probasically most fitting the needs of the country

The main difference between the new package and previous recognised. If present populainates cultural life and is the problems of Athens-1.1m.

tion effort. These are Volos and ponnese; Heraklion on Crete: Ioannine in Epirus; and Kayale, Kozani and Ptolemais in Northern Greece.

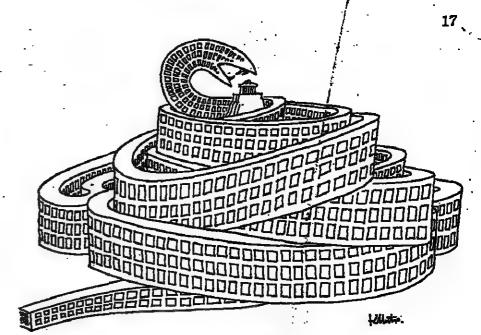
with some noble aims to create a more human .urban environment, to improve housing health facilities and schooling, and to develop cultural centres drawing much of their problems as those of transit, inspiration from local culture, run into permanent difficulties. It also intends to decentralise with the archaeologists and its own administration, to transfer more powers to the provin-Since the war various cial prefects and to help local attempts have been made to communities to build up their communities to build up their agricultural based industries. The rele of Athens, it is said, will become restricted to that of the policy-forming and co-ordi-

nika. Mr. Stefanos Manos, the under-secretary of Public Works who has been given responsi-bility for formulation of many of the new plans, says that these taxes may include a tax on real estate, increased taxes for nonresidents who wish to establish themselves in the cities, local sales taxes and more costly to Athens.

The Ministry of Public Works estimates that infrastructure required in Athens in the next two decades will cost about 300bn drachmas (£4bn). Projects necessary include ring and other roads (60bn drachmas): sewerage improvements (65bn drachmas); a new underground railway (40bn drachmas) and a new international airport (30bn drachmas).

With all rural Greece classed MONDAY-Miners' pay claim

zoes before National Coal Board.



A Greek view of the monster its capital city has become

EEC, the country can expect help from the Community. The EEC Commission has described its income distribution as similar to that of Italy but argues that its disparities would be harder to tackle. It estimated that about \$120m would be required annually from the Community's regional development funds. The fate of previous attempts to spread regional development shows the problems facing the authorities as does the fact that the present plan for Athens is the seventh one to be prepared recently. The cynics comment that the only plan ever carried out was that of the Bavarian King Otto in the

There has already been a problem in the Government about how the intended Ministry for Regional Develop-ment, Housing and Environ-ment would share responsibilities with the presently all-powerful Ministry of Co-ordination. But a more serious issue is how the central authorities will work with the local authorities. The Mayor of Athens rejects a recent comment that mayors in Greece that the new airport is not have as much power as municinecessary and criticises plans pal gardeners in Western Europe. But their rights to appoint the personnel they for the immediate freezing of choose and to raise revenue are permits to build on undeveloped splendour of its prime."

but not impose taxes in the way grounds and green areas. common in other countries.

Mr. Beis, who was elected on cisive than his predecessors. One of his first acts was to demand a 1bn drachma loan from the Government: he received half that. Flowers have begun to appear on the streets, some trees have been planted and a few pedestrian precincts created —to the fury of motorists.

#### **Objections**

However, he is critical of what the Government is doing. In part his objections are about the lack of prior consultation and co-operation with the municipalities. He sees the regional centres of development " a bureaucratic, technocratic solution," claims that no national regional development programme eixsts and that the Government is lacking courage in handling decentralisation of decision making. While weloverdue underground, he argues to build new ports at Lavrion and Pahi. In particular he calls

as a development area by the extremely circumscribed. They land so that these can be used can charge for specific services for parks, children's play-

> The recent World Bank an anti-government vote, has annual report identified the proved considerably more degrowth of massive urban concentrations as one of the main problems of the future. Its report focused on the Third World but what is happening in Athens shows that the problem is also close at hand in Greece. The country is now paying the price of decades of neglect of the provinces. Optimists believe that accession to the EEC in 1981 will give a boost to the Greek farmer and halt the trends of the past 150 years. But without a major policy change and the willingness to divest itself of many of its powers, the central find its troubles worsening.

"In their market place the Athenians have, among objects not generally known, an altar . . to Mercy, of all divinities the most helpful to man during his life and in the changes and reversals that befall him, to whom the Athenians alone among the Greeks give bonour, wrote Pausanias. Today more than mercy is required if Athens is not to wither-and like the ancient city bequeath as the "sunset to the skies, the

### Weekend Brief

#### The edging out at

Wilkinson

chairman of Wilkinson Match came to an abrupt and serimonious end two days ago, admits that he is not an easy man to deal with.

"I'm an awkward so-and-so," he said, drawing breath after his sudden ejection by the rest of the board. "I've obviously been stirring it too much." His successor as chairman, Sir

Richard Powell, would certainly agree. He puts the boardroom clash down to personality differences rather than the more basic management and policy questions referred to by Randelph, who at 53 is Powell's junior by 17 years.

The Randolph family has been associated with the company ever since Denys Randolph's grandfather took control of Wilson Sword back in 1914.

With its extensive interests in razors, gardening tools, matches, safety equipment, and writing developed far beyond the family company it used to be. This. Richard's view, may This company grew out any of quite a small proprietorial business," he says.

to a large international business was at all an easy one. The worlds are not the same." Wil-kinson now makes only around quarter of its profits in the UR and is actually losing money on the razor side, one of the chief elements in its qualityoriented public image.

The problems of the company, which Allegheny Ludlum Industries of Pittsburg has a take of just over 44 per cent, have certainly been well publicised. It is beset on two fronts, blades and pens, by Gillette, the U.S. group which dominates the world razor cene, while cheap pens and disposable razors turned out by hic of France have also sent chill winds through some of Wilkinson's key markets.

Although profits of Wilkinson owed a 33 per cent jump in its last financial year to March I to £19m, the first six months of the current period are proving rather more tough and inme analysts expect a slight eximings dip for the full 12 months.

Whether this was enough to butify the Cassandra-like warnof Randolph is a matter for tate. In his statement after in exit from the chairmanship Wilkinson's financial performance was deteriorating. He implained that his warnings ted been the worsening situation that there is a basic weakness it banagement."

was this that he hoped to

The war of words that rings around the Wilkinson Match boardroom .... Mr. Niehous supports the BBC.... and the growing thirst for white wine Czechoslovakia—then the full

This addition

contributions to last

instrumental

Wilkinson profits, which might

otherwise have shown little or

the deal went through, claimed

on Thursday to have been

This was strongly rejected by Richard Buckley, Allegheny's

chairman, who also said he was confident of the present management, led by the manag-ing director, Christopher Lewin-

ton, and the finance director.

"The clash was not with us," said Buckley. Allegheny did,

however, go along with the rest

of the board when told of the

BBC External Services last ditch

efforts to avoid decimating cuts

to its activities are receiving support from unpredictable

quarters. Latest of a stream of

1976, who finally escaped in June

this year. Niehous says his captors tuned their radio to the

BBC each day and the broadcasts

"kept me current on world affairs and provided me with

many bours of relaxation and enjoyment."

that he escaped having only heard three episodes of Paul Temple and the Geneva Affair

and is still not sure how the

serial ended. Clearly a case for

huilding a better transmitter to

serve Toledo, Ohio,

Britain

His one bit of frustration was

Anthony Shanagher.

Toledo



Denys Randolph: " Pm an awkward so-and to "

finally broke the patience of his U.S. concern. fellow directors who voted him provided one of the most poten: out of the chair. He had previously refused a five-year consultancy offer, worth some \$210,000 with pension rights, no growth. Mr. Randolph, who made in the hope of inducing was Wilkinson's chairman when him to leave the board without

But Randolph is not the sort of man to go quietly. Had he improved terms. done so, he says, his reputation might have suffered and he illuminate some of the problems might have suffered and he leading up to this week's ran-might have been blamed for subsequent problems Wilkinson. experienced by Wilkinson. Apart from his more general "I don't think the adaptation charges, Randolph feels that the management has been rather slow on its feet in meeting the market challenges in razors and pens. He also disagrees with the move into sunglasses. where small losses are being rift that had opened up.

> Since he has been chairing the Institute of Directors for the past three years, he is open to accusations that his hold on the company's affairs has been rather less tight than it might have been. a point that he accepts. But he is, none the less, unhappy with the way the razor blade side has been handled. He feels that the move into twin bludes was a mistake, and that the company should have concentrated more on the bonded

According to Sir Richard, the razor market remains "a hard slog," while pens are continuing to pose problems, although the Seripto interests in the U.S. are now showing an improvement. Gillette, via its Papermate company, is a major competitor here. Wilkinson has, like many other British companies, been hit in its foreign business by the unusual strength of sterling. Nor is the present engineering strike helping its overall resili-

while it is suffering heavily in the U.S. razor market, its tie-up with Allegheny Ludlum, which is mainly in the stainless steel sector, has proved of benefit. When first mooted in 1978, the idea was for the U.S. been ignored and his company to take voting control. company to take voting control leaving a sizeable number of minority shareholders. Institutional objections led to a reward there is a basic weakness. ever, and Allegheny finally took liottle

44.4 per cent. What Wilkinson gained from When a major British brewery Was this that he hoped to the deal was the True Temper group spends two years sconring the deal was the True Temper group spends two years sconring the deal was the True Temper group spends two years sconring the the carecutive to the board, gardening, sports and railway Europe for a new white wine gardening to the the company of the and ends up importing from this was the issue that equipment subsidiary of the and ends up importing from

mpact of the UK wine boom becomes apparent. . Stowells of Chelses—the wine

subsidiary of the Whithree browers—is claiming a wind first in nationally marketing a Czech wine in the UK. The wine-which will be sold underthe brand name of St. Hubertus -was chosen as being an "easy to-drink wine with a universal appeal." In fact, so rapid has been the growth of white wines in the UK over the past two rears that Stowells is eagerly awaiting the first shipments of St. Hubertus to meet the continuous rise in demand.

Although the British still drink less wine per bead of the population than any other European country apart from Ireland, the UK wine market is one of the fastest growing sectors of the total drinks

er mile bas qualer in the orbita trimes see a whose wies are already up he more than a quarter this year to top 10m gallons. However, as Norman Webber of Stowells points out, the "wine expansion in this country has not come from the traditional wine drinker but from the whole mass of new drinkers coming into the market."

Basically, the two main growth areas have been an increase in the number of women drinkers overall, as well as more wine drinkers from among the lower middle and upper working socio-economic groups. It is these two sections which have shown a clear preference for light, dry white wines. This, in fact, reflects one of the under lying trends towards lighter coloured and flavoured drinks lager instead of beer, white rum instead of dark, and the growth of vodka, gin and vermouth

This trend is explained by the this trade as owing much to the consumers' belief—however erroneous—that the lighter the colour of the drink, the more refreshing it is.

But the absolute growth in wine sales has been due to several factors, including a letters comes from Toledo, Ohio, now the home of William Niehous, the businessman kid-napped in Caracas in February. rising standard of living and the greater incidence of continental holidays, thus making people more prepared to change their drinking habits when at home. The main stimulus, however, undoubtedly has been the growing availability of wines, especially through supermarkets and the multiples such as Wool-worth and British Home Stores,

As Norman Webber of Stowell adds: "The problem of selecting wines is mental not economic." Stowells, and other wine companies, are therefore redesigning their labels to provide more information for the consumer. Stowells is also giving its label design a "more feminine look." to prove more attractive to the growing numbers of housewife shoppers for wine. The very thought is enough to turn a traditionalist to drink.

Contributors:

Andrew Fisher Arthur Sandles David Churchill

Bank of England quarterly analysis of bank advances (mid-Way, WC1. Prices for rough August). Two-day strike by diamonds charged by De Beers' Central Selling Organisation go up by average of 18 per cent. nfederation of Shipbuilding

and Engineering Unions. Liberal Party Conference opens, Winter Gardens, Margate (until Septem-Sixth European congress of building societies opens in ber 29). Bricks and cement production (August). Mr. Peter Walker, Minister of Agriculture. London (until September 28). International Coffee Organisa-tion council meets London. and Mr. Ciive Jenkins, general secretary, Association of Scienti-fic. Technical and Managerial sional figures for unemployment

sional figures for unemployment Staffs, at Council for Education in World Citizenship conference, and unfilled vacancies. Mr. William Whitelaw, Home Secre-Mr. Institute of Education, Bedford tary, speaks on opening day of

#### **Economic Diary** Police Superintendents Associa-

tion conference, Palace Hotel, Torquay (September 26). Mr. Weighell, general Sidney Weighell, general secretary, National Union of Railwaymen, addresses London Chamber of Commerce, Ironmongers Hall Barbican, London, Mr. Michael O'Kennedy, Irish Foreign Minister and president of EEC Council of Ministers, addresses United Nations General Assembly, New York. Mrs. Margaret Thatcher, Prime Minister, opens shopping centre, Milton Keynes. publication.

WEDNESDAY—Conference of EEC Agriculture Ministers opens at Dublin Castle (until September 28). EEC Energy Ministers in talks in Paris with U.S., Canada and Japan on reducing oil consumption. Meeting of Trades Union Congress general council. Labour Party national

THURSDAY -Central by-election. Sir John Methven, director general, Confederation of British Industry, speaks at National Cold Storage Federation luncheon, Savoy Hotel, London, Energy Trends

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lat year 2nd year 3nd year 4th year 5th year	900 925 975 1025 19.75	925 925 975 1025 18.75	9.75 9.75 9.75 10.25 10.75	10.25 10.25 10.25 10.25 10.25	10.75 10.75 10.75 10.75 10.75

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This net rate may vary but the 2% differential over share rate is guaranteed

DIVIDENDS ANNOUNCED

Nov. 23

Nov. 15

Nov. 28

Nov. 8

Nov. 10 0.89\*

Nil

0.96

1.21

0.76

record £8.83m

A SECOND half increase from f4.74m to £6.58m has lifted taxable profits of Adwest Group.

as expected, from £6.7m to a record £8.83m for the year ended

June 30, 1979. Turnover jumped

And the dividend is stepped up by 35 per cent to 13.5p (10p)

net, with a 9.65p final payment

scrip issue. To facilitate this the capital is to be increased to 17m.

Also proposed is a one-for-one

Fully diluted earnings per

Pre-tax figure of this engineer-

share are shown as 48.8p, against

ing concern was struck after in-terest of £290,000, compared

with £73,000, but was before tax, SSAP 15 adjusted, of £3.74m,

costs of £1.32m

from £49.5m to £82.8m

per 25p share.

Dividends shown pence per share net except where otherwise stated.

\* Equivalent after allowing for scrip issue. † On capital increased by rights and/or acquisition issues. ‡ Subject to obtaining

Spanish exchange control permission to transfer necessary funds. § Total of 6.3p already forecast on reorganised capital.

Adwest advances to

Goodman Bros. Hall Enginering .....int.

Laporte ...

Thos. Jourdan .....int.

Nesco Inv. int.
F. S. Rateliffe .....int.
G. W. Sparrow ....int.

Thos. Walker .....

Liberty ......int. 0.8

Tharsis Sulphur ...int. 2 6

Ward White .....int. 1.4

## Laporte soars by 80% to £8.5m midterm

DESPITE LOSSES during the dealt with as an extraordinary share—last year's final payment transport strike and a fl.3m item.

After a total effective extra
On the six month's results the exchange deficit, taxable profit of Laporte Industries (Holdings) soared by 80 per cent from £4.72m to £8.52m for the first

Mr. R. M. Ringwald, the chairman, forecasts reasonably satisfactory full year results "considering the difficult economic climate." For 1978 profit was of over £15m two years earlier.

Group trading profit for the made. The group provision was half year, before interest of £1.97m (£2.02m) net of grants. £1.25m (£1.4m), climbed from f6.12m to £9.77m. Of this total Laporte and its subsidiaries con-tributed £3.67m, against £1.49m, while the principal Interox companies, mostly 50 per cent owned, produced a rise from £4.12m to £5,23m. The share of other associates reached £868,000

External sales were ahead to £92.3m (£80.58m) with £51.45m, against £44.68m, from UK products: £7.73m (£6.88m) from the Australian group; £1.57m (£1.77m) from other overseas subsidiaries and £3,000 (£204,000) Australian from technology sales. The share of Interox companies was up from £27.05m to £31.54m. With tax taking a lower perwith tax taking a lower per-centage at £4.04m (£2.8m) stated earnings per 50p share showed a more than 135 per cent jump to 9.64p (4.1p). The net interim dividend is stepped up to 3.5p (3,0217p)—the final last time was

for the full year.

profits of £4.84m.

First-balf profits have expanded from £2.16m to £2.65m, on sales ahead by £5.16m to £36.96m. The interim dividend is

raised from the equivalent of

0.8933p to 1.4p net and includes 0.08p in respect of the change in

ACT—the total for 1978 was

equal to 2.6799p paid from record

Mr. McWatters comments that the result was achieved against the background of a difficult

start to the year when produc-

tion was affected by the transport dispute and bad weather.

well as expected. However, the chairman reports that order

books are now much improved and it is anticipated that the

division will achieve its budgeted

profit came out at £1.48m com-pared with £0.89m and earnings

At the attributable level the was £1.32m.

profit for the year.

which £3.2m (£457,000) was

retained. Though a revaluation of Interox assets has not yet been completed allowance for an increased attributable depreciation

#### Sparrow expands. midway

FOLLOWING AN Increase last year to a record £1.57m, G. W. Sparrow and Sons, crane hire concern, lifted pre-tax hire concern, intend pro-tax profits from £514,000 to £624,000 for the first half of 1979. Turnover for the period improved to £8m compared with previous £6.22m.
The directors state that the substantial investment programme is well under way. And the company has a good intake of inquiries and orders for the rest of the year, and into 1989. In April the directors said they 4.55355p.

In addition to the currency loss taken before tax a further £658,000 exchange deficit was in April the directors said they expected an overall profit increase for the current year.

The interim dividend is raised to 1.206p (0.962p) net per 20p

terest charges, thanks to im-

proved stock control. The 23 per

cent profits advance is a creditable outcome given the prob-lems of the first quarter and is

an encouraging start for the com-

pany's new management team. Retail footwear sales compare

favourably with national statis-tics while the manufacturing side—a difficult area in view of

severe competition from chesp

imports—has maintained its posi-

tion, probably because of the

company's concentration on a specialised range. This is also

the most likely explanation for

**Improvement** 

at six months

On turnover ahead from

£5.23m to £6.33m, pre-tax profits of Tharsis Sulphur and Copper

Company rose to £890,304 for the first half of 1979, compared with £841.039.

for Tharsis

A JUMP of 23 per cent in first-half 1979 profits and an interim dividend effectively lifted by 50 per cent are announced by the Ward White Group of footwear Bad weather and the larry and electrical and machanical

and electrical and mechanical drivers' strike probably clipped engineers. And Mr. George about £0.25m off Ward White's McWatters, chairman, says that first half profits but margins he is optimistic about prospects were heiped along by lower in-

dispute and bad weather.

In the UK all four divisions made 300d contributions to the results and each exceeded its if 25.5m pre-tax could be on the

under. Particularly good per-cards for the full year, with the rmanees came from safety interim dividend increase being

p oducts and retailing activities where trading has been buoyant. Overseas the Iriah company had a good half year but the division as a whole has not done as yield is 6.6 per cent.

ordinary debit of £646,000 only tax payable is overseas, (£45,000) and preference dividends the attributable surplus emerged at £3.82m (£1.86m) of due to the availability of capital

#### Winn Inds. higher in first half

WITH MOST companies showing advance Winn Industries im-proved pre-tax profit for the first half of 1979 from £546,000 to £754,000. Excellent progress has been

made in certain areas with some large export engineering orders, and the group forecasts a satisfactory year. For 1978 profit was a record £1.87m (£1.3m). Declaration of an interim divi-dend has been deferred until the recommended f8.7m offer for the group by London and Midland Industrials, made earlier this month, is known.
Winn's sales for the six months were up £3.61m at £13.05m. After tax of £392,000 (£336,000) net profit came through at £362,000 (£310,000)

The directors say that good control of trading activities and the sale of a large property, which was formerly occupied by a subsidiary, have greatly enhanced the company's cash

#### The amount retained came through at £3.68m (£3.38m) after Ward White growth in first (£857,000). There was an extraordinary credit of £7,000 (£81,000) which has been taken to capital rehalf—interim lifted 50%

The sales tonnage for the first

six months has been excep-tionally high, directors state, but they expect the total for the year to be at a similar level to that

Increased

loss from

E. C. Cases

Reflecting bad winter weather

and national industrial relations which prevailed early in the year, E. C. Cases, the Cardiffbased garden shed, fences and

from \$2.13m to £1.03m.
In his annual statement in

• •	FOLAGE	8-79 1977-7
II computate a fin inte	-l-m	enno com
directors announce a 6p inte	livi. Turnover	764 49,50
dividend per £2 share no d	Trading profit	1123 8,77
dend was paid last year.	. Interest	1,123 6,77 290 7
Tay for the six months t	OOK Profit before tex	290 7 1,833 6.70 1,743 2.37
2977 929 (9113.400) leaving a	net Tex	1,743 2.37
profit, lower at £612,316 again	ingt Minority interests .	89
DIGHT TOWN OF TOTAL OF	Attributable	5,001 4.24
£738,529.	interim dividend	377 NO
The improvement in the	pre- Final proposed	\$1007 4.24 377 80 845 55 8.679 3.36
tax figure was mainly due to	tne Retained	91019 010
increase of some 14 per cent		
the internal sales price	Ot A Corininana	
pyrites, authorised in mid-Ma	arch Since a reasonable s	ample of th
pyrites, authorised in mid-me	angineering sector W	es heginnin

comment Since a reasonable sample of the

engineering sector was beginning to limp badly even before the effects of the national dispute started to strike home, Adwest can take some credit for an in-terim advance of 31 per cent pre-tex. That takes in more than film from acquisitions but the group appears to have taken the effects of Ford's disruption in its stride and starts the second half

borrowing. Capital spending is expected to reach £10m this time, against £7m, and the group remains reasonably confident that the chance of another dividend lift has not been irrevocably lost. Taking in Burmans, the contribution from the automotive division has risen from 33 per cent to 41 per cent which looks about the limit of Adwest's ambitions in this direction for the moment but other acquisitions cannot be ruled out

ruled out.

The shares rose 18p to 368p yesterday where the historic yield is 5.4 per cent and the fully diluted p/e on stated earnings is 7.3. The basis of this rating, however, could be entirely overshadowed if planning permission is granted on the development is granted on the development sites and the group hopes to have something encouraging to say at the forthcoming annual meeting.

#### Goodman Bros. up £170,500

Goodman Brothers and Stock-The consideration is to be satisfied by the issue of 1.25m ordinary shares and £200,000 cash. Wiggins has been closely associated with Scandinavian Homes since 1872 and consideration. The dividend is being stepped up from 0.833p to 0.86p net, per 5p share.

Turnover of the year ended satisfied by the issue of 1.25m ordinary shares and £200,000 cash. Wiggins has been closely associated with Scandinavian Homes since 1872 and consideration is to be satisfied by the issue of 1.25m ordinary shares and £200,000 cash. Wiggins has been closely associated with from £354,000 to £324,000 in the first six months.

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The dividend is being stepped to £324,000 in the first six months.

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The dividend is being stepped to £324,000 in the first six months. ciothing manufacturers,

the net profit comes out at of Wiggins. £256,639 against £239,613. Earn—The issue

stride and starts the second half ings per share are stated at 3.67p of the year with almost no (2.51p).

## Substantial decline seen by Liberty this year

loss increased from £14,243 to
£178,000 for the first half of 1879.
Turnover showed a reduction
from £2,13m to £1,65m.

WITH THE first half profit equivalent paid last year.

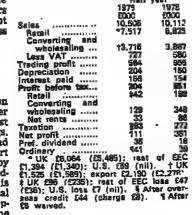
At Netz en Co., the Dute
\$204,000, the directors of Liberty
\$213m to £1,65m. and Co. countrm that the full year to January 31, 1980, will show a substantial reduction on the £1.97m achieved last year.

May Mr. Y. A. Milre, chairman, said the current year had started disappointingly with bad weather and the industrial situation seriously affecting the normal The profit decline is attributed to a drop in sales volume, a strict interpretation towards stock valuation, and a sharp rise in costs. Since the half-year retail business has not improved but wholesale sales have been marginally better. Earnings are shown at 1.23p

volume selling period.
Export markets had not grown as much as the directors would have liked and the company would be reviewing its export position with an eye to devising a new commercial approach to the problems of selling in Europe, he said. The first half result was struck (5.57p) per share. The net interim dividend is 0.5p (0.76125p), a slightly higher pay-Subject to obtaining Spanish exchange control permission to transfer the necessary funds to ment when grossed up at the new tax rate. The directors would expect the final to be not iess than the 3.67631p gross

At Metz en Co., the Dutte ! sidiary, sales in local currency are 14 per cent better than last year but high operating costs have resulted in a first half loss of £47,000. However, despite difficult trading conditions in Holland, it is anticipated that the result for 1979-80 will be

profitable. The Crown Estate Commissioners have agreed in principle to extend the lease on the Regent Street building from 1981 to 2051. The evacuation of the building to prepare for the necessary refurbishment has resulted in a fall in rental



#### Thomas Walker increases to £232,000

With the second half showing a rise from £101,377 to £134,913, profits of Thomas Walker reached £231,637 for the year ended June 30, 1979, compared with £180,023. After tax £124,734 (£94,726), After tax £124.734 (225,130), net profit came out at £106,903 (£85,297), for earnings of 1.78p (1.42p) per share. The final dividend is 0.764p for a total of 0.9315p net, against 0.8065p. Walker makes metal small-wares for the clothing and allied

trades.

APEX PROPERTIES—Results for March 31, 1979 year reported August 22. Group fixed assets £8,509,587 (£8,744,024) of which properties amounted to £8,507,421 (£8,737,919). Current assets £1,939,444 (£806,496). Net liquid funds increased by £605,529 (£611,392 decrease). Chairman says a moderate increase in profits is anticipeted for current year. Group has entered into forward commitment to purchase property to be constructed in North London at some £600,000. Meeting, 243, Pavilion Road, SW. October 16, at noon. ing, 243, Pavilion Road, SW. October 16, at noon.

JAMES AUSTIN STEEL HOLDINGS (atsel stockholder and structural engineer)—Results for the year ended March 31, 1979, and charman's observanted August waters 31, 1978, and chairman is odser vations on prospects reported August 3. Group fixed assets £788,932 (5321,360). Net current assets £3.87m (£3.69m). Year-end decrease in reliquid funds £322,000 (£23,000). Meeting, Ossett (West Yorks.), October 15, 4 according to the control of the con at noon
CENTRAL ASSETS—Net income for
SE months to July 31, 1979, 242,672.
Net asset value per 1p capital share
£148.61 {£140.81}.

## Hall Engineering £0.6m gain at interim stage

TAXABLE profits of Hall Engible enhanced as a result of this fits was forecast by Mr. Peter curry, chairman of Unitech, at the annual meeting. neering (Holdings) have ex-panded from £2.25m to £2.88m for the half year ended June 30,

Although prospects for the second half had been looking in the industry, the directors

factors could have compensatory Profit for the whole of 1978 rose to a record £5.25m (£4.41m). Basic first half earnings are shown at 11.23p (8.73p) per 50p share, and 9.89p (7.78p) fully

interim dividend is increased to 3.1p (2.471p) net, which will absorb £374,500 (£297,000)—last year's final payment was 2.471p.

rofit before tax . 2.880 2.250 1x 1.498 1.170 1.382 1.080 During the first half £104.535 Turnover Profit before tax ... of 71 per cent convertible unsecured loan stock 1992-97 was converted into 76,938 ordinary The disposal of Bidston Steel,

the disposal of blaston steel, the wholly-owned subsidiary which operates the mini steel mill, for some film, has been approved by shareholders. Results for the half year include a loss of \$59,000 from this ability and the directors are of activity and the directors are of the opinion that prospects will

comment

Adding back losses from Bidston (around £500,000 in the first second half had been looking half of last year) Hall encouraging, they will suffer from the consequences of the up by only 8 per cent, so there current national labour dispute seems to have been some loss of the industry. margin in the other activities. the present engineering They add, however, that other climate, margins are going to be actors could have compensatory difficult to maintain in the second six months but the disposal of flects. Bidston will provide compensa tion. Hall is receiving a good price for it and, apart from the impact on the trading performance, the proceeds should re-

duce interest charges by around duce interest charges by around \$200,000 this year. Unless the engineering strike intensifies, profits of f6m may be within reach. This puts the shares, at 141p, on a fully-taxed p/e of 5.9 which clearly takes account of the different times shead. the difficult times ahead. An immediate worry is that clients lost through the strike may be difficult to recover but at least the group is now in better inancial shape to weather any storm. The dividend rise of a quarter brings the cover more closely in

UNITECH SEES PROFIT RISE A reasonable improvement in

quarter, with the major part of the increase in sales taking place within the component marketing division where, margins are lower.

The corrective measures taken last year were having their effect but would not be fully reflected in earnings until the second-hair of the current year, said Mr.

### Ratcliffe **Industries** setback

ON TURNOVER £52,768 lower at £1,658,828, taxable profit of F. S. Rateliffe industries, spring maker and painting contractor, slumped from £201,551 to £106,238. After tax of £60,915 (£105,533)

stated earnings per 259 share were left down from 1207p to 5.71p. The net final dividend is held at 4.25p for a maintained total of 5.25p.

There was an extraordinary credit this time of £32,132 and the retained balance emerged at £77,505 (£95,988).

#### BIDS AND DEALS

first half and current year pro-

line with the sector and, assuming an identical rise in the final, produces a yield of 6.4 per cent.

## Wiggins Construct paying £0.7m to acquire Scandinavian Homes

Subject to shareholders' approval, Wiggins Construction has exchanged contracts for the acquisition of Scandinavian Homes for £700,000.

tip from 0.833p to 0.80p net, per 5p share.

Turnover of this women's 50 per cent, Mr. Stephen Haykouterwear group showed an advance from £10.5m to £13.77m.

After tax of £324.379 (£270.884).

Mr. Hayklan is also a director

The issue of Wiggins shares will leave Mr. Smith and Mr. and Mrs. Hayklan with 9.7, 7.9. and 1.8 per cent respectively of the enlarged equity.

In the year to January 31, Scandinavian Homes achieved a pre-tax profit of £332,000 on turnover of 1987,000, with an inflow of management fee income causing a sharp jump from the £22,000 taxable profits the pre-

vious year, when sales were and blending machines and has \$862,000. In the four months to end, under licence for 20 years. £862,000. In the four months to May, profits totalled £137,000. Net assets aggregated 2595,000 on an unaudited basis on the same date. Consolidated net tangible assets will be £2.19m after the acquisition.

KINGSWAY PRESS The offers by Milis and Allen International for Kingsway Press have been declared uncondi-

Acceptances received total 18,977 ordinary (94.9 per cent) and 9,527 preference (97.4 per cent). The offers remain open.

REDMAN HEENAN SELLS MORTON Redman Heenan International

has sold its subsidiary, Morton Machine Company, to Gebruder Lodige Maschinenbau GmbH, for Morton makes bakery machiits debtors and the settles
nery, industrial and food mixingall remaining liabilities. about £500,000.

The sale of Morton is in line with RHI's group policy of con-

centrating its resources and activities in areas where it has an established technical strength and market position. HOWARD &

#### WYNDHAM AMERICAN SALE

Howard and Wyndham is selling to Elsevier-Dutton Publishing Company Inc. the publishing assets of Hawthorn Books Inc.
It is estimated that Hawthorn will realise \$1.6m net (£147,683), which is approximately equal to the net book value on the basis of its unaudited accounts at June

30, 1979.
Elsevier has paid \$1,277,000 for the publishing assets it has acquired and the net bulance of \$325,000 should be realised by Hawthorn after the collection of its debtors and the settlement of

## Imperial's EGM some way off

The EGM to be held to quired a 50 per cent interest in £257,000.

approve Imperial Group's proposed takeover of Howard Johnson will not take place for some ducts of an ancillary nature to of 500,000 ordinary shares. son will not take place for some time and certainly not next month, said imperial yesterday. No date had been set for the meeting, nor for the signing of the heads of agreement. The group was working on the heads of agreement at the moment.

The price of Howard Johnson's duets of an ancillary nature to those currently manufactured, and operated by the group. The consideration was around approximately 6 per cent of the group net assets as at April 30, 1978. The price of Howard Johnson's shares in New York have been

languishing well below Imperial Group's offer. The shares have been traded at about \$21 each compared to the offer of \$28 per share. imperial said one reason for the weakness of Howard Johnson's shares may be doubts in the U.S. about whether Imperial will be able to overcome state laws which prohibit manufac-

turers and distributors of drink from operating restaurants such as those owned by Howard Johnson. Imperial has important drink interests through its subsidiary John Courage.

But Imperial has been advised by its lawyers in the U.S. that this problem can be overcome. Negotiations with the many states involved could take a long time but are expected to be successful. turers and distributors of drink uccessful.

As to opposition to the deal on this side of the Atlantic, imperial said that no major shareholder had objected to the deal so far. Many of them were reserving judgment until they had seen the details.

NESCO INVESTS. SELLS STAKE At the annual meeting of Nesco investments it was announced that a 9 per cent

interest in subsidiary Nigerian Electricity Supply Gorporation (Nigeria) had been sold for 2550,000. This reduced the com-2350,000. This reduced the com-pany's holding to 51 per cent.

A first interim of 2.8p per 25p shars was declared on the re-organised capital. It, is intended that this dividend will be paid when the return of capital is made. A total of 6.3p for the current year had already been forceast. It was also announced that Mr.

T. Trefgarne had been elected chairman to succeed Mr. R. H. R. McGill who has retired. HAWTIN BUTING

H. SUMNER For a consideration of feet walker G. A. Walker.
H. Summer, a factor of industrial protective clothing.
The last audited accounts for British Electric Traction Community of the control o PHOTO-ME

The last audited accounts for the year ended Markh 31, 1979,
Through a Swiss subsidiary, showed pre-tax (profits of the peny photo-Me International has account fractions cleaned the year ended Markh 31, 1979,
The last audited accounts for the year ended Markh 31, 1979,
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The last audited accounts for the year ended Markh 31, 197

Bridgend Processes—Greenam House Estate of which A. P. Stirling is a director and a former director of Bridgend Processes has disposed of its holding. London Trust has acquired a further on trust has acquired a further im shares increasing holding to om shares (15.06 per cent). Tesco Holdings — Following the death of Sir John Cohan, the late president of the company, Miss D. D. Bushes — director Miss D. D. Hyams, a director, became one of the executors of his will. Miss Hyams, therefore,

became non beneficially interested in 2,116,806 shares in Tesco. Some 50,000 of these shares were sold by the executors at 714p on June 29 and im at 734p on September 13.

Edward Jones (Contractors)—The following have beneficial interests in excess of 5 per cent interests in excess of 5 per cent.
D. G. Jones 250,000 shares;
J. R. A. Nottingham 250,000

shares.
Whitworth Electric—D. P. A.
Thomas sold 37,500 shares between July 25 and September 11
and is now interested in 250,721
shares (6.33 per cent).
Thomson T-Line Caravans—
John F. Nash and Partners now
173,000 shares (10.6 per of OWI 173,000 shares (10.6 per

#### MINING NEWS

## RCM returns to dividends

Zambia's 61 per cent stateowned Roan Consolidated Mines
has declared a K0.125 (7.4p) dividend for the year ended June 30.

The dividend is the first to be
paid by RCM since November
1974 and follows the announcement of a record net profit of the
1978-79 fourth quarter of

(£43.9m) against a loss of K12.4m for 1977-78. The much-improved results are attributed mainly to higher copper prices and to revenue from sales of cobalt produced at the new Chambishi The high price of cobalt brought RCM earnings of some

K40m from the 1,015 tonnes sold

1978-79 fourth quarter of security situation shortages of K33.34m (£19.7m).

The RCM also reports a net profit for the year of K74.4m (£43.9m) against a loss of K74.4m David Phiri, said recently that the mines were kept running by only

senior engineers, one sixth of the number needed. In London yesterday RCM shares rose 5 more to 130p, a fraction below their 1979

In the past year to Juna 30
Poseidon has made net profits
from gold mining of A52.12m
(£1.1m) compared with a loss the
previous year of A52.72m. No
dividend has been declared however. Sales and other income rose to A\$4.62m from A\$709,000. Earnings per share come out at 12 cents.

The major portion of Poseidon's earnings come from its 47 per cent interest in Kal-goorde Lake Ylew (KLV), which in iurn owns 52 per cent of Kalgoorde Mining Associates (KMA), the Western Australian gold professor Call Manager in the past year. Copper sales were up to almost 274,000 tonnes from 253,000 tonnes in 1977-78, although output dropped 15,000 tonnes to 256,000 tonnes. Fourth quarter production registered a revive the fortunes of one of yesterday.

(KMA): the 'Western Australian gold producer. Gold Mines of Kaigoorite also has a 47 per cent. Raigoorite also has a 47 per cent. Mining bolds the remaining 6 per cent. Poseidon shares were cent. Poseidon shares were cent.

### Results due next week

seems to be that pre-tax profits at Dunlep will drop to about £17m, against £22m, in the first half of 1979. This would be the second year of a decline in earnings at the interim stage. The main reasons for the latest fall involve a delay in the shutting down of the Speke tyre plant and the problems associated with the the problems associated with the road haulage strike earlier this year. If the current engineering strike does not take too great a toll, then Dunlop could produce pre-tax profits of around £47m in 1979 against £43m.

FINAL DIVIDENCS A.B. Electronic Products Campari International Caskett (S.) Holdings ..... Caskett (S.) Holdings
Chembers and Fargus
Electronic Machine Company
English Assoc. of American Bond an
Share Holdets
Farry Pickarng Group
HTV Group
Hont and Moscrop (Middleton)
Macellan-Gleniket
Parker Kroli Sizewell European Investment Trust
INTERIM DIVIDENDS

Alpine Holdings
Abre Investment Trust
Appleyard Group of Companies
APV Holdings
Amelifie Holdings
Associated Book Publishers
Barrow Herburn Group
Bentalls
Brent Chemicals International
British Printing Corporation
Buigin (A. F.)
Cakebread Robey
Dickinson Robinson Group
Dunlop Holdings
Energy Services and Electronics
European Farries
Flacas

through next week when comparable period. Second half year took a particular toll on panies such as Wimpey Construction UK, Ready Mixed Concrete, equally bleak. The consensus among analysts through next week when com-Tarmac and John Laing report their interim figures. All the results have to be viewed against the background of difficult trading conditions and rising building costs, estimated at over 10 per cent in the first six months of this year. For the same period announced next Thursday, new housing starts dipped by almost a quarter with a similar downturn in house completions. Analysts are all forecasting profit shortfalls. For Wimpey, they see around £14m nre-fax toil, then Dunlop could produce pre-tax profits of around £47m in 1978 against £43m.

Construction and building materials companies have been among the hardest hit by last winter's dreadful weather and lorry driver's strike. Confirmation of this is likely to come

Analysts are all forecasting against £11.7m in 1978.

Analysts are expecting interim they see around £20m pre-tax, some 13 per cent down on the 1978 figure of £22.9m.

Analysts are expecting interim pre-tax, some 13 per cent down on the 1978 figure of £22.9m.

Analysts are expecting interim pre-tax, some 13 per cent down on the 1978 figure of £22.9m.

Construction and building (£14.5m), Ready Mixed Concrete and £20m pre-tax, some 13 per cent down on the 1978 figure of £22.9m.

Construction and building pre-tax profits of between £3m of £22.9m.

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Construction and building pre-tax profits of between £3m of £22.9m.

Construction and building pre-tax profits of between £3m of £2.9m.

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Construction and building pre-tax profits of between £3m of £2.9m.

Construction and £2.0m pre-tax profits of between £3m of £2.9m.

Construction and £2.0m pre-tax profits of between £3m of £2.9m.

Construct

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	Announce- ment	Last		îhıs ye
	dua	int,	Final	int.
	Tuesday	2.0	3.63176	2.5
	Tuesday	0.8	1.4646	0.88
	Tuesday	2.64	5.53955	
	Wadnesday	1.77	3 21	1.95
	Tuesday	1.01556	1.2773	1.26
	Wednesday	1.996	_	0.5†
	Wednesday	0.4	0.675	05
,	Monday	_	0.49	0,25
	Tuesday	_	_	-
nd				
•	Monday	4.875	14.0	4.075
	Wednesday	1.25	1.5901	1.478
	Thursday	0.75	2.667	1.125
4514	Thursday	3,0	6.0	1.6
	Wednesday	0.32495		0.3575
	Thursday	20	3.1369	2,0301
	Monday	0.975#	2.627*	0.725
	Tuesday		1.8	_
	10004-7			
	Wednesday	1.34	1.42375	
	Thursday	1.1025	4,1875	
	Thursday	2.25	4.0	
	Thursday	2,2346	4.245	
	Monday	_	2.01	
	Thursday	1.9	3.2296	
	Tuesday		1.0	
	Thursday	0.3	1.01794	-
	Tuesday	0.0000	3.0	
••••	Thursday	1.1	2.4	
•	Tuesday	0.52083	0.89167	
•• ••	Monday	0.5	1.32	
	Monday	2.808	5.008	
	Thursday .	2 65	2.65	
	Monday	0.2	0.3	
Part by	Monday	1.1	1.98	
-27	Monday	5.8887	8.337	
L	Thursday	26	4.27	
	Thursday	6.0	17.8024	
	Wednesday	_	0.50186	ī

Announce- ment due	Dis Last : Int,	vidend (1 year Final	ni* This ye Int.
Tunsday Tunsday Tunsday Vednesday Vednesday Wednesday Wednesday Monday Tunsday	2.0 0.8 2.54 1.77 1.01556 1.996 0.4	3.63176 1.4646 5.52965 3.21 1.2773 0.675 0.49	0.88
Monday Wednesday Thursday Thursday Wednesday Thursday Monday Tuesday	4.875 1.25 0.75 1.0 0.32495 2.0 0.975‡	14.0 1.5901 2.667 6.0 0.45781 3.1359 2.627‡ 1.8	4.875 1.175 1.125 1.8 0.3575 2.0301 0.725
Wednesday Thursday Thursday Monday Thursday Thursday Tuesday Tuesday Tuesday Thursday Thursday Monday Monday Monday Monday Monday Thursday Monday Thursday Thursday Thursday Thursday Thursday Thursday Thursday Thursday	1.34 1.1125 1.25 1.9 1.9 0.2 1.10 0.52003 0.5 0.5 0.2 1.1 5.2887 2.6 6.0	1.42375 4.1675 4.0 4.245 2.01 3.2295 1.0 1.01794 1.01794 1.32 5.008 2.65 0.3 1.98 8.337 4.27 17.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024 7.8024	•

equally bleak.

Analysts are looking for a certainly show a fall in earnings.

Slightly better performance from Since then the rise of the pound has been creating severe export this year mainly because has been creating severe export the pound has been creating the pound has been c

Company Laing (John)
Lane (Percy) Group
Lyle Shipping Company
Menzies (John) (fiolding
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Spear and Jackson Interna
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Tomatic United Newspapers
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Waterford Glass
Waterford Glass

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Waterford Glass ...... Watmoughs (Holdings) Whatman Reave Angel ... Wilkinson Warburton ...

INTERIM FIGURES



\*Dividends shown net pence per shere and adjusted for any intervening acrip issue. † Second interim of 1.415p declared on Feb. 26, 1979, making 1.915 for year ended May 31, 1979. ‡ In ordinary shares. Equivalent for "A" ordinary shares adjusted for acrip leave is 0.65p for interim and 1.75133p for final dividend. § Second Interim. ¶ Third-quarter figures.

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## SUMMARY OF THE WEEK'S COMPANY NEWS

## Take-over bids and deals

In response to an earlier agreed bid of \$55 per share for Barber Oll of the U.S., made by Englehard Minerals and Chemicals, Hanson Trust offered \$163m for Barber at \$61.50 per share. Hanson's move came while the group is finalising its £23.6m takeover of Lindustries, and the Barber bid is to be financed through Hanson's own cash resources and credit lines. Hanson aiready owns a 9.05 per cent stake in oil and shipping concern Barber, and its offer is conditional on the latter's Board recommending the deal to its shareholders which it seems likely to do since it has already accepted the cheaper Englehard offer.

Grovewood Securities, a subsidiary of insurance group Eagle Star Holdings, has acquired 20 per cent of heavy engineering concern Mitchell Somers from Johnson and Firth Brown for a consideration of around £1.5m Grovewood states that it may increase its holding if the opportunity arises, but that no bid for Mitchell Somers is envisaged.

Mr. Paul Bristol, chairman of oil servicing and contracting group KCA International who recently failed in his attempt to gain representation on the Board of Furness Withy, has bought 24 per cent of KCA from Ward International, the company which helped KCA out of trouble two years ago. The deal, thought to be worth around £2m, raises Mr. Bristol's interests in KCA to 24.59 per cent of the equity capital. In a separate deal, KCA acquired Seamud Services and Northern Barite Producers from Imperial Continental Gas for a consideration thought to be worth just under £1m

Company bid for	Value of bid per share**	Market	Price before bid	Value of bid £m's**	Bidder	Final Acc't'ce date
P	rices in pe	nce unles	s otherwi	sa Indies	tad. '	
unen (Eught) da	691+5	61	63 .	9.63	Aurora H	A co
Averys	245-	252	275	90.4	GEC	mgs. —
Berwick Timpo	75=4	74	68	1.25	Chrtrhse.	Japhet
John Bright¶ English Card	401*	39	43	4.90	Largs	#(es —
Clothing	1305\$	136	102	5.60	Carcio	2/10

Company	Value of bid per	Market	Price before	Value of bid		Final cc't'ce
bid for	Share**	price**	bid	£m's**	Bidder	date
P	rices in per	ace unles	s atherwi	se indica	ted.	
FPA Const.	18	16	18	1.27	Heywd. Wm	S
Gibbons Dudley	155 I § §	147	97	30.1	Steetley	. —
Lindustries	135*§	134	120	23.6	Hanson Tru	st
Pye Holdings	180*§	176	116	24.5	Philips	
Sndrsn. Kayser¶¶	7588	76	50††	4.47	GEI	
Siemssen Hunter	88*	84	7811	5.00	Brit Arrow	30/9
Spillers	474	43	394	69.9	Dalgety	
Taylor Pallister	96*§	105	95	0.46	London and European	
Winn Industries	70§§	64	62	8.25	London and Midland In	
# All andb ad		d14				

\*All cash offer. † Cash alternative. † Partial bid. § For capital not already held. ¶ Combined market capitalisation. || Date on which scheme is expected to become operative. \*\* Based on 21/9/79. †† At suspension. †† Estimated. §§ Shares and cash. ¶ Unconditional.

INTERIM					
Company	Half-year to				ividends* are (p)
Amal. Metal	June	3,866	(5.785)	3.0	(5.5)
Astb'y & Madeley	June :	525	(420)	0.67	(0.5)
Aurora Hldgs.	June	2,609	(1,652)	1.55	(1.45)
Bank of Scotland	Aug.	17.860	(16,390)	7.25	(8.08)
iem rose	June	890	(1,250)	2.23	(214)
lack & Edgntn.	June	1,180	(1,540)	2.2	(2.2)
Blockleys	June	94	(100)	1.5	(1.6)
iodycote	June	1,150	(850)	2.0	(1.45)
Brixton Estate	June	1,700	(1,120)	1.45	(1.16)
Brown Boy. Kent	June	3,060	(2,560)	. 1.0	(L0)
Copydex	June	110	(112)	1.0	(0.75)
Corinthian Hidgs.		351	(214)	0.5	(0.35)
Cory (Horace)	June	249	(253)	0.6	(0.37)
Croda Intl.	June	7,830	(8,110)	1.5	(1.08)
Davenport Knitwi		344	(267)	-	( <del></del> )
Delta Metal	June	14,050	(12,920)	1.82	(1.82)

	G	mani-year	F16-	CAE PLOUT	THISTIM O	ividenus.
9	Company	to		£000)	persn	are (p)
_	Eagle Star	June	23,400	(18,900)	4.15	(3.35)
	Ewer (George)	Mar.	270	(163)	0.5	( <del>-</del> )
	Exploration Co.	June	237	(275)	0.7	(0.55)
	Federated Land	June	471	(420)	1.0	(0.8)
	Garton Engrg.	June	430	(467)	3.15†	(3.0)
	GKN	June	53,500	(42,000)	5.84	(5.59)
	Hamilborne	June	4	(10)	0.5	(0.5)
9	Harris & Sheldon	June	1,490	(1,370)	1.25	(1.05)
	Hestair	July	55	(423)	-	(2.36)
	Holt (Joseph)	June	445	(379)	2.0‡	(1.0)‡
	Hoskins & Horton	ı June	338	(316)	3.0	(1.69)
	Ibstock Johnsen	June	1,258	(2,195)	1.5	(1.37)
	Inveresk	June	307	(733)	1.0	(1.42)
3	JB Holdings	June	864	(957)	1.5	(0.5)
:	Law Land	June	77	(237)	0.5	(0.5)
:	Leadenhall Sterle	z. June	492	(404)	1.25	(0.89)
•	Legal & General	June	9,400	(9,500)	2.6	(2.26)
•	Leyland Paint	June	582	(1.148)	1.0	(1.0)
_	Liverpool Post	June	1,890	(1,940)	3.46	(3.01)
•	Low & Benar	May	4,462	(4,066)	5.0†	(4.0)
•	Mackay (Hugh)	June	338	(193)	1.4	(1.4)
	Manders (Hidgs.)	June	1,300	(1,540)	1.2	(0.94)
•	Marshall (Loxley	) June ) July	125	(369)	1.2 ·	(1.2)
•	Mithws. (Bernrd.)	June	1,420 5,300	(994)	6.5 2.2	(4.5) (2.2)
-	Oil Exploration	June	1,420	(5,100) <sup>-</sup> (1,0 <del>6</del> 0)		· ( <del></del> )
	Perry Motors'	June	3.150	(2.190)	3.0	(1.67)
	Phicom	June	1.030	(324)	0.45	(—)
	Rusms, Sims & J.	June	1.188	(1,269)	3.14	(3.0)
	Rio-Tinto Zine	June	199,300	(122,600)	4.5	(3.5)
٠.	Rolls-Royce Mtrs.		4,584	(5,412)	2.34	(2.24)
	Rwntree, Mckntsl		9,306	(12.514)	2.5	(2.25)
	Royco	June	2,523	(923)	1.5	(1.0)
	Ryan (L.)	June	1031			( <del></del> )
	Sedgwick Forbes	June	25,300	(28,100)	2.0	( <del></del> )
	Simon Engrg.	Juze	7,252	(6,310)	4.0	(3.0)
	Stone Platt	June	740	(4,310)	1.4	(2.73)
	Sykes (Henry)	July	575	(1,010)	1.5	. (1.5)
	Tilbury Cutreting	June	565	(959)	6.0	(6.0)

Pre-tax profit

Interim dividends

Half-year

Company	Half-year to		ax profit	Interim dividends per share (p)			
Wadkin Watta Blake Br Williams & Jar Willis Faber Youghal Carpe	nes June June	620 1,590 478 10,060 759	(1,010) (1,440) (352) (10,510) (1,048)L	2.25 1.3 1.15 3.5	(2.25) (1.18) (1.11) (3.21) (—)		
/Fignan	e in norantho	ses are fo	T COTTESTION	dine perio	d)		

Dividends shown net except where otherwise stated. Adjusted for any intervening scrip issue. † Including special dividend due to change in tax rate. ‡ Gross. § Figures for seven months to January 31, 1979. ¶ Including special dividend due to change in tax rate. || Operating profit. L Loss.

PRELIMINARY RESULTS									
Company	Year to		ax profit E000)	Ear	nings" per sha		dends*		
Burns Anderson F. & C. Eurotrust	June June	858 176	(621) (153)	S.1 1.2	(5.6) (1.1)	1.68 1.2	(0.81) (1.0)		
GT Japan Guinness Peat	June Apr. Mar.	756 7,760 30,470	(202) (11,070) (25,190)	7.2 9.9 9.8	(2.0) (11.6) (7.0)	7.0 6:25 8.5	. (2.0) (5.12) (4.0)		
Harrisns. Mal. Est. Jentique Mills & Allen	June June	280 7,240	(246) (4,980)	5.1 50.3	(3.8)	2.48 12.0	(2.21) (5.0)		
Park Place Invs. Ricardo Engrs.	June June	1,097	(430) (943)	10.1 43.4	(28.4)	2.8 7.0	(1.12) (2.92)		
Sandhurst Mktg Scholes (G. H.) Telefusion	July June Apr.	220 1,827 1,728	(200)§ (2,034) (2,069)	28.2 3.1	(5.4)§ (29.0) (2.6)		(0.6S) (18.52) (0.7)		
Walker Goldsmith Zetters	Apr. Mar.	3,440 1,392	(3,060) (1,047)	11.3 9.5	(18.4) (7.3)	3.5 1.9	(2.38) (1.3)		

Scrip Issues Mills and Allen International: One for ten. Walker (James) Goldsmith: One for five.

## Paradise slump accelerates in second half

PRE-TAX LOSS at B. Paradise, and in certain cases caused a clothing manufacturer and distri- substantial loss of turnover. butor, accelerated sharply in the second half of 1978-79 to £268,969, after reaching £48,000 midway. In the previous 12 months a rally, following a £39,000 first half deficit, had pro-

duced a fulltime profit of £10,265. The company says that in the year to January 31, 1979, trading conditions were worse than had been seen for many years. Though some of the adverse factors were known when the interim statement was published in December it became apparent following an extensive year-end review of stock levels, that in the prevailing trading conditions. provisions against slow moving goods were necessary. These provisions, are now reflected in

wan He

the operating loss.
Contributing to the difficulties during the year was an unprecedented rise in raw material costs which, despite price rises for customers depressed margins

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There was also an unforeseen loss of a major customer because of a policy change by the customer and added to this the mild autumn and early winter resulted in customers delaying and reducing orders, the directors state.

A thorough review of the com-pany's trading policies and the opportunities for new business has been made. As a result the directors are replacing the loss of business during the year with fresh outlets and although the effects of this will not be felt immediately, they are confident that they will continue to make up lost turnover.

Substantial cuts in overheads are being made and the Board intends to reduce the level of borrowings primarily by stock realisations. As part of this policy and in view of accommodation requirements diminishing in London the leasehold premises in Buckle Street have been sold

at a premium.

stated loss per 10p share came out at 22.1p (earnings 1.8p).

#### Thos. Jourdan down but

#### sees recovery

Despite a fall in pre-tax profits from £151,000 to £108,000 for the first half of 1979, the directors of Thomas Jourdan, investment concern, believe that with a record order book, results for the full year will be substantially better than last year.

Profit for 1978 more than halved from £499,000 to £225,000. Turnover for the six months was £2.32m (£2.28m) and included royslties of £180,000 against £150,000.

Pre-tax figure was struck after interest £59,000 (£42,000) and was subject to tax £56,000 (£79,000), after which earnings are shown as 1.3p (1.79p) per 10p share.

Certain steps are also being taken to strengthen senior management.

Sales for the year finished down from £3.74m to £2.99m.
Again there is no dividend, the last being a 1.05p net interim for 1878-77. After a tax credit of £40.073 (£12.500 charge) the

During the first half a similar exercise was applied to Simplon Lighting and Hemcol, but not in time to prevent losses in its trailalite division. Reorganisa-tion has continued since June, and the losses in it have been

also, Corby continues to main-tain the growth achieved in 1978, and again royalty income from Knightsbridge Design has shown an improvement. The acquisition of the Rochingham companies has been completed, and their reorganisation begun, the direc-

#### WARD & GOLDSTONE

Mr. Sampson Goldstone, chairelectrical engineer, told the AGM that since the year end group sales had been running at be tween 16 per cent and 17 per cent in excess of a year ago.

But in certain export markets. The net interim dividend is particularly West Africa, con-ised slightly to 1.05p (1.005p) siderable difficulties had arisen due to their fiscal policies. Nevertheless the chairman was heartened by the possibility of restoring group activities in Nigeria which represented a very important part of its overseas

## Hogg Robinson outlook mixed

CURRENT year prospects for ning to make up the ground lost fell from £475,436 to £354,888, Hogg Robinson Group are mixed last year. Subject to tax of £164,754 but all factors underline the more difficult trading conditions terests have been disposed of and terests have been dis to be faced for some years to

Speaking at yesterday's AGM Mr. Morris Abbott, the chair-Following its reorganisation man, said that in looking at possible, Corby continues to main sible 1979/80 results there were two factors to be recognised. There was the continuing strength of the pound and the consequent effect on inter-national and overseas sarnings; and the inclusion in the results of the Lloyd's account for 1977 which will not be a good year.

However, he reported that growth in domestic broking con-tinued strongly and the acquisition of Breninsli Beard's UK business had been successfully completed. Overseas there were signs that the group was begin-

the sale of the commercial freight business has been agreed in principle. These moves would enable the transport division management to concentrate efforts on the already profitable travel agency business.

Mr. Abbott said that invest-

ment income should enefit from the current high interest rates but hie difficult trading conditions had a continuing crossive effect on total funds available for investment.

BRIDGEWATER ESTATES

For the first half of 1979, doubled payment of 0.7p for the profits of Bridgewater Estates year ended February 28, 1979,

subject to tax of £164,754 (£233,210).

Earnings per share are shown at 7.04p (8.97p) and a maintained interim dividend of 4.5p net was paid on August 17. Total dividend for 1977-78 was 14.516p from profits of £733,000.

£48,000 and restores cut

Movitex rises

Having returned to the dividend list in 1977/78 with 0.335p after an absence of three years, Movitex announces a more than

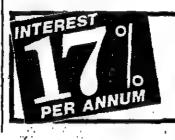
changed at £101,000 last year, profits, before tax, have moved ahead to 149,000—at haifway a rise of £30,000 was reported. With the exception of Australia, where a loss was sustained for the first time, all divisions traded satisfactorily. During the year the minority interest in the Australian sub-idiary transcriptions.

restoring it to the level of 1973/

After being virtually up-

sidiary was acquired and steps have been taken to improve its trading position. At the attributable level profits

for the year came out at £66,000, compared with £36,000, and earnings per share are stated at 1.48p,

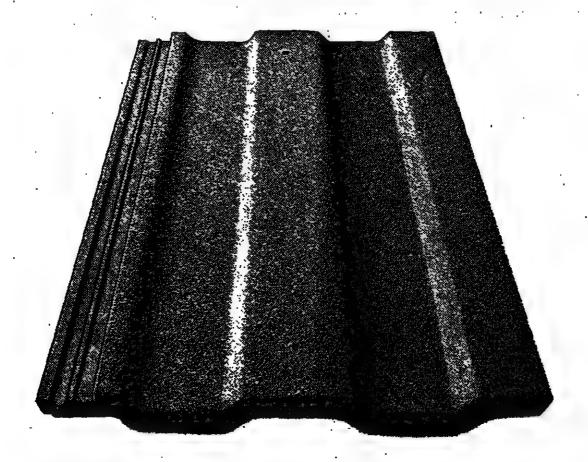


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Today, Marley is a large international business with an annual turnover exceeding £270 million. Diversification has been such that nowonly 19% of this total figure relates to our still expanding roof tile business. Within the next three years, it is forecast

that overseas earnings will surpass those from home markets. The steady improvement in the

quality of these earnings is guaranteed by our policy of continual diversification.

Similarly, the value of our investments overseas is likely to exceed those at home.

For Marley such developments are both logical and necessary; in keeping with the company shistory of rational and coherent growth.

floortiles, the latter paving the way for our entry into plastics. Revolutionary pycplumbing and drainage systems...plasticsheeting...vinvl floorcoverings

Leadership in roof tiles led to leadership in

...polyurethane foam products...unmatched expertise in polymer technology established our leadership across a wide range of fields.

Marley is also present in many other developing markets-DIY, refurbishment, furnishings, automotive-even vehicle leasing.

This programme of diversification has also taken Marley into the property business in a bigway-retailstores, depots, building centres, distribution warehouses-and not only in the UK.

Our valuable freehold properties in Ireland, Canada, South Africa and other

countries form a high quality asset backing to the trading operations of the business. (The present value of Marley's properties is worth about 70 pence per Marley share.)

During the forthcoming week this paper will carry a series of advertisements about Marley. They aim to illustrate some of the diverse and often unrecognised ways in which the company is poised for future growth.



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Alega Ludium...
Allegheny Power
Alled Chemical.
Alled Stores....
Alls Chalmers...

Mark & D

Brit. Pet ADR 251g Brockway Glass 153g Brunswick 141g

PREMIUM \$2.60 to £1—331% (321%) Effective \$2.1635 111% (101%)

A MIXED TREND prevailed in heavy trading on Wall Street yesterday, following Thursday's strong rally that produced the biggest advance in 11 months. After opening 2.64 up at 896.33. dipping 2.82 to 890.87, the Dow Jones Industrial Average rallied

Closing prices and market reports were not available for this edition.

again by 1 pm, scoring a net rise of 2.56 to \$96.25 and making an advance of 17.15 on the week. The NYSE All Common Index, at \$63,06, rose 21 cents on the day and 98 cents on the week. while advances led declines by a seven-to-six majority. Trading volume spurted ahead 12.47m shares to 39.39m, compared with 1 pm-on Thursday.

fuelled by strength in the Oil analysts termed disappointing Group on speculation about results of a well off Newfoundress discoveries, particularly off Index rose 3.9 to 1740.9.

Newfoundland.

Selling was generated yesterday morning by an initial report on testing of the 0-15 Hibernia dices improved. Metals and Mindex In that area that analysts calls gained 155 to 15184 Utilia

Indices

H'me B'nds 85.40, 85.57 85.40 85.51 85.60 85.55 86.10 1 82.82 115/81 (8/5)
Transport... 26.457 265, 16 285.58 265.67 265.00 265.85 271.77 2555.76 1 273.86 12.25 (15/8)
Utilities ..... 107.00 105, 51 166.25 107.17 187.09 197.48 109.51 68.51 165.52 10.58 (25/6) (15/6) (20/4/69) (28/4/42

Sept. 14 ; Sept. 7

Cinclust is ... 128,58; 199,76 120.38 121.81 121.25 120,12 128.56 107.08 134.64 5.52 (20.8) (27.21 (11/1/75) (30/6)82

7,74

F.T. CROSSWORD PUZZLE No. 4,080

three correct solutions opened. Solutions must be received by next Thursday, marked Crossword in the top left-hand corner of the envelope, and addressed to the Financial Times, 10 Cannon Street, London, ECAP 4BY. Winners and solution will be given

A prize of £5 will be given to each of the senders of the first

5,06

10.04

9,18

e Industr'is 885,89 678,46 874,16 881,61 678,10 678,73 983,68 807.00 (27/2). H'me B'nds 85,40, 85,67 85,40 85,51 85,40 85,55 86,10 62,82

Well in that area that analysts erals gained 15.5 to 1516.4, Utili-

NEW YORK-DOW JONES

e Day's high 894.62 low 870.99

STANDARD AND POORS

ind. div. yield 🖫

Lond Gov. Bond Yield

ind. P/E Ratio

called disappointing, they said ties 0.80 to 248.57, Banks 0.61 the well did not produce to 314.04 and Papers 0.58 to commercial flows of gas but that. 176.54.

further testing and drilling THE AMERICAN SE Market would be needed fully to value index gained 0.81 to 228.42, making a rise of 2.50 on the week.

fornia. down S1? to \$602. Chev-ron Canada subsidiary said its Hibernia 0-15 well off New-foundland flowed 800 barrels of oil a day plus 480 cubic feet of gas per barrel of oil. More tests at lower depths are planned, it

Mobil lost \$21 to \$531—it has a stake in the Hibernia Well off Newfoundland. But Texaco irmed \$1 to \$30).

Gulf Oil shed Si to \$34i and Columbia Gas S21 to S37. American Motors put on \$1 to 381 on its first dividend in five years, a quarterly payment of 73 cents a share. Ford Motor rose Sī to \$437.

Superior Oil surged ahead \$10 to \$517.

CANADA-Markets were generally higher in active noon trad-The surge Thursday was fuelled by strength in the Oil analysts termed disappointing Group on speculation about results of a well off Newfound-recent North American oil and land. The Toronto Composite

SinceCompilt's

Aug. 51 Year ago (approx

1979 Since Cmpil't's High Low High Low

Year ago (approx

4.88

9,48

8.67

5,58

(20:8) . 110,51 (20:5)

5.12

7,87

THE AMERICAN SE Market mixed. Value Index gained 0.81 to Publi

The Oil Group dominated investor interest Damson Oll rose

Tubos de Acere, again the AUSTRALIA-Very firm, with an order for 2m Ansett shares at A\$1.82 each, which was ex-ecuted. By end of day over 2.5m Ansett shares traded, at A\$1.82; up 22 cents.

Rathleen Investments rose a further 8 cents to 5.10 on its first dividend since 1975. Golds weaker. Central Norseman off 6 cents at 7.74.

AWA advanced 20 cents to 20

on its record profit, higher dividend and bonus issue. JOHANNESBURG shares mixed to marginally higher in fairly active trading. Randfontein fell R1.50 to 82.0

but Marievale gained 13 cents to Mining Financials mostly harder in quiet trading. Platinums eased,

covered near close, after easing slightly on results of Butchison off 5 cents to SHK5.45. GERMANY-Banks firm in

ILY SE. ALL COMMON

TORONTO Comp

JOHANNESBURG

62,85 61,76 61,52 62.09 62,86 (21/7)

55.88

1757.8 1721.9 1719.1 1728.8

Authority Bonds narrowly mixed in quiet trading. Bundesbank sold DM 4.2m of

HILAN—At day's high in fairly active trading. All leading Industrials gained

ances slightly lower. .PARIS-Generally firmer in rency uncertainties, easier tone of Gold and firmness on Wall Street main factors behind rise.

SWITZERLAND-Prices rose over broad front, sparked by 20tive Domestic and Foreign interest in response to favourable Swiss economic prospects and low inflation rate.

Domestic and Foreign Bonds improved in moderate trading. Dollar stocks slightly below overnight New York levels, Dutch Internationals rose, Germans mixed.

TOKYO—Sharply higher in noderate trading. Volume 300m (240m) shares.
Electricals, Vehicles and other
Populars, bought selectively, but
Resource-Related issues fell. Buying increased in Trading Firms, Precision Instruments and Machineries.

1737,0 (26/8)

THURSDAY'S ACTIVE STOCKS

rmdnd ,052,700 963,600 787,100 789,700 586,300 583,400 543,200 829,700 478,500

Am. Tel. & Tei.
Central S. West
Gulf Oil
Texaco
Allegheny Power
Occidental Pat.

Buke Power ... Pacific Gas ... Abbott Labs. ...

BY DOMINIC WIGAN

GERMANY +

-	-		Sept.			Sept.	Sept.	-Stock	20°.	19	Stock	20	<u> </u>
RK		. Stock	20	19	Stock	<del></del>	4	Revion	63	51	Williams Co		24
Sept.	Sept	Control Data	504	473	Johns Manville	271s	26 74	Reynolds Metals	3614	36k	Waco naid Elect.	20%	20
20	19	Cooper, Indus	5712	57ās	Johnson Johnson Johnson Control	271	271a	Reynolds (R.J.))	6319	634	Woolworth		
394e	38	Coming Glass	621s	5431	Tostella courter		1912	Rich son Martell	4514	4272	Xorox		1 65
174	174	CPCIntmetion'i.	346	3334	Joy Manufactury	314	314	Rockwell Inter		461	Zanata	23 te	25
38š <sub>t</sub>	361	Crocker Nati	325a	33	Wart	4 6 7 12	274	Rohm & Hass	***	ZR:a	Zanith Radio	13%	12
- 23	323	Crown Zellerb'h.	3812	377	Kaiser Aluminum	2012	2014	Rolff		787	U.S. Treas. 49.80		197
323= 381z	394	Cummins Engine		334	Kaiser Industries		384	RTE	103	1014	USTreas44\$75:88	10 556	
57	574	Curties Wright	174	· 161g	Kanab Services	1924	187	Ross Tosis	106	104	U.S. 90 day bills.	10.207	
24	247	-	291a	295a -			1 151a	Ryder System	Ed 35 .	244			
16	161	Dart Industries		4612	Kay		273	Safeway Stores-	2B .	397			
41.4	4134	Deere	3854	20	Kennecott		584	St. Joe Minerals	295g	324			
254	257s	Deltona	1834	1234	Kidde Walter		3718	St. Regis Paper	44.4	.50	CANAD/	٠.	-
361 <sub>2</sub>	353	Dentsply int	167	17	Kimberley Clark		4519	Senta Fe Inds		84	CHIMP	•	
4212	415g	Detroit Edison	14	14	Koppers	2639	26	Saul invest	734	750	•		
		Diamond Shmrk.	263	264	Kraft	473	475	Schlitz Brewing		106g	Abitibi Paper	101s	1 3
13 654	124 654	Di Giorgio Corpa	107g	111g	Kroger Co	264	25%	Schlumberger		85	Agnico Engle	T	14
454	4444	Digital Equip	651g	40	Leaseway Trans	254	244	SCM	59.76	3824	Alcan Aluminium		13
3916	₹85a	Dianey (Walt)	60	60	Levi Strauss		651g	Scott Paper	#D14	2016	Asbertoh		1 40
303s	3014	Dover Corp'n	341e	33 le	Libbey Ow. Ford.			Scovill Mig	184	1859	Bank Montreal		20
195	194	DUTAO PROPERTY	311	301e	Liggett Group		36	Soudder Duo Cap;	1012	1012	Bank NovaScotis	3419	1. 34
8412	344	Dresser	501g	5014	LINY (EII)		5814	Sea Containers	1876	19	bell Telephone		- 21
2812	2812	Dupont		4318	Litton Industries		34.kg	Seagram	8779	37	flow Valley Ind	. 4134	141
3354	324	Eagle-Picher		254	Lockh'ed Aircrff Lone Star Indistr		241	Searle (G.D.)	1.154	174			
81 <sub>2</sub>	81s	Eastern Airlines.	81 <sub>8</sub>	81g	Long Island Ltg.		1614	Sears Roabuck	193 <sub>8</sub>	32	BP Canada		3
56	551	Eastman Kodak	55 42	411	Louisians Land	4 ====	404	Security Pacific.	45	4112	Brascan	. 3575	24
32	38	Eaton	75	72-4	Lubrizo		4748	Shell Oil		474	Calgary Power	1712	1
564	5534	EG. & G	39	38	Lucky Storat	165	1654	Shell Transport		294	Camific Mines		l iii
4112	414	E Pasto Mat. Sac.		215g	Маомінал		207	Signal	50	28.8	Can. NW Land		i ii
164	16%	Eltra.	491g	497	Macy R.H.		4412	Signode Gorp	3719	374	Can. Perm. Mort		
35%	354	Emereon Electric	35 Ja	3514	Mrs. Hanover		355g 353e	Simplicity Pat	107	1078	Can-imp-Bk-Con		20
1915	184	Emery AirFreight		224	Marathan Oil		414	Singer	12	12 635e	Canada Indust		25
171s	24	Emhart	404	40as	Marine Midland		1954	Smith Inter	63 ig	4634	Can. Pacific	.: 39 4	34
254	241	E.M.I Engelbard		4714	Marshall Field		2212	Smith Kline		572	Can. Pacific Inv.	224	L 폭
204	70	FUBBIUS/0	71103	001	March Fiel con a		667	Solition.		4.0	Can. Sugar Oil	. 1514	:760

Heas	454	424	Diamond Shmrk	265	264	Koppers		475	Saxon inds	1.38	- 7
tines	13	1 125	Di Giorgio Corpa	1070	1112	Kraft		25%	Schlitz Brewing	TOUR	10
inde	6514	6614	Digital Equip	661	654	Kroger Co		241	Schlumberger	0146 1	85
rede st	454	4434	Disney (Walt)	4010	40	Leaseway Trans-		651a	SCM	50%	28 20
n	3916	385e	Dover Corp n	60	60	Levi Strauss		38	Scott Paper	#Dif	
marnid	303s	3014	Dow Chamical	341a	391e	Libbey Ow. Ford.	50.f	40	Scovill Mfg	181	18
ct.Pow	195	194	DUTAO PROPERTIES	311	301e	Liggett Group	35 <u>4</u>	36	Soudder Duo Cap!	101e 1	10
OFERS.	8412	344	Dresser	501	5014	Liny (EID		584	Sea Containers.	187g	19
neProd	281-	284		45	4314	Litton Industries		34%	Soadian	8744	37
dical	234	321	Ezgle-Picher	227	954	Lockh'ed Aircrft	2812	28	Searle (G.D.)	1734	17
ton	812	818	Eastern Airlines	81.	Bla	Lone Star Ind'sts	244	2412	Sears Rosbuck	1934	19
. Res.	417g	414	Eastman Kodak	55	54	Long Island Lto		1616	Security Pacific.	321a	32
ndard	56	551e	Eaton	42	4114	Louisiana Land	4136	404	SEDCO	45	41
res.	32	38	E2101			Lubrizol	4678	4758	Shell Oli.	501e i	47
& TeL	564	5534	E G. & G	39	38	Lucky Stores	165g	165a	Shell Transport	29	26
	4110	414	E Pasto Nat. Sas.		215e	МасМіцап	21	207	Signal	38	38
	164	16%	Eitra	4914	497	Macy R.H.	45	4412	Signode Gorp	3710	37
	353	351	EmereonElectric		354	Mfs. Hagover	35%	355g	Simplicity Pat!	1034	10
	1914	184	EmeryAirFreight		224	Mapco		353g		12	12
ociting.	173	173	Emhart	4014	40a	Marathan Oil	4614	4134	Singer	63 to	63
Busch.	2419	24	EM.L.	178	2	Marine Midland.	20	1954	Smith Kline	==	48
	254	241	Engelhard		474	Marshall Field	221e	2212	Soliton.	514	
	29	30	Estark		281s	Marsh McLenn'n	66Ts	65 fe	Southdown	481	48
OH	1714	1612	Ethyl		2754			24	Southern Cal.Ed.	263e	25
Oct		2410	Excon	501	5714	May Dept. Stores	24 55 le	52 le	Southern Co	124	12
	2016	384	Fed. Dept. Stores		29 Te	MCA		23	Southern Nat Res.	4614	46
)ili		704	Firestone Tire	104	10	McDermott		25	Southern Pacific	35	55
Pro-	73	3612	First Chicago	18	18	McDonnell Doug.		2579		85Ta 1	6.2
170	1014	104	Fat. Nat. Boston.		321e	McGraw Hill		223	Southern Railw'y		36
	26	2454	Flexi Van		153a	Memorex	448	561 <sub>0</sub>	Southland	2514	24
lucis		4954	Flintkote	4914	4910	Merck		201	S'w't Bancshare	17a	17
1		491	Florida Power		2818	Merrii Lynch Mess Petroleum-		71	Sperry Hutch	6134	49
Elect		234	Fluor		4154	MGM		18	SPS Technilidies	25 L	2
unta		261 <sub>2</sub>				Minn Mina & Mts.		525a	Squibb	3519	34
nica		2774	F.M.C		9712	Mobil Corpn		5114	Standard Brand	25%	25
T. N.Y.	4554	4512	Ford Motor		4318	Modern Merch.	135	135g	Std.Oil Galifornia	83	52
1	581g	5712	Foremost Mck	2519	254	Monsento	595	5754	Std. Oil Indiana	69	67
Ottroes-	9	, 81 <sub>2</sub>	Foxboro	5B7g	184e	Morgan (J.P.)	51	5034	Std. Oil Ohio	6914	66
avenot.		454	Franklin Mint		4814	Motorola	20%	4878	Stauffer Chemen	24 4	22
Foods	214	1 21 L	Freeport Mineral		321	Murphy Oll	7116	681z.	Starling Orug	1719	127
inst	275	1 27%	Fruehauf	3218	1448	Nabisco	255g	523*	StorageTechnigy	1816	13
ck,uenu		34%	Fuque inds	145 <sub>8</sub>	34.8	Naico Chemicals		2124	Studebaker Wor.	507g	50
well	21 k	2112	GAF.	221a	1 11	National Can	237	221	Sun Co	674	6.5
	423	4216	Gannett	454	45%	Nat. Distillers	291a	2914	Sundetrand	334	20
Cons '5	44	44	Galco	353g	354	Nat Semic d'ctor.		3014	Super Valu Store	2019	40
m Steaf	24-	94	Gen. Amer. Inv	15	125g	Nat. Service Ind.	19	1914	Syntex	404	20
TOKAT	2312	205	G.A.T.X		38	National Steel		34	Tendy Corpit	145	1 14
	6014	4734	Gen. Dynamics		435	Natomas		574	Technicolor		1 63
BCRde	37	3534	Gen. Electric	514	60 tg	Contract to the line in	7678	751s			14
	2554	2550	Gen. Foods	354	35	New Emission 5	284	2214	Telegymo	49.	100

			KINGO OURIDICANI	27.4	27.7	Studebaker
F.:	221a	1 11	National Can	2375	234	SUR Co
		45%				Sundatrand.
natt			Nat. Distillers	357	2914	Super Valu
·		354	Nat Samic'd'ctor.	325e	301a	
Anver. Inv		1254	Nat. Service Ind.	19	1914	Syntex
T.X	401a	38	National Steel	35%	34	Tendy Corp
Dynamics	4410	435			574	Technicolor
Electric		60 lg	Natomas	505g		Tektronix
		35	MC	7678	7518	TeleCyrin
Foods		256e	Market Erroritation 5	284	6874	Telex
erai Mills	2512		New England Te.	341e	3418	) management and a second
eral Motors	64 I	6178	Niagara Mohawki	1512	127a	Tenneco
Pub. Util	94	94	Niegera Share	1516	15	TesoroPetr'I
Signal		341g		285a	283a	Taxaco
Tel. Elect		2B1e	N. L. Industries		2514	Texasquif
		92	Norfolk & West'n	2514		
Tire		44	North Nat Gas	50	501g	Taxas Easte
64CO			Athn. States Pwr	243 <sub>2</sub>	241g	Texas Inst'n
Paoific	29	29	Nthwest Airliner.	3214	\$15g	Texas Oil &
FOURCE	4234	41	Nthw'st Bancorp	25	274	Texas Utiliti
y Oll	631	884		164	1612	Times I no
4 400			Norton Simon		2515	Times Mirro
tte	264	25fe	Occident   Petro	271		
achnologies		2074	Opilvy Mather	3214	22	Timken,
drich B.F	9910	225	Ohio Edison		141	Trane
			Olin		2272	Tran, Ameri
dyear Tire	1014	1518	Mante barrittere, taffere f		,	Tenness

Owens lillinos...
Pacific Gas
Pacific Lighting.
Pac. Pur. & Ltg...
Pan Am World Air.
Parker Nannifin...
Panney Id...
Penney (J.C.)...
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AUSTRALIA

811s 49 341s Pillebury..... Pitnay Bowes.... Pleasey Ltd ADR. 

Price +or Div. Yid

### Process | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 1855 | 18 Warner-Lambert Warte-Man.meni Wells-Fargo..... WesternSencorp STOCKHOLM ; PARIS

#### ACROSS

- 1 Train in pair of pants (44) 5 Article relative abbreviated for student's paper (6) Rushed back to bed with one key drug (8)
- 10 Fashionable spadework has swell away (5, 3)
  13 Butterfly, maybe, under a mount in western (5, 5)
  15 Branch of 8 transposed (8)
  16 Engineers left newsman nothing to reveal colour of rainbow (6) 11 Express wrongly takes girl
- to gallery (8) 12 Individual member with skill to communicate (6) avenged. . . (8)

  17 . . . as luck would have it in adjoining lot (2, 6)
- 14 Little time to stand off after interval (6, 4) 18 Blazing mad at Highland call 19 Position in cot failed to 26 ... newspaper feature giving capital support (6) to arms (5, 5)
- 22 Tried to get to like this strange thug (6) 23 Romance quite a number find delightful (8)
- 24 Month social worker became part of circle (6) 25 Cutting out, corn treatment
- 26 What orderly officer did as it turned and departed (6) 27 Important point (8)

#### DOWN 1 Severely 'criticise a master" in hat (6) 2 Bow Street wood. . . (6)

3 . . . for National Trust taken round immediately (6)

200

#### SOLUTION AND WINNERS OF PUZZLE No. 4,074 Following are the winners of last Saturday's prize puzzle:

Mr. G. P. Conway, 12 Lynwood Road. Blackburn, Lanes BB2 Mr. R. Parker Curtis, 131 Reedley Road, Stoke Bishop, Bristol B59 1BG. Mr. L. G. Purkis, 20 Long Lane, Newport, Isle of Wight PO30 2NH.



4 Pass out courage to coward (5.5)
6 Individually put together by servant we hear (4, 4)

7 Mistake abroad to leave un-

announced (4, 4) 8 Leave in a hurry to frighten

justify. . . (6)

21 Happened to be deadly (6)

Solution to Puzzle No. 4.079

SEDIMENT ASHAKE

## Place your pounds on Mrs. Penny

IAN BALDING, whose Mill coming from Lord Seymour, who Reef undoubtedly provided the probably found the ground highlights of his training career, against him when a joint would love to land today's six favourite and a remote fourth furlongs event at Newbury, in the Gimerack at York.

Another two-year-old who was a disappointment of third by the proposety of the control of the con winner. I think his progressive a disappointment last time out filly, Mrs. Penny, who has showed herself to be among the best of her set in such race; as Newmarket's Cherry Hinton land the St. Hughes Stakes.

At though her wanging in that as Newmarket's Cherry Hinton Stakes, can do it for him. Mrs. Penny, who bids to be

toues 100 except NYSE All Common 50: Standards and Poars—10; end Toronto 300—1,000; the lest semed based on 1975), † Excluding bonds † 400 Industrials, \$600 Industrials, \$60 Utilities, of Finance and 20 Transport 1 Sydney All Ordinary. 1 Beigen SE 1 12/83. \*\* Copenhagen SF \*\*

RACING

the first of her sex to land NEWBURY 2.00—Eldoret 2.30—Shady Nook

3.00—Halyudh 3.30—Hrs. Penny\*\*\* 4.00—Clearwen 4.30-Optimate AYR 1.30—Via Delta\*\*

2.00 Mystificateur\* 2.30—Azerila 3.00—Bridestones 3.30—Royal Inheritance 4.00—Pitiless Panther 4.30—Pinaka

CATTERICK 1.45—Character Builder 2.15—Star Venture 2.45—Sharp Enough

Reef Stakes, has just five to beat. But they are a smart group, Lavinsky, Lord Seymour, group, Lavinsky, Lord Seymour, Senting 10,000 Kodak workers Taufan. Belmont Bay and Weathering Heights.

Invinctory already agreed to recommend acceptance of a new officers.

Although her running in that even; was too bad to be true (she finished last). Clearwen is

a particularly speedy sort, as she showed on her racecourse debut here. I shall be taking another chance on her proving amenable enough to give weight to some moderate first-season handicappers.
While Southern racegoers are

while Southern racegoers are congregating on Newbury, a big crowd should be collecting for the final day of the Ayr-Gold Cup meeting. There are several valuable events on the Scottish track, including the Bogside Cup and the Holsten Diat Pils Handican.

Mystificateur is suggested as the afternoon's best bet there in the Ladbroke's Strathclyde Handicap.

#### Kodak pay offer

Veathering Heights. acceptance of a pay offer worth
Lavinsky, already a course 16 per cent and backdated to and distance winner there, has August. If the offer is accepted, plenty of Findon confidence negotiations will continue on behind him. But I anticipate hours of work and other condithe chief threat to Mrs. Penny tions.

				_		
stend	er cent	Petroleus	'	12) 122 62 62,25	- 2 - 0 - 1	.25
Graneda (1,000) . unco Hispang	265 — . 134 — . 21 —	Sept. 21	Price Cruz		Cruz Div.	
co. I. Cat. (1,000) anco Madrid (250) co. Urquija (1,000) anco Vizcaya (2,000) anco Vizcaya (2,000) anco Zaragozana (2,000) anco Zaragozana (2,000) al. Preciados (2,000) al. Preciados (2,000) anco Zaragozana (2,000) al. Preciados (2,000) anco Zaragozana (2,000) anco Zar	153 - 152 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 - 153 -	Accesta Bancodo Brazil. Bancodo Razzil. Banco flau FM. Belgo Mi diraOP Lolas Amer O.P. Potrobras FP. Privili OP Souza Cauz OP Unip PE ValerioCoca PP Turnover: Cr. 21 Saurte: Ri	1.77 1.40 2.28 2.27 1.64 1.58 2.76 4.58 3.95 8.1m.	+0.5 +0.85 +0.85 +0.16 +0.05	0,11 0,08 0,08 0,20 0,13 0,08 0,08 0,08 0,15	5.86 5.71 3.59 9.01 7.93 6.34 2.05 7.11
NOTES: Overseas	prices exclude \$	primium. Balgu	an divi	dends	are :	afte

e	Lufthansa	1,410	-1.5	71 94	6.4	EBOOR.		†O.	9
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g	Schering	243.5	10.5	2R 19	5.8	IC! Australia	thenderson too	†2. :0.	2
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	Gobri 47	2 411		3		Otter Exploration Ploneer Concrete	B	10.	
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-1	Casio	611	+14	12	1.0	Sleigh (M.C.)		+0	
_	Casio	790	-2	25 20	3.0	Southland Minin Sparges Explora Thomas Nat. Tre	9	10.	2
d	Chinon	564	1-2	18	8.0 2.0	Spargos Explora	ıtlon	†0.	4
١١	Dai NipponPrint Fuji Photo	651	+8	15	1.1	Tromas Mat. Tre	N	11.	7
- 1	Hitachi	266	+4	12	2.2	Tooheys Tooths (\$)		11:	0
۱:	House Food	609	+10	18	1.5	Waltons		10.	í
s I	House Food	880	-10	35		Western Mining	(50a)	13.	ż
a I	G. 1000	415	1+22	12	1.4	Mantenath	4	1 10	ā
T. I	Idea Wales de	750		350	1873	######################################	-	#17	ď
	C. Itoh	1,560	46	12 30	1	Woolworths		1 \$42	•
h	JAL	491 2.990		30 13	1.0 1.3			1 842	•
h O-	JAL	491 2.990	+10	13	1.3	SWITZERLAN		1 147	•
h 0-	Jaces. J.A.L. Kansai Elect Pw Komatsu	491 2,990 905 545	+10	13	1		D .	٠.,	
h O-	Kansai Elect Per Komatsu	491 2,990 905 545 330	-1 +1	10 18	1.3	SWITZERLAN	D .	٠.,	
h 0-	Kansai Eleci Per Komatsu Kubota Kyoto-Garamic	491 2,990 908 545 330 3,640	-1 -1 -2n	10 18	1.3 0.5 8.0 2.3 0.5	SWITZERLAN Sept. 21	Price Fra	٠.,	
h L	Jaces. J.A.L. Kansai Elect Pw. Komatsu. Kubota. Kyoto-Geramic. Matsushita Ind.	491 2,990 345 330 3.640	+1 -1 -20 +14	10 18 18 15 35 20	1.3 0.5 8.0 2.3 0.5 1.4	SWITZERLAN Sept. 21	Price Fra	+01	
h L	Kansai Elect Pw Komatsu Kubota Kyoto-Ceramic Matsushita Ind. Mitsubishi Bank	491 2,990 545 330 3,640 696 346	+1 -1 -20 +14	15 10 18 15 35 20 10	1.3 0.5 8.0 2.3 0.5 1.4	SWITZERLAN Sept. 21	Price Fra	+01	
h L	Jacs. Jal. Kansai Elect. Pw. Komatsu. Kubota Kyoto-Geramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Elec.	491 2,990 905 545 330 5,640 696 346 203	+1 -1 -20 +14 +5	15 10 18 15 35 20 10	1.3 0.5 8.0 9.5 1.4 1.4 3.0	SWITZERLAN Sept. 21 Aluminium	Price Fre.	+or	
h L	A.L. Kansai Elect. Per Komatsu. Kubota. Kubota . Kyoto-Ceramie. Matsushita Ind. Mrtsubishi Elec. Mitsubishi Elec. Mitsubishi Ha'w	491 2,990 905 545 330 5,640 696 346 203	+1 -1 -80 +14 +3 -2	18 16 16 35 20 10 12	1.3 0.5 8.0 2.5 0.5 1.4 1.4 3.0 3.4	SWITZERLAN Sept. 21 Aluminium	Price Fre. 1,310 1,340 1,300 1,035	+or	
h L	Jaces. J.A.L. Kansai Elect. Per Komatsu. Kubota. Kyoto-Geramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Ha'vy Mitsubishi Corp	491 2,990 545 330 3,640 696 346 203 174 620	+1 -1 -2 +3 -2 +46	10 18 16 35 20 10 12 12 13	1.5 0.5 8.0 2.5 0.5 1.4 1.4 3.0 3.4	SWITZERLAN Sept. 21 Atuminium. BBC 'A'. CibaGeigyFri00 Do. Part Cart.	Price Fre. 1,810 1,840 1,800 1,035 708	+or	
h L	Jaces J.A.L. Kensai Elect.Pw Komatsu. Kubota Kyoto-Ceramic Matsushita Ind. Mitsubishi Bank Mitsubishi Bank Mitsubishi Ha'vy Mitsubishi Corp Mitobi & Co. Mitsubishi Corp Mitobi & Co. Mitsubishi Corp Mitsubishi Corp Mitsubishi Corp Mitsubishi Corp Mitsubishi Corp	491 2,990 545 330 5,640 596 346 203 174 620 332 460	+1 -1 -80 +14 +3 -2	18 10 18 15 35 20 10 12 12 13 14 20	1.3 0.5 8.0 2.3 0.5 1.4 1.4 3.0 2.1 2.1	SWITZERLAN  Sept. 21  Aluminium	Price Fre- 1,320 1,940 1,300 1,035 708 2,365	+or -5 +10 +20 +5 +4 +5	
h L	Jaces. J.A.L. Kansai Elect. Per Komatsu. Kubota. Kyoto-Oaramie. Matsushita Ind. Mitsubishi Bank Mitsubishi Elec. Mitsubishi Elec. Mitsubishi Elec. Mitsubishi Gorp Mitsubishi Go. Mitsubishi Go. Mitsubishi Co. Mitsubishi Co.	491 9.990 545 330 5.640 696 346 203 174 620 632 460 1.400	+1 -1 -20 +14 -35 -2 +46 +8	10 18 16 35 20 10 12 12 13 14 29 15	1.3 0.5 8.0 9.5 1.4 1.4 8.0 8.4 1.0 8.1 8.2 9.5 9.5	SWITZERLAN  Sept. 21  Aluminium	Price Fre- 1,320 1,940 1,300 1,035 708 2,365	+or -5 +10 +20 +5 +4 +5	
h L	Jaces. J.A.L. Kensai Elect.Pw Komata. Kubota. Kubota. Kubota. Kubota. Kubota. Kubota. Kubota. Kutaubishi Bank Mitsubishi Elec. Mitsubishi He vy Mitsubishi Corp Mitsubishi Co. Mitsukoshi. Nippon Denso. Nippon Denso.	491 2,990 545 545 3.640 3.640 346 203 174 620 346 460 1,400	+1 -1 -2 +14 +3 -2 +46 +8 -1	10 18 16 35 20 10 12 12 13 14 29 15	1.3 0.5 8.0 9.5 1.4 1.4 8.0 8.4 1.9 2.1 8.2 0.5 1.0	SWITZERLAN  Sept. 21  Atuminium. BBC 'A'. CibaGeigy Fri00 Do. Part Cart. Do. Reg. Credit Sulses. Electrowatt. Fischer (Georgi).	Price Fre- 1,810 1,840 1,035 708 2,365 2,365 716	+07 +16 +20 +5 +4 +5 +5 +5	-
h L	Jaces. J.A.L. Kansai Elect.Pw. Komatsu. Kubota. Kyoto-Geramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Ha'vy Mitsubishi Ha'vy Mitsubishi Corp Mitsui & Co. Mitsuksini. Nippon Denso Nippon Denso Nippon Denso Nippon Mitsus Mitsuksini. Nissan Mistors.	491 2,990 545 330 3.640 696 346 203 174 620 332 460 1,400 615 615	-1 -1 -2 +1 -30 +14 -3 -2 +46 +8 -1 -5 +4	10 18 16 35 20 10 12 12 13 14 20 15 15 15	1.3 0.5 8.0 2.5 1.4 1.4 3.0 2.1 2.2 2.3 1.9 1.9 1.9	SWITZERLAN Sept. 21 Aleminium	Price Fre. 1,810 1,840 1,300 1,035 708 2,365 2,325 715 75,000	+10 +10 +20 +5 +4 +5 +5 +5 +2.55	1
h L	Jaces. J.A.L. Kansai Elect.Pw. Komatsu. Kubota. Kubota. Kyoto-Caraunic. Matsubishi Bank Mitsubishi Elec. Mitsubishi Elec. Mitsubishi Elec. Mitsubishi Elec. Mitsubishi Corp Mi	491 2,990 545 330 3,640 696 346 203 174 620 332 460 1,400 617 2,280	+1 -1 +1 -20 +14 +3 -2 +46 +8 -1 -2 +4 +8 -1	10 18 15 35 20 10 12 13 14 20 15 14 20 15 14 20 15 14 20 15 16 16 18 18 18 18 18 18 18 18 18 18 18 18 18	1.3 0.5 8.0 9.5 1.4 1.9 1.9 1.9 1.9 1.9 1.9 1.9 1.9	SWITZERLAN Sept. 21 Atominium BBC 'A' CibaGelgy Fribo Do. Part Cert. Do. Reg Gredit Sulses Electrowatt Fischer(Georg) HoffmanPtCert. Do. (Smgll) Do. (Smgll)	Price Frs. 1,310 1,940 1,300 1,035 708 2,365 2,325 75,000 7,500	-5 +16 +20 +5 +5 +3 +35 +5 +2.250 +100	1
h 0-1 n -	Jaces. J.A.L. Kansai Elect.Pw. Komatsu. Kubota. Kyoto-Ceramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Bank Mitsubishi Bank Mitsubishi Corp	491 2,990 345 330 3,640 696 346 203 174 620 332 460 1,400 685 2,280	40   +1   -1   +14   +3   +46   +8   -1   -5   +4   +5	10 18 15 35 20 10 12 13 14 29 15 12 14 48 12	1.3 0.5 2.5 1.4 1.9 2.1 2.1 2.1 2.1 2.1 2.1 2.1 2.1 2.1 2.1	SWITZERLAN Sept. 21 Aluminium: BBC 'A' CibaGeigy FriDO Do. Parz Cert. Do. Rag. Credit Sulese. Electrowatt. Fischer (Georgi. HoffmanPtCert. Do. (Small) interfood B.	Price Fra. 1,810 1,840 1,306 1,036 708 2,265 2,225 718 75,000 4,976	+01 -5 +16 +20 +5 +4 +5 +5 +5 +2.750 +2.600	1
h L	Jaces. J.A.L. Kansai Elect.Pw. Komatsu. Kubota. Kyoto-Ceramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Bank Mitsubishi Bank Mitsubishi Corp	491 2,990 345 330 3,640 696 346 203 174 620 332 460 1,400 685 2,280	+1 -1 +1 -20 +14 +3 -2 +46 +8 -1 -2 +4 +8 -1	10 18 15 35 20 10 12 13 14 29 15 12 14 48 12	1.3 0.5 2.5 1.4 3.0 1.4 3.4 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2 1.2	SWITZERLAN Sept. 21 Aluminium	Price Frs. 1,840 1,840 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1,036 1	-5 +10 +20 +5 +4 +3 +35 +5 +256 +20 +20	1
h 0 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	Jaces. J.A.L. Kansai Elect.Pw Komatsu. Kubota. Kyoto-Geramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Ha'vy Mitsubishi Ha'vy Mitsubishi Corp Mitsubishi Corp Mitsukshi. Nippon Denso. NipponShimpan Nissan Motors. Pioneer. Sanyo Elect. Salvisai Prefab. Shissido.	491 2,990 345 330 3.646 203 174 620 332 460 1,400 617 685 2,280 759 1,110	-40 +1 -1 +1 -20 +14 -2 +46 +8 -1 -2 +4 +5 -2 -2	10 18 15 35 20 10 12 13 14 29 15 14 29 15 12 30 48 12 48 12 48 12 48 48 49 40	1.3 0.5 2.5 1.4 1.9 2.1 2.1 2.1 2.1 2.1 2.1 2.1 2.1 2.1 2.1	SWITZERLAN  Sept. 21  Aluminium:  BBC 'A'  CibaGeigy Fr 100  Do. Part Cert.  Do. Rag.  Credit Sulese.  Electrowatt.  Fischer (Georgi.  Hoffman PtCert.  Do. (Smail)  interfood B  jalmoli (Fr. 100)  Nastfa (Fr. 100)	Price Frs. 1,810 1,840 1,035 708 2,365 716 75,000 4,975 1,550	+10 +10 +20 +5 +5 +5 +5 +25 +100 +160 +26 +20 +10	1
h 0-1 n -	Jaces. J.A.L. Kansai Elect.Pw Komatsu. Kubota. Kyoto-Geramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Ha'vy Mitsubishi Ha'vy Mitsubishi Corp Mitsubishi Corp Mitsukshi. Nippon Denso. NipponShimpan Nissan Motors. Pioneer. Sanyo Elect. Salvisai Prefab. Shissido.	491 2,990 345 330 3.646 203 174 620 332 460 1,400 617 685 2,280 759 1,110	-40 +1 -1 +1 -20 +14 -2 +46 +8 -1 -2 +4 +5 -2 -2	10 18 16 35 20 10 12 13 14 29 15 16 48 12 30 40 11	1.3 0.5 8.3 0.5 1.4 1.4 1.0 2.1 2.1 2.0 2.0 1.0 2.1 2.0 2.0 1.0 2.0 1.0 2.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1	SWITZERLAN  Sept. 21  Atominium: BBC 'A'. CibaGeigy FriDO Do. Part Cert. Do. Reg. Credit Sulese. Electrowatt. Do. (Smgil) interfood B. Jelmoli (Fr. 100). Nestle (Fr. 100). Do. Reg.	Price Fra. 1,310 1,340 1,300 1,035 708 2,365 2,325 715 75,000 4,976 1,520 3,560 2,380	+10 +20 +5 +4 +5 +5 +5 +25 +250 +10 +10	1
h 0 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	Jaces J.A.L. Kansai Elect.Pw Komatsu. Kubota. Kyoto-Ceramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Bank Mitsubishi Bank Mitsubishi He vy Mitsubishi Corp Mitsubishi Perso Nippon Shimpan Nissan Motors. Piorieer. Senyo Elect. Sekisui Prefab. Shisaido. Sony Taisho Marine. Traksria Chem.	491 8,990 345 346 346 203 462 346 203 462 1,400 417 460 1,400 417 417 417 417 417 417 417 417	-40 +1 -1 +1 -20 +14 -2 +46 +8 -1 -2 +4 +5 -2 -2	10 10 15 35 20 10 12 13 14 20 15 15 16 48 20 40 11 15	1.3 0.5 8.3 1.4 1.4 1.0 2.1 2.1 2.0 2.1 2.0 2.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1	SWITZERLAN  Sept. 21  Aluminium:  BBC 'A'  CibaGeigy Fr 100  Do. Part Cert.  Do. Reg.  Credit Sulese.  Electrowatt. Fischer (Georgi. Hoffman PtCert.  Do. (Smail) interfood B. Jelmoli (Fr. 100).  Do. Reg.  Oerilkon B(F850  Pirelii (F100).  Polikon B(F850  Pirelii (F100).	Price Frs. 1,320 1,340 1,300 1,030 1,030 708 2,325 718 75,000 4,976 1,520 3,560 2,380 2,588 295	+10 +10 +20 +5 +5 +5 +5 +25 +100 +160 +26 +20 +10	1
h 0 . n	Jaces J.A.L. Kansai Elect.Pw Komatsu. Kubota. Kyoto-Ceramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Bank Mitsubishi He'vy Mitsubishi Corp Mitsubishi Corp Mitsukshi. Nippon Denso. Nippon Denso. Nippon Denso. Nippon Poneer. Sanyo Elect. Salissido. Solissi Prefab. Shissido. Takada Chem. Takada Chem. Takada Chem.	491 2,990 345 340 696 346 203 174 620 1,400 417 685 2,287 739 1,870 2,56 500 1,830	+1 -1 +1 -20 +14 +3 -2 +46 +8 -1 -5 +4 +4 +5 -2 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 +6 +6 +6 +6 +6 +6 +6 +6 +6 +6 +6 +6 +6	13 10 18 15 35 30 10 12 12 15 14 29 40 11 15 30 40 11 50 50	1.3 0.5 1.4 1.0 1.4 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0 1.0	SWITZERLAN  Sept. 21  Aluminium  BBC 'A'  CibaGelgy Fribo Do. Pert Cert. Do. Reg  Gredit Suless. Electrowatt Fischer(Georgi HoffmanPtCert.  Do. (Small) jalmoli (Fr. 100). Negtie (Fr. 100). Do. Reg  Oerlikon B(F350 Pirelli (F100)  Sandox (F.250)  Sandox (F.250)	Price Fra. 1.320 1.340 1.300 1.300 1.300 1.300 7.500 4.976 4.976 4.976 4.976 4.976 2.380 2.388 2.388 2.388	+01 +10 +20 +5 +5 +5 +20 +26 +20 +10 +5 +20 +10 +5 +20 +10 +10 +26 +20 +10 +26 +20 +10 +26 +20 +26 +26 +26 +26 +26 +26 +26 +26 +26 +26	1
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	Jaces J.A.L. Kansai Elect.Pw Komatsu. Kubota. Kyoto-Geramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Bank Mitsubishi Ha'vy Mitsubishi Gurp Mitsubishi Gurp Mitsukushi. Nippon Denso. Nippon Denso. Nippon Shimpan Nissan Motors. Ploneer. Samyo Elect. Sakisui Prefab. Shissido. Sony. Taisho Marine. Takeda Chem. TDK Toliyo Marine. Toliyo Marine. Toliyo Marine. Toliyo Sanyo.	481 2,990 349 330 3,640 696 203 174 685 2,280 375 2,280 375 1,110 1,870 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930	+1 -1 +1 -30 +14 +3 -2 +46 +3 -1 -5 +4 -2 +5 -2 +4 -2 +5 -2 +4 -2 +4 -2 +5 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -4 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -2 +4 -4 -4 +4 -4 +4 -4 +4 -4 +4 -4 +4 -4 +4 -4 +4 -4 +4 -4 +4 -4 +4 +4 +4 +4 +4 +4 +4 +4 +4 +4 +4 +4 +4	12 10 15 15 15 15 15 15 15 15 15 15 15 15 15	13 050 2054 2054 2054 2054 2054 2054 2054	SWITZERLAN  Sept. 21  Aluminium  BBC 'A'  CibaGeigy Fr100  Do. Part Cert  Do. Reg  Credit Sulsee  Electrowatt  Fischer (Georgi  Hoffman PtCert  Do. (Smail)  interiood B  jelmoli (Fr. 100)  Do. Reg  Oerlikon B(F350)  Pirelli (F100)  Sandoz (F,250)  Do Part Certs  Schind'r CtF100  Sulzer Ct (F100).  Swissal (F,350)  Swissal (F,350)	Price Frs. 1,320 1,340 1,350 1,365 1,365 2,365 2,365 75,000 4,975 7,520 4,975 2,580 2,586 295 4,426 400 400	1-or +10 +20 +5 +5 +5 +5 +25 +26 +20 +10 +5 +10 +5 +10 +5 +10 +10 +10 +10 +10 +10 +10 +10 +10 +10	1
	Jaces J.A.L. Kansai Elect.Pw Komatsu. Kubota. Kyoto-Geramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Bank Mitsubishi Ha'vy Mitsubishi Gurp Mitsubishi Gurp Mitsukushi. Nippon Denso. Nippon Denso. Nippon Shimpan Nissan Motors. Ploneer. Samyo Elect. Sakisui Prefab. Shissido. Sony. Taisho Marine. Takeda Chem. TDK Toliyo Marine. Toliyo Marine. Toliyo Marine. Toliyo Sanyo.	481 2,990 349 330 3,640 696 203 174 685 2,280 375 2,280 375 1,110 1,870 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930 1,930	+1 -1 -1 -2 +46 +8 -1 -2 +46 +4 -2 +5 -2 -2 +4 +5 -2 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 +6 +6 +7 +7 +7 +7 +7 +7 +7 +7 +7 +7 +7 +7 +7	13 10 18 15 15 10 12 12 13 14 15 15 15 15 15 15 15 15 15 15 15 15 15	13 050 2054 2054 2054 2054 2054 2054 2054	SWITZERLAN  Sapt. 21  Aluminium  BBC 'A'  CibaGelgy Fri00  Do. Part Cart.  Do. Reg  Gredit Sulses.  Electrowatt  Fascher(Georgi  HoffmanPtCert.  Do. (Small)  jalmoli (Fr. 100)  Salmoz (Fr. 100)  Oerlikon B(F350  Pirelli (F100)  Sandoz (F.250)  Do Part Certs.  Schind'r CtF100  Sulzer Ct (F100)  Swissair (F.350)  Swissair (F.350)  Swissair (F.350)  Swissair (F.350)  Swissair (F.350)  Swissair (F.350)	Price Fre. 1.320 1.340 1.300 1.300 1.300 1.300 7.500 4.976 1.520 7.500 4.976 1.520 2.386 2.386 2.386 4.926 4.926 4.926 4.926 6.57 349 800 3397	1-07 +10 +20 +20 +3 +5 +5 +20 +26 +26 +10 +16 +26 +10 +16 +16 +16 +16 +16 +16 +16 +16 +16 +16	1
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	Jaces. J.A.L. Kensai Elect.Pw Kenatsu. Kubota. Kubota. Kyoto-Caramic. Matsushita Ind. Mitsubishi Bank Mitsubishi Bank Mitsubishi Bank Mitsubishi Garp Mitsubishi Carp Mitsubishi Carp Mitsubishi Carp Mitsubishi Carp Mitsubishi Carp Mitsubishi Carp Mitsubishi Perasa. Nippon Denso. Nippon Shimpan Nissan Motors. Plofleer. Salvisui Prefab. Salvisui Prefab. Salvisui Prefab. Salvisui Prefab. Takeda Chem. Tokyo Harina. Tokyo ElectPow Tokyo Banyo. Toriya	491 2,990 345 330 3,640 696 346 203 462 1,400 417 685 2,280 375 739 1,110 1,870 2,587 1,110 1,870 1,286 5,287 1,110 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,187 1,18	+1 -1 +1 -20 +14 +3 -2 +48 -1 -5 +4 +5 -2 +5 -2 +6 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +4 +5 -2 +5 -2 +6 +6 +6 +6 +6 +6 +6 +6 +6 +6 +6 +6 +6	12 10 10 15 15 15 10 10 10 11 15 15 15 15 15 15 15 15 15 15 15 15	2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5 2.5	SWITZERLAN  Sapt. 21  Aluminium  BBC 'A'  CibaGelgy Fri00  Do. Part Cart.  Do. Reg  Gredit Sulses.  Electrowatt  Fascher(Georgi  HoffmanPtCert.  Do. (Small)  jalmoli (Fr. 100)  Salmoz (Fr. 100)  Oerlikon B(F350  Pirelli (F100)  Sandoz (F.250)  Do Part Certs.  Schind'r CtF100  Sulzer Ct (F100)  Swissair (F.350)  Swissair (F.350)  Swissair (F.350)  Swissair (F.350)  Swissair (F.350)  Swissair (F.350)	Price Frs. 1,840 1,320 1,340 1,350 1,035 708 2,325 715 75,000 7,500 4,975 1,520 2,386 2,566 2,566 2,566 4,426 657 648 400 3,97 5,800	+10r +20 +5 +4 +5 +5 +5 +25 +26 +26 +26 +26 +27 +10 +5 +4 +1 +5 +26 +27 +26 +27 +26 +27 +26 +27 +27 +27 +27 +27 +27 +27 +27 +27 +27	1

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## FINANCIAL TIMES SURVEY

Saturday September 22 1979

## Home Entertainment

In leisure, as in other fields of activity, developments in micro-electronics are bringing about a revolution. Products are becoming more sophisticated—and also cheaper—while the potential of the TV set as a medium for receiving information as well as for entertainment has only just begun to be exploited.

## new world leisure

By Arthur Sandles

IT IS both a joy and distress to the forecasting business that unpredictables are a key factor in the game: the unforeseen will always happen.

A decade ago to have pre-dicted a series of oil crises would have demonstrated a remarkable feel for the future. To suggest further that Britain would find enough fuel in its own back yard to give the nation breathing space in the midst of international recession might have appeared to border on fantasy. Although crystal ball gazers would talk airily of some future world operated by robots, few saw it happening the silicon chip and micro-processor revolution are up-setting the structure of setting the structure of will be capable of receiving off-industry, so it has changed air normal television services, thinking as to the prospects for

already changed leisure habits. movie late at night. It will
The transistor radio, now be able to chat to fellow comremarkably into its third decade puters and provide its owner
as a mass market item, was but with an array of services and
a foretaste of things to come. Information, No ducal palace of
Today the gadgetry ranges from the past will have been equipped
electronic organs to pocket with a library to match that of
calculators, from tape and video Surbiton man in a decade or so, recorders to home computers. Where once the portable television was remarkable the home computer is now a common sight in the high street stores. The children who once played ludo are now battling out their fantasy wars in other galaxies with the aid of video games complete with electronic sound effects. Around Im video games alone are sold in Britain each

To define leisure and enter-tainment is a difficult task. In its crudest sense anything that is not work, and not necessary simply to keep our body systems operating normally, is leisure. Thus a meal may be a necessity. but a meal with wine and cooked with a sense of style is surely an entertainment. This is not as academic as it may first seem, for the lines between leisure and necessity are increasingly blurred. It is already possible, and as the years pass may be probable, that many office workers will have no need to journey to a central point. They may operate at home, linked to files and colleagues via video-terminal, perhaps sending letters to a central print-out bureau. That same video unit accessing cable television, offer-

already changed leisure habits, movie late at night. It will

A variety of factors are com-A variety of factors are com-bining at the moment to point the way to an explosion in home entertainment raffier than other forms of leisure. High on the list is the fact that leisure time is expanding faster than the cash to fund that time. Thus, the 1960s speculation that by the late 1970s all the world would be rushing off to exotic destinations on package tours destinations on package tours has been proved false by the problems of recession and rapidly rising fuel and labour

We have been driven inward to our home hase by the daunting costs of leaving it, and there is little sign of any change to the basic forces which have led to that retreat, at least in the short or medium term. Some might say that this is simply the wheel of history turning full circle again. A concentration of entertainment and leisure with in the home environment might not be considered a bad thing. The difference is that the television has replaced the magic lantern and hi fi has moved into the spot where the piano used to stand—a generalisation which does not hold water entirely since the plane itself is making something of a come-



The modern television can provide a variety of information through viewdata services: from stock market prices to sports results and from household hints to travel timetables

much as £300 worth of televi- video' games and sion (a modest coupur set an old monochrome unit, per-an old monochrome unit, per-haps relegated to a child's one hobby enthusiast who would need to a child's one hobby enthusiast who would need to radios, regard his own pastime as home sion (a modest colour set and cameras. It is a rare household an old monochrome unit, per- which does not have at least anything from £60 to £1,000 tied up in hi-fi, and in addition to that there is an assorted collection of tape recorders, games, guitars that people meant to learn one day, the odd recorder ing a quick game of chess durtertainment business in recent or two. Latest acquisitions may High Street names such as
its ing the office coffee break and years has been remarkable. The include pocket calculators, as Boots and Woolworth have been
has playing back a video cassette average British home has as much toys as mathematical aids, lured into hi-fi, photography and

might think Increasingly home entertainment has attracted both manu-

The battle for this blossoming business, however, has not been without its casualties. The marketing war between Europe and Asia in the field of radio and television has left deep scars and decimated European radio set manufacturing activity. The struggle for innovation in the field of hi-fi with quadraphonics was, and perhaps is, so deadly that in the absence of a victor the market simply dis-appeared because the producers could not agree on a uniform system. The scene might have been set for similar disaster in videotane, and more recently videotape and more recently videodiscs were it not for the fact that public demand is such that it seems even a confusion current usef product is not a sufficient involved. disincentive. Clearly, even here it is unlikely that VCR, VHS, SVR, Betamax and a variety of videodiscs will all survive as rival systems for the next decade or so. In sound recording there are signs that the cassette is making accelerating gains over the cartridge.

Just as in the hardware business things have been diffi-cult, and often involving massive sums in investment, so the software area of home entertainment has seen its market warfare. EMTs problems are partly due to its inability to keep pace with changing tastes in the record business.

innovation is moving too fast for their own comfort, Precious in the control of broadcasting or in broadcasting itself are endangered British Governments of both right and left have shown little willingness to grapple with the dilemmas thrown up by Citizen Band radio, cable television or satellite transmissions,

As far as CB radio is concerned, heavily used in the home as well as in cars, Britain is speeding rather than drifting chaos and expense for other current users of the frequencies

The problem is, of course,

that such innovations, along

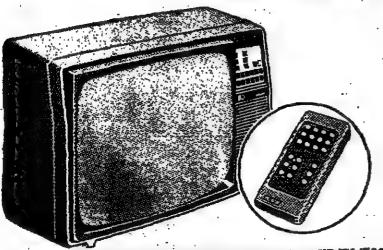
with multi-channel cable tele-vision, home video-recorders, Prestel and other information puters, all endanger the current sumers fear the power of Governmental or corporate com-

beer making, while the Dixon Governments the world over are they are on selected bookstalls, chain has been built upon public eagerness to invest substantian immovation is moving too fast aspect of society today that in spite of all the innovations many of the traditional forms of and thrive. We still buy playing cards, the chess business is healthier in Britain than it has been for centuries, backgammon is hardly an international novelty, the Beatles helped to turn teenage attention towards guitars (albeit often electric guitars) and corner shops do indeed sell games of ludo and snakes and ladders,

For the moment, therefore, into a de facto acceptance of the American system if only thanks to the substantial amount of U.S.-oriented equipment now entering the country—a move which would cause

At far as prospects for the world of home entertainment are concerned it would seem that the omens are good. In the absence of depression rather in the West will be coupled with an enthusiasm for the new goodies which are likely to be information and entertainment on offer. In recent years almost establishment. Just as con- every field of home entertainpetus of technical improvement puters, so government itself is and change for its growth. reluctant to face the implica- Stereo recording, the transistor, tions of consumer technology. Dolby noise reduction, video-The management of a large taping, and now a baffling array slice of home entertainment in- of products making use of the directly by government is microprocessor have all helped likely to be increasingly diffi-to move the market along. If cult in the future. We are not one thing is certain in an uncer-But it is not only business far from the day when National tain future, it is that the world's that has found the pace of Front propaganda or the latest electronic laboratories will conworrying. There have blue movies are as available on tinue to produce new tempta-clear signs that the home talevision screen as tions for the world's consumers.

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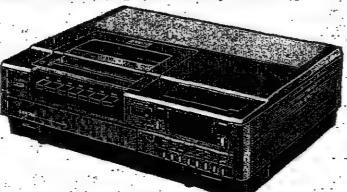
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# New versatility in movie-making

NOWADAYS one in every ten The best of modern Super and trying to arrange the splicer for cutting and joining households in Britain is 8mm cine cameras have been stronger visual elements into the film and a hand-operated reckoned to own a movie designed to provide versatility patterns that will draw the animated viewer to enable inconsuming each approximately six rolls of film per year. Most of this activity is of the type rather disparagingly known as "baby-on-the-lawn" film-making. Yet a small percentage of family cine camera users have become insidiously gripped by the moviemaking disease and become very serious amateur film-makersso much so that there are now some 400 cine clubs in Britain catering specifically for this more committed extension of

It is important to recognise the difference between movie snapshots and serious amateur film-making. In the first situation the procedures involved are little more complicated than the taking of still photographs. But no matter how well the camera work is executed the final results on the screen will rarely bear comparison with movies as seen on television or in the cinema-and the gap between the two techniques is very big.

Amateur movie-making is now synonymous with Super Smm. film—that is, colour cine film which is 8mm wide and makes more picture area available than the older type of Standard Smm film. This has been Smm film. This has been achieved by employing smaller sprocket holes and squeezing a bigger frame into the same width. One consequence of this is that old Standard Smm film cannot be screened through Super 8mm projectors. A few home movie-makers—very few indeed-still use 16mm film, now a professional gauge used extensively on television. although when introduced in 1923 it was originally intended for

the amateur. For nearly all home moviemaking, 16mm film is an un-necessary technical luxury as well as a much more expensive medium. Although it yields brighter and sharper pictures and is generally better supported with a wide range of ancillary equipment and professional services, it is really for the exclusive circle of amateurs who aspire to match profes-

ties include automatic exposure control, motorised zooming and the facility of synchronising sound recorders with the film as it is shot so that lip-synchro-nised dialogue is relatively simple to accomplish. Some of

these developments—such as the motorised zoom lens have actually preceded their adoption on professional film cameras.

#### Adequate

may be adequate. But the freedom to either change lenses or use a zoom lens with variable focal length may be desirable if there are any aspirations to achieving some pictorial impact. Longer focal length lenses (or room lenses adjusted to the equivalent setting) yield a larger image size (but a corresponding narrower angle of view). If much filming indoors is contemplated, a short focal length iens may be essential in order to encompass a wide enough angle in the average living room (and for such occasions, simple artificial lighting may be needed too if the ambient light is not good).

Most inexperienced attempts at shooting home movies suffer from the same problems — poor unimaginative composition. direction of people in the scene and excessive use of camera movement

Good composition is an artistic tradition that is as old as the history of painting. In simple creative terms as far as cine shooting is concerned it means keeping verticals and horizontals within the viewfinder upright or level as Nature designed them, grouping subject elements in front of the camera into well-balanced arrangements (and not into chaotic jumbles of shapes, arms. legs and awkward structures).

of performance with greater viewer's eye to those parts of dividual shots to be examined simplicity of operation. Facili- the subject which are most closely for the selection of

Direction of people in the scene often suffers because they too often stand there in front of the camera limp or lifeless, afraid to move because they do not know what to do. It is always better to give people something to occupy their hands or interest (babies on the lawn are thus frequently more interesting because they do have their own preoccupations).

This all adds up to one simple For every simple record work but valuable maxim. Every shot (almost literally baby-on-the-lawn) an inexpensive camera as far as possible be worked with a non-interchangeable lens out carefully before the button is pressed. The action and content in front of the camera should be rehearsed if it is controllable, the extent and direction of the camera movement should be very precisely planned, and if at all possible the camera should be mounted on a tripod to assist in keeping

The projection of uncut film shot in this way requires no-thing more elaborate than a screen (which can be a white bed sheet) and a projector-again a piece of equipment that can vary from the very simple with modest light output and a limited "throw" (that is, picture or screen size) to the expensive which yields not only brighter, bigger and sharper pictures but also steadier pic-

If some sense of ambition infects the home movie-maker, it will usually lead to those huge and expensive leaps that finish at the door of the local cine club. Original film exposed in a camera not only needs to be edited later to remove blund-ers or weaknesses, but if the medium is to be fully extended the process of editing can be made to wield an exiting sense of rhythm and visual point and counterpoint.

The editing of home movies requires a basic minimum of two pieces of extra gear-a

'takes" and the determination of precise cutting points.

Once this route has been em-barked on, the addition of sound to home movies is almost inevitable. A simple audiocassette recorder may suffice for adding music and commentary, but it will not automatically remain in synchronisation on every screening—and in the organisation of this it is difficult to record the music, sound effects and commentary to fall in exactly the desired places re-lative to the film. The professional way to cope with this is first to "lay" the sound-which literally means having the recording on a tape which is cut and "laid" against the picture, using a playback device to monitor the sound as it plays against the picture seen on the desk-top viewer. The relationship between the two can then be manually adjusted by trial and error until it seems satis-

These procedures make stringent technical demands on the home movie-maker and can involve extra equipment running into hundreds of pounds. But it is within the capability of amateurs to achieve quite proamateurs to achieve quite fessional results with Super equipment. Some Britain's top film-makers-Ken Russell for one-started this

The ultimate goal for such efforts in Britain is selection for the annual Ten Best awards -a competition which attracts 300-100 entries every year. The 1979 Test Best winners have just been premiered at the National Film Theatre in London (September 1) and will be going on a national round of screenings in the months shead. Movie-making may be a more expensive hobby than golf or angling, but the egotistical glow of a single success is then infinitely repeatable without further effort, talent or luck.



A reward for excellence in amateur movie making: "Movie Maker" always has a star celebrity to present its Ten Best awards at the National Film Theatre. Here Joan Collins is seen presenting David Percy with Finchley Cine Society's trophy for "Escape From Hotlitz" in the 1977 competition

## The politics of TV

broadcast television as we know it now in the form of ITV and BBC-ty is likely to remain the main focus of home leisure for the foreseeable future. Off-air tw (meaning television which can be picked up by an aerial) has many advantages, not the least of these being that large numbers of consumers can be reached relatively simply. The very fact that Britain has invested buge sums in ensuring that the basic three, soon to be four, channels, can be picked up by most of the population means that the prospects of change to any other form of

national service are slim. fourth channel bas yet to be sures which both TTV and the spelt out, but it will certainly round off the system for a long time to come. Additional channels, perhaps produced by a re-engineering of the present 405-line system, which still could be a bigger and better lingers on, are a long way off.

Nonetheless it would be naive moment at least, ITV has the to suggest that the television financial muscle to make it so, companies and the BBC were and the past few years of brain-

WHATEVER the technological increasing competition in the has the inclination remains to concerned about the cash and innovations that lie on our home. The fact that audio be seen. There are grounds for labour relations problems inentertainment horizon, off-air cassettes arrived on the scene suspecting that the Independent volved. just before a boom in radio Broadcasting Authority, which listening rather than a drop will have a strong voice in the brings them little comfort. The channel's programming policy. videotape recorder is regarded with considerable disquiet, and the prospect of any relaxation of the rules covering cable and pay to is viewed with something testing ground for ideas and approaching horror.

#### **Pressures**

But all that is probably at least a few years away. For the moment the television programme organisations are more concerned with the setting up of the fourth channel and the The actual form of Britain's dealing with the financial pres-BBC see as growing over the next couple of years. As far as the home viewer is concerned the prospects seem bright. If it lives up to its potential ITV 2 John Chittock resting content about the draining suggests it also has the future. They are likely to face talent. Whether or not it really

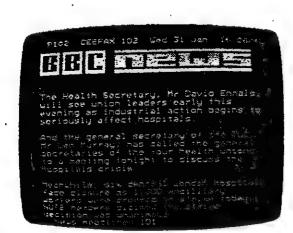
channel's programming policy. will be any major upheavals would like to see a sort of Radio in television. The new round Three of the air and that the of ITV contract awards, which Three of the air and that the programme companies them-selves would prefer it to be a

suit the viewer. Unfortunately there may be continued mutterings of indus-New technology is affecting the areas so that the new contracts production of home entertain- will not in fact relate to the ment just as it is affecting its same geographic franchises as reception. The companies now is the case at the moment. trial unrest within television. see themselves as having severe overmanning in some areas. In the field of news gathering on the BBC's one time monopoly Britain's ty companies, includ- of wireless. The Government ing the BBC, are just about the only ones left predominantly using film for news coverage. Everyone else has switched to tiny video cameras. What has happened in the obvious area of

ITV 2 it is unlikely that there take place over the next 18 months, may produce one or two surprises, but it seems that personalities. Neither of these even the most bloodthirsty of attitudes would necessarily best, telly watchers see the IBA axe hanging over only two of the present contractors. What is much more likely is that there will be some tinkering with

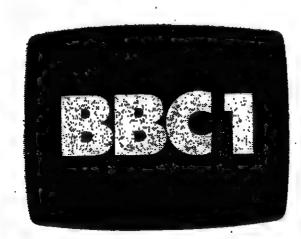
Just as interesting is the growing impact of local radio of wireless. The Government has now given the go-chead for a considerable expansion of local commercial radio in Britain and acknowledged the fact that the BBC cannot hope to compete with the rate of this camera technology has also happened backstage. The tv companies are eager to re-equip, if

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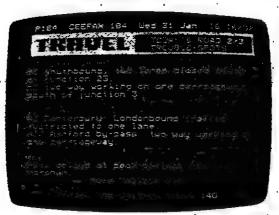




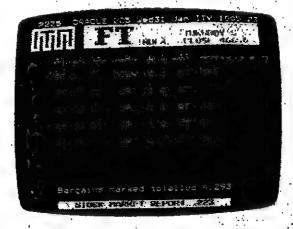
















## A choice of viewing on the Philips 674.

The Philips 674 is no ordinary television set. It's also a teletext receiver.

This means that the BBC's Ceefax and IBA's Oracle are available at a touch of the remote control unit.

These televised information services provide you with up to the second news, sport, weather reports and financial information.

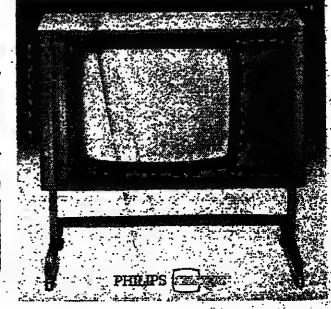
Or more leisurely items like gardening hints, cookery, and quiz games.

News headlines and the time can even be displayed as subtitles to ordinary programmes.

Naturally, the 674 also gives marvellous reception of BBC1, BBC2, and ITV on it's 26" screen and there's also the Philips 666, a 22" Teletext receiver, available.

So whatever you choose to watch, there's no better choice than Philips.

Simply years ahead.





accc

## Television realises its potential

OVER THE PAST decade tele attract more sales. Shortly after including the amount of infor-vision has established itself. Philips announced that it was mation if can provide, which as one of the most going to introduce a cassette limits its application.

Exchange for details of share prices—then other opportunities open up.

It seems logical then that any recording up to six hours' play evelopment in home entertain which reduces the cost for development in home entertain which reduces the cost for ment should be centred on tele-recording programmes convision receivers since they are siderably, so numerous. Today, the addi- For mo tion of a small electronic unit shits has been exporting four-plugged into the aerial socket can turn the screen into a selest there for players were tennis court, football ground 400,000 last year and expected to double at least in 1979.

vision games appeared about players—which are the video five years ago they were direct equivalent of limitations of amusement arcade records companies games and were very limited in repertoire, being variations on bat and ball games.

Now manufacturers realised that more sophisticated WOISE games are required to maintain sales and have been introducing the idea of programmable Semi-conductor companies such as General Instrupanies such as General Instru-ment Micro-electronics and Universal Pictures in the U.S., Texas Instruments, and games and EMI in Britain, who are makers like the British company Videomaster, owned by
Waddingtons, and the U.S.
major films are all appearing Magnavox, part of the European Philips group, are involved with this type of game.

of a basic unit into which different cassette games can be plugged, allowing the players to add extra games to their collections with little added cost.

However, video games are still a relatively small part of the home entertainment market and are still not as prevalent, in Britain at least, as manufac electronic techniques. turers had hoped.

#### Video

areas of activity at the moment digitally—in a binary code—is home video recording systems. means that the player is more Over the last year or so manufacturers of video cassette ing consistent sound quality.
recorders have been very active
But perhaps the most signiin promoting these machines, ficant development of all in the which record directly from tele-home entertainment field-

The problem which held back terminal—is the Fost Office's the market for a long time was Prestel information system. the lack of standardised design Most of the industrialised in video cassette recorders, countries—West Germany, the which meant that cassettes could be interchanged between machines of different manufac-

There has been no final agreement about this but makers seemed to have associated themselves with one of three different designs which are based in Britain until March this year. on machines from Philips, and two Japanese systems—Sony's Betamax and Matsushita's Video

Home System. supporter for The major is another European company, Grundig, while Sony claims that Aiwa, Pioneer, -all Japanese U.S. Zenith Corporation favour

Matshushita's VHS system appears to have considerable support from organisations such as Akai, Hitachi, Mitsubishi, Sanyo and Sharp in Japan (as well as its two subsidiaries JVC and Panasonic). RCA in the U.S., and Thorn in Britain.
The war between the three

systems is increasing as manumore . introduce their models to

important entertainment media player which was capable of There is a television set in long playing and could be proalmost every home in Britain grammed to record nearly two
and only the U.S. outnumbers weeks in advance, Matsushita
the UK in the number of sets said it would launch a new
per household. machine in August capable of

For more than a year Matsu-

when the first video or tele. recorders and the video disc equivalent of long-playing records—companies in the entertainment world have been making pre-recorded tapes and discs for people to buy.

Discs and records come under the generic name of videograms and have excited such organisaon cassettes and discs.

If the video cassette recorder market suffers from a lack of Programmable games consist standardisation, disc players are in a worse position since there are even more variations to choose from.

Most of the companies working on recorders are also making disc players. For example one of the most prominent appears to be the Philips optical video disc system which uses digital

The company believes that since there is no stylus which comes into physical contact with the disc, it has long life; and One of the most interesting the method of encoding music tolerant of surface defects giv-

receiver into a home computer

Netherlands, Switzerland, organisations in the U.S. such General Telephone Electronics have taken out a licence to use this British invenwhich tion. announced in September 1976 but did not actually " go public

The Prestel concept is that the television set can be linked via the telephone network to a vast computerised information service. In fact the add-on unit, which allows the television to become what is effectively computer terminal, even autematically dials the number of

the local information computer. Prestel can provide a new service, weather forecasts and runs a complementary service to the Teletext information service run by the Independent Tele-

vision Network and the BBC. Ceefax and Oracle, the two teletext services run bybroadcasting companies, are broadcast and received in the same way as grammes and that means that there are certain restrictions

Prestel, on the other hand, has almost endless possibilities, limited only by the size of the computer. At the moment most use of the system is made by businesses, which can afford the rather expensively priced setsup to £1,000.

Prestel provides financial guides and publishers use it to produce magazines, as well as advertisers with goods and services for sale. Entertainment and shopping guides are also available. Each user pays for the type and amount of information which he requests on his receiver.

In the future, Prestel could form the basis of an electronic mail system where the local computer could store and deliver messages . between-

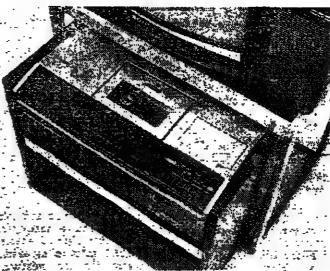
Since each user has a unique code number and it may be possible for the Prestel computer to be linked directly to other computers—this already happens in the case of the Stock

For example, receivers could be used torequest bank statements, order : goods and even pay for them either by quoting a credit card number or allowing direct transfer of credit from one bank account to another.

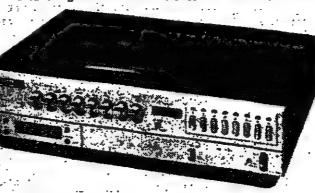
By adding a small printer to the system, typed records of business transactions, messages, bank statements, bills and other documents could be produced over the network to create what information system as well as an entertainment medium.

But, at the moment we are only at the beginning of the change of the television set's role. Prestel and the Teletext systems still have a long way to go -before they gain general acceptance and one of the main reasons is the high cost of buying a suitable receiver, which can only fall in price when

Elaine Williams



The Sony Betamax video-cassette recorder



The new JVC HR3330 video-cassette recorder which has a three-hour recording capacity and a built-in eight-day LED clock/timer
Right: A Ferguson Videostar black-and-white camera

with portable video-cassette recorder. Addition of a TV tuner/timer unit converts the portable into a home video-recorder











## **Politics**

audience figures, with the radio towards a multi-television home stations suggesting with some are not without their implicastations suggesting with some justification that the Corporation is less than eager to release audience figures for those areas where it is in direct with commercial There is little doubt has that Radio One remodelled simply to confront the commercial stations in their prime market area, pop music. How the BBC will react to a further proliferation of stations like Radio Capital, Piccadilly and Clyde is going to be fascinating to watch. Again the financial edge at least is with the commercial radio stations. financial year London's Capital Radio was turning over sufficient cash to whole national BEC

The expansion in the number f radio channels and the other development of televion is likely to add impetus to the equipment market, and it is here that the consumer might expect to see the most fascinatchanges. Both retailers and rental organisations are keen to see further innovations in equip-ment in order to stimulate replacement sales and they are unlikely to be disappointed. In the immediate future the expansion of the second set market in television could follow similar patterns to that in radio. Already mini-tv is being followed by micro-ty, and the first colour sets with tiny screens are low on the market. Such moves

tions for the television com panies. Today a family tends to view as one and thus pro-grammes tend to be designed with broad spectrum appeal, The more sets there are in homes the greater the tendency for the programme makers to fragment their product and aim at specific audiences. Radio in both Britain and the U.S. is a clear demonstration of this happening, with specific channels appealing to specific tastes. It would not be at all surprising if television moved in the same direction with two broad-based channels supplemented by a variety of off-air and cable services of specific and minority appeal. The constant worry raised by

commentators in this field is that the UK does not have sufficient entertainment talent to fill the available and that there fore the general standard will decline as the multiplicity of outlets expands. The U.S. is offered as an example of the horror that could come. So far, however, the supply of talent seems to have kept pace with demand, except perhaps in the field of light entertainment.

We seem therefore to be in for few years of expansion and politicking in the world of television and radio. At the end of it all there will certainly be much more of Whether or not it will be better is still an open question.

**Arthur Saudles** 

## Renting Teletext or Prestel from Radio Rentals-like having your own news-agency in your living room.

VELETEXT PRESTEL Two amazing new 1 information services which give you instant access to a whole new world of accurate and up-to-date information and news.

For businessmen particularly, Prestel will be an indispensable tool. In the home, it will be of real benefit to the whole family.

Currently on trial, but expected to be available for rental very soon, it offers a library of over 100,000 pages. Already they can let you in on topics like current share prices. Developments in markets from Tyne Tees to Tokyo. Prices of raw materials, Market shares of rival brands. Technical and legal details. Foreign exchange rates.

And a host of other vital data—with more pages being added to the central bank all the time.

But Teletext and Prestel are of general interest, too, with pages of information on subjects from gardening to holiday availability to food prices to career data to train times to racing results and even classified ads.

You are already able to place orders via Prestel for some goods and services advertised on-screen and pay for them by transmitting your credit card number.

These futuristic sets also, of course, receive all three television programme channels.

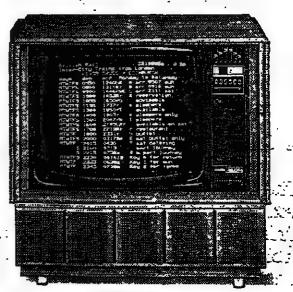
Rent Teletext or Prestel from Radio Rentals and you get real peace of mind.

The peace of mind that comes from being able to choose from an attractive range of 22" and 26" Teletext sets now-and, before long, from a range of sets which provide both Prestel and Teletext.

The peace of mind of knowing that Britain's most experienced colour TV service is behind you.

And the peace of mind of knowing that, when later generations of home information sets come along, you can change your existing Radio Rentals set for the later, more advanced models. Every year, if you wish.

Your local Radio Rentals showroom will be pleased to arrange a demonstration any time.



Rent from Radio Rentals-get real peace of mind.

## HOME ENTERTAINMENT IV

# The complex world

of hi-fi

IF THERE is one aspect of hi-fi which deters the novice it is the enthusiast's apparent is the enthusiast's apparent addiction to change. Built-in obsolescence seems to have an added dimension when it comes to record players, cassette decks, amplifiers and the like. The determination to make things bigger, better and brighter — and confusingly complex — is a considerable deterent for anyone making the change from simple stereo to real high fidelity

listening.
The industry encourages this hunger for things different. The average piece of hi-fi equipment has a very long life indeed and, without a little technological encouragement, the manufac-turers would have thin pickings from a market which simply bought replacements for worn out items. Thus the feverish delight in printing exhaustive lists of technical specifications, lists which show that things have moved just a little bit nearer to perfection in sound - whatever

that might be. The hi-fi business lives on what it loves to call "trading

As far as the average buyer is concerned it is a game to avoid, something easier said than done. The dilemma for the commentator is that the improvements are often real enough—record decks tooks do run truer to speed, cassette units do have more reliable heads, amplifiers do process sound with more accuracy but the changes are not necessarily of such import as to make the consumer worry about having out-dated equipment in two years time. Occasionally there are such changes, the introduction of Dolby noise reduction on cassette decks was an example, but by and large they are rare. The reality of life for most of us is that the fl is usually hi enough, and it is reliability which is of a greater long term importance.

And all that was really an apology before moving on to a look at the changes which are in the wind at the moment. For as ever, things are happening which will push the hi-fi frontiers just a little bit further

Reducing

The key words in hi-fi at the moment are "micro" and "digital." The first applies to the size of basic equipment, which is suddenly reducing at remarkable rate while doing refers to ways to recordings and sound—changes reproducing sound—changes which might in decades rather than days, change the way we play music in our homes. Taking the immediate subject first the hi-fi buyer today is

of glesming technology in most hi-fi stores there is an increasing the discs or tapes.

Further into the future, however, the digital information will be sold to the public in a completely new form of store manufacturers seem now to have microsystems and by all reports are working the result onto conventional discs or tapes.

Further into the future, however, the digital information will be sold to the public in a completely new form of store probably, but not have microsystems and by all reports are working to the result onto conventional discs or tapes. smaller ones—although clearly there is a limit below which the controls become too small to be

size of conventional systems, seem for the moment to come in packages rather than be sold as individual pieces. Around £500 will get you a complete system (amplifier, tuner, cassette deck and sometimes future. speakers) and you can pay a great deal less. Turntables, of course, defy miniaturisation and are not usually part of the pack.

The plus of the micros is that their size makes them much The golden years of Tottenham easier to fit into the average Court Road have faded a little modern house. The question and made way for a harsh world marks hang over servicing, which is full of high flown since they are such novelties there is no track record.

The longer term excitement is not over such fripperies as the size of equipment, but instead over the very basics of hi-fi itself - the way sound is recorded and replayed. Digital recording is a system which effectively breaks down sound into computer talk. Digital methods are already having their impact behind the scenes in both radio and television broadcastings and are now studios. immediate future this is of more concern to the record makers than the consumer, since they will be replacing conventional recording techniques with digital systems and then transfering

evitably there are enormous internal debates going on within the industry over what

Micro units, about half the public boredom over the inability of manufacturers to agree, has left a great many wounds. For the moment the consumer need not worry about outdated in the foreseeable

Looking for a bargain in London's Tottenham Court Road

The one incentive that the industry has for hastening change is that the hi-fi market has been far from buoyant over the past four or five years. The golden years of Tottenham promises and price cutting.

Perhaps as a result of this hifi systems do not seem to have grown in price at the same rate as inflation. So wide is the price range that talking in terms of costs is always a risky business, but the average consumer who simply wants a respectable and reliable system that will play his records and tapes to a reasonable standard will find that £300 £500 will go danger in seeking advice or will need a turntable and cartridge which will cost say £70-£100. An amplifier will cost say £100, or a receiver (which is an amplifier with its own stereo radio) can be had for around £150-£200. Speakers will cost £120-£170, and a cassette deck could be included for about

If you have a lot of space you may need a bigger amplifier and bigger speakers than these price tags will provide. But, at the risk of upsetting the real buffs, in my book to pay more the realms of an enthusiast, and system to use. The failure of to pay much less consigns you quadraphony, largely due to to the ranks of "mid-fl."

tion and you usimply want the best, be ready to part with considerably more than £1,000. Formulately for the buy businesses are as well supplied with magazines as hi-fi and an pounds on buying this month! selection before walking into a store is well worth it. Such is price cutting today that the bargains to be had are remark-

servicing. Some discount out-lets simply do not want to know-if a piece of equipment starts giving trouble. Right at the opposite and of discounting there has now grown up an increasing namber of hi-fi consultants—not much question of barebone prices here, but certainly a great deal of useful assistance and advice

and the design of a system

which will work well in your

able. Check first, however, on

There Which? magazine is confusing because it soon tells you every plece of domestic equipment has some minus points about it. wait for some alarming news you too will be looking for dull mid-tones, worrying about cross-over; and expressing concern about the drivability of your worrying about whether or not metal cassette tapes are going to outdate my

system -

**Arthur Sandles** 

## Live music makes a comeback

race. There are around 2.2m pianos in the country and over 3m people can play to an un-specified standard. Most of the pianos are of the family heirloom variety and are probably out of tune if not actually disintegrating as central heating destroys their pre-war mec-hanisms. Annual sales of new pianos are a more modest 13,000 odd, although as many again are exported.

But if the UK pizno sales are valed at £25m a year and increasing gently, electronic organs are a buoyant business. electronic There are over 200,000 practitioners at the organ and sales could be a third higher this year at a value of £30m. All other musical instruments, together, ofw hich guitars are the most prominent, have a turnover of almost £40m.

It is the organ which is making the running. Unfor-tunately virtually all the organs sold in the UK are imported, with the Japanese Yamaha market leader with sales approaching £10m, followed by the American manufacturers Hammond and Lowry and Farfisa of Italy. Most organs are in the £600-£2,000 range, but Yamaha's most popular model, at £1.845 is at the higher end of the bracket, and each in their youth. An added year it sells half a dozen of attraction is that is is comits top notch line at £51.111.

These go to the serious professionals, but undoubtedly many organs are sold to the tive instrument with a wide really old planes—dating back aspiring groups which have range of sound. It also leads to the early decades of the 19th mushroomed by the thousand— its public on to related equipment, which are good buys or by the 50,000 if some ment, like synthesisers, currently not so much because of their many organs are sold to the

around the country. The organ's of their ability to simulate all comprehensive sound is ideal for small ensembles. Unlike the sounds of a small band: Smythesisers, which can cost as piano it's popularity is not so little as £275, are predominantly much based around the home as around the pub, and professional engagements. Its addicts tend to trade up constantly to more costly models with extra refinements. The popularity of the organ is underlined and encouraged by the success of the Yahama Schools, of which 16 are in operation with another four planned by the end of the year. The schools teach novices to play the organ and are effective enough to convert 80 per cent of trainees into pur-chases of organs: Yamaha models naturally. The company supervises the operation, which is run at a local level by its dealers, and experts try to ensure that participants get their £30 worth for their 12 The contemporary appeal of the organ is apparent in the fact that Kemble, the biggst piano manufacturer in the UK encourages its workforce to take organ lessons in their

breaks. Undoubtedly the organ is rather down market compared to the piano, and appeals to older enthusiasts who never had the opportunity of piano lessons paratively easy to play and there are simple models which are very inexpensive. It is an addictive instrument with a wide

for group rather than domestic

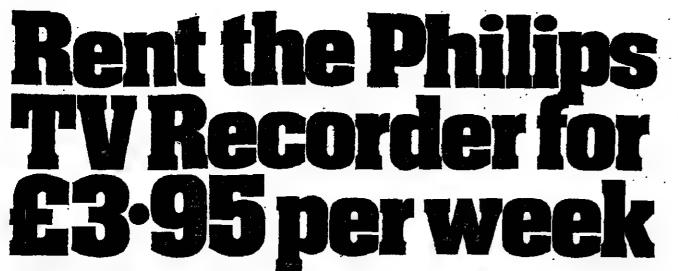
are aimed at the financially rickle teenage market) tend to ride economic slumps very well. For those who find learning perhaps because bad timed force to play the piano something of an ordeal, the pianorecorder encourage home amusements has just been launched in the rather than public outings. Most UK after a successful three year planes are bought for children, and the importance of schools in providing lessons is a vital factor in their continuing popularity. The cost of a piano, ranging from £800 to £2,000, is a break, but also for the novice encouraging rentals, although who would like to know what it many rented pianos are subsequently bought. It is possible One added attraction of the to buy cheaper imported planos planorecorder is that it can be for under £800, but a bad instru-used in instruction—learners ment is the easiest way to turn can immediately discover by a keen young player against the playing back the tape where whole idea. Most of the im- they are going wrong. ported pianos come from South Korea and Mexico. Perhaps the majority of bar-

risky way of acquiring an instru- musical instrument, and a wide ment. It costs a great deal to variety of instruments, than tune an old piano back to perfection, and most pianos made UK is a busy exporter to before 1939 are incompatible Europe, and homes that would with modern homes. On the never have made welcome a other hand, there are lots of

of furniture. At the moment furniture dealers are suspicious a boom. Indeed, musical instru-ments (apart from guitars which toy, 19th century pianos an enticing opportunity.

introduction in the U.S. plays itself, not only useful for background sound when the pro-fessional planist wants to take feels like to play like a master.

So musical instruments are enjoying a revival: Demans may be sluggish for guitars and other portable instruments, but gain pianos are the second-hand other portable instruments, but models which can be bought even here, thanks to the mistarrough small ads for under sionary work of schools, many £100. This is an even more children are playing a ever before. - As for pianos the piano are now resounding to the electronic chords of the



When it comes to TV recorders, the Philips N1700 VCR has all the advantages you'd expect from the makers of Britain's most popular colour TV.

But perhaps the best thing about it is the convenient way you can have all those advantages simply by renting one from Visionhire.

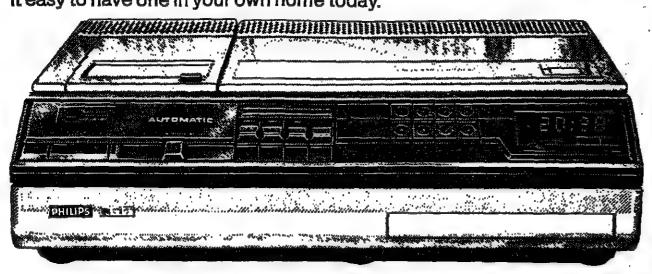
Renting a Philips TV recorder from Visionhire\* works out as little as £3,95 per week, if you take advantage of our Year Plan.

Included in the cost of the rental is the peace of mind you'll derive from knowing that Visionhire's renowned high service standards are available to you from over 400 branches round the country.

And the reassurance that Visionhire will explain the Philips TV recorder to you, demonstrate it to you, install it for you.

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R

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Chrysler

told to put

in detailed

By David Lascelles in New York

CONGRESSMEN from the State

of Michigan have been told by Mr. William Miller, U.S.

Treasury Secretary, that Chrys-

ler, the alling motor giant which is seeking \$1.2bn in Federal loan guarantees, will have to supply a more detailed

plan for its revitalisation yes

plan

terday.

### INTERNATIONAL COMPANIES and FINANCE

#### Isuzu sees gain on last year's record

TOKYO—Isuzu Motors said that it expects profit before-tax and special items for the current husiness year, ending October 31 to increase slightly to a record high of Y25.25bn last year.

The rise, it said, would stem from increased domestic truck and car sales and increased export profitability. Total vehicle sales this year would rise to 400,000 from 397,000 last year. Sales for the year would rise io a record Y650bn (\$2.9bn), irom Y572.39bn.

The company declined to estimate after tax profit for this year. Last year it reported a record after tax, profit of

Profit before tax and special items next year is thought likely to fall to about Y20bn, because of an increased interest burden, of an increased interest outdent capital outlays on plant and equipment and a decline in domestic demand for large

#### Engineering venture

TOKYO—A Japanese shipbuilding and engineering consortium has established an engineering company in Singapore, Hitachi Shipbuilding and Engineering Company, announced.

Concerns belonging to the consortium, apart from Hitachi Shipbuilding, the leader, are Hitacht Zosen Engineering Com-pany, a subsidiary of the leader, and Hitachi Zosen Robin Dockyard (Pte), a joint-venture between Hitachi Shipbuilding and Robin Dockyard in Singa-

The newly established company. Hitachi Zosen Engineering Singapore (Pte), will handle engineering services for petro-chemical and oil refining plants.



Commodity OFFER 37.0 BID 35.2



COMMODITIES/REVIEW OF THE WEEK

Management Co Ltd

0-12 St George's Street

a new pitch

BY OUR COMMODITIES STAFF

shadowed all the other markets.

ing fixing yesterday was cut by

110.4p to 651p an ounce. This

Silver 'fever' reaches

SILVER, and gold, continued night the market showed signs to donunate the metal markets of rallying with the cash price

this week. The unprecedented closing at 678.5p an ounce, 82p movements in silver over-shadowed all the other markets. Many theories have been put

Yesterday silver fell back, but forward to explain the phenom-

was 54.7p higher on the week, but at one stage the fixing reached \$50.5p an ounce after reached \$50.5p and \$50.

a rise of over 200p on Tuesday. ally since only a few weeks ago There were similar, although it was generally expected that

and sterling.

## First interim by Paribas suggests profit growth

Y25,50bn (\$113m), from the They indicate further progress year, compared with FFr 573m for the whole of 1978.

> amounted to FFr 264m against FFr 465m for the twelve months

of the year following the obliga-tory conversion of certain rights, the bank says. Profits a price of FFr 200, raising the was FFr 2.7on, an increase of per share have risen by 12.8 capital of the company from :6.2 per cent.

PARIBAS, the French banking per cent to FFr 18.90. This is FFr 224m to FFr 269m. group, has for the first time calculated on the basis of com- In a separate move, timed for produced consolidated half year paring this year's half year the same period, the company

after deducting minority in issue and the 373,000 new interests amounts to FFr 6.55bn ones. Profits of the parent company against FFr 5.96bn at the end \* \* \* \*

Profits of the parent company against FFr 5.96bn at the end \* \* \* \*

Important to FFr 264m against of last year. This corresponds STEEL PIPE producer Societe FFr 465m for the twelve months to FFr 469 per share compared Valourec, reports a first-half of last year. On a strictly com
with FFr 430.

figures, dealing with the six figure to half of the profits per is aiming to raise the nominal months ended June this year. Share for the whole of 1978. value of its shares, including the The group now calculates its news issues from FFr 120 to in the group's activities, with total value at FFr 8.94bn not FFr 150. This will further pre-tax profits reaching counting its commercial funds. increase capital to FFr 336m on FFr 326m (\$76m) for the half- The parent company's share the basis of the 1.9m old shares

of last year. On a strictly comparable basis the profits of the company have risen by 13.7 per cent against the same six french shipping and transport earlier. Depreciation allowances, company, is raising FFr 74.6m FFr 114.8m, leaving a net profit of FFr 12.6m, compared with a been created since the beginning of the year following the obliga-

## **Volker Stevin lowers forecast**

BY CHARGES BATCHELOR IN AMSTERDAM

Dutch construction and dredging does not include some FI 45m of the contrast between the pergroup, has revised downwards exceptional losses resulting formance at the after-tax and trading levels is explained by current year. Against earlier of NOC.

Bos Kalls expects turnover on the pergroup of the contrast between the pergroup, has revised downwards exceptional losses resulting formance at the after-tax and trading levels is explained by an increase in interest charges by FI 6.1m to FI 19.2m. Extraordings, the company now says that completed contracts to rise to ordinary income fell to FI 2.6m. net profits in 1979 will be lewer Fl 1.7bn this year from Fl 1.6bn

than last year.
On the basis of the company's performance in the first six the position at the end of 1978: months it expects a net 1979 profit of just over Fl 80m (\$40m) compared with Fl 85.5m from Fl 23.8m in the same last year. Sales are expected to total Fl 2.7bn against Fl 2.83bn.

The profit forecast takes into These figures reflect on a pro-The profit forecast takes into account the group's 40 per cent stake in the operating and winding up losses of the Nether-lands Offshore Company. This has already been parity provided for in the past by a lower valuation of the shareholding of VS.

As for actual orders, these are now more than 10 per cent bigger than the level seen at the start of the year at Fl 2.8bn. VS recently announced new orders worth Fl 375m from

In contrast another shareholder in Netherlands Offshore Company, Dredging and Con-construction group, Bos Kells Wesiminster expects to achieve a net profit of more than Fl 60m (\$30.8m) for 1979 com-pared with Fl 50.5m. This takes into account its share in the operating loss of NOC which

VOLKER STEVIN (VS), the amounts to about F1 20m but F1 42.7m

in 1978. Its order book was F1 2.70n in July, unchanged on the position at the end of 1978. These figures reflect, on a pro-

The contrast between the perfrom F1 8.4m. The share in the losses of

associated companies rose to largely to the operating losses of NOC, the assets of which are being transferred to Oceanic period last year while turnover Inc. a subsidiary of J. Ray rose to F1 760m from F1 690m. McDermost.

The tax charge was slightly higher at Fit 11.1m compared

### Skandia expects upturn

BY VICTOR KAYFETZ IN STOCKHOLM

insurance company, believes its insurance is expected to drop orders worth F1 375m from SKr 200m, Europe, Africa, the Middle East 1979 earnings on non-life busi-and Brazil ness will total about SKr 530m (\$127m), compared with SKr 469m last year. In April the company forecast a slight decline to SKr 450m for the current year.

The autumn report predicts that SKr 270m of this projected profit will come from capital management, against SKr 206m

the Swedish in 1978. Earnings from domestic ings will increase from SKr 54m to SKr. 80m, Skandia believes. Non-life premium income is expected to increase by 8 per cent to SKr 5.25bn (\$1.26bn), with SKr 2.5on of this emanating

from international business. This year's premium income for life and health insurance will rise by 18 per cent to SKr 1.4bn,

#### MBB sets deadline for link with VFW

By Roger Boyes in Bonn

WEST GERMANYS leading aerospace concern, Messer-schmitt - Boelkow - Blohm (MBB), yesterday announced that preparations for a pro-posed merger with VFW Fokker would have to be completed by the end of the year if the link-up was to go

Signalling its impatience with the protracted talks on the merger, MBB made clear that a pre-requisite for the deal would be VFW's separa-tion from Fokker, the Dutch half of the company. MBB also urged Bonn to ensure that VFW carried out its muchheralded restructuring plans.
MBB indicated that action

on these points should be taken before December 31 because the uncertainty was tying up its investment pro-gramme for 1980. Talks on the merger, which

would create for the first time a fully unified German aerospace industry, have been an space moustry, nave neen an enduring feature in Germany's economic landscape for several years. VFW-Fokker, which has concentrated on civil aircraft, has had considerable financial troubles. But the success of the airbus, government credits and the shedding, at Bonn's demand, of the unprofitable VFW-614 short-haul jet have helped to bring it back in the blackand have strengthened its negotiating position with the much larger MBR.

Various state governments are also concerned that a merger would mean the clostng of marginal plants and ereate unemployment. To keep a financial say in the merger, Bremen has bought control of a holding company that owns 26.4 per cent of VFW while Bavaria and Hampurg between them have 43 per cent of MBB. This, too, has been an inhibiting factor in the talks.

A further complication is the apparent reluctance of the Dutch Fokker shareholders to sanction the split with VFW
now that the performance of
VFW is improving.
MBB is now clearly indicating to Bonn that it should put

pressure on VFW-Fokker, both to ensure that a split goes ahead and to make certain that the financial restructuring is carried out satisfac-

## Margins slim at **Beatrice Foods**

BY OUR FINANCIAL STAFF

ings at Beatrice Foods were indi- year. cated yesterday in the report on second quarter trading by the major food processor, which also operates in the area of chemical products.

For the first half, earnings were \$1.43 a share, compared with \$1.35 for the same period last year. For the full year, earnings of \$2.90 have been forecast against \$2.60 pre-

Net earnings for the first-half have increased from \$132m to \$147.3m, on sales of \$4.08bn

SIGNS of a slowdown in earn-compared with \$3.56bn last

Beatrice pushed earnings ahead from \$68.3m, or 67 cents a share. to \$73.1m, or 73 cents a share-Sales, at \$2.08bn, compared with

In the opening quarter, sales advanced by 15 per cent, re-flecting in part the acquisition of Tropicana Products. But profit margins showed signs of pressure and pre-tax income rose by only 9.9 per cent. Sharply higher preferred dividend payments left earnings up only 6 per cent, at 70 cents a

#### 25m shares traded in two hours on Wall Street

VOLUME on the New York Stock Exchange surged again in the first two hours of trading yesterday, after the spectacular gain of more than 17 points in the Dow Jones Industrial Average on Thursday.

More than 15m shares changed hands in the first hour and 10,5m in the second, com-pared with nearly 9m and 7.2m in the same periods the day

Market analysts gave two reasons for the surge. One was the response to the huge rise on Thursday afternoon, which occurred only in the final hour

#### FTC-Exxon case expected WASHINGTON - The Federal

Trade Commission and Exxon Corporation were expected to submit yesterday their proposed findings on the FTC's request for an injunction blocking or restricting Exxon's takeover of Reliance Electric.

However, U.S. District Court Judge John H. Pratt is not ex-

pected to rule immediately on the injunction request. Barring an out of court settle-ment, Judge Pratt's opinion could be given next week, although he might well require

more time.

The findings submitted by both sides will not be available. for public inspection, as Judge Pratt has ordered that they should be kept secret.

day. The second related specifically to reports of an oil find off the East Canadian coast. Dealers said that Thursday's surge appeared to have been triggered by reports of a major oil discovery off Newfoundland. Stocks of companies with an interest in the well, mainly Mobil and Standard Oil of California, shot shead, and drew many other oil majors along

But early yesterday, results of tests at the well were published, and analysts described them as "disappointing." This triggered off equally large sellof trading, and sharpened expectations at the opening yester of Thursday's gains.

The Congressman from Chrysler's home state said after their meeting that Mr. Miller detailed," including figures on a month-by-month cash flow, and who might lend money to Chrysler.
Mr. Miller indicated last week when Chrysler came up with its \$1.2bn request that more in-formation would be needed.

However, the Treasury Secretary is also trying to persuade Chrysler to seek other forms of assistance, including aid from local and state governments. His meeting with Michigan Congressmen could have been organised to that end. Mr. Miller himself yesterday des-cribed his meeting as one "to compare notes" with the Con-Meanwhile, Mr. Lee Iacocca,

Chrysler's new chairman, yes-terday appealed to the public for understanding on Chrysler's problems. In full-page advertisements in the leading news-papers, he said Chrysler was not "looking for a bail-out," but wanted "to compete in a free market on an equal basis."



#### PRECIOUS METALS OIL Our views may be of interest.

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#### AMERICAN MARKETS

NEW YORK, Sept. 21.

THE LONG-AWAITED reaction in gold and silver was of very short duration. After trading limit down or sharply lower, both silver and gold recovered for year limit. lower, both sliver and gold recovered for hear limit gains. Copper followed previous metals on speculative buying. Grains and asysbeans closed mixed on short-povering following limit advances in allear and news of leasel commando reids into Labanon. The bearting the commandor reids into Labanon. mando reide into Labanon. The bearish pig crop report resulted in limit declines in hogs and belies and sharply lower prices of cattle. Cotton edvanced moderately on trade buying following floor rumours that the U.S. sotton production was overestimated. Sugar possed good gains on trade and Commission House buying. Cocos lutters stoded further on producer selling. Coffee was up moderately on Commission House buying, Heinold reported.

Copper—Sept. 90.15 (87.15), Oct. So.55, Jan. 90.50, March 90.90, May 91.40, July 81.50, Sept. 91.85, Dec. 81.65, Jan. 91.70, Merch 91.80, Mey 91.80, July 82.00.

\*\*Gold—Sept. 375.30 (372.00), Oct. 90.60.

\*\*Gold—Sept. 375.30 (372.00), Oct.

\$1.70, Merch \$1.80, May \$1.90, July \$2.00.

\*Gold—Sept. 376.30 (372.00), Oct. 376.00 (373.00), Nov. 380.00, Dec. 383.50.385.00, Feb. 391.00.393.00, April 400.00-401.00, Jume 408.50, Aug. 412.90, Oct. 419.70, Dec. 427.00, Feb. 432.70, April 438.80, Juns 445.10.

\*Pistinum—Sept. — (470.00), Oct. 493.60 (473.60), Nov. — Jan. 492.10, April 497.40, July 500.80, Oct. 505.70, Jan. 509.70, Sales, 3,736.

\*Potatoes (round whites)—Nov. 63.0, (62.5), March 73.0 (73.0), April 22.5, May 99.5, \*\*Silver—Sept. 1570.0-1575.0 (1530.0), Oct. 1574.0 (1534.0), Nov. 1591.0 Dec. 1610.0, Jan. 1616.5, March 1629.0, May 1637.0, July 1845.0, Sept. 1653.0, Dec. 1653.0, Jan. 1667.5, March 1675.0, May 1682.5, July 1690.0 (1685.00), Tin—725.00-730.00 asked (716.00-740.00).

CHICAGO, Sept. 21.
Lard—Chicago loces 25.75 (25.50).
New York prime steam 27.25 (27.00).
Live Cattle—Oct. 68.55-68.65 (69.22-68.60), Dec. 70.35-70.25 (71.25-70.30).

INDICES

89.00, Gct. 68.90, Dec. 70.20, Selea, 20.297, Live Hogs—Oct. 37.37 (38.47-37.97), Dec. 38.72 (40.22-38.72), Feb. 41.17, April 40.22, June 44.67, July 44.58, Aug. 43.58, Oct. 42.32, Dec. 41.58, Aug. 43.58, Oct. 42.32, Dec. 41.58, Selea, 62. \$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac{1}{2}\$\frac WINNIPEG, Sept. 27, §Barley—Oct. 110.50 (111.00 asked), Dec. 110.90 (111.30 asked), March 111.30, May 111.30, July 111.20. §Wheat—SCWRS 13.5 per cent protein content cil St. Lewrence 233.49 (233.24). All cants per pound ex-warehouse unless otherwise stated. \*S per troy ounce. \*I Cents per troy ounce. †Cents per 56-lb bushel. †Cents per 60-lb bushel. †S per short ton (2,000 lbs). § \$Can. per metric tan. §§ \$ per 1,000 sq isst. †Cents per dozen.

#### FINANCIAL TIMES Sep. 20|Sept. 19|Minth ago Year ago

294.54 292.73 285.68 255.92 deta: July 1, 1962-100)

Sept.20,Sept. 18 M'nth ago Year ago

1158.6 1148.0 1088.6 946.4

developed on the re-opening which caused further losses of some £1 but the lows were short lived. There then followed a rapid advance by the New York market, all the losses were recovered by the close in hectic trading conditions, reported C. Czarnikow.

Oct. ..... 121.58 22.00 121.50 21.75 121.68 12.75

**WOOL FUTURES** NEW ZEALAND CROSEREDS—Close n order buyer, seller only). Oct. 0.0, 185.0: Dec./March/May/July/

Oct./Dsc./March all 190.0, 200.0.
LONDON GREASY—Close (in order buyer, sefler, business, sales). Oct. 218.0, 239.0, 227.0, 1; Dec. 218.0, 238.0, nil, nil; March/Mey/July/Oct/Dec./March all 228.0, 238.0, nil, nil sales 1.

SYDNEY GREASY WOOL—Close (in order buyer, setler, business, sales). Micron contract: Oct. 421.5, 422.0, 421.0, 421.6, 461.0, 462.0, 449.0, 446.0, 449.0, 445.5, 451.0, 446.0, 489.0, 445.5, 74; Oct. 450.0, 453.0, 453.0, 450.0, 450.0, 450.0, 450.0, 450.0, 450.0, 450.0, 450.0, 450.0, 450.0, 7.

LUTION

LIVERPOOL—Spot and shipment sales amounted to 30 tonnes, bruging the total for the week to 400 tonness campared with 1,170 tonnes in the previous week. Only occasional orders were placed, buyers again being reluctant to operate at all freely. Small support came in African and Russlan growths.

\*\*GRIMSBY FISH—Supply poor, demand good. Pricas at ship's side (unprocessed) per stone: Shelf cod (s.40-E7.0. codlings 23.30-E4.00. Medium hadderk 23.80-E4.80. small 12.80-13.80. Large plaice 25.40-E5.70. best small 14.40-E3.40: Skinned doglish (large) 29.50. (medium) 18.50. Largen solate 27.50. Rockfish £2.80-13.10. Reds £2.70-£2.90. Seiths £2.70-£2.90.

MEAT/VEGETABLES

slightly less violent, fluctuations on the London Metal Exchange decline. Trading in London has silver futures market. Last now been sharply reduced,

**WEEKLY PRICE CHANGES** 

	prices per tonne unless stated	on week	Ago	High	Low
METALS					
Nummuum	2710:50 31580:1600	+7.5	£710 \$1070:90		£710 \$1,210
Antimony	x3025/3075	_25	\$2,450,500 £727,25 £745,75	83,300	82,712.5 £769
Copper Cash Wire Bars	T320		£727,25	21,062.5	£769
3 months Do. Do	1919.5	+ 18.75	£745,75	£1,075.75	£783.75
Cash Cathodes	£894.5 \$897.76	+25 +19,25	2735 75	£1,064 £1,068	£767,25
Gold per oz	5569,5	+ 04.626	! S214.875	\$385.50	\$216,625
Lead cost 6		.+32	£567,875 £368,625	£701.5	£456.75
S months &	£551.6	+27	1.360.020	23,825.4	2,320,69
Free Market G.I.f. Ib.	£2,959 250/270c	-10	8178/93	340c	156c
Platnum per oz	T-101-A	i + 8.5	£130	£161.0 £220.5	£152 £165.65
Free Market per oz.		+25.6	,		
Quickeliver (751bs.)	8305 420	+7.6	\$122/27 386.35p	8355 860.50p	\$150 269.40
Silver per oz		+54.7	293.85p	877.000	/ 303.7b
Tin cash,		+275	£7,095	17.957.5	£6,320
3 months.	£7,090	· 中 y 10.0		£7,317,5 \$145,56	
Wolfram (22.04 lb)	6140.78 8143;148	≥ Q.75	5141.06 5140/45	\$144/149	
Wolfram (22.04 lb)	£337.5	17.5	£322	£408.5	£275.5
Zinc cash	£346.75	+21	£332,876	\$423.5	£286.25 \$720
Producers	6780		\$685	<b>38</b> 45	9120
GRAINS		•			<u> </u>
Home Futures	€92.10	-1 10	£79.60	£96,65	8,582
Marte			9161	£113	£105.5
French No. 3 Yellow (Americ	2110.50	+0.5	i &101	1 2110	, 2200.0
WHEAT		į	· ·		292,0
tree days a Paralam		· .~ ·	. £90.75 £82	£99∙0  £105_00p	
Am, Hard Winter	£103.409	1 1	289.5	₹107.5	£45.5
Eng. Milling mew crop!	23010				DE DED
Cloure	25,770 w	-	£3,975 82,725 \$1,750	23,976	\$2,650 \$2,600
Pepper, white,	52,800W	-25 25	) 82,723	\$2,850 \$1,850	\$1 660
black	\$1,950w		91,,00	1 -	
OILS "	5920w	-85	8770	31,175	8905
Coconut (Philippines)			5748		£385
Lingood, Crude	£456	+5	£332	2441 5720	3610
· Paim Malayen	\$645z	+2.5	\$892.5 -	9120	
EE03	3605z	20	5620	\$745	860D
Copra (Philippines)	350.00		<b>\$269</b>	\$550.450	\$283,25
Soyabeans (U.S.)		í .	i	ı	1
Cocos Shipment	£1,559	-73	C2,021	£2,041	21,455.2
Fite 2nd pen	PLACE	73.5	£1,981,25 £2,508,6	PS1,990.0	ict 208.5
Colleg Futures Nov	P1,911,5	+10.5	74.10a	78.85c.	£1,350,5 £1,298.5 72.5¢
Comes Index	· 77.796	+0.5	£645	£740	£700
Des Carobie	1228w	-2	£499		550
Jute LJ ABW C grade	61.75p	+0.75	50,00p	67,750p	£178
JACO Parri	TEGAM	1 ~	£178	8850/75	\$515
Sund No. 6 1	£825 £114.00	<del>_</del> _	202	£120,0	£92.5
Uliday (Raw)	4.114.00	<sub>+</sub> 5	£168	£201	£167
Tenioca No. 1. Ten (quality) kilo	1400	+ 10	170p 85p	138p 89p	finn
Wookope 64s Warp	62p	- 6	2730 kilo	291p kilo	262p kilo
Wooltone 64s Warp	275p kilo				

\*Nominal. † Unquoted. (9) Madagescare (w) Sept.Oct. (y) Oct. (x).Oct./



reflecting a general reluctance to buy or sell. The trend is set in the U.S. market, but London dealers are predicting severe setback some time in

the near future.

Free market platinum finally responded to the rises in gold and silver, climbing to an all-time peak of £220.5 an ounce yesterday, £23.5 up on the week. There was considerable nervousness in the base metal mar-

kets. Copper in particular was restrained by fears that if and when the silver bubble bursts. margin ealls in New York will force dealers there to liquidate copper holdings. Nevertheless, the market was underpinned by a small fail in warehouse stocks, when a small

rise had been forecast, and a further decline is predicted. Copper cash wirebars yesterday closed £20 higher on the week at £923 a tonne. Currency uncertainties, and a shortage of supplies available

to the market, boosted tin. The cash price jumped by £275 on the week to £7,192.5 a tonne, increasing its premium over the three months quotation to just Cash lead rose strongly, by £37 to £551.5 a tonne, on

reports of sustained buying demand and forecasts of a sizeable fall in warehouse stocks. There was some confusion latterly as to whether stocks will actually decline, but the cash price is now level with the three months quotation after being £10 lower at the beginning of the week.

Cocoa prices moved sharply lower on the London futures market this week with the December position finishing £73.5 down at £1,468 a tonne. Values moved higher on Monday, but this attracted some

producer selling and the result-

ing decline was further encouraged by unofficial reports

of improved West African crop prospects. The coffee market also moved lower during the week but following a £34.5 rally yesterday November delivery coffee futures ended £10.5 up at £1,911.5 a tonne.

World raw sugar prices fell back in a reaction against the

recent upsurge with the London

daily raws price ending £3 lower

### BASE METALS

exchange rates and the volatifity of gold and aliver. After opening enund 2015 forward metal momentarity saved to 2005 before moving ahead to 2019 following pricing operations. Demand for bean sustened widehed the backwardstion to around £4. Profit-taking than depressed the price to 2012 but it refined strongly to 2023, as Contex gained ground, before closing the late kerb at 2020. Tomover 10,275 tonnee. COPPER Official - Unofficial -

. 2	4 8	A	4
929.3	1+1	922-4	+5
ths. 918-9	+1	919-90	+2
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three manths 17.125, 30, 40, 30, 25, 20.

LEAD—Easter in quiet trading. After opening sround 1953 on the pre-market forward metal dipped to 1945 following light profit-taking. However, the market staged a recovery in the afternoon when the price moved up to close the late kerb at 1952.5 nwing to tresh buying and forecasts of a fell in stocks. Turnover 4,950 tonnes.

Cash 546-7 -18.5 B1-2 4
5 months 547-8 -10 551-2 -4
5 months 547-8 -10 551-2 -4
U.S. Spot. -7 -18.5 -58

Morning: Cash 5547, three months 5551, 50, 49, 48, 47, Kerb: Three menths 5548, 47, 48, 45, 48, Afternoon. Cash 5551, three months 5546, 47, 48, 48, 50, 51, 50, 51, 50, 51, 52, 53.

Zing. Held streety all day wath for-32, 53.

ZINC—Held steady all day with forward metal finally quoted at £345 on the late kerb. Stocks are expected to show a modest increase over the past week. Turnover 2,050 tonnes.

Cash 585-5 -8.5 337-8 +8 5 menths 342-3 -8 346.5-7+5.25 Print w'st - 455-7

ward metal trading in the mid-thirdse all day prior to a close on the late kerb of £734.5. Tumpver 1,200 conness.

Morning: Three months £734, 35.

Kerb: Three months £734, 35. Three months £735.
NICKEL—Barely changed. Forward metal traded in a £15 range before closing at £2,600 on the late kerb.
Turnover 348 tonnes.

Morning: Cash £2,670, three months £2,665, 70. Alternoon: Three months £2,670, Kerb: Three months £2,680. \*Conts per pound. ± SM per pioul. † On previous unofficial close,

Silver was fired 110.4p en ounts lewer for spot delivery in the London buillion market yesterday at 851.0c. U.S. cant equivalents of the fating levels werd: Spot 1,403.9c, down 246.1c; three-month 1,435.0c, down 251.2c; alk-morth 1,466.9c, down 261.2c; and 12-month 1,521.4c, down 270.9c. The metal opened at 704-750p (1,525-1,625c) and closed at 847-893p (1,400-1,500c).

Spot ...... 551.00p -118, 678.5p -88.0 I meaths 667.80p -118, 696.5p -100, 6 mpains 680.30p -118, 14months 716.30p -121,

LARE—Turnever 132 (155) lots of 10,000 czs. Morming: Three months 715, 10, 700, 680, 77, 75, 73, 72, 70, 71. Kerb: Three months 678, 80, 76. Afternoon: Three months 690, 700, 690, 94, 95, 96. Kerb: Three months 690, 90, 88. COCOA

Trading during the morning was hisatent in thin conditions with Stering quiet within a narrow range. However, after lunch renewed selling brought the market under pressure and velues closed at the lows of the week. There was light interest for physicals from the continent during the morning but origins were generally withdrawn, reported Gill and Duffus. Yesterd'y's + or Business Close Done

Sales 2.617 (7.785) lots of 10 tonnes. International Cocoe Organisation (U.S. cents per pound): Daily price Sept. 20 143.33 (147.73); indicator price Sept. 21; 15-day average 145.87 (146.85); 22-day average 145.18 (145.27).

COFFEE

Robustas opened (10-120 higher but early commission house buying was always well metched by trade scale up selling restricting any sharp uward movement, reported Drexel Burnhem Lambert. The attention was very disappointing as prices remained fixed in a tight range and only booksquering operations alsed of the weakend together with some late trade buying boosted activity slightly.

September 1871-1874 + 22.5 1871-1856
November, 1911-1812 + 34.5 1912-1885
January 1922-1925 + 33.5 1928-1900
March 1878-1879-1854
May 1852-1865 + 13.5 1853-1855
July 1840-1850 + 13.0 —

Sales: 4,190 (3,554) tots of 5 tonnes. ICS Indicator prices for September 20 (cents per posed): Other Mild Arabicas 209,00 (206.50). Robustas ICA 1976 189.50 (same). ICA 1968 189,75 (sama. Unwashed Arabicas 210,00 (same). Comp. daily ICA 1968 206.52 (204.75).

Sept. 99.50 -0.80 89.58 Nov. 95.20 -0.40 92.10 Jan. 99.20 -0.50 95.15 Mar. 102.55 -0.35 99.45 May. 108.80 -0.40 102.50 -0.55 -0.40 -0.40 -0.60 -0.95

May 1108.80 — 0.49 108.50 — 0.58

Business done—Wheat: Sept. 83.40.
82.50, Nov. 85.70-85.00, Jan. 93.80.
93.20, March 102.90-102.30, May 108.15105.85, Sales 185 lots of 100 tonnes.
Barley: Sept. 80.10-89.40, Nov. 82.6582.00, Jan. 98.60-85.90, Merch 29.6592.75, May 102.40-102.35, Sales 312
lots of 100 tonnes.
IMPORTED—Wheelt CWRS No 1
13'- per cent angusted. U.S. Oark
Northern Spring No 2 14 per cent Sept.
102.15, Oct. 102.40, Nov. 103.40, transhipment east Coast. U.S. Hard Winner
13'-1 per cent Oct. 103.40, Nov. 105.15,
transhipment east coast. EEC unquoted.
Maize: U.S./French Oct./Dec. 110.50,
transhipment east coast. EEC unquoted.
Maize: U.S./French Oct./Dec. 110.50,
transhipment east coast. EEC unquoted.
Maize: U.S./French Oct./Dec. 110.50,
transhipment east coast. S. African
White unquoted. S. African Yellow
Spt./Oct. 82.50 hominal. Barley:
English Feed fob Oct. 82.50, Oct./Dec.
95, Jan./March 100. Sorghum: U.S./
Argentins unquoted. Oats: Scandinavian
lead unquoted.
HGCa — Locational ex-ferm epot/
prices. Other milling wheat: Eastern
95.40, E. Midlands 93.30, Scatland
96.90, Feed barley: Eastern 89.80, E.
Midlands 87.70, N. East 88.30, Scotland
86.40, The UK Monetary Coefficient for
the week beginning Monday, September 24, 18 expected to be 1.065.

The London physical market opened steader, with fair interest throughout the day, closing quiet. Lawle and Peat reported a Malaysian godown price of 282 (278) cents a kg (buyer, Otthber) reported of 282 October

Sales: 280 (311) at 15 tonnes, 7 (5) at 5 tonnes.
Physical closing prices (buyer) ware: Spot 61.75p (61.25p): Oct. 84.50p (64.25p); Nov. 65.75p (65.25p).

SOYABEAN MEAL

The market opened with losses of Ei on lack of follow through of recent firmness, reported T. G. Riddick. Prices influenced by continuing quiet cash markets and bearish fundamental trade remained quiet and prices drifted.

Sales: 59 (87) lots of 100 tonnes. Yest'rd'y for Business Glose — Done 

SUGAR

LONDON DAILY PRICE (rew sugar): £114.00 (£117.00) a tonno cif for Sept. Oct., Nov. shipments. White sugar daily price was £127.00 (£128.00). Scattered sell-st-best orders pro-

DOW JONES Dow Sept. Sept. Month Year Jones 20 18 ago ago Spot ... 412.85 407.13 401.73 378.77 Ftur's 415.54 413.32,416.64 376.57 (Average 1924-25-26=100)

Sept.21|Sept.20|M'nth ago|Year ago 1617.5 1620.2 1679.6 1476.9 (Base: September 18, 1931 -- 100)

MEAT COMMISSION—Average far-stock prices at representative markets on Sept. 21. GB—Cattle 74.89p per kg.l.w. (-0.62).

7 Freatury Stk. (Reg.) 26% reasury Stk. 24% easury Stk. 1982 87% % 15 % 1316 Freatury Stk. 1977-80 (Reg.) 9440

FREE OF STAMP DUTY Spc Stk. 1977-82 84 (17/8)

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PUBLIC BOARDS (14)

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FOREIGN CORPS. (--)

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BREWERIES (132)

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COMMERCIAL (2,221)

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Aritical Shanks 69, (25p) 136 (19:9)
Aritical Hidgs. (10p) 53 (17:9)
Arrow Chemicals Hidgs. (25p) 73
Ash and Ley (25p) 1550 70
Associated Elscut Manufacturing (20p) 83
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#### SINGAPORE

ELTON (U). Sep. perls. 2.00, 5.15, 8.00.				
LEICESTER SOUARE THEATRE, 930 5252.	Sept. 21	\$	Sept. 21	E
THE CHINA SYNDROME (A). Sep. progs, Dly. 1.15, 4.45. B-15. Late night show Fr. & Sats. 11.45 pm. Scats bible at Ros Office of by 100st for 8.15	Industrials	-	Straits Tres 1975) Ltd	:6.80
prog. MonFri. and all progs. Sat. & Sun. No late show booking.	Boust'ad Co	\$2.04 3.15	Straits Troig	7.15
ODEON LEICESTER SQUARE 1930 61111.	Bovis	0.44	Serhad Tractors	3.02
12.30, 4.00. 7.30. Late Night Show Every Night doors open 11.15 pm. All	Cold St'r'ge	2.45	U. Engin'ers	1.71
Seats bible in advance at Box Office of by post. Except late night show Sun- Mon., Tue., Wed.	Esso Fraser Nave	5.75	Wearnes	8.57
ODEON MARSLE ARCH W2. 723 2011-2.	Haw Par Hume Ind	2.16	Stu.Lintang Duniop Est.	±5.90
MOONRAKER (A). Sep perfs Wiss, doors open 1.00. 4.20. 7.45. Sup. doors open	Incheape  Jacks (Wm.)	1.00	Kempas	
3.00 6.45, Late Night Show Fri. & Set. 17.15 pm. Evening port and weekends habe in advance.	Mulay Brew Malay Comt	5.30	Austral Am. Berjuntai	†5.75 7.80
	Met.BxSing	2.80	Kampar	
PRINCE CHARLES Left, 5q. 437 8181. World Premiere Presentation	Ov's Chin Bk	1.42	Kuchal	-
Sep. Perts. Dly (inc. Sun.) 12.30, 2.45.	Robinsons		Perak	
5.35. 8.35. Late show Nightly 11.15. Seats State. Lit'd Bar.	Rothman	3.40	PetalingTin SupremeCp	1.79
STUDIO 1. Oxford Circus. 437 1300, Lic'd,	Sime Darbyi SraitsSte'm	05.5 22.2	Tengkah Har.	4.30
BAT THE DAER HUNTER (X). 12.45, 4.05, 7.36. Late show Sat. 10.45.		1 Bid.	‡ Selfer.	

Stock Exchange dealings

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E.C. Cure: (10p) 13% (19:8) EMI (50a) 926 87 8 8 91 81; 74m Usec.in. 61 (17/9), 84pcUnsec.in. 81

Fostwar Industry Invest. (25a) 28's (1980). Do
Fostwar Industry Invest. (25a) 58s
Ford (Martia) (10a) 42 (18.9)
Forte Hides, 73wcbs, 713w
Forward Tech, Inds. (25a) 900 87
Foster Bros. (10thine (25a) 185 4), 3 (1835)
Foster Bros. (10thine (25a) 126 (1986)
Foster John) Son (25a) 39 (179)
Foster Gloka) Son (25a) 39 (179)
Foster Gloka) Son (25a) 39 (179)
Foster Hides, (25a) 726
Francis Inds. (25a) 726
Francis Inds. (25a) 726
Francis Inds. (25a) 57b
Francis Inds. (25a) 57b
Francis Kér Hides. (25a) 37b (1989)
French Kér Hides. (25a) 37b (1989)
French Kér Hides. (25a) 37b (1989)
French Kér Hides. (25a) 37b (1989)
Francis Inds. (25a) 36

104spcGrd.Dis. 85% 614 (17/80)

H.A.T. Group 1000 301-1 (18/8)

H.A.T. Group 100-100 301-1 (18/8)

H.A.T. Group 100-100 701-1250 7

Habit Psycloid 259 125 101 1250 7

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Haitted (Lames) (Hidgs.) Si-pcPl. 34

(19/9)

Hamiloone (12/19) 35

Hamson (1250) 35

Harson (250) 137 41: 5

Harson (250) 157 17/9)

Harrison (1 Cl. (150) 70 (18/9)

Harrison (1 Cl. (150) 10 (18/9)

Harrison (1 Cl. (150) 68 (14/9)

Harrison (1 Cl.

Hawkins, Tibson (25e) 54 - (1879)
Hawkins, Leisane (55e) 33 - 86 (1839)
Hawkin (5e) 151; 16
Hawkin (100) 275; 12ach, 265
Henderson, Kenton (20e) 177; 186
Henderson, Kenton (20e) 178
Henderson, Kenton (20e) 186
Henderson, Kenton (20e) 187; 188
Henderson, Kenton (20e) 186
Henderson, Kenton (20e) 188
Hen

ICL 4700 65 8 Grosp (200) 146 (1419) IMI (230) 49 90 6 5, Sucis. 74 (1719) 

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64Fl Farmitoris Group (10p) 1736 % 70 M.K. Electric Hidgs. (25p) 238 8 (10p) M.J. Hidgs (25p) 166 7 M.Y. Derr (10p) 52 (1760, Did. (10p) 40 (14) Au (14) Macorthy's Pharmacologicals (20p) 146 2. New Ord, (20p) 149 7 (10p) McClery L'Alanie Group (20p) 129 (19)

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Marshall (Thomas (Loader) A Nov. General St. 6
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Martinetr laterrational (20p) 175 (26) Martholic (Second (25p) 125 (26) 10
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NSS Newsymbs (10p) 114 (1493)
Nash (1, F.) Secs. (25p) 77 (1889)
Nath (1, F.) Secs. (25p) 77 (1889)
Nath (2, F.) Secs. (25p) 77 (1889)
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95 6
Parker Gro. (25p) 2416 3512 51
Parker Huber Gro. (25p) 2416 3512 51
Parkind Textile (Hodes). A (25p) 71
Parrish (11) (25p) 77 1 (1979)
Paterson (25p) 371 (1979)
Paterson Zochons (10p) 184 (0 (1979)
Paterson Zochons (10p) 184 (1879)
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Scottish Apricultural Inds. 177 (1918)
Scottish Rabilsh European Textiles (200)
\$48
Scottish Heritable Trust (250) \$2 (1918)
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Sharpa Fisher (250) \$3 (1918)

Stoodard (Hidgs.) A Non-vig. (28p) 22 | 14|9| | Stone-Platt Indexts, (25p) 686 58s. Even Ff. A14; (1795) | Storbert Pitt 150 (1995) | Streetars of Goodalmies (10p) 30 (1696) | Strong Father (Hidgs.) (25p) 76 (1996) | Strong Father (Hidgs.) (25p) 76 (1996) | Strong Father (Hidgs.) (25p) 23 (16p9) | Stylo Shoos (25p) 215 | Sommer (F.) (Hidgs.) (10p) 101; (1498) | Sumrier Cothes (20p) 31 | Sunbath Service 6p. (10p) 47 (1499) | Sunbath Service 6p. (10p) 47 (1499) | Sutar Elec. (3p) 28 | Swan Hanter Ge. 81 (19.3) | Svitone (25p) 200 | Syronds Eng. (5p) 91; (14.9) | New (5p) | T-U-V.

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72c; (17;9)
Travis and Arnold (25e) 222 (19;9)
Trider TV (10e) 52t; (19:9)
Trider Tv (10e) 58th; 10.5epch. 38t;
(14:9)
Tige investments 20th 30e 204 4 9 301 Tysick (W. A.) and C. 10 6912. 71asCDs. 68 (17/9) (25p) 901; 89 90. 7 tasCDs. 70 (14.9). 101asCDs. 835; 117.93 (KO int. (25p) 137 (19.9) (KO int. (25p) 102 15; 27; 1 5pcc) (KO int. (25p) 102 15; 27; 1 5 U.S. Rubber Uniterial (250) 23. [Incom Industries (250) 23. [Incom Industries (250) 23. [Incom Industries (250) 25. [Industries (250) 25. [Industrie

arta (sp. (70p) 35125 4() 7 4 1 arwell (5p) 351; dgwood (25p) 79 8 78 ir Ga. (25p) 73 21; liman Eng. (5p) 344 1; (19%) liman Eng. Com. (25a) 50 (18%)

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(1819). 44pcCum.Pt. 373; (1919)
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(16)9)
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301; 119 9)
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Alisatic Assets Tst. (25p) 72 (1919)
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173. 114/90. Writs. 51. Ln. 46/2
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Mirreten Twenty-Eight (1259) 72.
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7. 300
1 Assert Tst. (25p) 74\to 41\to Pf.
(13(1). A SpcPf. 35 (18(9). 4pc.
69\to (14(9)). 4pc.
1 Empire Secs. Gen. Tst. (5p) 13 pb. 69½ (14.9) British Empire Secs. Gen. Tst. (Sp. 13 114/9) British Indust. Gen. Inv. Tst. 6½pcln.

River Plate, Gen. (nvst. Trust Dtd. (2.50)
1.55 1.5
Roboco (Fi. 50) £434 (1985). Sub-deafilat. Prov.) (Fi. 5) p436 (1982).
Rolinco (Ri. 50) £574, Ord. (Nac. Prov.)
(Fi. 5) 3536
Romery Trust (2.50) 854 5 (1982).
4-sect., E31 5 (1982) 2746 6510
Romery Trust (2.50) 251 2746 6510
Romery Trust (2.50) 2740 274
(1883) 3-50cPt. (300) 43 2cPt. 422
(1883) 3-50cPt. (300) 43 (1483)
St. Andrew Trust (2.50) 116
Save. Prosper Cac. (100) £071 (1682)
Scottish American Invest. (500) 50 394
Scottish American Invest. (500) 50 394
(1819) 5-incl., 201 (1623) 205
(1819) 5-incl., 201 (1623)
Scottish European Invest. Trust (250) 430
Scottish Invist. Trust. (250) 376 7
6-cottish European Invest. Trust (250) 477
2 55-cpt 35 (160) 3.65pcf., 416 (1693).
Scottish Mortuste. Trust (250) 1079 7
(1818) Mortuste. Trust (250) 1446 (1693). British Indust. Gen. Inv. Tat. Signtla. 103 (14/5)
British Inv. Tat. (2301 143)-6 3 2½
British Inv. Tat. (2301 143)-6 3 2½
Broadstope inv. Tat. (200) 1420
CLRP Wrris. 221; (13/9)
Calcolonia Tat. (250) 72 ½ (17/9)
Cardinal Inv. Tat. Did. (250) 90;
Carbo Inv. Tat. (250) 670
Carliol Inv. Tat. (250) 670
Charler Trust. Apency (280) 856 40.
bach. 37½ (14/9)
Cliv Commercial Income (230) 27½ (14/9).
Capital 103 (14/9)
Cliv Foreign (250) 65 (14/9)
Cliv International 41:0cDb. 71
Cliv of Oxford (250) 80½ (17/8)
Chylodale (250) 80. B (230) 66 (18/8).
A pp. 35 (18/9)
Continental Industrial (280) 215 14½
Danial Social (180) 74 (19/8)
Danial Capital (180) 74 (19/8)
Danial Capital (180) 74 (19/8)
Danial Capital (180) 74 (19/8)
Dravion Consolidated (250) 1276
S. 35-CP. 39½ (14/9). 71; pc.Ls. 100
(16.0)
Prastan Premier 7: 700ALL 101½ (18/8) (19/9)
Spottle National Trust (25p) 144 (19/9).
Spottle 95 (18/9)
Spottle Narthyrn Invest Trust (25p) 73-b.
d-ipc Pl. 56 (18/9)
Scottlish Ontario Invest. (25p) 63-b. 63-b.
Scottlish Ontario Invest. (25p) 59-b. 600
Soottlish United Investors (25p) 59-b. 600
591;
Scottlish Western Invest. (25p) 38 (19/9).
8 (23p) 54 (14/9). 4-pc/fr. 34-b. (19/9)
Second Alliance Trust (25p) 176-b. 8
(19.9)
Second Gr. Northern Invest. Trust (25p)
571;
September 19 (19/4)
Scottling (25p) 250-b.
Stocker 25p 11/9 (19/9)
Stocker 25p 11/9 (19/9)

ADDOM: 39: (1449). 7 (specia. 100 (16.0) Praiston Premier 7:75:CALta. 101½ (18/9) Praiston Premier 7:75:CALta. 101½ (18/9) Praiston 7:500 20 47 (18/9) Praiston 7:500 20 40 (18/9) Praiston 7:500 20 (18

Authority

(telephone number in

parentheses)

Parnsley (0226 203232)...... 12

Barnsley (0226 203232)..... 121

Burnley (0282 25011) ...... 12}

Grir, Manchester (061 247 3760) 12

Kirklees (0484 22133) ...... 12

Kirklees (0484 22138) ...... 12}

Knowsley (051 548 6555) ...... 11%

Redbridge (01-478 3020) ...... 121

Skinton

Sureex Mutual .....

Wessex

Town and Country ..... \$.50

Knowsley (051 548 6555) ...... 12} 1-year

e las. (25p) 112e 11 rillsh Secs. (25p) 123è (1940) en. Tst. (25p) 184 3¹e (14/9). Spe Pf. 361: (18:9)
U.S. Dáb. Com. (25:4) 900 391, 3.25ac.
Pf. 40 (18:9). 50cUnsecd.La. 91 (18:8)
U.S. Tat. (SUST) 600
Viking Resources (25:0) 118
Wenyst inv. 278 (19:9)
Winterbottom Tst. (25:0) 204 (18:9)
Witan inv. (25:0) 471, 8acOb. 64 (19:9)
Young Companies inv. 990

UNIT TRUSTS (6) I G. Amer. Recovery Inc. 52.7 (14/8) d G. Australisdian Inc. 67.3 (18/8) d G. Conv. Inc. 75.1 (14/8) d G. Conv. Inc. 75.1 (14/8) d G. Dav. Inc. 1319 22 d G. Extra Yield Inc. 86 d G. High Income Inc. 112 (15/9), m. 199.7 (19/8) d G. Magnum Inc. 251.20 d G. Extra G. C. 126.3 (18/8) m. 125.5 (18/8)

MINES Australian (12)

Hampton (5p) 244
North Broken Hill Highs. (ASO.50) 125
Nor Kaleurii (ASO.50) 23 24; (19)9
Parlinga (5p) 23);
Western Mrg. Con. (ASO.50) 1936 4 1 Miscelianeous (90)

Tim Welfram (25p) 48 Mines (10p) 121-9 120 12 \* Consd. (Rep.) (25p) 1430 40 20 Do. (Br.) (25p) 145 1. Sectio. (1831 

Rhodeslan (7) Botswark RST (Pu2) 28 (1949) .
Falcone (25p) 330 (149)
Minerals Resources Con. 4805 (140)
USS 4.53 4.51 (1949)
Rhodesjan Con. (1619) 28 ½
Roan Consd. B (K41 USS 2.35 p1134 24 5
Warkle Collery (509) 350
Zambiz Cosper laws. (803 0.24) 104
(19.5)

South African (111) South African (111)

Alfrican European leves P. (R200) 506

Analo American Crp. 3. Afrika (R0.10)

SU.S.486

Bryourultstore Gold (R0.25) 187

Bracken Mines (R0.90) 5U.S.2456 2.38

Buffelgontein Gold (R1 SU.S.193 (R93)

SU.S.193 (1819)

Consd. Murchison (R0.10) 318

Suls.193 (R0.20) 5U.S.3336

Declorast Gold (R0.20) 5U.S.3336

Durbian Roodepoort Deep (R1) 3U.S.1246

East Decloration Gold (R1) 5U.S.145 787

East Rand Consd. (10p. 18 (17)9)

East Rand Gold Uranium (R0.50) 300

(1919)

East Rand Gold Uranium (R0.50) 300

(1919)

East Rand Gold (R0.20) 1225

East Rand Gold (R0.20) 5U.S.3346

East Rand Fool (R0.20) 5U.S.3346

East Rand Gold (R0.20) 5U.S.3346

East Rand Fool (R0.20) 5U.S.3346

11 (19) Gold Fleids S. Africa (RO.25) SUS.374-6 Gold Fleids Prop. (RO.025) 224-6 32 Farmony Gold (RO.25) 224-6 32 Farmony Gold (RO.50) 487-6 SC26 SUS.573-5 SO7 Hartsbeestontsin Gold (R1) SUS.383-6 17946 SUS.383-6 impala Platinum Widge. (RO.20) 182 (19/8) (1919) obalnasburg Coned. Javest. (R2) 2120 2100 (1919) (Joor Gald (R1) \$U.\$.16%; 877 \$U.\$.17% Gold 1R0.65; XU.S.1.880 965 n Gold (R1) 7200 200 3U.S.14,25:

557 Lordine Gold (R1) SU.S.2.281 120 Lydenburg Flatinum (R0.125) 96 (1919) Marievale Conad. (R0.25) SU.S.2.160 1130 (U.S.2.20 nt Brand (RO.50) 5U.5.22.40; 21% nt Stevn Gold (RO.50) 5100 dines Props. (R1) 702 nteln Ests. Withestersrams, (R2) a Gold (R1) £11%0 11.60 Hidge. (R0.50) \$U.S.14%0 lg: Southwall Midge. (R0.50) SU.S.1430 let | 3 | 16 Stiffinitelle Gold (R0.50) SU.S.8.25 8.20 UC Invests. (R1) 3020 Union Crg. (R0654) SU.S.8.100 4150 Union Crg. (R0654) SU.S.8.100 Vail Red's Exploration (R0.50) SU.S.3830 Vail Red's Exploration (R0.50) SU.S.3830

/4 (Anth-sport Gold (R1) (U.S.66 5.906 )
// (Anth-sport Gold (R1) (U.S.66 5.906 )
// (Anth-sport Gold (R0.50) 376 )
// (Anth-sport Gold (R0.50) 376 )
// (Anth-sport Gold (R1) (U.S.51)
// (Anth-sport Gold (R1) (

West African (2)

Amateumated Tip Mines' Miperia (1984).

1 tim ##
Statch Tin (198) 71; (1989)
Gold Base Metal Mines (123a) 10 (1880)
United Sia Areas (121p) 126 Diamond(11)

Anglo-American Inv. Tst. (R0.50) SUSES

(1819)
Century Oils Grp. (10p) 90
Century Oils Grp. (10p) 90
Charterball (5p) 451-9 12 2 1;
Hunting Pat. Services (25p) 114 13 12
KCA left. (25p) 311
London Scottish. Marine Oil (25p) 2720
65 3 4 6 6 7 7 8 6 2 Oil Prod. Units
(10p) 750 (1879). 14pcl.n. 981:

#### Olitham (061 678 4917) ...... 111 1-year 500 500 2-3 Oldham (061 678 4917) ...... 12 1-year 45 Redbridge (01-478 3020) ...... 112 1-year 200

BUILDING SOCIETY RATES

4:35CT. 30:2 (13/4)
5:39well Buropean Invst. Trast
77 117 9)
5phere (23pt 117t; (17/9)
5phere (23pt 117t; (17/9)
5tockholders Inv. (23pt 91 t; (18/9)
7emple Ear (23pt 103t; (18/9)
Throgmerton Tst. (25pt 88t0

gross pay- Minimum of

interest , able \_\_sum \_bond

-year

1-year

1-year

½-year

-year

i-year

-year

Life

250 / 3-5

6-10

5-7

2.3

5-7

11

250

500

1,000

500

500

1,000

1.000

200

LOCAL AUTHORITY BOND TABLE

Annual Interest

	Deposit	Share	Sub'pa	1	•
	rate	accounts	shares		*Term shares
	170	62	%		%
Abbey National	8.50	8.75	10.00	10.75	5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Aid to Thrift	9.25	9.80	-	_	•
Alliance	8.50	S.75	10.00	10.75	5 yrs., 10.25 4 yrs., 9.75 3 yrs.
'Anglia Hastings and Thanet	8.50	8.75	10.00	10.75	5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Bradford and Bingley	8.50	8.75	10.00	10.75	5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Bridgwater	8.50	8.75	10.25	10.75	5 yrs., 10.25 4 yrs., 9.55 21 yrs.
Bristol and West	3.50	8.75	10.00	_	•
Bristal Economic	8.50	8.75	10.00	9.00	3 months' notice
Britannia	8.50	8.75	10.00		5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Burnley	8.50	8.75	10.00	10.75	5 yrs., 10.25 4 yrs., 9.75 8 yrs.
Cardiff	S.50	9.25	10.25	-	
Catholic	8.20	<b>8.90</b>	9.80		• 9.10-over £5,000
Chelsea	8.50	8.75	10.00	10.75	5 yrs., 9.50 6 mths., 9.25 3 mths.
Cheltenham and Gloucester	8.50	8.75	10.00		5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Cheltenham and Gloucester		<b>29.75</b>	_	_	Premium shares including
					1.00 bonus p.r. (£15,000 only)
Citizens Regency	8.50	9.10	10.30		4 yrs., 10.10 3 yrs., 9.85 2 yrs.
City of London (The)	8.80	9.10	10.10		3-yr. increment share withdrwbl.
Coventry Economic	8.50	8.75	10.00		4 yrs., 9.75 3 yr., 9.25 3 mth. not.
Coveniry Provident	5.50	8.75	10.75		4 yrs., 10.00 3 yrs., 9.50 2 yrs.
Derhyshure	8.50	8.75	10.25		3 months' notice
Ealing and Acton	8.50	9.25	-		2 years, £2,000 minimum
Galeway	8.50	8.75	10.00		5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Greenwich	6.45-	S.35	10.00		5 yrs., 10.35 4 yrs., 9.85 3 yrs.
Guardian	8.50	9.00	_		3 mouths, £1,000 minimum
Halifax	8.50	\$.75	10.00		5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Heart of England	8,50	8.75	10.00	10.75	5 yrs., 9.25 3 months' notice
Hearts of Oak and Enfield	8.50	9.00	10.50		4 yrs., 10.00 3 yrs., 9.75 2 yrs.
Hendon	8.75	9.35			6 months, minimum £2,000
Huddersfield and Bradford	S 50	8.75	10.00		5 yrs., 10.25 4 yrs., 9.75 3 yrs. 3 mouths' notice £250-£10,000
Lambeth	8.50	9.00	10.50		
Leamington Spa	8.60	8.85	11.98		5 yrs., 10.55 4 yrs., 10.15 3 yrs. 5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Leeds Permanent	S.50	8.75	10.00		5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Leicester	S.50	8.75	10.00		5 years, minimum £1,000
Liverpool	8.50	8.75	10.20	10.75	2 years, †9.75 1 year
London Goldhawk	S.50	14	†10.50		4 years, 9.60 2 years
Nelton Mowbray	8.60	S.S5	10.00	10.39	4 years, y.ou 2 years
Marnington	9,00	9.50			
National Country	S.75	9.05	10.05		6 mths., 9.50 3 mths., min. £1,000
Nationwide	S.50	S.75	10.00	10,75	5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Newcastle Permanent	8.50	\$.75	10.05	10.75	4 yrs., 10.05 3 yrs., 9.75 2 yrs.
New Cross	9.25	9.50	_=	_	
Northern Rock	8.50	8.75	10.00		5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Norwich	8.50	8.75	10.25		3 yrs., 9.50 2 yrs., minimum £500
	8,25	9.25	10.85	10.00	6 months, 9.75 3 months
Paddington	8,75	9.50		_	
Peckham Mutual	S.50	8.75	10.00		4 yrs., 9.75 3 yrs., 9.25 3 mths.
Portnian	8.50	8.75	10.00		5 yrs., 10.25 4 yrs., 9.73 3 yrs.
Principality	s.50	9.25	10.50		3 months' notice
Property Owners	5.50 8.50	8,75	10.00	10.75	5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Provincial	S.50	8.75	10.00	10.75	5 yrs., 10.25 4 yrs., 9.75 3 yrs.
Skipton	5.00	0.10	10.75	10.05	3 yrs. 975 2 yrs. 950 1 yr

8,75 Woolwich \*Rates normally variable in line with changes in ordinary share rates. includes 0.25% Centenary Bonus throughout 1979.

9.10

8.75

8.35

9.25

5.50

8.50

All these rates are after basic rate tax liability has been settled on behalf of the investor

10.75

10.00

9.95

10.00

10.05 3 yrs., 9.75 2 yrs., 9.50 1 yr.

10.75 5 yrs., 10.25 4 yrs., 9.75 3 yrs.

10.25 6 mths. not. WDL min. 3 fra.

10.75 5 yrs., 10.25 4 yrs., 9.75 3 yrs.

10.85 5 yrs., 9.85 6 months min. 5500

Premier Coms, Olifolds (50) 3 31; 41 Ranger Off (Canada) 1510 Royal Dusch Pet. (8r.) 34.60. 13 iltramar (250) 320 1, 7pcPhi. 164 Voeks, Pet. 235

PROPERTY (106) London Pron. (10a) 986 1 London Pron. New (25p) 177 Alliasti Loadon Prop. New (250 17 (143) Amaigament Estates 15p) 18 (1730) Anaigament Estates 15p) 18 (1730) Argyle Sec. (5p) 26 (17.3) Argyle Sec. (25p) 26 (17.3) Argyle Sec. (25p) 26 (179) Santoton Hidgs. Supclas (37 (179) Santoton Hidgs. Supclas (32 (179) Santoton Hidgs. Supclas (32 (189) 194 3 (189) Santoton Prop. (25p) 154 3 (189) Bradford Prop. (25p) 160 (18.9). 19426C M. 1008 Britists Land (25p) 711; 24; 44; 12pcl.s. 248

British Estate (25p) 132 (198)

British Estate (25p) 132 (198)

Capital Counties (25p) 1310 120 220

1001 15 Stapets 7780 (188)

Counties (25p) 25 (188)

Chestatete Resident (25p) 27 (189)

Chestatete Resident (25p) 27 (179)

City Offices (25p) 26 (149)

Common (25p) 26 (149)

Country Sec. (10p) 39

Country and New Town (10p) 41ag 40

391

391

Country Natl New Town (10p) 41ag 40

Country District (10p) 200 (1729)

ACREE 6868. 129
Albance Oil Ders. 21
Akhina Musi. 790
Atherina Antimony 301-0 10
Abstralian Cons. Mins. 110
Bridge 61
Bri The Cults (25p) 17<sup>1</sup>2 17 12:18½ 18 19 (119) (119) (119) Geast Portland (50od 218 14 16 (1939). New (500 218 (1919) Green (4.1 Prop. (100) 49 (17:9) Green (4.1 Prop. (100) 49 (17:9) Green (4.1 Prop. (100) 208 (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (100) (

11 Provincial Stop Centres (Hidgs.)
12 Provincial Stop Centres (Hidgs.)
12 2726
13 Centry Frenchil Lesschold (Cb. 641)
13 Stop Trest (25p) 92 (1719)
14 Stop Trest (25p) 92 (1719)
15 B1 (1919). Spcin, 125. Spcin.

RUBBER (26) atundent (36)
qio-indonesiza (25p) 115 (189)
low Hidga (10p) 25
adin Rubber Esta. (3p) 92 (189)
leheld (Kings) Rubber Esta. (40p) 321
sind. Flantations (10p) 45tap 6
lap Flantations (50p), 42tap 6
ad Central Invest. (1dgs. (10p) 81,
brie 550p
riades Maiaysian Esta. (10p) 1410 20
73 1

UK RAILWAYS (-) Conadian Pacific (SCS) £17's (18/9). 4pc Db. 31 2 1% (19 9) Dotario SocDe, 50 (19/9)

FOREIGN RAILWAYS (3) Namangan Rhwy, 4-nc8ds, £140

Ocean Transport Tracing
2 22
Perinsular Oriental Season Navigation Co.
201. Sil. 103:30 12 2 35 7 22
Reardon Smith Line (Soo) 97 (1886). A
Non-Man (Watson) (280) 81
Soig Line 1420

TEA (1) Investments 112 (189) Plantations Investments (10p) 22

Bristol Channel Ship Repairers (10th 44th Marchester Ship Canal 285 Merrey Docks and Harbow Co. Comb. Units 17. 5-hocDeb. 781; (1848), Fasc Deb. 1996-99 40 (17.9) Millions Docks 193 WATERWORKS (8)

Mid Southern Wir. 2.45pc (may, 231; (143))
Mid Southern Wir. 2.45pc (may, 231; (143))
Mivecastic Gateshaat Wir. 4.025pc (fmly, 5lect) Pl. 77
Portsmouth Wir. 3.5pc (fmly, 5pc) 33
(189). 2.1pc (fmly, 3pc) Pl. 741, 3.5pc (fmly, 5lept) Pl. 742, 3.5pc (fmly, 5lept)

SEPTEMBER 20 The Copper 1420 1
Red Lake Mines USS 240
Inds. (Monier) 92
Bit. 535-);
Resources 1450 650 20

SEPTEMBER 19 la Cons. Inds. US\$ 2,280 Pets. 470

Beach Pets. 470
Bougaliwella 140
Bougaliwella 151
Brambate led 415
Brambat

Bow Valley \$17h
Brambles 1nts. 111
Brambles 1nts. 111
Brambles 1nts. 111
Cent. P. Miss. 850
Consinc Rio Tints 2254. New 139;
Dome Pett. \$211
Dome Pett. \$211
Dome Pett. \$211
Dome Pett. \$211
Dome Cent. 856
62 inds. USS 5.856
Endeavour Resources 184
Lixton Con. USS 581;
Gold Misses Kalboorite 121
Guitstream Resources 183 2.301:00 2.3120
1.75; 2.751; 2.85: 2.85:2 3139
1.ardine Mathena 7-brockey 563
Lardine Mathena 12
Odstante Oli 110
Odf of Australia 17
Did of Australia 18
Did of Austr

County and New Town (100) 4140 40

201 201 (100) 200 (17:9)

Dackan Higgs, (25:0) 1430

(100) 231; (19:0) 231; (19:0)

(101) 231; (19:0) 231; (19:0)

Corrisoton levest, (100) 75 (13:3)

English Prop. 12pcla. 959; 714:91

Estates Gez. levest, (200) 32 (19:3)

Estates Prop. (25:0) 150 (10:0)

Frant of Leeds (25:0) 150 (10:0)

Frant New Northern 72 5 (18:0)

Fre Calls (25:0) 1712 17 b: 180 18 19

(18:0)

(12)2-Land Investors (25p) 50½ (19)9) Land Securities Invest. Trust (50p) 300a 2980 7 8 302 296. 6cbb. 1988-93 594 (1989). 7tactbb. 64½ (17/9). 594 (17/9). 50ct. 124½ (18)9. 594 (18) 190. 10ct. 124½ (18)9. Law Land (20p) 70. 7ept. 140 46

Sacta. B1 (1979). Spcta. 125. Superia. 777;

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Stock Conversion Invest. Trust (28p) 3720 86. Stock Conversion Invest. Trust (28p) 3720 86. Stock Carlot (199) Soulay (8.) Invest. Trust (28p) 472 (1819) Town and City (100) 22 14 24. Warrants 12 (1719). 14pcls. 110 (1879) United Kingdom (25p) 28 (1819) Warner Hides. (25p) 217+ 18. 10 kpcPf. 10112. 61pcls. 53h (1419) Web 1013 (20) 19140 20 1914 Web 10140 (20) 19140 20 19140 Web 10140 (20) 19140 Web 10140 (20) 19140 Web 10140 (20) 19140 We

January Company Compan

SHIPPING (38) Brit Commonwealth Shinolog Co. Ord. (200) 3351: 5 5 (19-9) Caledocta Investments (250) 290 (1993) Cammon Bruthers (300) 214 (1879) Fisher Lament Society 217 15 (1879) Furners. Withy 25:50 35 217 15 (1879) Furners. Withy 25:50 36 400. V. Ord. 380 Hunting Glosen 2830 Hunting Glosen 2830 Isla of Mars Steem Packer 140 (14.9) Isla of Mars Steem Packer 140 (14.9) 36 London Society (250) 36 400 Mars Steem Packer 140 (14.9) 36 400 hisping (25e) 2001; (199), A Non-ti. (25e) 198 (1979) Transport Trading (25e), 236 3

TRLEGRAPHS (2) Greet Northern Telegraph Co.'s Holding 120, Do. (Kr.90) 230 TRAMWAYS (-) Netwine Trams (50) 16 Deb. 47 (18.9) Holdings (R1) 94 (14.9) CANALS (3)

Weterworks 3.5oc (fmly. Sec) Mass. 3.85ec (fmly. 51-pc) Pf. 78 (18 9). isc (fmly. 53-pc) Pf. 661- (17-9) Valley Water A 7pc (feely. 10pc)

RULE 163 (1) (e) Bargains marked in securities which are quoted or listed on an Overseas Stock Exchange.

DM 187.0 DM 187.0 DM 187.0 DM 187.0 DM 187.0 DM 187.0 DM 187.0

SEPTEMBER 18

Hong Kong Land 96
Intral Bangarte 140
Jardine Matheson 113
Malaysian Plants, 578
Offsbore Oil 55 pd. 11
Oil Cop. Australia 16:20
Other Explor. 416
Pac. Cooper 105
Pac. Cooper 105
Pac. Hong Fac. A 82
Uniter Pac. A 82
Woodbide Pets. 730 2 US\$ 1.45

RULE 163 (2) (a) Applications granted for specific bargains in securities not listed on any Stock Exchange. SEPTEMBER 20 • Price expressed in Currency of Republic of Ireland

Adnaus 8 690 Ann St. Brewery 190 Applied Computer Techniques (Hidgs.) 21g Admans 8 590
Ann St. Brewery 190
Applied Computer Techniques (Hidgs.)
5
Aran Escrey 150 48
Ascd. Tea Ess. Ceylon (8p) 261-28
Ascd. Tea Ess. Ceylon (8p) 261-28
Ascd. Tea Ess. Ceylon (20p) 30
British Cargo Aurines 100 97
Cambridge Instrument (10p) 11/2
Cambridge Instrument (10p) 31-3
Carticon Real Ests (8p) 27/2
Cellic Besin Oil Expira. 40
Citic Macco Scin, and Props. 19
Citic Macco Scin, and Sc

Decon Cen. \$270 31
Genoa Gil 21
Guinteream Resources 118 22
Harborna Energy 1150
Horfs Konty Land 96
Jardine Mattheson 119
Lognesch Metal 14
Longrach Oll 14
Longrach Oll 14
Metal Espira. 28
Jim Holes. 225
Parcontinental 58
Pac Mattheson 198
Pac A 82:06
Parcontinental 58
Pac Mattheson New 194
Swire Pros. 41: 3 Zh
Tasninds. 380
Timor Oll 640
Voltaraben 455
Wheeteck Marden A 33:0
Woodside Peb. 740 31:0 5 4 7 Aren Energy 158 5 4 2 66° 3
Arsenal FC £150
Assed. Tea Ests. Ceylon (45) 28
Assed. Tea Ests. Ceylon (45) 28
Assed. Tea Ests. Ceylon (25) 29
Baker (John) (Insulation Pid. 196
Borell Tea Hidgs, 186
British Cargo Airlines 100
Cambridge Instrument (100) 3
Carthon Real Ests. (89) 25
Channel Hotels and Props, 23 2
Channel Hotels and Props, 23 2
Edinburgh Secs. 85
Forestry Pulp and Paper 19
GRA Prop. Tsl. 15
Irish Preps 300
Javelin Egylty 13: 139 7
Le Riches Stores 225
Meddack 7/19pLn. £62
Merrydrown Wins 122 28 21 SEPTEMBER 14

SEPTEMBER 18 Ann Street Brewery 375
Applied Computer Techniques (Hidgs.) 215
As Energy 164 60 52 7 65\* 52
Ared Tea Ests. Ceylon 1831 29 8 7½ 6½
Ascd. Tea Ests. Ceylon 1831 29 8 7½ 6½
Ascd. Tea Ests. Ceylon (20p) 31 30
Booth (Charles) 24
British Cargo Artines 98
Cambridge Instrument (1p) 1½
Carlton Real Ests. (10p) 26½
Channel Hotels and Praps. 22 20
Clairmate 25½
Clyde Petroleism 238 7
Eduburgh Secs. 86
Eschem Hidgs. 100
Glibbs Mew 171
Glibon (William) and Son 4½pcFt. 15
GRA Prop. 75½, 15½, 15
GRA Prop. 75½, 15½, 15
GRA Prop. Test, 25
GRA Prop. Street Brewery 375 ed Computer Techniques (Hidgs.) 215 SEPTEMBER 17 SEPTEMBER 19

Ann Sweet Brewery 390
Aran Energy 156 2 50 65°
Asscd. Tea Ests. Ceylon (80) 29 8 7°; 7
Asscd. Tea Ests. Ceylon (200) 30
Baker (John) (Insulation) Fid. 198 5
Borelli Fea Hidgs. 198
British Cargo Ajrlines 100 98
Cambridge Instrument (191 2
Cambridge Instrument (191 2
Cambridge Instrument (191 2
Cambridge Instrument (192 2
Cambridge Instrument (193 2
Cambridge Fone A 317
Exchem Hidgs. 95
Filler Smith and Turner A 385
Gale (George) Edg
Filler Smith and Turner A 385
Gale (George) Edg
Filler Smith and Turner A 385
Gale (George) Edg
Filler Smith and Turner A 385
Gale (Hidgs. Table (193 3)
Filler Smith and Turner A 385
Filler Smith and Turner A 385
Gale (Hidgs. Cov. L.B. (191 3478.) 88
Maddock 71:pcl.1, E40
Maining Inw. Can. 124
Maining Inw. Can. 124
Nationwide Leiture 8
Fow Court Natural Resources 34
Norton Villers Triumph 21;
Nationwide Leiture 8
Fow Court Natural Resources 34
Norton Villers Triumph 21;
Nationwide Leiture 8
Filler Smith Swith Shi is 5
Telbedde Rapasa Invs. 21
Uid. Rubber and Coffee Plants, (1932)
Winchester London Tst. 8

SEPTEMBER 14 Applied Computer Techniques (Hidgs, 214 Arisan Energy 158 4 2 56 170" Arisan FC 5147 Axid Hotels 150 Axid Tax Ests. Ceylon (8p) 271; 7 5116 Assed. Hotels 150
Assed. Toa Ests. Ceylon (20p) 27: 7 51:16
Assed. Toa Ests. Ceylon (20p) 28
Bensinia Inds. 7: pctn. 5217:2
Cambridge Instrument (10p) 3 2's
Carlton Real Ests. (10p) 27: 1
Carlton Petroleum 240 35 4
Cosant 7: pctn. 121
Carlton Real Ests. (10p) 27: 1
Carlton Real RULE 163 (3) Bargains marked for approved companies engaged solely in mineral exploration. SEPTEMBER 20 CCP North See Associates E18 50 SEPTEMBER 19 Candotca Resources 73': CCP North Sea Associates 618's Cluff Oil 550 37's Lebens (UK) 268 4 2 60 SEPTEMBER 18 (Nil) SEPTEMBER 17 CCP Worth Sea Associates £18.50 Siebona (UK) 274

## CURRENCIES, MONEY and GOLD

#### UK MONEY MARKET

Bank of England Minimum Leading Rate 14 per cent (since June 12, 1979) The Treasury bill rate rose by

SEPTEMBER 17

0.014 per cent at yesterday's tender to 13.4131 per cent and the the minimum accepted bid on 91-day bills fell to £96.65 from direct from the discount houses. level as to about 19 per cent and above in full. The minimum bid a small excess of revenue as the small excess of the small e on 92-day bills was £96.61+ and fers over Government disurse-on 93-day bills £96.58. The £300m ments and a small increase in-bills on offer attracted bids of the note circulation. There was bills on offer attracted bids of the note circulation. There was \$722.135m and all bills offered also a slight net take up of were allotted. Next week a fur Treasury bills to finance. On the ther £300m will e on offer re-placing a similar amount of maturities.

OTHER MARKETS

Sept. 21	£	• .	•	Note Rates
Argentina Peso Australta Dollar Srazil Gruzelro Finland Markka Frask Drachma Iong Kong Dollar (unwali binar (KD) Lutembourg Fro Mataysia. Dollar Ngw Zasland Dit. Saudi Arab. Riyal. lingapore Dollar Idh. African Rand	151.50-159.00 0,596.0,505 51.40.51.30 4.550-4.6620 2.1575-8.1675 7.22.7.32 4.6350-4.6480	28.85.29.30 3.7490.3.7480 36.45.35.60 5.0380.5.0400 70.731; 0.2762.0.2767 28.96.28.98 2.1490.2.1520 0.9970.1.0000 3.3476.5.3575 2.1470.2.1490	Selgium	2714.2814 6312.6414 11.00-11.10 2.95.9.05 3.78-5.88 1,750-1,900 4.77-487 4.20-4.50 103-110 14112.14414 5.38-4.48 2.16-2.1714 4414.4614
	Rate chan i	or Amentina Is	tree rate.	

#### **EXCHANGES AND BULLION**

Trading in yesterday's foreign undertone, although its trade exchange markets tended to fall weighted index showed a rise to sway ahead of the weekend, and although currencies fluctuated quite sharply in some cases. DM 1.7690 and SwFr 1.5710 there was no real volume in comparitive terms. Sterling opened the Swiss franc. However the Day to day credit was in short supply in the money market and the authorities gave - assistance by buying a small amount of there was no real volume in comparitive terms. Sterling opened at \$2.1600 and Tose on good demand after denials over the possibility of the UK's imminent entry into the EMS, and at one point touched \$2.1755. However a selling soon saw the rate fall back to \$2.1600, a level which saw most of the day's trading. At the close sterling stood at \$2.1630-2.1640, a rise of 25 points from Thursday. On Bank of England figures, its trade weighted index rose to 68.2 from 68.1. other band, banks brought for-ward balances a small way acre

rise on the week of \$24} an The dollar retained a softish on ounce.

(By permission of the Stock Eachang Council)

THE POUND SPOT AND FORWARD

Sept. 21	spread	C1058	One month	р.в.	months	p.a.
U.S.	2.1580-2.1755	2.1630-2.1640	0.35-0.25c pm	1.68	0.92-0.82 pm	1,00
Canada	2.5170-2.5375	2.5265-2.5275	0.55-0.45c pm	2.37	1.60-1.40 pm	2.30
Nethind.	A.13-4.34	4.214-4.224	1%-%c pm	2.13	44-34 pm	4.03
Balgium	81.08-81.70	61,40-61,50	Sic pm-lic dis	раг	20-10 pm	0.98
Denmark	10.95-11.06	11.04-11.05	10-13ora dia	- 12,49		-7.61
Ireland	1.0180-1.0270	1.0190-1.0205	24-34p dis	-3.41	20-90 dis	-3.30
W. Gar.	3,80-3,85	3,815-3.821	23-13pt pm	7.07	pm פ <sup>גם</sup> היל	7,20
Portugal	105.90-108.90	108.20-106.50	30-80c dill	-8.21		-6.77
Spain	142.50-143,36	140 M-142.90	35-85c dia	<b>—ъ.04</b>		-5.46
italy .		1748-1747	1,1repm-11,iredi	<b>= -0.34</b>	21-412 dis	-0.80
Norway	10.63-10.78	10.75-10.76	21 ore pm	1.67	64-44 pm	1.98
France	N.86-3.01	8.98-3.99	4c pm-4c dis	Q.33	21;-11; pm	1,45
Sweden.	8.98-9.045	9.024-9.034	Typrepm-yordd	de 0.33	3-1 pm	0.85
Tabau	475-485	4801-4817	2.85-2.66y pm	5.86	3.45-8.20 pm	6.92
Austria	27.40-27.67	27.57-27.52	17-7gre pm	6.22	43-33 pm	5.51
Program	2 19.2 41	3.381-3.401-	35-25c pm	( 11.47	11-10 pm	12,38
Relai	an rate la for	convertible fri	ncs. Financial 1.52c pm, 12-r	ISSUE OF	tillionerane bi	TI

#### LONDON MONEY RATES

Sapt. 21 1979	Sterling Cartificate of deposit	Interbenk	Actinority deposits	Local Auth- negotiable bonds	Finance House Deposits	Company Deposits		Tressury Bilis e	Bank Bank Willia	Trade Sitie o
Overnight		134-144	`		_	157	18-14	_		_
2 days notice		_ `	1834-14	l – i		- 1	<b>-</b>	·	– i	_
7 days or	-		-	-		-		~-	- 1	_
7 days notice		184-14	1876-1416		1412	1416	154		1	_
One month	144-157	1378-14	141g	151g-147g	144	146	1558	15.5	14 14 1	1453
Two months	1419-14	14-6-14-6	_	1419-1469	1439	I i	1534.	_18U	14 %	146
Three months.	144-14	1418-144	142-144	144-151	341g	144a	1334	150-15%	14 (	14/2
Six months	14.1-1370	141-141	14-144	134-155	1412	I — 1	_		15 15-15 15	157
Nine months		13:2-1334		1334-155e	144	<i>}</i>	_	- ·	_	_
One year		134-151e	18,4-185g	154-151s	14	. – :	-	i — . ]	- 1	_
Two years		(	15-1312			<u> </u>	_	<u> </u>		
Local author	rity and fin	ance houses	seven day	s' notice of	hers seven	days fixed	-Long-	term local	authority	mortgage

Cent and three-month 14% per cent; one-month trade bills 14% per cent; two-month 14% per cent; and three-month 14% per cent.
Finance Houses Sues Rates (published by the Finance Houses Association) 14% per cent from September 1, 1978. Clearing Bunk Deposit Rates for small sums at seven days' notice 11%-12 per cent. Clearing Bank Rates for lending 14 per cent. Treasury Sills: Average tender rates of discount 13,4131 per cent.

-57.4 -19.9 -17.1 -14.5 +4.4 +41.9 +87.5 +19.5 -49.0 +85.5

Sterling ...... U.S. dollar ..... Canadian dollar ...

**CURRENCY MOVEMENTS** 

Bank of Morgan England Guaranty Index changes %

EURO-CURRENCY INTEREST RATES

The following nominal rates were quoted for London names 12.70-12.80 per cent; one was 12.05-12.15 per cent.

Sept. 21	Merling	U.S. Dollar	Canadian Dollar	Duten Gullder	Swiss Franc.	West German Mark	French Franc	Italian Lira	Asian \$	Japanese Yen
7 days' notice. Month	141g-143g 141g-143g 141g-143g	1112-1134 1174-1274 1214-1284 1215-1215 1234-13 124-1276	1012-1112 1012-1112 1114-1158 1134-1218 1112-1216 1156-1154	914-912 914-912 978-1018 10-1014 10-1014 954-978	18.14 11:-11: 11:-15: 11:-15: 21:-25: 20:-2:5	516-616 516-616 578-7 718-714 758-719 7-6-718	1112-12 1112-12 1254-131: 154-1356 1359-14 1358-14	9-12 151 <sub>4</sub> -141 <sub>4</sub> 151 <sub>2</sub> -141 <sub>2</sub> 141 <sub>2</sub> -151 <sub>2</sub> 15-16 151 <sub>4</sub> -161 <sub>4</sub>	1178-12 1214-1238 1234-1278 1278-15 1211-1238	5-814 54:-74 6::-72 714-75 718-73 57:-714
Long-tetre Es	trodollar ban	mars 114_114	per cent: three	veers 115-11	ner cent: i	out years 10%-1	1 per cent: five	veers 100-4-10	15, per cent: i	rominal closing

sterling, U.S. dollars and Canadian dollars; wo-day call for guilders and Swiss francs. Asian rates are closing rates

GOLD

EMS FLIDODEAN CH	DOENCY LINIT	DATES	Sep	tember 21	Soptem	ber 20
EMS EUROPEAN CU  Control  Cont	y % change s from % chang CU central adjusted f	of Divergence	Close	pld Bullion (fine ou (£170.10-171.50 £172.20-173.10) (£172.167) (£170.164)	5384-317	(£177.70-179.10 (£174.9-176.3) (£175.561) (£176.358)
Belgian Franc 29.AS2 40.074 Danish Krone 7.06582 17.1536 German D-Merk 2.51084 2.4972 French Franc 5.79851 5.8534 Dutch Gurder 7.2077 Irish Punt 0.662638 0.5648 Italian Lira 1140.15 Changae are for ECU, there wask surrency. Adjustment	1 +1.52 +1.34 5 -0.53 -0.71 2 +0.95 +0.77 0 +1.21 +1.03 12 +0.33 +0.15 1 -1.06 -1.06	±1.53 ±1.635 ±1.1325 ±1.325 ±1.5075 ±1.5075 ±1.665 ±4.0725	Krugerrand	(£441, 4514) (501: -52) (£54-55) (£57156-161)	#5391.394 ,410.415 :599.101 :51091-1111 <sub>8</sub> :5116.118 #FFr415.425 :468.441 :3488.9372 :5488.493 :252.262 :212.228	(£181-1821 <sub>2</sub> ) (£451 <sub>4</sub> -455 <sub>1</sub> ) (£51-53) (£54-55) (\$Fr155-165)

U.K. CONVERTIBI	E S	K. CONVERTIBLE STOCKS 21/9/79  Size CurrentConversion						•				provided by
	Size	Siea Current			Flat	Red.	Pres	nium†	Income			Cheap(+) Dear(-)>
Name and description	(£m)	price	Terms*	dates	yield		Current	Rangel	Equ.§	Conv.§	Diff.♡	Current
Bank of Ireland 10pc Cv. 91-96	1.20	145.00	47.6	77-80	6.9	4.8	-10.4	-16 to-4	0.0	4.7	2.9	÷13.4
British Land 12pc Cv. 2002	7.71	241.00	333.3	. 80-97	.5.0	3.3	0.3	- 3 to 6	0.0	93.6	38.5	+38.2
Hanson Trust 61pc Cv. 88-93	3.28	79.00	57.1	76-30	8.2	9.2	3.2	-21 to 16	3.1	0.0	- 4.1	- 7.3
Slough Estates 10pc Cv. 87-90	5.50	211.00	187.5	78-85	4.8		5.2	- 2 to 5	29.9	40.8	5.4	± 0.3
Slough Estates 8pc Cv. 91-94	24.88	108.00	78.0	80-91	7.6	7.3	29.4	20 to 31	24.5	51.3	32.1	+ 2.7
Thorn Electrical 5pe Cv. 90-94	4.19	121.00	29.1	75-80	4.1	2.8	- 0.3	- 5 to 4	5.4	4.7	- 0.6	- 0.3
Tozer, Kemsley Spc Cv. 1981	0.78	91.00	153.9	74-79	9.1	14.9	- 6.1	-1÷ to 8	U.O	0.0	0.0	+ 6.1
Ultramar 7pc net R.Cv.Pfd.	14.97	1.65	0.6	76-82	6.1	2.1	- 20	- 6 to-0	21.1	21.5	0.2	+ 2.2
Wilkinson Match 10pc Cv. 8498	11.10	81.00	40.0	76-83	127	13.0	38.7	21 to 39	25.3	32.1	11.6	-27.1

month range. Sincome on number of ordinary states into which 2100 nominal of convertible stock is convertible needs the until income on ordinary states into which 2100 nominal of convertible stock is convertible summed to grow at 70 per cent per annum and is present valued at 12 per cent per annum. In income on £100 no £100

Compass Insurance Company Compagnie Européenne de Réassurances

International Reinsurance Insurance

Organizationally, they are nine companies that support three distinct operating divisions-Insurance. Reinsurance and International. Each operating division has its own management team, its own special capabilities and its own unique position in the market place.

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\*Bellefonte Financial Corporation

Bellefonte Financial Corporation (BFC) is a holding company for the subsidiaries and affiliates that comprise the Bellefonte Companies. BFC is a subsidiary of Armco Financial Services Corporation which is a holding company for all of

Armeo Inc.'s financial service businesses. Armco, one of the 100 largest U.S. industrial firms with sales of \$4.3 billion. has made a substantial commitment to its financial service businesses—

especially the Bellefonte Companies. Nearly \$50,000,000 has been invested in Bellefonte since 1969 when Armco expanded its captive operation. Bellefonte's total assets have grown to

\$523,238.000 with shareholder's equity of \$87,198,000. The Bellefonte Companies are expected to maintain the major position they have achieved in the insurance industry by providing their services from a base of financial strength, by providing them imaginatively and by providing them on the basis of long-term relationships. In short, Bellefonte will be there when needed...now and in the future.

The Bellefonte Companies Administrative Offices 703 Curtis Street Middletown, Ohio 45043 U.S.A. 513/425-2006

Bellefonte Insurance Company, U.K. 110-112 Fenchurch Street London EC3M 5NE England Telephone: 01-488-3922/6 Telex: 8811249



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mas Agift of Gold malaysian airline system

sipe. Tokyo and 34 destinations within Malaysia. ione Nos. 01-629 5691/4 or ask your travel agent for

Clarence Hatry, the young British wheeler dealer, whose spectacular collapse marked the beginning of capitalism's gravest ever crisis

## The first great crash of '29

By WILLIAM HALL

IT WAS fifty years ago this week that the City of London heard to its horror that the empire of a young wheelerdealer, Clarence Hatry, had collapsed. The Times rather stuffly concluded that "the deplorable affair" was of "no international significance." But many still believe that Hatry's spectacular collapse here in Britain (he paid for his own taxi and quaffed champagne on the way to jail) was one of the key events that shook confidence on Wall Street and helped to precipitate the Great Crash of 1929.

"Hatry was one of those curiously un-English figures with whom the English periodically find themselves unable to cope," was how J. K. Galbraith summed him up in his book on the Great Crash. Hatry had lost a fortupe in the early 1920s when many of his schemes had flopped spectacularly, but by 1927 he was back on his feet and being hailed as Britain's leading financier.

At the height of his career between 1927 and 1929 he controlled a dozen new companies and his schemes ranged from marketing coin-in-the-slot photo-graphic kiosks to reorganising the entire British steel industry. His activities epitomised the boom mentality gripping both the British and American stock markets at this time. So when Hatry collapsed in 1929 with losses of £150m in today's money the stock market faced its worst crisis of confidence in living memory and the shock wates reverberated across the Atlantic Wall Street in particular had reached such a level of speculative activity that it was extremely vulnerable..

#### Deadly spark

London and the Continental bourses of Amsterdam, Paris and Berlin had already been badly hit. Share prices were falling and the fear was that Hatry's collapse would spark off other major financial collapses which would spread to other stock exchanges around the world where there was a heavy British influence, such as Toronto and Johannesburg. In turn this would have spilled over into the

Although only 40 years old, Hatry lived expensively. He had a large house off Park Lane with its own swimming pool on the second floor and a pub in the cellar for the staff. After empire and sell them to another. dinner he was sometimes to be found strolling along the Thames Embankment giving away £5 notes to tramps. He owned a string of race horses, a manor house in Sussex and the world's largest racing yacht, which required a permanent to staff her. He liked to entertain celebrities like the author

Arnold Bennett Despite these luxurious trappings Hatry worked extremely hard, putting in a 15 hour day, seven days a week, on occasions. Some of the schemes he hatched were well founded. His Drapery and General Investment Trust formed in 1927 survived to become part of Debenhams, and Allied Ironfounders (a merger of several cast iron founders in 1929) was eventually absorbed into Glynwed in 1969. But like a number of self-made millionaires his ambitions outgrew both his ability and his resources and when the Hatry group of companies finally collapsed on September 20, 1929, the news rocked the Stock

The immediate reaction of the Stock Exchange was to take the dramatic step of suspending dealings in half a dozen quoted Harry satellites and even worse it suspended trading in one of Wakefield Corporation's stocks which one of Hatry's companies



whose downfail led to the loss of £150m in today's money a 14-year jail sentence.

had recently sponsored. As local authority issues were ranked virtually on a par with gilt-edged issues this last move underlined the extent of what was one of the gravest crises in the history of the Stock

It took months for the authorities to sort out what had happened and at the end of the Hatry had run up losses of £13.5m. In today's money this is the equivalent of £150m.

Hatry was eventually sentenced to 14 years in prison for what the judge termed "the most appalling frauds that have ever commercial disfigured the commercial reputation of this country." Looking back upon the Hatry

collapse one is impressed by ambitions. The key company in Hatry's empire was the Austin Friam Trust which was formed in May, 1927, and around which many of Hatry's other satellites revolved. At Hatry's trial, Sir Gilbert Garnsey, the eminent partner of Price Waterhouse commissioned to investigate the affairs of the group, concluded that the Austin Friars Trust had been "insolvent from the start." In addition, it had never issued a balance sheet and had never had an annual general meeting. Yet the principal assets of many of Hatry's quoted companies such as Corporation and General Securities and Oak Investment Corporation, were loans to Austin Friars Trust. Another of Hatry's public companies, Retail Trade Securities was, according to Sir Gilbert, "hopelessly insolvent" and its main purpose in life was to buy companies from one bit of the Hatry It is easy to get sidetracked by the sordid details of Hatry's

stand properly why Hatry collapsed, it is necessary to look back at Hatry's early career. Born in 1889, he went to school at St. Pauls and by his early twenties was well estabactive in the post-war boom as company promoter and his Commercial Bank of London set itself up in impressive premises on the corner of King William Street and Gracechurch Street. However, the bank went into liquidation in 1923 and many of his other early ventures flopped.

financial empire but to under

But these "little" local difficulties did not deter Clarence Hatry. He bounced back and his launching of the Drapery and General Investment Trust at the end of 1925 did much to restore his fortunes. After that the deals came thick and fast. Towards the end of the next year he set up Corporation and General Securities and broke into the lucrative market of sponsoring local authority issues. combination of aggressive adver-tising and undercutting the established brokers, he quickly came to dominate the market and in the space of the next 18 months sponsored some 37 issues raising £37.5m (over £400m at current prices) for local authorities up and down

an issue for Melbourne. UK stock market was going through one of its periodic booms and this gave him chance to float off all sorts of companies. One of the most spectacular was Photomaton which had secured world rights outside the U.S. and Russia to "revolutionary" automatic photographic machines. The shares of the Photomaton Parent Corporation floated in 1928 reached 17s 9d at one stage but at the time of the crash

were down to 1s 6d.
Not content with just one Photomaton company, Hatry started to float off lots of little Photomatons such as (Lan-cashire and Midlands), (Far Eastern), British Photomaton Trading. But Hatry's first love was his grandiose plan for the rationalisation of the entire British iron and steel industry, and it was this. his "steel venture" as he liked to call it, which

was the cause of his downfall.
He already had had some
success with Allied Ironfounders and in the spring of 1929 made an £8m cash bid for United Steel and United Strip and Bar Mills. This was to be the vehicle for the takeover of much of the British steel industry and Hatry hoped that instead of taking cash the 40.000 shareholders would opt for shares in his new master company Steel Industries of Great Britain Limited.

Unfortunately, most people opted for cash and by the sum-mer of 1929 Hatry had to start and Gialdini fied the country.

Britain. Such was his success hunting for extra funds. His that he started to move into the first port of call was merchant colonial loans market and made bankers Montagu Samuel, which had backed some of his earlier While Hatry was taking over deals, but after some initial the local authority market the enthusiasm they backed out (Hatry claimed they reneged on ... their agreement).

Hatry was by now getting

desperate and attempts to raise money on Wall Street and the Continent failed. It was against this background that Hatry and his associates met on Sunday June 23 and hatched their fraud. There are different versions of what happened at this meeting but according to one version one of Hatry's lieutenants, an excitable Italian John to blow his own threatened brains out unless Hatry went ahead and raised the money by fraudulent issuing Gialdini's authority stock. Gialdini's suicide would have been a tremendous blow to City conauthority fidence in Hatry group shares which Hatry was already sup-

market. So Hatry and his men went ahead with what the judge at the subsequent trial called forgeries spurious securities in trustee stocks, which neither banker nor broker nor any member of the public would dream of suspecting to be otherwise than genuine." The rest is a matter of history. The shares in Hatry group companies started to collapse in mid-September and after a vain attempt to secure the help of the Bank of Eng-

porting clandestinely in the

## The Thomson Organisation Limited

#### INTERIM STATEMENT

The unaudited results of the group for the half year to 30 June 1979 with comparative figures are as follows:

-	Hulf yea	1030June
	1979	1978
	£.000	£000
Turnover	190,515	177.510
•	(3,523)	15,885
Trading (loss) profit Interest	(747)	(1,565)
• .	(4,270)	14,320
Associated companies	828	750
(Loss) profit before taxation.	(3,442)	15,070
Taxation.	1,207	(8,353)
	(2,235)	6.717
Minority interest	(279)	(466)
	(2.514)	6.251
Preference dividends	(48-1)	(484)
Attributable to	40.000	5.767
ordinary shareholders	(2,998)	3,707
		Sal- Ciralen

Publication of The Times, its supplements and the Sunday Times was suspended on 30 November 1978 and has not yet been resumed pending a satisfactory outcome of negotiations about future methods of operation. The costs during the period of suspension in the half year to 30 June 1979 amounted to approximately £17.3 million and are included in determining trading profit.

Taxation has been provided in both periods on a full. deferral basis. Any adjustments for both current and prior periods following the application of the UK accounting standard "Accounting for deferred taxation" will be made in the 1979 annual accounts.

The whole of the issued ordinary share capital of The Thomson Organisation Limited (TTO) is owned directly or indirectly by International Thomson Organisation Limited. This advertisement appears for the information of the preference shareholders and the holders of the debenture stocks and unsecured loan stock of TTO.

First half

1.978 £000's

38,371

2,250

1,170

1,080

Full year

1978

20003

5,250

2,678

2,572

Every Saturday Financial Times publishes a table giving details

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Preference dividend paid ....... Earnings per Ordinary Share: Basic .....

Diluted .....

Profit before taxation .....

Hall Engineering

June, 1979, are as follows:-

(Holdings) Limited

Interim Dividend on Ordinary Shares

The unaudited results of the Group for the six months ended 30th

First half

47,974

2,880

1,498

1,382

9.89p

Following the removal of Government restraints your Directors intend adopting a policy of distributing a higher proportion of the Company's annual earnings and have declared an interim dividend of 8.1p per Ordinary Share which will absorb 5374.506 (1978—2.471p per share which absorbed 597 000)

The interim dividend will be paid on 9th November. 1979, to Shareholders on the Register at the close of business on 19th October, 1979.

During the first half of the year £104,535 of 71%, Convertible Unsecured Loan Stock 1992/97 was converted into 76,938 Ordinary

20.90p 8.73p 18.47p 7.78p Prospects for the second half of the year had been looking distinctly encouraging

but will now suffer from the consequences of the current national labour dispute. However, other factors could well have componsatory effects.

The disposal of Bidston Steel Ltd., the Group's wholly-owned subsidiary which operates the mini steel mill, for approximately fil million has today been approximately fil million has today been approximately file.

mately £11 million has today been approved by the Company's ordinary share and loan stock holders. The results for the half year include a loss of £89,000 from this activity and your Directors are firmly of the opinion that our prospects for the future will be enhanced as a result of this disposal.

#### BOOKS

## Making tracks

BY C. P. SNOW

The Old Palagonian Express, hy Paul Theroux. Hamish Hamilton, £7.95. 339 pages

time a resident of Medford, Massachusetts, decided that it was desirable to travel through the American continent down to the tip of South America. Desirable, because he had an addiction for travel. How should this trip be done? By train, of course, since he bad an equal addiction for railways.

This second choice might seem slightly eccentric. There are several ways of moving through the Americas, but railways are probably the most chancey and certainly the least comfortable. That didn't comfortable. That didn't matter. This was Theroux's taste. He reminds one a little of a character in Combine 1 of a character in Cambridge mythology (the character had some, though tenuous, basis in fact) who used to announce— "as for me, I never grand," anything but very old brandy." Hence, in some circles, "old brandy" came to be used as an brandy "came to be used as an

He started at South Station. Boston, and in due course (interminably due course, for most travellers) arrived at Esquel. Esquel was the terminus he had settled on from the beginning. It is a little station town in Patagonia, which no one but Theroux is likely to have heard of. It Theroux returned north by air Medford, Massachussetts, which didn't take so long.

Latin America is an old brandy taste. Theroux is a distinctly

old brandy character.

The result of this pilgrimage

Travel literature in English is very rich. Sometimes the work has been notable for the difficulty, or the exploratory significance, of the enterprise-Mr. Paul Theroux, at that as in Polar expeditions, or trips across the Empty Quarter of Arabia. No one, least of all going to Patagonia by train would discover much new geographical information, or would excite anyone by its dangers (though it had some). This book belongs to the second class of travel literature, which depends for its significance on something quite different, that is, the mind and personality of

Maugham, who said some very wise things about novels, re-marked once that that, in the long run, is what we read novels for. It is certainly what we read books like The Old Patagonian Express for. It is that quality which makes the book stand high among its own kind. Theroux uses an epigraph from R. L. Stevenson. The comparison between Stevenson's work and Theroux's in this particular genre wouldn't show Theroux at. any disadvantage. adjectival phrase, denoting a lofty kind of eccentricity. Preferring to travel by train in

He has, as he proved aiready in two previous books, The Great Railway Bazaar and By Train Through Asia, admirable equipment for this kind of art. He is unusually stoical, probably in physique, certainly in temperament. He is extremely observant, and is at the same time a born solitary. He doesn't really need company, and becomes liberated when away from it. Travel isthis is not a new discoveryone of the best escapes from his polar opposite) of spectators. other's feelings and one's own. He is abnormally self-sufficient. Perature of his book. He makes Addiction temporarily satisfied. Give him Boswell to read, put acquaintances on his journeys, him in a train going through and dismisses them like yesterwastelands at 20 mph, provide day's newspapers. Everyone him with enough food for mini- does that, but Theroux with mum subsistence, and he can is The Old Patagonian Express survive, with a cheerful and There were a few acquain-one of the most entrancing tranquil spirit, to the ends of tances on this journey whom travel books written in our the earth:

he scrutinised with his cool,



Paul Theroux: solitary traveller

He bas also some useful ecomplishments. He knows a lot, and picks up more as he goes along. He doesn't stress the fact, but he is clearly a very good linguist. He hadn't been in Latin America long before he vas easy enough in Spanish to take part in literary discussions. His own origins appear to be mixed, even by American standards. One grandparent was Italian, and he knows Italian well enough to identify regional accents. He travels on an American passport and lives in accents. He travels London. As well as being a born solitary, he is a born cosmopolitan.

He is the most dispassionate and disinterested (not uninterested, which would mean Sometimes this lowers the temmore indifference than most.

appraising eye, saw accurately judged to be boring and absurd, and drew a line under his word that they were bor-ing and absurd, but some rvers would have been a shade more indulgent because they were trying to be kind. On the evidence of the book, he is in an uninvolved fashion, good natured, but that doesn't prevent him having the hardness of the self-sufficient, as well as the strengths.

Sometimes this has done harm to his novels. It doesn't do harm, it gives edge and certainty to his personal writings. The introspective passages in The Old Patagonian Express are stripped free from all flum mery, and are projected with much power and truth.

He writes with the same clarity and lack of pretence whatever he is doing. To use an old criterion, when he writes there is nothing between him and it. He is already an important figure on the Anglo-American literary scene, and

## Sylvie in letter-land

BY RACHEL BILLINGTON

2 1886-1898 edited by Morton N. Cohen with the assistance of Roger Lancelyn Green. Wacmillan. £35.00 the set, 1,244 pages

'My dear Bun.

Reverend Charles Lutwidge Dodgson (Lewis Carroll) sets macy. This desire produced a the strongest theme of all the particular style of writing rest. Members of the letter which is only saved by wit from rest. Members of the letterwriting fraternity are famons unacceptable archness. The
for their ability to vent spleen, poems, drawings, acrostics and
aggrandise or justify them mirror-writing which decorate
selves, pass on gossip or unleash
the tides of innerroost passion, a Lewis Carroll creation. When
The letters of Byron are more he goes so dangerously far as to
dramatic, the letters of D. H. sign himself "Your affectionate
Lawrence more intense, the little fairy-friend, Sylvie," the
letters of Keats more tragic, the whole letter is in fairy scale,
letters of Virginia Woolf more
literary. But none are so filled a magnifying glass is necessary. literary. But none are so filled with the urge to love and be

Yet Dodgson never had an adult love-affair. The warm enthusiasm and kindness of his nature was poured out on his Alices and Mauds and Ethels and Mays and Annies. Anything left over was reserved for Oxford and his family. The close to his last recorded letter. strikes the other note of love where practicalities are as important as emotion. It, is. addressed to his nephew whose father has just died:

"You and your mother will have to live with the strictest economy; you have no money Your affectionate uncle,

Charles L. Dodgson.' "Your affectionate uncle The manner of signing-off was-very important to Dodgson. In his "Eight or Nine Words about Letter-writing" (printed as an appendix to the Letters) he advises reference "to your correspondent's last letter, and make your winding up at least

signatures. He was never interested in mere admiration, ". . . praise isn't good for any of us," as he "My dear Bun,
I love you very much..."

The opening of the first would be a good thing if all the recorded letter written by the he wanted was epistolary inti-

> a magnifying glass is necessary. He wrote well over 100,000. letters of which Mr. Cohen has collected 4,000 and printed 1,400. His "letter-register" in which he recorded with an explanatory note every letter sent or received, showed how

> sidered it. Sometimes lie would not answer a letter for several years but when he did it would get the same special brand of playful intimacy as all the rest. In one long delayed letter, he apologised, I ought to have written

serious an occupation he con-

before but one has so much to write; one third of life letters, and the other two in answering them."

Since he reckoned on two-anda-half hours for a reasonably-sized letter, the investment in time was enormous.

Morton N. Cohen and Roger Lancelyn Green. Their notes published as an accompanying need then to comb the beach

if a shade more friendly it will pedantic, their background in-The Letters of Lewis Carroll, do no harm." He made strong formation adds up to a fascinat-Volume I. c.1837-1885; Volume protests when one of his young ing picture of Victorian life correspondents alipped back and is essential reading for a wards down the scale of loving proper enjoyment of the letters.

Yet, for all this, the character of the clerical don who started entertaining children to overcome his stuttering shyness,

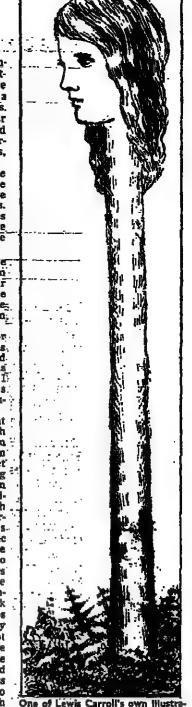
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remains curiously elusive. The facts of his life have already been given us in Anne Clark's recent biography. The letters do clarify certain points. His attitude to his nude studies of children is explained more fully. Writing to one agreeable -mother, -he--says; ------

"It is very pleasant to me fo think that the children are so absolutely at their ease with me . . I have never seen anything more beautiful in childhood than, their perfect simplicity.

He was again searching for loving intimacy. But he was. perfectly aware how this need set him spart, ". . there is really no friend to whom I should wish to give photographs. which so entirely defy conventional rules . . .

Even taking into account "fairy Sylvie" the effect which Charles L. Dodgson gives from his letters is far too Victorian to be called unconventional Yet obviously there was something in the alchemy between bachelor, mathematician, child-lover and photographer which produced a Lewis Carroll. Perhaps it is only the sour grapes. of a 20th-century telephonic communication which makes me wish-however pointlessly-to trade in a few thousand lefters other hand, if it was the 19thcentury equivalent of feed-back that he wanted, then perhaps chalf hours for a reasonablysized letter, the investment in
pointlessly—that he did not
live in a television age. The
forton N. Cohen and Roger suited all his various gifts and
application of the cohen and roger suited all his various gifts and
application of the cohen and roger suited all his various gifts and
application of the cohen and roger suited all his various gifts and
application of the cohen and roger suited all his various gifts and
application. Lancelyn: Green.: Their notes provided him with an endless on the letters could have been source of child friends. No



## In the event by isabel quigly

A Bend in the River by V. S. £5.50. 296 pages

Sleepless Nights by Elizabeth Hardwick. Weldenfeld and Nicolson, £5.50. 151 pages

Wild Nights by Emma Tennant. Cape, £4.50. 134 pages

Brothers at War by Oliver Collins, £4.50, 153 Knox. pages

Some novels (Paul Scott's Waugh's Sword Hospiers manage to infuse into private lives a sense of the enormity of events, the flow of public doings, of long-term history. Every piece of writing has its birth in a particular period, of course, and so in its outlook and events; but some show this epenly, consciously, some don't. V. S. Naipaul is the overt historian: 'the lives he deals with reflect, in philosophical terms, the political and practical realities of the life around them. In the case of A Bend in the River, those of present-day Africa.

llis hero is of Indian descent. living in a once-prosperous. Finisheekle dee ving family on the east coast. "It came to me when I was quite young, still at school," Salim explains, "that our way of life was antiquated and almost at an end." He's right, for violence overwhelms the town and the family. statters, with slaves and their families in tow, just as they were at home.
One of these is sent to Salim

In his new central-African a freewheeling non-narrative home, and, in the ruined town that doesn't go from A to B or where Salim has bought a shop, All becomes Metty, from the thit (once their inherited life quotations, restless reminibles giving it its special attraction. locked lives; the details of has gone) is the first of a series scence. There are letters How different the world of appearance, the politely drawn, of new beginnings in new signed "Elizabeth." Though it Oliver Knox's fiction from that understated underside of what places. For they belong no-

ancestors came from there to the coast as slaves): a family affinity is all they have, a slave/ master relationship that / has turned to tyrannous dependence in the slaves.

the edges of the new power: Salim's mistress being married to the new President's white adviser his purp. A trip to England shows him other displaced Indians like himself, still trading in tiny unassimilated groups, with their rituals and loyalties, like all refugees, their inner workings and power structures, their rules for selfhelp and interdependence.

V. S. Naipaul writes sedately, firmly, factually; with little imagery and plenty of information, including information about the psychic state of his characters, their anxieties, humours, feelings Intelligence their anxieties, stamps everything he says: never a loose phrase, a remark unconsidered or plain silly. Everything in this complex novel has its place, its right weight, even doubts and hesitations, mistakes of judgment in the characters. It is beautifully composed, an almost tranquil work of art about violence and upheaval. Sleepless Nights and Wild

Nights by, respectively, Eliza-beth Hardwick and Emma Tennant, are so similarly named that some comparison seems inevitable. And, yes, they have things in common: brevity, and tell a plain tale in an orderly line. But that's about all. The French metis, since, like all American Sleepless Nights is a coastal families, masters or patchwork of short episodic conslaves, he is the result of much versational snatches about—facial intermingling. There, in well, what? This and that: the a "new" country—new politi- narrator's past, people she's cally, and new to them—Salim known or met, the present, cally, and new to them—Salim known or met, the present, quality, the sense of natural and Metty start life again, a life memories and observations, rather than man-made things,

where: India is several general compression, a sense that this Bend in the River by V. S. tions back for Salim, as central or that can be inserted without Naipaul. André Deutsch, Africa is for Metty (his explanation, with poetic rather than prosaic purpose, with intuitive rather than rational

> This mightn't work if the observation wasn't so exact, if each piece of the patchwork The pair of them prosper, in wasn't in itself a smallscale, some ways, trading, chinging to perfectly achieved representation of somethin carriage full of Canadian businessmen. A Dutch woman nainter in weird east-off clothes. Cities. Houses... Rooms, Ideas. It seems a feat of almost upbelievable self-confidence to use such a form at all; part balancing trick, part upsurge of, one feels, pure creativity, the power to select and contrast, to pick, from an infinity of parts and possibilities, this one, that one,

> > recorded. There are two parts to it, "North" and "South." North is where the family lives, goes in spring to Uncle Rainbow's: (east of Glastonbury, south of Stonehenge). People. of their psychic effects, as landscape: "her fire was like one of those natural but magical phenomena, the wandering flame on a marsh."

This is I think Emma Tennant's most successful attempt at fantasy of the kind found (more drbanly, less lovingly) in Hotel de Dream; the landscape



V. S. Naipaul: uprooted characters

and make a pattern of them, a fantasies, few; public events, satisfying whole.

Wild Nights has a more overlaps with the hero's adolesdistinguishable form, the ghost of a narrative disguised as line from childhood to middle is something like that of John this time the rivals are brothers. linked from earliest days and through parental favouritism in resents smooth Edward's prowife for a while, knows his weaknesses (early epilensy, a across the years into people credibly in the overlapping

This is quiet, mainstream fiction based on observation of mood and social practice, inter-

dreamlike observation. It isn't age, the way it does for most a collage of small, perfect pieces of us in our straightforward but a large landscape with days. The world is one of perfigures, an attempt to make an sonal relations, the comedy and imaginative world out of sadness of their interplay, and fantasy based very firmly on the theme of Brothers at War things objects and observations, social life carefully Wain's The Contenders, only seen through the eyes of its a relationshhip that, from the young, therefore not wholly narrator Patrick's point of view involved, narrator, south where at least, is composed of jealousy and an intense awareness of the other. Small unconfident Patrick buildings, events, are often gress through chilahood, school, described in terms of nature, professional success, moneymaking, marriage; borrows his hidden mongol child), who come up with circular regularity, as they do quite world described.

## In short—Miners and galumphers vein, as it were, Mr. Wilson an almost total lack of consis- her gentle irony. As a born should write another book, tency. He was interested in mimic, she can never resist

The Pick and the Pen, by A. J. £13.00, 308 pages

As anyone who has tried interviewing them will be aware, mining engineers are not the most talkative of men. From remotest time, the winning of metals has been imbued with dangerous places, often remotely situated, the layman can scarcely discover more than

the miner deigns to tell him. So mining journalists have always had a significant role when allowed to play it. As the author of the book under review remarks, "for generations, the idea of sharing information with the financial world, or with the public at large, was quite outside the thinking of those who controlled the mining com-

Mr. Wilson has set himself the interesting task of showing how the fellows with the pens have tried to interpret what those with the picks have been up to. In the early days, their the story is graphically told of the way Henry English, who founded the Mining Journal in 1835, fought a long campaign for better safety standards in British mines.

The . nineteenth - century mining papers in the U.S. and Canada were also instrumental in exposing the many rogues who exploited the greed of fortune-hunters in the gold

Some of the founders of American mining journalism were crucial to the growth of the industry. Typical was these six are broken down into T. A. Rickard, of Cornish 87 separate subjects which inmining stock: he was editing clude: "Mapping minerals and a mining magazine in San energy"; "The mathematics of Francisco in 1906, when the growth"; "Oil and gas—supply great earthquake struck. Amid the ruins, Rickard at once sat

Rickard became close friends with a brilliant mining consultant named Herbert Hoover, and bibliography, is supplied. later to be elected a U.S. President. During the First World War, Rickard was in London and spent much time at Hoover's home in Kensington (recently demolished for the building of the new town hall). It was Rickard who intro-

here. Mr. Wilson does not appear too confident that the standard has been maintained, totally unnecessary pictures He criticises, quite trenchantly, (does one really need to have a the tendency to put min-ing engineers in charge of Mimin magazines: they all too often churn out dull prose for desert? Or a two page spread an industry which he says often appears to be as tight a community as the guilds and chapters of Agricola's time." German who wrote the first (reatise on mining.) Therein lies the limitation of

this book, for all its exploration of a neglected corner of journalism. It is not the min- Fits and Starts by Maurice tribute to her many friends and ing periodicals who now reveal Richardson. Michael Joseph, colleagues but at times their what is going on inside the cabal, but journalists outside punches. Having struck a rich many endearing qualities was ing when she peppers it with

Wilson. Mining Journal showing just how the lid has Books, 15 Wilson Street, EC2. been taken off some of the big mining scandals of our time. RICHARD HALL

> Atlas of Earth Resources with a -foreword -- by- Robert -- S-McNamara, Mitchell Beazley, £22.50, 208 pages The average man or woman of

intelligence who has a seeking mind, is understandably much bemused by topics such as world resources developing countries and their problems, energy sources and crises and a host of other complex matters upon which specialists glibly pontificate. So prolix and esoteric have

many of these topics become that a majority of individuals have reasonably yielded to the temptation of retreating into their own particular specialities; leaving others to theirs and, maybe, accepting that there is a minute minority of quaint folk who are either omniscient or. more likely, poseurs with a sift for gathering superficial knowledge and then delivering plausible opinions about multifarious

The Atlas of Earth Resources attempts to bridge the numerous straits in our knowledge and inderstanding in language that is comprehensible and with diagrams, maps and other visual exact? devices intended to further

simplify each subject.
Employing over 50 individuals, each being at the head of the several professions, the book covers six major areas, beresources" and ending with "Planning for tomorrow," and and demand"; every known source of energy; basic mineral down to write an article on and agricultural resources (cov-earthquakes, "so as to have ering 12 different countries or something pertinent to the occasion ready for publication." power-politics; and planning for posterity. A useful glossary, as well as a comprehensive index

The many subjects are handled well and if one had a lengthy spell on a desert-island with this book, doubtless one would emerge as an intolerable know-all as extraordinary as the obscure brother of Sherlock Holmes. Unfortunately, the work, which measures 14.75 ins duced modern journalistic by 11 ins by 1 inch, is far too methods to the mining Press big to carry about and has to occupy the deepest shelf in a bookcase. Much of this is due to colour photograph of a simple commonplace windmill for raising water in an Australian showing a vast plantation of neat rows of identical but innominate trees?). If only essential maps and diagrams were in-(Agricola was a 16th-century cluded, then the book could be borne about and referred to with ease and considerable profit to the reader. DIL DAVID CARRICK

£6.50. 256 pages One of Maurice Richardson's the taste becomes more interest-

everything that was unorthodox other people's foibles; but she or alarming, yet he was a con- is at noisseur of good living and the horself is concerned ... On one joys of the country house. He occasion, while rehearsing the was a working Communist for some years; yet he will drop folk dance enthusiast, a surfeit names like a gossip-writer—his of "joyous gladdery" bounced right to the East End with out of camera range.

Virginia Bath (as he calls Her This gaucherie, which she

world that was his habitat. His weakness was a lack of staying-power. Apart from a book about reptiles and a book about prep schools, all that survives him is journalism. His natural length was between 1,000 and 2,000 words, but inside this confine he could produce writing that was genuine literature. This collection opens with

names from the three-quarter-

what are called short stories but in some cases suggest Fleet Street anecdotes with the names changed. (The stories about Engelbrecht, the dwarf surrealist boxer, are already available in a volume of their own.) The reporting and the reviews are much better. He had an extraordinary gift for the right comparison: "You see the right comparison: "You see the heads of black lizards." in the description of Easter in Jerusalem in 1947, "silhouetted against a copper-sulphate blue sky." What could be more

He always seemed to know everything, and perhaps did.

That evening I lay reading the Anti-Dührung and wondering why there was not any infallible dialectical way of teaching the calculus," be throws off in his account of his not very pro-found attachment to the Communist Party. He has done everything too. In his marvellous review of M. V. Brian's

"As a boy I often ate ants. , . They tasted sharpish but not unpleasant I was put on to them by an old man I met on Woodbury Common. He told me that in vagrant circles they were known as the tramp's caviare'."

On ordinary reporting jobs he would turn out exceptional colour-pieces. There are a beautifully sharp he account of the trial of Haigh the acid murderer, some clear. balanced reflections on the Moors Murderers. He interviewed Aleister Crowley and Dr. Cannon the Yorkshire Yogi who claimed teleportation of himself and his 35 pieces of baggage in China and Tibet. Fits and Starts is an ideal bedside book.

B. A. YOUNG

In Pleasant Places by Joyce Grenfell. Macmillan, £6.95. 304 pages

Joyce Grenfell has, she says, always been a bit of a galumpher." Here, in the Here, in the second volume of her autobiography she comes "galum-phing back" with more than a chortle or two.

It is a warmhearted book dull impeccability lends it a flavour of blandness. However, her funniest where she

orace) is a little Who's Who of plays to perfection is perhaps names from the three-quarter, the result of her childhood realisation that her American mother and aunts, the beautiful Langhorne sisters, were considerable successes wherever they went. While, as for her-self, she insists that she was a plump and awkward child. No doubt she felt eclipsed by the aura that surrounded them. She confesses that she was never entirely at ease in the midst of the Cliveden splendour, the home of Aunt Nancy and Uncle Waldorf Astor and their five children: nevertheless her description of Christmases spent there is an enchanting and nostalgic period piece.

Alone by Anne Tibble. Peter Owen. £6.50. 156 pages

Anne Tibble wrote because she needed to. It was in her journal and in her submission to surrow that she found her

Her husband, John, died suddenly and she recalls in her diary how she comes to terms with unhappiness and loneliness The heart accepts loneliness at the death of the chosen beloved." She is, in effect, sharing her fears with us and it is in that respect a heartfelt and honest account of her quest for courage.

This diary is not merely a story of despair but it is a searching and informative attempt to offer solutions to questions we all might ask ourselves. If at times a little pretentious, it is a challenging and brave piece of writing. LUCINDA WETHERALL

#### The Regeneration of of **British Industry**

A major study from the Henley Centre for Forecasting, this book has been compiled by JAMES MORRELL and JAMES BELLINI. The work is an essential guide to the pressures and changes confronting British business and accrety controrting British business and acciety at large in the 1980s. Technological changes and industrial implications are outlined and the authors give their recommendations for policy change in the final section—"A BLUEPRINT FOR BRITAIN."

"The Regeneration of British industry" is written in a direct style with the information needs of Directors and Managers firmly in mind. The study is an authoritative and non-partisen analysis of Britain's strengths and weaknesses in the critical process of economic regeneration.

To: THE HENLEY CENTRE FOR FORECASTING 2 Todor St., London EC4Y DAA (Telephone 01-353 9961) Please send me the "Regeneration of Brush Industry." Name ......

I enclose £25 Please invoice me (Price moludes postage)

#### and Michael McConville. Ox- verdicts. ford, £4.95, 150 pages

entiment and fairness into the dinistration of justice and the sophisticated lawyers.

The purpose of this book is in shed some light on certain Crown Court at Birmingham this research is that dubious so his American private eye,

and to try to identify factors verdicts are just as likely to interfere with jury decisions. In Jury Trials by John Baldwin which caused them to reach their

Just men and true by DIANA RAWSTRON

Research into the jury system is handicapped by the secrecy Trial by jury is seen by many surrounding the jury's discussions of our fundamental rights and as a safeguard of liberty drop nor to approach individual opporters suggest that it intro- members after the trial. The dates an element of community authors' admittedly unsatisfactory method was to compare the jury's verdict with the views of some of the key participants in thity to return a perverse ver- the trial, namely the judge, the is seen as a check on un-police and prosecuting and Popular laws. Detractors of the defending solicitors. The results when comment on the absurd- raise some very serious We assembling 12 persons who can hardly road the oath and the cherished assumptions which underlie it which cannot which marrieds. be dismissed merely by criticis-

ing the methods of research. The most important challenge
The Sealed Envelope by Hartley successful gareer; and he ends
Howard. Collins, 54.25, 182 it with a flourish. Called to inapects of the debate about jury is to the age-old argument that

prejudice the innocent as the cases under review, there benefit the guilty. At least 5 per were only two appeals and both cent of those convicted were were refused. It is suggested found guilty in doubtful cir- that no appeal had been made cumstances and the offences in the other dubious cases were not minor. The accused because the defence lawyers mostly received immediate saw no point in invoking an prison sentences. As most cases appeals procedure which only are not tried by jury, this allows a review of the question figure may suggest that the total of guilt on technical grounds. number of dubious convictions is small, but the authors' con- several important issues raised clusion must nevertheless give by the anthors. Their book is a rise to very serious concern par-ticularly in view of the reluction to the debate on the tance of the Court of Appeal to criminal justice system.

Bowman's end

Glenn Bowman, concludes his Will which lend themselves to even though a jury may have murder. A nest, laconic story, with no need to pull their WILLIAM WEAVER

However, this is only one of

FINANCIAL TIMES STOCK INDICES

458.1

7.18

Since Compliat'

High | Low

150.4 50.53 (29/11/47) (5/1/75)

558.5 49.4 (4,5/79) (28/8/40)

442.5 45.5 (22/5/75) (25/10:77)

837.1 54.5 (5)4/74) (25/6/76)

72.70

480.5

Gold Mines(Ex-5 pm):

Total bargains ......

Equity turnover &m

Earnings, Yld- % (full) 18,22

P/E Ratio (net) (\*). . . 6.71

Ord. Div. Yleid ....

72.58 72.74 72.71

210.1 321.3 210,5 214.8 207.7

7.08

Sept. Sept. Sept. Sept. Sept. Sept. A year 21 20 19 18 12 14 age 72.01 72.94 72.15 71.54

190.0 191.5 192.1 194.6 190.6 186.4 194.8

6.71 6.64 6.68 5.79 5.76 6.75 9.01 17,869 18,253 16,967 16,532 16,511 14,255

460.5 468.7 466.0 467.7 818.6

5.95 7.00

18.44 18.33 18.08 18.18 18.11 14.69

85.94 75.09 65.97 58,83 78,11 105.56

S.E. ACTIVITY

12,187 12,097 11,761 10,820 10,789 17,280

75.11 72.50

Account Dealing Dates

First Declara- Last Account Dealings tions Dealings Day smoothing operation designed to close, the premium was a point relieve pressure on short trading higher on the day at 331 per cent. Yesterday's SE conversion Sep. 20 Sep. 21 Oct. 1 relevely pleasants of another stating Sep. 24 Oct. 4 Oct. 5 Oct. 15 Positions.
Oct. 3 Oct. 18 Oct. 19 Oct. 29

"New time" dealings may take close mainly comprised inquiries place from 9.30 am two business days with little actual trade being

stocks and a steadier tone in equities yesterday marked the end of a trading Account were finally up to a better on the dominated by currency doubts, day, while the shorts closed with industrial unrest and worries gains to i, after i. about the economic outlook. Gilt-edged securities warmed to yesterday's early flourish in sterling and opened with gains bear closing in the early trade extending to which were furthered to a as a revived small demand exerted pressure on dealers' short posi-

Interest soon faded and quotaas the market drifted idly in subclose, however, the Government broker rekindled interest by unexpectedly activating the net 2.2 firmer at 460.3 for a loss short tap stock. Exchequer 112 of 13.2 on the Account per cent 1984, by accepting a bid Most Chinuese bonds eased as of 95% against the issue price five weeks ago of 97!

His action temporarily non-plussed the market. It had earlier been rumoured that two of the larger broking bouses rarity value. were advising clients of a favour. Late ins able outlook for the short end of lifted

A good rally in Government market remained basically firm,

The national engineering dispute continued to inhibit the equity sectors but end-Account produced a firmer trend which generally held throughout the session. New-time interest for the Account beginning Monday was sparse and, the genuine investment support still genume investment support still almost non-existent, leading shares eventually drifted away from the best. The FT 30-share index, as a result, shed part of a gain of 3.2 at 11 am to end a net 2.2 firmer at 460.3 for a loss of 13.2 on the Account

recent enthusiasm subsided; the exception was the Tientshin Pukow 5 per cent 1910 English issue which jumped six points to £31 on demand based on its

Vol. Offer Vol.

institutional suppor rates for investment

the market, although there was currency which earlier had Laporte closed only a penny off Option talk that the GB's move might tended to fluctuate only narrowly at 129p following interim results

\*First Declara- Last Account have been no more than a in a well salanced trade. At the in line with market expectations. factor was 0.9041 (0.9054).

> The recent quiet trend in Traded options continued with a total of 380 contracts recorded for a week's daily average of 313. Among the more active issues were BP, 85 deals and ICI 79.

#### Standard down

Rumours that the group's UK bullion subsidiary. Mocatta and Goldsmid, is in financial difficulties as a result of the recent highly volatile state of the gold and silver markets, brought nervous selling pressure to bear on Standard Chartered which fell to 467p, before a denial from M. and G. prompted a late rally which left the shares 10 down on balance at 476p. Midland, which holds a 16 per cent stake in Standard, lost 10 to 368p in sympathy. Elsewhere lowered 20 to 490p in a thin market, while Hill Samuel Warrants retrieved 5 to 65p but still sustained a fall of 20 on the

Further baying shead Thursday's interim results helped Hambro Life put on 4 more to 139p in Insurances. Similar improvements were seen in General Accident. 228p, and Royals, 355p, but Edinburgh and General came on offer and lost to 35p. Sedgwick Forbes chespened a penny to 93p on further consideration of the

Breweries plotted an irregular course in a quiet business, the leaders fluctuated around the previous day's closing levels. Among distilleries, Irish shed 3 at 87p but, ahead of Tuesday's half-time statement. Tomatin rose a couple of pence to 191p. Among the more speculative counters. Sandeman closed a penny lower at 75p for a loss on loose holders up 5 to 120p and similar losses were marked against A. Cohen,

The forecast of significantly lower profits for the year con-finued to depress Tilbury Contracting which fell 8 for a drop of 63 to 257p on the week, Elsewhere in the Building sector, the full in half-yearly profits prompted weakness in Manders. down 10 at 156p, while Leyland Paint eased a penny more to 51p on the poor interim figures. By way of contrast, Gough Cooper encountered support and put on

Inclined harder at the start. ICI drifted back to close a penny easier on balance at 348p. Among other Chemical issues.

#### B. Paradise slump

ominent dull feature in Stores. falling 7 to a 1979 low of 10p on the near £317,000 pre-tax loss for the year and the accompanying statement regarding Liberty. future prospects. reflecting the interim profits setrenering the mierim profits serback, lost 14 to 180p and the N/V 13 to 140p. Apart from Burton A, which softened 2 to 272p, the leaders edged forward on technical influences. Marks and spencer picked up 2 to 102p and side Crestica. A 4 2000 In as did Gussies A, to 382p. Shoes, Ward White softened 2 to 89p following the first-half

Electricals traded on a steadier note after the previous day's setback. GEC fluctuated narrowly before settling without alteration at 370p, while EMI, 90p, and Thorn, 419p, both closed a little better. Revived bid hopes prompted a raily of 10 to 310p in Decca, with the "A" 7 firmer at 275p. Racal improved 6 to 246p, while Unitech, following the encouraging tenor of the chairman's statement at the annual meeting, hardened 2 to 210p. MK Electric remained a dull market at 224p, down 5, while Kode eased 3 more to 247p. Overshadowed

shares lost further ground. GKN, which gained 5 on Thursday following the interim results, reacted 4 to 258p. John Brown eased a penny further to 70p, while Hawker, 170p, and Tubes, 298p, both shaded a few pence. Against the trend in secondary issues, Adwest featured with a jump of 18 to 368p in response proposed one-for-one scrip issue. unwilling market left B. Elliott 6 down at 217p, while the poor interim results prompted fresh duliness in Stone-Platt, down 3 at 51p for a drop of 25 on the week. Babcock and Wilcox gave

250p. Wolseley Hinghes, 265p, and R. Cartwright, 92p. Rowntree Mackintosh hardened 2 to 176p, but still retained a week's fall of 14 following the disappointing interim statement. Elsewhere, Foods remained quiet. British Sugar added 2 to 163p following publicity given to a bullish circular, while Tate and Lyle rose 4 to 148p. Barker and Dobson closed 1; up at 184p, while press comment

lifted Brooke Bond a fraction at

441p.
Reflecting the current plight

Wolseley Hughes, 265p,

and Pilkington 303p, both picking 3. Elsewhere, the surprise ousting of Mr. Denys Randolph as chairman of the company saw Wilkinson Match fall to a 1979 law of 135p before closing 7 down on balance at 140p. The increased first-half loss clipped 2 from E. C. Cases at 11p, while Dobson Park lost a like amount to 85p following adverse comment. Com-

miscellaneous industrial leaders staged a modest rally on techni-

ment on the reduced interim profits prompted a reaction of 2 to 39p in Brown Boveri Kent but a re-appraisal of the half-yearly results helped Amalgamated Metal, at 290p, to retrieve 20 of the previous day's fall of 25. Revived North Sea oil interest lifted L. C. Gas 10 to 522p, while Bibby put on 5 to 470p as did

In mixed Leisure issues, Mams featured with a gain of 9 to 147p following a revival of recent speculative demand. Pleasurama, 164p, and Barr and Wallace Arnold Trust, 133p, fell 3 and respectively

G. W. Sparrow to 140p.

Motors ended the Account on quiet note. Harold Perry eased to 135p following further profittaking on Thursday's interim statement, while Wadham-Stringer shed a penney to a 1979 low of 321p; the latter's interim results are expected on Thursday. British Car Auction on the other hand, improved 21 to 661p. Components were also subdued, although Dunlop put on a penny to 57p in front of next week's

Newspapers closed the Account with a firmer bias, where changed. News International added 2 to 160p. Liverpool Daily Post and Echo, still benefitting from Tuesday's interim statement, put on 4 for a two-day gain of 7 at 132p, but A and C. Black continued to be depressed by the first-half profits downturn and eased 5 to 143p for a week's fall of 15. Marshall Cavendish touched 26p on nervous selling before closing just a penny dow nat 30p; last lear, the interim results were announced on October 2. Gordon and Gotch improved 3 to 90p following the annual meeting. Bemrose held at 56p, but stil recorded

a fall on the week of 12 follow-ing the reduced interim profits. With interest rates seemingly entrenched at their current high levels, leading Properties drifted lower on lack of buying interest. MEPC lost 6 to 182p and Land Securities dipped 3 to 294p. Else-where, Greycoat gave up 4 to 03p as did Property Partnerships

to 176p. Centrovincial Estates

Advance in Oils Oil shares came to life after the recent downward drift.

Encouraged by overnight firm ness on Wall Street, British Petroleum encountered local support and pushed ahead quiet strongly to close at the best of the day with a rise of 60 at 1215p. Shell were also favoured at 348p, up 14, while Oil Exploration were outstanding in secondary issues with a gain of 20 at 404p. Ultramar put on 12 to 330p and rises of 10 were recorded in Siebens (UK), 266p. and Lasmo, 272p. News that the company has acquired an exploratory interest in the Northern Territory portion of the Timor Sea prompted a gain of 10 to 245p in Weeks Petroleum, while National Carbonising firmed 9 to 91p in sympathy. Gulf Stream Resources reacted smartly to 135p following the previous day's burst of speculative activity before rallying to close 60 down on balance at 170p.

Apart from a fresh rise of 15 to 245p in James Fisher in response to Press mention, little worthy of note transpired in

#### Golds nervous

The South African gold share market remained nervous and volatile all week as the bullion price shot up from a starting \$345 to an all-time peak of \$385.50 on Thursday before easing back yesterday to close at \$369.50 an ounce, down \$16 on the day but \$245.625 up on

Golds were well supported early on in the week but the market began to run out of steam on Thursday and yester-day as professional operators took profits. Little interest was evident yesterday and prices tended to hold steady after being marked down initially following fairly aggressive over-night profit-taking in the U.S. Gold Mines index dipped 1.2, reducing the week's gain to 5.1 while a 1.3 fall left the ex-

five-day period. Among beavyweights, losses of were widespread with Harte-beest and Val Reefs that amount lower at £18; and £18; respec tively. Some firm spots in the cheaper-priced marginal issues included South African Land, which advanced 15 to a 1979

premium index 3.6 up over the

Rhodesians turned easier after the sharp gains recorded on Thursday when reports indicated that the Lancaster House delegates were close to total agree-

high of 151p.

of the engineering industry, edged forward a penny to 129p Metal Box lost 6 to 272p. Other following Press comment.

Equity bergains total 10 am 460.9. 11 am 461.3. Noon 460.3. 1 pm 459.5. 2 pm 459.5. 3 pm 459.4. 1 amet index 01-245 8028. \*Nil=8.47. Base 100 Govt. Secs. 15/10/26. Fixed Int. 1928. Industrial Ord 1/7/35. Gold Mines 2/9/55. Ex-\$ premium index started June. 1972 SE Activity July-Dec. 1942. HIGHS AND LOWS High | Low 64.64 (8/2) 65,03 (18/2) 558.6 445.1 (12/2) 129.9 95.2 (12/1)

Falcon Mines relinquished 10 to 370p, but were still 40 higher on the week reflecting the

sharply increased final dividend announced on Tuesday and the

South African Financials lost ground in line with Golds while London Financials marked time. In the latter section, Rio Tinto-Zine hardened 2 to 292p but Bleswhere, Trench Mines rose showed a fall of 10 on the week 5 to 225p following the dividend reflecting mild disappointment and

with the interim-dividend which accompanied the strong rise in Australians

Australians were mixed. Hampton Areas rose 10 to a 1878 high of 255p; on Wednesday it was amounted that the company had acquired a 1434 per cent holding in the Corolin tim producer Getter. The latter, unchanged yesterday at 145p, were 25 butter on the mean 25 better on the week. Eleswhere, Trough Mines rus

#### OPTIONS

DEALING DATES Deal- Declara- Settleings tion ment Sep. 28 Dec. 20 Jan. 7 Oct. 1 Oct. 12 Jan. 10 Jan. 21. Oct. 15 Oct. 26 Jan. 24 Peb. 24

For rate indications see and of Share Information Service

City, FNPC, Allied Colloids, Marshall Cavendish, Who Industries, Fairbairn Lawson Hirst and Mallinson, Invere Sandeman, Geever Tin, Shell Transport. Culter Guard Bridge, Ward White, Metal Exploration and National Carbonising. No piits were reported, while a double was arranged in Calls were dealt in Town and Fairbairn Lawson.

## RISES AND FALLS On the week

#### **ACTIVE STOCKS**

LONDON TRADED OPTIONS

170

17

#### YESTERDAY—

. Stock	nomin tion	No. of marks	Closing price (p)	Change on day	1979 high	1979 low
BP	£1	11	1,215	+80	1,295	882
Burmah Oll	£1	11	162	+ 5	168	82
ICI	£1	9	348	- 1	415	314
Boots	25p	8	183	+ 1	238	177
Hepw'th Ceramic						
'New'	Nil/j		5 <u>∔</u> pm		7pm	44pm
Sheli Transport	25p	8	348	+14	402	278
GEC	25p	7	370	•	456	311
GUS A	25p	7	382	+ 2	448	288
GKN	£1	7	258	- 4	308	226
Marks & Spencer	25p	7	102	+ 2	134	83
Tate & Lyle	£1	7	148	+4.	188	127
Stand. Chartered	£1	6	476	-10	524	419
Town & City Pps.	10p	6	22	-	231	14
BAT Inds	25p	5	285	- 3	362	255
Courtaulds	25p	5	86	-	122	82

The above list of active stocks is based on the number of bargains recorded yesterday in the Official List and under Rule 163 (1) (c) and reproduced today in Stock Exchange dealings

#### ON THE WEEK-

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	Denomia	a- of	Closing	Change	1079	1979
Stock	tion	marks	price (p)	on week	high	low
BP	£1	54	1.215	+35	1.295	882
RTZ	25p	48	292	-10	362	226
Shell Transport.	25p	45	348	+12	402	278
GEC		43	370	-11	456	311
ICI		40	348	<b>– 6</b>	415	314
Cons. Gold Field		38	240	- 4	268	178
Imperial Group.	25p	38	89	- 3	108	87
GKN		36	258	-10	308	226
Marks & Speace	25p	35	102	-	136	83
Boots	25p	34	183	-11	238	177
Burmah Oll		34	162	- 4	168	82
Thorn Electrica		34	419	-14	482	334
BAT Inds	. 25p	31	285	- 4	362	255
Hepw'th Ceram	le `					
'New'	NII/	pd. 29	54pm	+ 1	7pm	4 <u>1</u> p
Midland Bank .	£1	29	368	-67	455	340

#### BASE LENDING RATES

AB.N. Bank 14 % Hill Samuel 514 % Amro Bank 14 % C. Hoare & Co. 14 % Julian S. Hodge 15 % Henry Ansbacher 14 % Hongkong & Shanghai 14 % Honghai 14 % Hongkong & Shanghai 14
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#### **NEW HIGHS AND LOWS FOR 1979**

The following securities quoted in the	NEW L	OWS (47)
hare information Service vesterday ttained new Highs and Lows for 1975.		
ttained new Highs and Lowe for 1979.		ngi (z)
NEW HIGHS (33)	Alexanders Discount	2.64 lind Cledit
		INGS (1)
AMERICANI (2)	Tributy Contracting	
luar Corp. GATX		RES (2) "17dise (8.)
CHEMICALE (1)	Liberty NV ord.	ICALS (5)
Vansk Hydro	Berot ALECTA	Let Hefrigeration
STORES (1)	Dale Electric	Petrow
FLEETRICALS (1)	Jones Stroug	r t iii gye
Automated Security	Tolde State	RING (18)
ENGINEERING (2)	Babsock Inti.	Martenair
wan Hunter Tr Abrasiyas	Brilish Northrop	Neili (J.)
INDUSTRIALS (7)	Brown (J.)	Northern Eng.
tby (J.) Monsanto Spc '82-86	Castings	Pratt (F.)
wer (G.) Kational Carbonhing	Christy illres	Stone-Platt
Source 'A' Source (G. W.)	Ductile Steels	Earck
lowers Tenens	GEI Inti.	
LEIBURE (1)	GEI Inti. Hewker Siddeley	Spear & Jackson
hotax (London)		
SHIPPING (1)	I MIDIESTI	Hay (Norman)
igher (J.)	Fridon	Hay (Normana)
TEXTILES (2)	Brown Soveri Kent	Martin-Black
Iller (F.) Monifort	Dobson Park Indu.	Pentos Deld.
tiantic Assets London Invest, Trust	Downs Surgical	RFD
or Invest. Co. Mooloya	Hamiltonne	Willinzon Match
importation Co.	Wadham Stringer	ORB (1)
CHLF (B)	TYRUNGIII BUTINGE	APERS (2)
anger Oli Ultramar	Binck (A. & C.)	Marshall Commis
exaco 4 lasc Conv.	DAS DAS	SE CE!
RUBBERS (1)	BPC	Weddington (J.)
Malaysian Plantacipes	Cales coming	
MINE (6)	TEXT	LES (2)
erban Deep Yogels	Carnets Intl.	Richards
		BOTTO A PROPERTY AND A

#### RECENT ISSUES

					EQUITIES						
issue Frice p:	Amount Pald Up	Latest Renunc. Date	19 High	79 Low	Stock	Goaing Pride Pt	+ or	Div. F. Or Amount	Dovered	SPIS X	P.E.
99 160 160 95)	F.P. F.P. F.P. F.P.	5/9 10/8	90 193	80 182 26	Arrow Chemicale Barlow Hidgs Mercantile House Mettoy Dfd. St. George Assets10p Seitrust A. 5oc.	31	20100-	62,0 T8.5 10.72 6d1,8	2.5	4.3 8.4	60.3

#### **FIXED INTEREST STOCKS**

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Prior	A R	250	High	Low	32,05	용분	
491 4961 <sub>2</sub> 44 55 157 87 100 <sub>p</sub>	F.P. £10 £10 F.P. F.P.	! — !	184 751 <sub>2</sub> 901 <sub>2</sub> 99	101p 1184 834 691g 86 93	Do. 13% 23nd Mort. Deb. 85-90 Do. 187% 2nd Mort. Deb. 80-83 Scot. Agricultural Sec. 16% Deb. 97-99	11% \$9% 89% 96#	
						_	

#### "RIGHTS" OFFERS

issue Price		Ren	test unc.	191	79	Ot- I	150 to	+ 01
bt buen	Page	•		High	Low	Stock	Olosin Price	-
.14	E.P.		21/9		17	Abwood Machine Tools	18	
110 A52	F.P.	1 000	120110	130	120	Bank Leumi	120	}
20	NU	2019	19110	04pm	o (pm	Bank of New South Wales	57pm	i] <b></b>
A84.58		2013	19:40	295 pm	OG DE	Beniox	8pm	·
125		21/9	12/10	151	149	BH Proprietary	295 pm	
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95	NA I	2/10	15/11	7pm	41apm	Hepworth Ceramics	= opm	
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Re based	enunci	iation Drosor	data u	sually estimat	last day	y for dealing free of stamp duty.	b Fk	ures

These indices are the joint compliction of the Firancial Times, the institute of Actuaries and the Faculty of Actuaries

EQUITY GROUPS	Fri	., Se	pt. 2	1, 19	79	Sept. 20	Sept.	Sept.	Sept.	(Signary)	1.1.21		Higi	hs and	Lows In	ndex	1	
& SUB-SECTIONS	Index	Day's	Est. Earsings Yield %	Eross Div. Yield %	P/E Ratio	lodex	lating	index	Index	Index		1	979		, s	. Si Çoss	nce Untim	
Figures in parentheses show number of stocks per section	No.	Change %	(Max.)	(ACT at 30%)	(Net)	Mb.	No.	No.	No.	No.	. N	lgib .	l a	NU .	W	igiti		100 m
1 CAPITAL GOODS (172) 2 Building Materials (27)	236.51. 230.63	-0.2 +0.3	18.18 17.52		7.06	257.03 230.03	240.02 233.98	243.04 254.03	242.45 234.01	252,69 219,92	287.87 276.52	(4/5) (8/5)	219.99 195.11			(4/5/79)		13/12/74)
3 Contracting Construction (28)			24.26	5.90	5.25		383.22	386.44	389.07	425.22	· 451.74		323.88	(12/2)		(4/5/79)		(2/12/74)
4 Electricals (15)	605.49	۱.	13.43	3.83	9.96		612.13	622.A7	619.79	568.34	698.53	(4/5)	518,81	(12)2)		(4/5/79)		(25/1/22)
5 Engineering Contractors (12) . 6 Mechanical Engineering (74) .	321.52 160.21	-14 -47	22.29 20.92	7.53 7.30	5.60 6.07	325.83 161.33	330.14 163.82	334.34	335,97	380.62 200.62	429.70 211.08		321 32 1/0 21	(21/9) (21/9)		(4/5/79)	6039	(2)1/15)
8   Metals and Metal Forming(16)	155.61	-03	20.72	9.63	6.18		156.71	16 <u>6.32</u> 159,74	165.32 159.09	179.52	155.50	(8/5) (4/5)	153.60			(8/5/79) · <b>UA/5/79)</b> .	49.45	
CONSUMER SOORS	231.98	+8.7	15.02	4,99	7.93	230.51	233.38	235.90	294,77	219.75	259.88	(8/5)	196.23	(8/2)	259.88	(8/5/79)	38.59	011/75
12 Lt. Electronics, Radio, TV (16)	332.42	+10	12.21	3.72	10.57	329.21	334,15	537.88	335,87	268.99	358.49		253.08	(8/2)		(11/9/79)		13/12/70
· 13 Household Goods (13)	141.23	-0.7	20.13	7.73	6.10	142.17	143,55	144.06	143.99	188.36	180.81	(8/5)	141.23	(23/9)		(4/5/12)		UIUI
14 Motors and Distributors (23)	108,64	+0.4	24.48	1.76	4.95	108.23	109.26	110.53	110.23	132.17	195.66	(45)	106.23	(20/9)	170.59	C15/1/690	19.91	(61/15)-
21 (NGN-DURABLE) (171)	232.95	+0.2	16,94	6.13	7.34		235.19	23132	257,11	220.11	269.07		202.54	(12/2)		(45/79)		13/12/19
22 Breweries (14)	283.23	-01	16.03	5.49 5.57	7.44	283.10	205.02	289,44	287.93	231.08	306.13		220.79	(16/2)		(4/5/79)		13/12/10
23 Wines and Spirits (6) 24 Entertainment, Catering (17).	322.91 347.80	+05	17.00 16.09	6.61	7.31 8.15	323.17 306.31	324.34	332.22 314.61	331.83 308.49	288.90 276.89	352.29 374.32	(29/3)	279.15 266.58	(2/1)		(29/3/79) (3/5/79)		13/12/10
25 Food Manufacturing (19)	206,47	+03	19.15	6.62		205.82	207.59	210.17	208.68	216.65	236.75	(45)	192.34	(30/7)		(4/5/79)		14177740
26 Food Retailing (15)	301.46	+0.2	13.50	4.25	1.52	300.99	304,36		305.02	232.94	332.56	(8/5)	223.66	(12/2)		(8/5/79)	54.25	13/12/74)
32 Newspapers, Publishing (12) 33 Packaging and Paper (15)	419.23 130.38	+0.2	22.64 22.64	6.94 8.59	6.10 5.69	418.30 131.00	423.02 132.14	428.96	426,94 132 53	404.25	492.56	(8/5)	366.09	(2/1)		(3/5/79)		(EULIS)
34 Stores (41)	23L22	+0.7	12.80	4.52	10.23	229.58	233.43	133.63 237.27	236.27	149.96 307.37	155-12 273.40	(4/5) (4/5)	119.84			(14/9/78) (4/5/79)		(41)(2)
35   Textiles(23)	151.35	-0.2		10.27	-5.20	151.62	153.14	153.92	155.04	185.06	191.61		148.93			07/1/67)		111110
36 Tobaccos (3)	239.30	-0.6	23.82	9.29	4.74	240.80	242.70	246.02	245,99	250.14	294.86		229.61			(2)172		3442
77 Toys and Games (6)	68.11 202.61	+0.5 -0.1	25.37 15.78	9.89 6.33	5.01 7.78	67.77 202.77	69.89	7143	T1.23	121.78	96.89		64.76			069/70)		(G) (75)
42 Chemicals (18)	283.63	-83	17,97	6.86	6.49	284.38	203.82 284.32	206.02 287.53	205.33 207.35	215.97 300.81	234.76 329.77	(8/5) (4/5)	187.78 263.96			(8/5/79) * (4/5/79)		強印5)。 [1][2]74)。
CS   Pharmaceutical Products (7)	227.94	+0.2	11.71	5.07	10.39	227.50	227.59	230.66	22813	285.78	285.48		208.73	(39/7)		C(4/9/78)		30/2/79
44 Office Equipment (6)	118.53 451.30	+0.3	14,85	7.09	7.42	118.13	119.22	120.30	120,86	143.63	153.70	(29/3)	114.54		245.96	0/972		(2(1/75)
46 Miscellaneous (53)	232.6	+0.1	11.75 36.34	6.65 6.31	10.86 7.84	450.89 238.82	455.18 241.43	460.57 243.64	461.25 242.61	436.03 230.65	498.47 273.91	(7/L) (8/S)	203.62	(20/2)		(18/5/77)		29442) 43175)
49 INBUSTRIAL GROUP(494).			16.89	6.08	7.41			238.83	لسنف	234.04	273.01	(4/5)	209.35		273.01	(8/5/7%) (A/4/7%)		3/12/74)
51 Qils(6)	656.73		17.23	7.38				642.87		511-89	704.23	(4/5)	497.67		704.23		87,23	
59 500 SHARE INDEX	267.75		16.95	6.31			268,42	271.62	270.59	257.82	308.20	(4/5)	237.06		300.20		63.49 €	3/12/747
61 FINANCIAL GROUP(116) 62 Banks(6)		-0.4	1	5.55	_			195.35		17147	221.25	(4/5)	165.39			11/4/12		312(1)
63 Discount Houses (10)	221.31 251.06	-0.8 -0.6	37.36	5.79 7.31	3.42	223.09 252.60	223.117 256.90	225.38 257.98	222.68 257.98	190.22 217.58	265.89 .271.93	(4 <u>15)</u> (3/7)	195.51 204.48		293.32 ( 293.13	20/7/72) (2/5/72)		12/12/74) 10/12/74)
Hire Purchase (5)	171.74	+0.6	19.25	5.07	6.65	170.75	17132	171.95	17253	160.44	210.97	(8/5)	15245		433,74			1/12/14
65 Iteurance (Life) (10)	161.16	+0.3		6.31	_	160.68	161.10	143.96	162,10	141.24	179,94	(4/5)	126.08		194.46	15/3/72		(2/1/75)
66 insurance (Composite) (8) 67 Insurance Brokers (10)	126.44 276.58	+9.5	18 10	7.49 6.63	7.90	125.63 277.31	126.19 279.45	128.31	327.87	128.72 348.37	157,45		115.27 232.59	(15/2)		6/10/77)		13/12/19 16/12/19
68 Merchant Banks (14)	100.67	-0.5	_	5.58	-	101.19	101.11	285.02 101.23	283.94 101.34	85.00	352,82 111.51	(29/3)	74.91	· (30/7)	218.57	(111971) (1/5/72)		augus.
69 Property(43)	357.26	-8.9	3.48	2.64	42.00	360.47	363.23	365.14	364.53	265.66	377.00	(8/5)	267.26	(2/1)	377.60		56.0E (	28/4/657
70 Miscelfaneous (10)	121.37	-1.5	15,33	7.38	8.36	123.24	124.27	124.86	123,85	112.35	137.43	(8/5)	109.05	(12/2)	303.18 (			17/12/14
71 Investment Trusts(110) 81 Mining Finance (4)	214.94 128.16	+0.6	- 15.54	5.32 6.07	1.85	213.67 127.58	215.30	216.96	21623	232.03	248.31	(26/4)	200220	30/7)		26/4/791		<b>31274</b> )
71 Overseas Traders (20)	343.06	-01	15.28	7.40			127.93 345.33	131.39	128.99 342.89	107.93 329.47	349.04 380.96	(4/5) (29/3)	101.26 292.50	(2/1) (2/1)	380 98 /	29/3/79)	97.37	30974°
99 ALL-SHARE INDEX(750).						245.13	247.A7	250.30	249.19	25.36	283.足	(4/5)				(4/5/79)		
		-									76.							-
}							FIXED	INTER	EST		1.	Ter.	Year			7,000		
FIXED INTERE	ST PRI	CE IN	DICES		į	_		ELDS		is	ept.	Sept. 20	agó			1979		i i jur
{					1	Brit	ush, Govit	. Av. Gro	55 H&O.		21 .:	20	(Stibuse)	·	light.		170m	<b>4</b> ,

_	PTXED INT	enest (	RICE IN	OICES			FIXED IN YIEL British Govt. As		Frl., Sept. 21	Thur, Sept.	Year ago (approx.)	H	ighs.	197			
ı	British Government	Fri., Sept. 21	Day's change %	xd ad].	xd adl. 1979 to little	1 2 3		5 years 15 years 25 years	10.18 10.74 11.36	19.24 19.78 11.32	8.93 30.88 11.72	10.8 12.4 13.2	1 (8/2)		9.9 70.14	(24)	T.
_	Under 5 years	105.30 116.72	+0.25 +0.49	_	6,56 7,86	4 5 6		5 years	12.22 12.34 12.46	12.12 12.41 12.49	11.79 12.09 12.09	13.9 13.9 13.9	5 (8/2)		11.2	E (2/4) E (4/5) S (4/5)	
	Over 15 years	127.57 133.92	+0.44 +0.58	_ _	9.65 9.02	7 8 9		5 years	12,60 12,81 12,70	12.71. 12.87 12.74	11.73 12.62 12.79	143 145 144		1	11.6	(4/5) (4/5) (4/5)	•
	All stocks	11417	+0.39	<u> - </u>	8.03	10	Irredeenables		11.06	1111	11.54	12.9	(8/2)	1	10.49	CONT.	ì

Fri., Sept. 21	r. Wed. Tues. Mon. Fri. L. Sept. Sept. Sept. Sept. 17 14	Thur. Wed. Year	1979	ĺ	Since Compilation
No.   %   20	19   18   17   14	15 12 apprx.	Highs Low		Highs . Lo

58.06 | 12.78 | 58.10 | 58.11 | 58.14 | M.21 | 58.55 | 58.52 | 58.58 | 57.57 | 67.88 | (46) | 50.57 | 15.27 | 51.25 | 51.25 | 51.25 | 51.25 | 51.25 | 51.26 | 51.47 | 51.72 | 51.86 | 55.07 | (25/4) | 59.21 | 12.88 | 69.54 | 70.36 | 70.85 | 71.19 | 71.19 | 71.29 | 71.59 | 76.51 | (24/4)

1/70 104.78 Mining Finance 29/12/67 100.00 of the indices, is obtainable from FT Eur	Date 2/77 2/74 2/74 2/71 2/71 1/70	135.72	All Other	29/12/67 29/12/67 29/12/67 29/12/67 10/4/62	100.00	Enterprises, 10, Bolt Court, London, ECA, 4
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	Financial Times Sat	urday September 22 19.5	. 67	(4)				
	AUTHORISED		Matural Unit Trust Managers (a)(g) 15 Copinal Ase, ECR TBU. 15 Copinal Ase, ECR TBU. 15 53 +011 7.46 Matural Scs. Par. 27.5 55.3 +011 7.46 Matural Scs. Tst. 77.2 77.3 -0.2 1.76	Ridgefield Management Ltd. 3 I Fighny St., 502A IPD 01-588 6	Schiesinger Trust Mages—costd.  Schiesinger Trust Mages—costd.  100 Property States	Trades Union Unit Tst. Managersy 6 100, Word Street, E.C.2. (01-628:001)	GFFSHORE &	n'SEAS FUNDS
	Abbey Unit Tet. Mingre. (a) 72-90, Galehause Rd., Aviestary Abbey Gift Int. Tot. 1979 1726 103 116 Abbey Inc. Tot. 1979 1726 103 116 Abbey Inc. Tot. 1979 1726 173 174 Abbey Inc. Tot. 1979 174 Abbey Inc. Tot. 1979 174	Friends Prov. Uts. 49.2 52.6 4.65 Dr. Aczam 66.0 70.3 4.65	Matural (100 Ag 127) 823 10 3 10 1 10 1	m. rr . 193 famil Blancounter (a)	MI J. Henry Schroder Wagg & Co. Ltd. 9/2 Xg	Transatiantic and Gen. Secs. 9 (c)(y)	Alexander Fund 37, rue Norre-Dane, Limenburg. Alexander Fund Six8.90   1	Keyser Uliman Ltd. 25, Link Street, EC2V 8JE. 01-606-7070 Fonstler F1.377 15.00 230 Bordeler F1.377 15.00 230 Central Asset: 1251.30 151.34 +004
	Abby Gri Tu 13/3 201 +02 548	Finals in Court* Public Trustee, Kingsaray, WC2 01-405 4300 Central Sept. 13 111.5 111.8 4.83 Gross Inc. Sept. 13 78.4 79.6 9.81 High Yeek Sept. 13 87.1 87.64 9.86 High Yeek Sept. 13 87.1 87.64 9.87 Health. Restricted to models mater Court Court.	National and Commercial 31, 51. Andrew Source Edubarch. 1931-555 5555 1931-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-555 1932-	N.C. income Fund 1518 1613 +15 7 N.C. ind. Fd. (inc. 1840 993 +05 1 N.C. ind. Fd. (Arc. 1862 917 +04 1	97 (Accini, Units) 147.2 158.2 2 59 Income Sept. 18. 199.8 214.8 78 50 (Account, Units) 212.1 33.6 78 50 General Sept. 19 98.9 183.1 48	2 0 6 27 h Erre, Aug 29 72 1 74 h 4 h l l l l l l l l l l l l l l l l l l	Allen Harvey & Ross Inv. Higt. (C.I.) 1 Charles Cros. St. Heller. Jay. C.J. 0534-75741 AHR GHI Edy. Fd	King & Shaxson Magrs. 3. Chesing Cross, St. Helier, Jersey. (0534) 73741. Valley Hse., St. Peter Port, Grosy. (0481) 24706 1 Thomas Street, Douglas, J.O.M. (0648) 4856
\$ \	Allied Horse Hutten, Brentwood, Except 1200 Hutten Hutten, Brentwood, Except 1200 Hutten, Brentwood, Except 121459 Rationed Funds, 121459 Rationed Funds, 121459 Rationed Funds, 121459 Rationed Funds, 121459 Rationed Funds	6.1. Unit Managers Ltd.4	National Provident Inv. Mogrs, Ltd. V 48. Gracecharch St., ECSP 3HH. 01.623 420 N.P.I. Gri. Unit 25. 4 50.0 455 (Assart, Units) 7. 74.5 45 N.P.I Grass, Lugh 122 13.5 3.00 (Assart, Units) 123.3 144.4 3.00 "Prizes on Aug. 9. Next dealing September 12	Rowan Unit Trust Margt. Ltd. 9 (a)  O Chy Gate Hse, Fashury Sa, EC2. 01-606 H  American Sept. 20 695 725 1  Securities Sept. 18 1970 201 feet 1  High Yeld Sept. 21 5.1 9 5.4 -0.3 8  (Accom. Heats) 810 851 -1.3 8  Leadin Sept. 10 864 -1.3 8	EDITOR SETTEMBER 201 128 5 30 41 3 0 0	1 (Accum. Units) 45.7 70.2 754	27 Buttermor Secratives (ct. 1) Customer (ct. 1) Co. 22 (ct. 1) Co. 1 (c	Gilt Trus (1.a.M.) 107.6 106.5 117.5 Gilt Find. Guernsey 9.57 9.530 117.5 Ind. Bort. Sect. Tol. First Sterling 139.15 19.29
	Sert. Inds. Fund 721 77.1st +0.3 628 6rth. 5 Inc. 102 74.8 +0.1 5.05 Liet. & Ind. Dev. 37.9 40.8 +0.1 5.25 Allice Capital 76.0 81.3 +0.2 429	061 Pers Et Fd. 277.1 279.0	National Westminster# (a) 161. Chapting FC2VAEU	(Accum. Units) 1156 1217 3. ) Royal Tst. Can. Fd. Mgrs. Ltd.	Scottish Equitable Foot More 144 0		Australian Selection Fama NV	Guernsoy Inc69 6 73 9 479
	High Yield Fd. 77.4 76.4d -0.3 8.95 A. H. Eq. Inc. 2005	S. & A	Financial 35.1 37.7 -0.3 637 65 crewth law 89.2 95.4 07.3 37 for full lineaue 96.3 37 62 +0.1 77.7 Forticals law. Fot. 72.3 76.7 40.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.26 10.1 6.	Prices on Sept. 14. Next dealing Sept. 28.; Saye & Prosper Group# 4. Great St. Helens, London ECSP SEP	Selsay Unit Tst. Managers Ltd. (a) PO Box Sal, Biddby, Hsc., E.C.4. 01.236 500 Selsay Capital Fd. 37.8 39.8s 5.50 Selsay Income Fd. 29.9 11.58 9.65	O Trendall Management 1 tol 60	USSI Share's Suscillation Susci	00. Accum
	International 24.5 22.4 +0.2 2.5 Carlotte Fund 36.5 40.5 2.12 2.12 Carlotte Fund 36.5 40.5 40.7 1.97 1.97 1.97	American Tet	Nelstar High Inc	68-73 Queen St. Edinbarran FH2 4MX Dealings to: 02-554 88979 or 031-256 7351 International Funds Capital 26.9 39.8 +0.3 3 LTL 26.0 7.9 +0.11 LTL 36.0 7.9 +0.11 LTL 36.0 7.9 +0.12	Security Selection Ltd. Regk Hse. King William St., EC4	(Accust. Units) 1912 2006 9.44 Capital Sept. 19 1912 2006 9.44 Capital Sept. 19 1912 1916 4.76 (Accust. Units) 1950 2158 4.76	2. Rue De la Resence B 1000 Brussels	Libyes Bar (C.I.) U/I Right.
	Smaller Co.'s Fd. 483 517 011 406 2rd Smir. Co's Fd. 483 577 02 446 Accourty Site. 1112 1217 08 126 Met. Min. & C'dr. 181 1217 09 126 Overnous Enrylings 572 612 101 32 Element Enrylings 572 612 101 32 Element Enrylings 572 612 101 32  Element Enrylings 459 477 102 29  Smaller Co. Exempt 459 477 102 29  U.S.A. Exempt 1037 107.8m +1.11 32	In Agencies 1219 1514-000 437 Int Greenart Fd. 122 1001 -0.1 712 Int. 1st. (Acc.) 127 352+03 153	Norwich Union Insurance Group (b) P.O. Box 4, Norwich, NRI 3N6. 0603 22200 Group Tst. Fd. [B&B 406.1] -0.3 5.28 Pearl Trust Managers Ltd. (a)(g)(z) 252, High Holbern, WCLV 7EB. 01.405 8441 Pearl Growth Fd. [24.9 28.8 +0.1] 5.47 Accom Units 30.5 28.8 +0.1]	High Return	A Stewart Unit Tst. Hamagers Ltd.(a) 45, Charlotte Sq., Edinburgh. 031-22, 327, 47 + Stewart American Fund 50 Standard Units (22 663	From Units 524 572 783 784 784 785 785 785 785 785 785 785 785 785 785	Barbican Klanagers (Jersey) Ltd. P.O. Box 63, St. Heller, Jersey 0534 74806 Barb. Int. Fend	Lingle True (6th — 154.0 Cooker 15. 1. 12.25 Neet dealing care September 25. 11.50 Neet dealing care September 25. 11.50 Neet dealing care September 26. 11.50 Neet dealing care Septemb
	Anterson Unit Trust Managers Ltd. 158, Fenchurch St., EC3M 6AA. 623 9231	3 Frederikk's Pt., Old Jewry, EC2 01.588 4111 Extra lucrose 78.3 30.8ml 9.90 ncome 90.9 445 - 5.3 4.20 Accumulation 75.4 82.0 + 1.0 4.10 Frowth 90.4 44.0 - 1.0 4.70	Pearl Scowth Fd. 23.9 26.8 +0.11 5.67 Accum Units 25.1 27.2 26.8 +0.11 5.67 Pearl Inc. 25.1 27.2 26.8 Pelican Units Advalua Ltd. (g/x) 27.43, Princes St., Manchester. 06.1-236.5685 Pelican Units 25.00.9 108.4 -0.11 5.45	Oversess Funds (2) 84.0 90.3 +1.3 3. Europe 82.0 -0.3 5. S. F. Asia 92.2 41.0 +0.2 3. U.S. 76.9 82.0 +0.4 2. U.S. 76.9 82.0 +0.4 2.	Senderd 1157 1722 422	Lander Well Group  Capital Growth  By 7  Bo Accum  By 90  By 95  By 90  By 95	s Unidollar intermediate in 1919 225 12 651 and 1 2 2 3	M & G Broup Tinee Curys, Timer Hill EC3R 6BQ. 01-626 4588 Allaric Sept. 13
	Annual Prof. Migent. Co. 11d. 1, Noble St., EC2V 7.1A. 1nc. Monthly Find	Sensil Cos 92.7 74.2 - 9.3 4.20   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00   1.2 4.00	Perpetual Unit Trust Magant.♥ (2) 48, Hart St., Henley on Thames 04912 6868 ProtualGo.Ght	Energy 94.4 103.1 +1.8 1 Financial Secs. 73.2 78.7 -0.1 3.1 Figh-Molecum Funds Select Internal 1261.0 275.4 +2.11 3.1	Sun Alliance Hise, Herstann. 0403 6414.  11 Exp. Fo. Scot. 12 1262 276.0 - 46.0 42.0 42.0 42.0 42.0 42.0 42.0 42.0 42	Do. Accum.   24.6   26.4   -0.1   423   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.54   10.5	Do. Glans Munai	Gold E. Acc. US3122 26.92   1824   1639 1499 - 1.0 46.07   1839 1499 - 1.0 46.07   1830 1439 1439 - 1.3 46.07   1830 1430 1430 1430 1430 1430 1430 1430 14
2	Arbarthmot Securities 1 int. (a) (c) 37, Gaven St., London, ECAR 18Y. 01-296 5281 High Vield (c) 486 5281 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	77 London Wall, EC2 00-588 5620   Stockhir. Sept. 14 1729.0 134.6 1 3.10	Practical Inwest Co. Ltd. V (y)(c) 44, Bloomshury Sc. WCLA 2RA 01-623 8893 Practical Sept. 19 1053 1 1650 1 464 Acron. Units 226.2 240.3 464 Provincial Life Inv. Co. Ltd. V	Extensit Fundade Extensit Income*	Contractify 97.4 51.2 10.2 4.2 Financial 69.5 75.cm - 1.2 4.4 10.6 6.2 Executed lat. Sept. 19 222.8 29.6 6.7 Executed lat. Sept. 19 222.8 29.6 6.7 Executed lat. Sept. 19 222.8 31.2 6.7	TSB Unit Trusts (y) 21, Chantry Way, Ansover, Hants. 0264 62189 Deahns to 0264 63432-3 ODTSB Seneral 50/2 ODTSB Seneral 50/2 ODTSB Seneral 50/2 ODTSB Seneral 50/2 OD 05. Accum 60/8 OD 06. Accu	7.0. DO. 72, COUNTS, 1.D.M.	Resided Drayton and 1942  Sentice Highertagu Ldn. Agents  114, Old Brood St., EC2  Apollo Fd. Sept. 19 SF 4.29  Apollo Fd. Sept. 19 SP 4.29  117 Group Sept. 19 SP 4.29  117 Group Sept. 19 SP 4.29  117 Jensey O's Sept. 1247. 56  7.96  3.65
	(Accum Units) 415 Capital Fundt 27 Commodity Fundther 472	Grieveson Management Co. Ltd., 59 Grestam Street, EC2P 2DS 01-606 4433 Barrington Sept. 19 246.6 258.3	222 Bishospatie, EC2 Prolific Units 99.0 99.0 +0.3 7.67 High Inzone 136.2 145.9 -0.3 7.67 Prudit Perticile Mayes, 1.11.9 (a)(b)(c) Holborn Burs, ECIN ZMH, Prodential 1990 147.5 +0.5 1.49	Scribits 40.9 -0.1 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5. 5.	2 Pacific income	Ulster Bank (a) Waring Street, Belfast. 0232 35231	BNASF Sept. 13 1107.0 115.14	Military, Johnstone (197. Adviser) 163, Hope St., Glasgow, C2 1839 St. Ed
`	Accom. Units.   60 B   1677   411   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170   170	Entless, Sept. 18. 2513 2514 251 (Account Units) 2517 2614 17 300 (Account Units) 1001 1917 17 300 (Account Units) 1000 1051 1151 1151 1151 1151 1151 115	Bailter Management Ca. Lhi. 9 The Stock Exchange, EC2N IHP. 01-6004177 Justinant Geo. Fd. 1253 130.6 413 Justinant Income. 1392 1836 822 Justinant Income. 11392 1836 822 Justinant Income. 11392 1836 822	Ant. Sanshier Cas. 32 9 44 +03 1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	77 19, Athol Cresceat, Edin. 3. 031-229 8621/ 0 American Eagle	Unit Trust Account & Mant. Ltd. (log William St. ECAR 9AR Priars Hee Fund 1851 48.0 4.77 Wieler Grüh. Fad. 1852 42.2 5.88	GPO Box 593, Hong Kang N'bashi June 50	*Marray Fund
	Eastern & Ind. Fort 228 (6% W dryll Us.) 128 (6% W	Account Units	Relizance Unit Mgrs. Ltd. 9 Relizance Hse., Tembridge Wells, kt. 0892 22271.  Relizance Hse., Tembridge Wells, kt. 0892 22271.  77.5 6.09 2240 45.1 46.1 57.5 elektorde 7. Inc. 39.6 42.4 5.75	lex, Tist, Units 283 90.4 +0.2 51 ind, Growth 50.5 524 +0.2 33 Market Leaders 32.6 52.4 +0.2 32 Market Leaders 32.6 32.1 +0.1 Pref. & Gitt Trust 22.6 24.38 22.1	September   193   311 + 12   219	Do. Action	Univel S 79 St. 505-55 7.02 4011 - Int. High int. 751 SUSS 50 990 9.10 Sterling Denominated Feb. Ground Invest. 38.5 42.6 -0.8 4.30	Negit S.A. 10a Boulevard Reyal, Lurembourg NAV Sept. 14
	317, High Holbers, WCIV 7NL 01-831 6239 Archway Fued 190 4 96 2 6 16 16	Henderson Administration (a)(c)(g) - Premier UT Admin, 5, Rayleigh Read, Hutton, Brentwood, Esset.  U.K. Funds Cabot Recovery 49,7 53,24 -0.2 573 Cabot Recovery 49,7 53,24 -0.3 573 Cap. Growth Inc. 64,3 77,0 -0.3 573 Cap. Growth Inc. 64,0 -0.3 573 Cap. Growth	INSURAN	CE & PROPER	I make Midson B Miles 1981 Acres 1 24	Prudential Pensions Limited  Holborn Bars, ECIM 2NH.  Equity Fd. Sept. 20. 1629.66 30.581-0.29 — Fired lef. Sept. 20. 1721.67 27.161-0.31 — Prop. Fd. Sept. 20. 1734.01 35.33-1.31 —	Jersey Energy 152 2834 242 437 1159 Jersey Energy 152 2879 201 44112 150 Unusl 5 712 Sep. 162 56 269 4607 100 High Int Sep. 1972 5986 12.60 †Capital Decryn 712 51000 025 †Capital Decryn 712 51000 025 Value at Sept. 21. Next dealing Sept. 24	NAV Sept. 7
	No Carried	High Increase Pleads High Increase Pleads High Increase (A4.5 66.0 - 1.8 8.07 E Light Increase (A4.5 66.0 - 1.8 8.07 E Cabot Perd A6.00 A7.0	Libbery Life Assurance Co. Ltd3 St. Paul's Clurchyard, EDA. 01-248 9111 rainty Fand	Money Fd. Inch		Reliance Mutual Turbridge Wells, Kent. 0882 22271 Rel. Prop. Bris. 255.8	Breum Shipley Tst. Co. (Jersey) Ltd. P.O. Box 502, St. Heder, Jersey. 0524 74777 SUp. Bd. Fd. (h)   10.18   10.204 +0.12   12.41   Butterfield Microsperment Co. Ltd.	PO Box 77, St. Peter Port, Guern. 9481.25741   Inter-Dollar Fund. 938522 273   Inter-Dollar Fund. 938523 273   Int. Gurroncy Fund. 9381.65 178   Dollar F.d., Int. Fund. 5381.65 178   Eur., Exempt Gift F6, IL.19   Eur., Exempt Gift F6, IL.19
		Cabot 95.0 995 +0.9 332 International 33.6 95.1 +0.1 2.90 World Wide Sept. 20. 92.4 98.8 -1.8 31.6 95.0 1.0 31.6	Convertible Fund. 361.8 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3 185.3	Cresider Insurance Co. Ltd. Viscula Rosse, Tower Pt., EC3. Cit., Prop. Sept. 4	Landen Life Linked Assar, Ltd.	St. Switches Lane, London EQ4. 01-524 4356 N.C. Prop. 1338 1624 1624 N.C. Prop. Next sab, period Sept. 28/0ct. 12. Royal Instanance Group New Hall Place, Liverpool. Royal Shield Fd. 16/13 17/10 1 -	P.O. Box 195, Hamalton, Bernmuda. Satures Ecrity	Providence Capitol Life Ass. (C.I.) PO Box 121, St Peter Pert, Guerneey 0481 24725/9 Sterling Ecod Fd. (S18 71.3 — Sterling Ecody Fd 520 545 — Intol. Ecody Fd 520 545 — Intol. Ecody Fd 520 545 — Intel. Equity Fd 520 545 — Procs at Sept. 5. Next dealing Sept. 12.
	Do. Extra income 301 32 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	Zikropean 46.6 49.6 +0.3 2.51   Far East 72.2 - 77.2 +0.5 2.51   F	Money Fd. Ser. 4 1993 5531 Persion Selection 1993 5531 Persion 1993 55	Engle/Mid. Units	Flord loterest. 98.0 98.4 Property 103.6 165.1	Save & Presper Groups  4, 61.51. Helen's, Linds, ECSP 3EP. 01-654 6999  8al. Inv. Fd. 1422 156.5 -0.11 - Property Fd. 1613 1715 -0.15	Citarioringuse Laphet 1 Paternolaer Row, EC4 2 Paternolaer Row, EC4	Procs at Sept. 5. Next dealing Sept. 12. Cuest Fund Edingunut. Clerkey Ltd. PD Box 194, St. Heler, Josey. 0534 27441 Cuest Stis Fathat. 55.22 09.24 13.39 Decs Iral Sect. 50.921 0.9914 3.09 Decs Iral Sect. 50.921 0.9914 3.09  3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3.0914 3
- : 	Baring Brothers & Co., List. (a)(x) 88, Leadershall SL, EC3. 01-586 2830 Stratton Tst. 2028 2014ad 470 Do. Access 2832 7743	Smaller Cos. 1294 134.8 -0.3 5.19 A HBI Samuel Unit Tst. Mgrs.† (a)	Albumy Life Assurance Co. Ltd. 1, Old Burlington St. W.1. Equity Fd. Acc	Equity Fd. 130.0 136.6 +0.6 — Property Fd. 1277 1474 +0.6 — Posel Interest F 1271 127.4 +0.6 — Gd. Deposit Fd. 107.2 112.8 — Mitself Fd. 107.3 134.6 +0.5 — Gentimore Romais	Windude Park, Exister, 1992 522.55	Deposit Fdf 133.8 140	Emperor Fund	Richmond Life Ass. Ltd.
	### Programme Mgart. Co.\$  9, 5ishopsqute, EC2.  8'gate Pr. Sept. 1817268 241 4	(b) Capital Trust	Act Money A	Gartzmare Bounds For underlying unit prices of Gartzmare Loyd's Life Boards see Gartzmare Fixed Managers under Authorised Unit. Trauss General Portfolios Go Statisformane Co. Mailtann Comm. MCCS1977		Enterprise House, Portsmouth. 0705 27733	Clive favesiments (fersey) Ltd. P.J. Box 320, St. Helier, Jersey  0534 27311 Clive Git Fri (C.1.) 120.29 10 34 111.60 Cernhäll Irs., (Guernsey) Ltd. P.O. Bex 157, St. Peter Fort, Couracy Irs., Man. Fd. 1250 221.5;	28, Attol Street, Bouglas, I.D.M. (e) The Silver Your 2017 (b) The Silver Your 2017 (c) The Silver Your 2017 (b) Earnord 61.
	Bridge Fund Managers (a)(c)	Sen. Exemps. Sept. 176137.0 165.04 473 Investment Intelligence Ltd. 9 (a)(a) 15. Christopher Street. E.C.2. 01-247 7243	MEV Life Assurance Ltd.9	50 Bartinlonew Cz. Waldram Cross. W331972 Portrollo Fd. Acr. 167.4 — Portrollo Fd. Intr. 157.4 — Portrollo Mausand 152.2 (7.5 — Policio Mausand 152.2 (7.5 — Poli	Three Quage, Tower Hill, ECSR &BQ, (21-625 A588). American Fd, Bond*, 154.5 59.2 59.2 59.2 59.2 59.2 59.2 59.2 59	Eggity 24.7 279.8 +0.5 Fixed (m. 155.2 165.5 +0.6 m. 155.2 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5 165.5	BWS Beutzche Bes. F. Wertsagiersp Gruneburgweg 113, 6000 Frankfurt Investa	P.O. So. SS, St. Julians Ct. Guerrasy. O483, 24:331. O.C. Arrentz F4.1* SSIST 54. 1.4.34 + DUS. 1.2.40 OCST. Co. Angl. 31. 197.83 197.72 2.44 O.C. Correctory* 1832 197.72 2.44 O.C. Str. Londby 1. 1832 197.71 1938 0.51 O.C. Str. Ing F4.1* 10.6.69 *Prices of Sept. 4. Next dealing Sept. 28. †Prices of Sept. 21. Next dealing Sept. 28. *Public Dealings.
	permit met 1/5 1/5	Intel Pacific Fund 59.9 144 12 150 A Intel Small Co's Fe 771 82.4 -0.4 6.00 A Key Fund Managers Ltd. (a)(y)	MEV Managed 150? 1570 — — — — — — — — — — — — — — — — — — —	2 Prince of Wales Rd., B'mouth. 020276765 6.L. Cash Ford. 104.9 110.4 — G.L. Enerty Fund. 115.6 127.7 — G.L. Gilf Fund. 126.3 122.9 — G.L. Gilf Fund. 111.5 117.7 — G.L. Gilf Fund. 111.5 117.7 — G.L. Poly, Fund. 1112.7 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — 118.6 — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118.6 — 118	Dates Yielde L. Sci.* St. B. 91.2	National Distrib. 1990 1000 1000 1000 1000 1000 1000 100	Desischer Investment-Trust Postiech 2635 Biebergrose 6-10 6000 Frankfurt	Prices on Sept. 21. Next dealing October 8. "Deliy Dealing October 8. "Deliy Dealing October 8. Processing Asset Migt. (Bermuda) P.O. Eca. 664, Bit. of Bermuda Bid., Bermuda Reserve Acces. Folististary 10.081-0.081
	Britannia Trust Management (a)(p) 3. London Wall Buildings, London Wall, London ECZM SQL  Assetts London ECZM SQL  Assett	Cay Small Co's Fo 1240 13192 -53 195	MEVMor Pes Fd.8 1125 1124 1265 MEV Mgd.Pen 11144 1265 1116 - 1116 1116 1116 1116 1116 1116	County & Car   He der Car   1918	Haneged Boot*** 152.3 160.0 40.3 Persol. Pensol. Pensol*** 180.7 189.8 77.3 Pensol. Pe	Managed 149.7 157.6 + 4.3   Managed 149.7 157.6   Managed 149.7 157.6   Managed 149.7 157.6   Managed 149.8   Managed 149.	Concentra BERGES 2010-210 - tot. Rentendoriti PROCES 60-07-025 - Dreyfus Intercontinuate Inv. Fd. P.O. Box PS712, Lavon Echanos. RAV Sept. 16 20-08-08-09 20-21	Prices on Sept. 10. Next dealing Sept. 18. Reyes: Trust (G.L.) Fd. Hey. Lint. P.O. San 194, Royal Td. Hee, Jersey. 0534 274-11 R.T. int. 1 (30-) 74, 200 600 4940 312 Prices Sept. 28. Next dealing Sept. 23.
	Commodity 113 116 +1.2 116 2 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	CB. Unit Fd. Inc. 1965 104 94 -0.5 508 B	Topine   1051   175 - 15   1650   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   1050   105	Flexible Finance 110.5 Lambard Sets 124.7 Lambard Lamb	Projecty (Cas) 463 1012 — Do. (Accum) 97.4 1023 —	DO Roy 632 Extendench FUTA 5811 857-455 4000	P.D. Kor 73, St. Nelson, Jersey. 0236 734339 E.D.L.G.T. [0224 140.7] [0236 734339 The English Association 031,500 73631	From Sept. 18. Next dealing Sept. 25.  Seve & Prosper International Dealing to P.O. 3cv 73, St. Heller, Jersey From deprendented in U.S. Bettern Dir. Fack int. 150 - 1851 9.34 7.77 Internat. 67 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
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. •	President 121 20-1 101 105 7	Observations of For tax events funds only.  Licya's Life Unit Tst. Magrs. Ltd.  2.50, Gatchorse Rd., Aylesbury.  (276.594)	annon Assurance Lid.  Olympic Way, Westley HAP DNE. 01-902 8876  quity Units	Pen, Gill Edg. Cap. 133 & 147.0 ————————————————————————————————————	Do. Pers. 1226 +34 - 1147 +21 - 1147 +21 - 1147 +21 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1176 +23 - 1	Sun Africance Linked Life Ins. Ltd. Sun Africance House, Horstern. Expiry Fund	First Viking Community Trusts 10-12 St. George's St., Dougles, Intl. 0624 25015 Fst. Vis., Cro., Tst	Figure 15.6 16.6 16.6 16.6 16.6 16.6 16.6 16.6
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	Do. Inc. Dec	if & G Group (y)(c)(2)  bree Ducys, Tower Hill, EC3R 680, 01-626 4568 2  See also Stock Exchange Dealings, 2017	rd Markaged 118.7 117.1 -0.3 — ad Denois 186.2 112.4 — ad Gift 187.4 107.3 -0.2 —	HIB Samuel Life Assur, Ltd.9  NLA Twn., Addisonable Rd., Croy.  OT-685-GSC  OProperty Units	Nel Mart Fd. Act. S40 S45	Maple Lf. Grut. 222.2 Maple Lf. Mangd. 147.5	6.T. Management Lod. Part Hoe, 12 Fluctory Crown, London EC2 Tel: 01-626 8151, TLX; 256100	Sentry Assorance International Ltd. P.O. Sep 1776, Hamilton 5. Bermutz.   Jacobs Fund
	North American 19805 2070 20 20 Avers on Sept. 19. Next dealing mit Oc. 3. Corellab Unit Fd. Mayrs. Ltd. (a)(c) 1880 an House, Newcastic-upon Type 21165 6	ustralazion 52.7 62.5m -0.2 1.91 2.4 Accium Units) 60.8 64.8 -0.2 1.91 2.5 mmsddir 77.2 103.5m -0.4 408 2.4 mmsddir 77.2 103.5m -0.4 408 2.4 mmsddir 77.2 103.0 41.0 -1.0 2.4 mmsddir 77.8 +0.5 3.6 mmsddir 77.8 mmsd	m. Arterican	Managed Series C 99.0 104.2 — Managed Series C 191.0 120 — Manage Series A 105.3 110.9 — Fixed Int. Ser. A 105.7 111.3 — Fixed Int. Ser. A 105.7 111.3 — Fixed Int. Ser. A 100.5 7 110.3 —	48 Gracechurch S., EC3P 3HH. 01-523 4200 Managed Fund	Target Mouse, Garchouse Road, Aylestury, Burks. Burks. Na. Fued Inc. 1037 Aylestury (Cars) 5941 Man. Fued Inc. 1037 1402	Archor GH, Edge 69 25 9.23+0.01 72.63 Archor In. Fe. 105-5.0 5.23 1 2.18 Archor In. Jan. Tu 27.4 9.5 9.5 3.7	20, Connon St., EC4.   01-248 9646   01-248 9646   01-248 9646   01-248 9646   01-248 9646   01-248 9646   01-248 9646   01-248 9646   01-248 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646   02-28 9646
	Da Accion Unics 11 93.6 4.71 Da High Vieta 21 4.9 8.62 0 Da Accion Units 56.0 58.0 2 8.62 0 Next dealing date September 26.0 58.0 58.0 58.0 58.0 58.0 58.0 58.0 58	onevision Inc. 120, 1304 13 202 Access, Units 26, 603 40.4 202 Co. 120 40.0 10.0 10.0 10.0 10.0 10.0 10.0 10.	Carrier, silve September 20.  September 20.  September 21.  September 22.  September 22.  September 23.  September 24.  September 25.  September 26.  September 26.  September 27.  September 26.  September 27.  Septem	Pris. Manageri Cap. 157.7 166.0 — Pris. Manageri Acz. 177.6 182.5 — Pris. Green Cap. 177.6 182.5 — Pris. Green Cap. 177.6 182.5 — Pris. Green Cap. 177.9 182.5 — Pris. Equity Cap. 177.9 177.8 — Priss. Equity Acr. 177.3 127.5 — Priss. Future Cap. 177.1 177.5 — Priss. Future Cap. 177.5 — Priss. Equity Cap. 177.5 — Priss. 1	Kine   Key   Ins.   Fish   176.1   24	Prop. Fd. (mr. 130.0 — — — — — — — — — — — — — — — — — —	G T Australia Fd. 451424 15 67 0.52 G.T. Bend Fund 5031770 +0.11 6.15 G.T. Beldar Fd. 503827 -0.00 1.72	Stronghold Management Limited P.O. Bot 315, St. Heller, Jersey. 0534-71460 Commoney Trust
	Science August 31 (22.51s)   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   10.61   1	Accum. Units	furterhouse Magna Gp.V scheduler, Bleeder, 9908 641272 order foreign 900 908 641272 order foreign 900 900 900 900 900 900 900 900 900 90	Pres. Prop. Cap. 105.1 121.5 — Pers. Prop. Cap. 105.1 111.5 — Pers. Prop. Acc. 1111.2 117.1 — Imperial Life Ass. Co. of Canada Imperial House, Guident.	Fig. 2004 Ft. 1122 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127.0 -0.4 127	Man, Pen, Fd. Cap	Gartimore Invest. Ltd. Ltd. Agts.  2. St. Mary Ave. London, ECS. 01-283 3531	Surinvest (Jersey) Ltd. (r)  Queene Hse., Don Rd., St. Heller, Jsy, 0534 27349  Generical Ind 75:
	Chieftain Trust Managers LtdV (a)(g) LL New St., EC2M 47P. 01-283 2632	Account Units	agra Managed — 1602 — Hold — H	Growth Fund Serit. 21 . 85.4 92.9 - 1.1 9 ers. Man. Pri. St. 21 . 11.3 82.4 - 1.4 9 ers. Man. Pri. St. 21 . 11.3 9 ers. Man. Pri. St. 21 . 11.3 9 ers. Man. Pri. St. 21 . 11.3 9 ers. Princel let. Pri. 11.5 9 ers. Pri. 11.5 9 ers	Equity Fund \$23 422 0.3 Property Fund \$94.4 157.2 Property Fund \$94.4 157.2 Property Fund \$12.8 127.4 111 Deposit Fund \$12.9 120.9 10.1 Property Fund \$23.8 Pearl Assurance (Unit Funds) Ltd.	Transinternational Life Ins. Co. Ltd. 2 Bream's Bidgs, EC4A INU. 01-405 6497	41, Broad St. St. Heller, Jerrey, 5534-73741 Grif Furtil, Lierseys,	The Coin Trust
·	merett. 71 (2)  Mark Ristource Val. Sch. 10 (2)  Mark Ristource Va	Accum Units) 318.4 339.4 28 48 68 69 69 69 69 69 69 69 69 69 69 69 69 69		Irish Life Assurance Co. Ltd.  11, Fershery Square, Et 2.  Bine Chio Sept. 20. (78.3 St. 4 5.00 St. 4 5.00 St. 6	252, High Holborn, WC1V7EB. 01-405 8441. Managed Fund 125.5 132.3	WSeries 2 Prop. Fd	ind. Bond Fund	TSB Gilt Fund Managers (C.I.) Ltd. Sagatelie Rt., St. Savour, Jersty. 0534 73494 SSB Gilt Fund 102.0 105.0 11.40 SSB Gilt Ltd. 10.0 105.0 11.40 Prices on Sept. 19. Next sub day Sept. 28.
	Confederation Funds Mgt. Ltd. (2) (2) Connersy Law, WC2A 118	TUSSEE 160.8 -15 6.73 160.8 -15 6.73 160.8 -15 6.73 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 160.8 16		Mangol Fd. Ser. II 100.6 106.9	Phoenix Assurance Co. Ltd. 4-5 King William St. EC4P 4HR. 01-626 9876 Weekh Ass. 122.0 91.7 26.4 —— EDY. Ph. Ass. 199.1 93.9 126.4 —— EDY. Ph. Equity & Life Ass. Co.	### ### ### ### ### ### ### ### ### ##	Membro Posific Fund Eigent Ltd. 2110, Concept Courte, Hern From For Eng Sort. 19	Tokyo Pacific Holfings N.V. ntimis Management C. N.V. Cirreca. NAV per mare Sept. 17. SUS65.14. Tokyo Pacific Hidgs. (Seaboard) N.V. mans Management Co. N.V. Cirrago.
<u>,                                    </u>	Designment Unit Tst. Mars. Ltd.	ension Er. Sept. 17, 1533 IST 6.31 W Sanutife Management Ltd. 0438 \$4101 E	eat Prop. Fund	52 Corubill, ECS. 01-625 5438 Bood Fd. Exempt	119 Crawford Street, W1H 2AS. III-636 0857 R. Silk Prop. Bd. 203.6 De. Equity Bd. 87.5 Flex Momey Bd. 161.7	Gd. Med. 16.13 146.5 — Preperty 17.7.2 186.7 — Equivylamerican 89.1 63.9 +1.1 — U.X. Equivylamerican 89.1 63.9 +1.1 — U.X. Equivy Find 17.5.1 13.2.9 +0.7 — Uldin Visid 17.5.5 14.1.7 — Uldin Visid 17.5.3.0 14.7 — Uldin Visid 17.5.5 14.1.7 — U.X. Equivylamerican 17.5.7 14.1.7 — U.X. Equivylamerican 17.5.7 14	P.O. En. S.S. Guorness, Cod3: 25521 Capital Reserve Fdr. 130.58 16.60 025 C.L. Fund 155.3 16.60 025 Intel Bond Step 1070 176.13 25.00 Int. Equity 176.13 13.30 220 Int. Equity 176.13 13.30 220 Int. Supa. 18 505.10 200 Int. Supa. 18 505.	HAV pr story Sept. 17, US\$47.46   Iyrd2   Group  -0. Box 1256 Hamilton 5, Berouda, 2-2760   Werses Sept. 20
· ·	Constitute Francisco (1975) 100 100 100 100 100 100 100 100 100 10	Tower St. 17 1062 101 418 104 104 104 104 104 104 104 104 104 104	The Mark Cap. 1910 146.4	Why (SP) Man Fr (F6.7 164.9 EL)	Property Fund (A) 213.7 Property Fund (A) 211.9 Agricultural Fund (A) 919.5 Agric. Fund (A) 907.9 -	Money 134.2 247.3 —	Priors on Sept. 19. Next dealing Sept. 20. Textudes mustal charge on small order. Hensierson Bering Fund Myrs. 1tc. 605, Genmon House, Hone Kong.	Peer St., St. Rebert, Jersey, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975, 1975,
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| Do. | 10.1 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 10.2 | 1 5 - Bass Cw 875 BEERS, WINES AND SPIRITS BUILDING INDUSTRY, TIMBER AND ROADS | 101 | First | 102 | 103 | 104 | 105 | 103 | 104 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 105 | 10

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The following is a selection of London quotations of shares previously listed only in regional grarkerts. Prices of Irish issues, most of which are not officially Based in London, are as quoted on the Irish exchange.

Albany Inv. 20p. 27 | Similal (Wm.) 170 | 170 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 | 180 TOBACCOS

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#### MAN OF THE WEEK

## **Taking** on the unions

BY ALAN PIKE

IF THERE are directors of employers' organisations who see themselves as pure administrators, leaving the political argument to others, Anthony Frodsham is not such a man.

The director-general of the

Engineering Employers Federation has views on industrial rela-tions and the wider society which are at least as strongly held and ideologically based as those of his trade union opponents. Those opponents in the current engineering dispute know that they are facing an employers' leader who has pro-claimed aloud his belief that the balance of power in industry needs shifting away from the

rade unions.

After a training in electrical and mechanical engineering and war service in the Royal Navy he followed a career as a man-agement consultant, and during his time with the P-E Consult ing Group held the posts of UK managing director and later group chief executive. After a brief spell as group specialist adviser to United Dominions



ANTHONY FRODSHAM is a question of when we

general of the EEF in 1975-a very different route to the job Jukes, who was a barrister. The EEF has a reputation among trade unionists as one of

the tougher employers organisations and this has cer-tainly not diminished under Anthony Frodsham's stewardship. In March it sent out to its 6,500 members companies a now famous set of guidelines urging them to stand firm in negotiations. Mr. Frodsham's personal opinions were put clearly on the record a month earlier at the Federation's first national study conference in

London. He suggested then that a have the courage to reform its own union supporters, while a Conservative one might not be allowed to reform them These comments illustrated

Mr. Frodsham's view that proportional representation and a substantial elected element in the House of Lords might produce an administration more truly and powerfully reflective of public opinion.
His recipe, pending such an overhaul of the electoral system,

was employer solidarity. Soli-darity, he said, was the big lesson which employers could learn from the unions. "It is true that often there is bludgeoning and threatening to achieve it. but, however achieved, it is the discipline of solidarity which wins the unions' battles for them." Months later, Mr. Frodsham

is impressed with the solidarity which his member companies are showing in the present dis-pute—and the EEF has helped to enforce it by requiring, to date, 18 companies which have reached independent agreements with the unions to resign from the federation.

He admits that at the moment it is a solidarity based upon immediate economic interest but hopes that the experience of the dispute may lead to a greater appreciation of the value of united action

among employers. If the employers win, will the 1979 engineering dispute stand out in retrospect as having contributed to the shift in the industrial balance of power which he believes is needed?

The employers are, he says, not trying to grind the last penny out of the working man" but he hopes the dispute will make them more responsive to the argument that improvements in pay and conditions must be earned through productivity. He also believes that it will demonstrate to the nation as a whole that it is possible for employers to stand up to great trade union strength. Mr. Frodsham prefixes these remarks with the comment: "It is a question of when we win, not if"—an indication that the dispute may yet be some way from a settlement.

## Carter 'will punish' rebel Democrats

BY JUREK MARTIN, U.S. EDITOR, IN WASHINGTON

"We believe in rewarding our friends and punishing our enemies," he said, adding that he kept a computerised print-out of voting records in his

"I'll be damned if I'll send my wife into your district for a fund-raiser."

The President sought to draw a distrinction between Federal aid to local authorities, which be said would not be withheld, and the personal political for-tunes of Congressmen—many of whom feel that Mr. Carter has practical assistance to offer in any case.

The specific cause of Mr. Carter's anger on Thursday night was the rejection by the House of the implementing legislation covering the transfer of ownership of the Panama Canal from the U.S. to Panama.

The House vote, a signal vic-tory for dichard conservative oppostion to the Panama Canal treaties and another indication of the enfeebled state of the House's Democratic leadership, threatens to embarrass the U.S. on the eve of the entry into

tion if they continue to oppose President, and Mr. Cyrus Vance, his policies. President, and Mr. Cyrus Vance, the Secretary of State, is due to visit Panama for the occasion.

The House action may yet be reversed in time to avoid a painful squabble with Panama over the ability of the U.S. to live up to its international commitments. A conference committee of both Houses is due to meet next week to amend the legisla-tion and resubmit it for appro-

But, more generally, the Panama Canal issue was clearly a last straw for the President.
Earlier in the week, with typical
bickering, the House failed to
approve budget ceilings for the
fiscal year beginning next
month. It also voted down new debt ceilings proposals.

Again, both votes can-and probably will—be reversed, but the cumulative effect on the Administration is wearing.

Relations with the House have not ben helped by the fact that Mr. "Tip" O'Neill, the Speaker, is seen as privately backing the Presidential can-didacy of Senator Edward Kennedy, who is also from Massachusetts. The unvoiced suspicion in the White House is

PRESIDENT Jimmy Carter has force of the new treaties on that Mr. O'Nelli is not pulling told a group of Democratic October 1. An U.S. delegation out the stops in support of Congressmen to expect retalia- under Mr. Welter Mondale, Vice Administration legislative pro-

> Presidential discontent is not confined to the House, nor to domestic issues. On the foreign policy front, there is concern about the independent, and possibly disruptive, role being played by Senator Jesse Helms, the arch conservative Republican from North Carolina, in dispatching aldes to the

In addition, Senator Frank Church, chairman of the foreign

Church, chairman of the foreign relations committee, has not always proved helpful in the continuing debate over the Russian troop presence in Cuba. Misgivings are also being expressed at the talks this week in the Middle East between members of the black Congressional caucus and the Palestinian Liberation Organisation, which has implications both for the Middle East peace talks and for the Democratic Party's for the Democratic Party's domestic political prospects. Exacerbation of the tensions

between American Jews and blacks, which were intensified by Mr. Andrew Young's de-parture from the UN, could hurt the Party.

## U.S. and Mexico reach natural gas agreement

BY WILLIAM CHISLETT IN MEXICO CITY

ments yesterday reached agree- natural gas, the price of which standings. ment after 21 months of bifter gas. Pemez, the Mexican State-owned oil company will begin Energy Department vetoed the exporting 300m cu ft to the U.S. price agreed between Pemez

portant, for it symbolises to some extent an improvement in bour. countries.

Mexico will sell the gas at policy, and de \$3.621 per 1,000 cubic feet, and domestically. its price increase will follow viewed every three months.

could rise before January.

owned oil company will begin exporting 300m cu ft to the U.S. Energy Department vetoed the price agreed between Pemer amounts of gas to be sold to the U.S., although for the price agreed between Pemer amounts of gas to be sold to the U.S., although for the price agreed between Pemer amount Pemer says that it only and six U.S. gas companies.

The agreement, reached a veek before President Jose oper 1,000 cubic feet, with a total export of 2bn cubic feet at the price was fixed at taking into account rising national demands. Carter in Washington, is The price was tied at that time regarded here as politically im- to the price of number two light fuel landed in New York har-

> After the talks broke down, Mexico. Mexico changed its gas-export policy, and decided to

Talks restarted after Presi-OPEC price rises, to be re-dent Carter visited Mexico in pected to carry the 2bn cubic February, and it was agreed to The starting pprice is subject hold them at a government level, line was opened earlier this to change, if gas from other in order to establish a frame- year, but is out of use because complementary sources exceeds work which private U.S. gas of faults and the lack of an that price. This is interpreted companies would then have to export agreement.

THE U.S. and Mexican Govern- here as a reference to Canadian follow, and so avoid misunder-

Now that the framework has

reducing the flaring of gas.
On current prices the deal is worht more than \$1m a day to

The agreement means that Pemax will now be encouraged to improve a \$700m, 774-milelong pipeline which was exfeet a day to the U.S. The pipe-

## Marathon construction yard attracts two potential owners

A PRIVATELY-OWNED British third major company is also ship repairing company and a thought to be interested.

French engineering concern have emerged as potential owners of the troubled Maraton Manufacturing of Texas, which is being taken over by thon oil rig construction yard on Clydeside, which has been up for sale for the past month. The British ship repairer is Clydedock Engineering whose chiarman, Mr. Robert Bufler, combined ownership of this yard until last month with the post of chief executive of the State-owned Tyne Shiprepair Group, part of British Shipbuilders. Mr. Butler has also expressed an interest in buying the ailing Falmouth ship repair yard from British Shipbuilders.

The French concern is Union Industriel Enterprise of Cherbourg—an established oil rig builder and believed to be considering making a bid. A

Continued from Page 1

However, a more bullish view

of the financial prospects has

resurfaced in the past few days.

Some major brokers are now

recommending gilt purchases on the hope that a recession is imminent and that monetary

growth should begin to slacken.

Prices of long-dated stock rose

A cautiously optimistic view was presented by Mr. Nigel Lawson, the Financial Secretary

to the Treasury, in a Reuters

He said that while loan demand within the UK private

sector had been stronger for

turn down in response to present policies.

fortnight.

by £ yesterday.

interview yesterday.

Price of short tap

market as a result of the weak- present. due to expire in

ness of gilt prices in the past December. But the Government

which is being taken over by Penn Central Corporation, the former U.S. railway company whose main interests are now in amusement parks, energy and property. Marathon had said it wanted

to sell the yard before the Penn takeover was announced last month. The yard was saved from closure earlier this year by the Scottish Office (which now owns 62 per cent of its capital through preference stock worth £3.2m) and the British National Oil Corporation which together placed an order for a £12m oil rig.

It is assumed that the Government would be willing to

has no plans to extend the

scope of the corset controls, which are anyway very much

ancillary to the main thrust of

He said the corset was an

instrument which influenced

interest rates and stood in

sharp-contrast to the quantita-

tive restrictions on credit used

monetary policy.

in the 1960s.

months.

divest itself of this stake, and the Scottish Office is involved the negotiations with possible new owners who would pletion of the £12m rig.

Mr. Butler's Clydedock Engineering bid envisages con-tinuing with rig building and diversifying into associated off-shore work. But there could well be redundancies among the 1,050 workforce, some 300 of whom are either laid off on a rota system or are on loan to British Shipbuilders' nearby Govan yard for work on the

Mr. Butler would also expect the workforce to agree to new labour agreements, including flexibility arrangements of the sort of operating at his Clyfe-

### **Courtaulds** closure to cost 600 jobs at Aintree

by Courtenles, is to close its Paula works at Aintree, Liverpool, at Christmas, making most of its 600 workers redundant

The announcement comes a week after Courtaulds said it was to axe 600 jobs at three of its Northern Ireland textile

efficiency.
The Northgate group's Paula works, which makes men's jackets and some children's wear, has recorded serious losses for about five years. In spite of significant investment in new equipment, there was no foreseeable prospect of recovery,

Courtailds said yesterday.

Attempts will be made to find jobs for some staff in other Northgate factories on Merseyside, where another 1,000 people are employed. are employed.

Courtaulds is continuing the ex-pansion or modernisation of other plants in Durham, Lancashire and North Wales.

## support resistance to BL cuts

By Christian Tyler, Labour Editor

by the general executive of the Transport and General Workers'

allow this to happen."

It says the union will ensure that no plant will take work from another where a compaign of resistance is mounted, and it demands immediate imnort controls "newding the arrival of

#### Protest

Mr. Moss Evans, general secretary, Mr. Harry Urwin, his deputy, who is also a member of the National Enterprise Board) and other senior officials of the unions will ask for a meeting with Sir Michael Edwardes BL chairman, to protest about sis contraction plans, The union is particularly angry about the proposal to run down the Canley, Coventry, plant, which was destined to build a new car in partnership with Honda of Japan, Mr. Evans said yesterday that the Honda deal had only been approved by the union after long discussion and the prospect that 2.000 nwe jobs would be created at

#### Weather

UK TODAY MAINLY cloudy, some rain. London, S. England, E. Anglia, Midiands, Channel Is., S. Wales Sunny at first, cloudy later. Mainly dry. Max. 18C (64F). N. and E. England, N. Wales,

Isle of Man Bright at first, becoming cloudier. Rain likely in evening. Max. 17C (63F).

Mr. Lawson also maintained that if the authorities acted to stem the growth of acceptance credits (or commercial bills) held outside the banking system, it would create some other form of distortion-known as disintermediation—which longer than many had would be more difficult to expected, the Government was monitor. These credits have confident that demand would been rising fast in recent He said credit expansion in Mr. Lawson did not rule out this form was easier to monitor an extension of the corset con-trols on the banking system's in the form of an inter-company deposit base. These are at money market.

periods.

THE NORTHGATE group of clothing manufacturers, owned

The latest closure is another employment rate is nearly twice the national average. Only last week the 7,329 Mersey Docks and Harbour Company em-ployees were told some jobs would have to be cut to boost

In spite of the cutbacks

## Union will

OFFICIAL SUPPORT for any BL workers who decide to fight the company's plans for closing plants and cutting the work-force by 25,000 has been given

But the union will not instruct its members at BL to refuse voluntary severance terms. A resolution carried by the executive says that Leyland's strategy "would mean the total demise of the only British-based car mamufacturer. We will not

new models."

Canley.
The union will also protest

about the closure of Park Royal in London, which bullds Tital The workers at Park Royal voted this week, however to accept the company's redun dancy terms.

#### 8% in the Dow Jones Index - see the In drawing attention to these performance statistics, it must be recognised that the Trust is designed to be more volatile than a fund N.E. Scotland, Orkney, Shetland

from W. Hill fog patches, Max. 13C (55F), Rest of Scotland, N. Ireland

Rain, some heavy, spreading

Rain, some heavy, spreading from W. Hill fog patches. Max. 16C (61F). Outlook: Showers and bright

THE LEX COLUMN

## Giving credit to loan rumours

buils has been sorely tested over Index rose 2.2 to 460.3 the last few weeks but it appears to be intact. Yesterday appears to be intact. Yesterday morning there was talk of brokers putting together a consortium to try to buy out the remains of the short tap stock, Exchequer 111 per cent 1984, if the Government Broker could

if the Government Broker could be induced to supply if at a suitable price. Astonishingly enough, he did lower his sciling price—on a Friday afternoon at that—by 1½ points and sold about £150m, half of what was left at £95½.

If should not take long for the market to snap up the remainder, unless something goes very wrong over the weekend. And the exhaustion of this stock ought to be enough to bring the

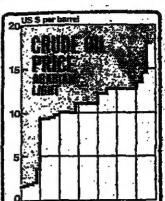
ought to be enough to bring the more recently issued medium-and long-dated tap stocks up by the i point which would take them back to the Government

Broker's price.

Behind this recovery in confidence seems to be a return of the conviction, which has surthe conviction, which has surfaced regularly since the June Budget, that bank lending to the private sector is at last beginning to slow. This feeling is based very largely on "anecdotal evidence"; bankers face the current hazard of continual quantitation by stacktinual questioning by stock-brokers on the very latest trend in the demand for credit,

This time, the story goes, the issuing of acceptance credits really has fallen off-and not just because the Bank of England disapproves of placing acceptances outside the banking sector as a means of evading the corset controls. Next week should be relatively comfortable in the money markets, and it will be interesting to see whether yesterday's slight easing in rates continues.

Personal sector borrowing does indeed seem to have slowed but there is a chance—from the gilt-edged markets point of view, a risk—that the October tax rebates, on which shopkeepers are relying as a means of post-poning lean times a little longer, will be topped up with new consumer credit.



The corporate sector, too, is seeing attempts to reduce bor-rowings by cutting stocks. But until production slows one man's destocking is another man's involuntary stockbuilding, and the net effect on loan demand is probably quite small. Even relatively successful companies are failing to achieve their cash four projections, as heavy can. flow projections, as heavy capi-tal spending programmes have been carried forward. Yester day's figures for gross domestic product confirmed the weak trend in the first half profit-ability, which has been reflected in recent company results. The squeeze is still tightening. Sterling has been higher in the third quarter than in the second, despite its recent fall, while consumer demand is dull, finance rosts are high, and strikes are

The equity market is still a sorry place, although it has not beld up too badly this week, considering the gloomy background.
The top performers' table is headed by bid speculations and oversess earners, while the bottom of the list is cluttered with companies that have just brought out disappointing results. This suggests that esti-mates of corporate earnings are still unrealistically high. But

on the increase.

resting on an impressive cushion of yield, though with one or two holes starting to appear.

#### Laporte

The Laporte share price has risen by 24 per cent this year twice as fast as the stock market) on the back of the recovery which started in the second half of last year. At the halfway stage interim pre-tax profits of £8.5m are 80 per cent up on the comparable period of last year but compared with the record six menths the impuryer. second six months the improvement is only 15 per cent

ment is only 15 per cent.

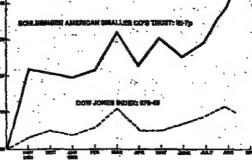
Like Croda, which reported earlier this week, Laporte is one of the few big UK speciality chemical companies still remaining independent. Its business is split between the highly cyclical production of titations dioxide and phthalic subvirtes, and the steady growth of its peroxygen business—the biggest in the world. It shares the latter with the Belgian glant, Solvay, and together they are spending together they are spending \$40m on developing their U.S. operation. The size is that Laporte's peroxygen operations will grow sufficiently large to eachion the big swings in the profitability of the other bits of the business. the busine

Judging by the latest results, the policy seems to be working, and in the latest half year the peroxygen business contributed over half the profits—twice the contribution of five years ago. However, Laporte has a chequered profit record and has cut its dividend in the past so the stock market is nervous about the impact of the anticlipated downturn in the world chemical industry. In common chemical industry. In common with other chemical companies Laporte has little seen evidence of the slowdown yet and is menaging to get its price in-creases to stick. As a result it should be able to increase its profits from \$12.1m to \$17m in 1979 but they could fall in 1980. At 129p the shares yield a prospective 9.7 per cent—against 9.0 per cent for ICL.

## Investin America's Growth

Schlesinger American Smaller Companies Trust-Top performing U.S. Trust, 1979

America's most rapidly growing companies tend to be in the smaller capitalisation sector of America's most rapidly growing companies tend to be in the smaller capitalisation sector of the market. Historically, their share prices have been more volatile than those of the market leaders such as I.B.M. and General Motors. Since December 1977 the index of the shares quoted on the American Stock Exchange (the Amex Index – predominantly smaller companies), has rised 75%, while over the same period the Dow Jones Index (representing 30 of the leading shares quoted on the dominant New York Stock Exchange), has risen by only 5%.



invested in the market leaders, and any invest-

Exceptional earnings growth

companies with an average estimated earnings

growth in the current year (even allowing for the

The portfolio is currently invested in 40

ment should be regarded as long term.

PIMS-aunique service The Schlesinger unique PIMS service is provided automatically to investors of £2,500 m more. The service includes quarterly partfolio reports, which are invaluable to investors in the American Smaller Companies Trust since they give progress reports and

equities as a whole.

The portfolio of the Schlesinger American Smaller Companies Trust is highly concentrated into a carefully researcher selection of America's fastest growing companies. Since the inception of the Selected U.S. prowth companie Trust in November 1978, the unit price currently offer outstanding value.

profiles on our holdings - together with invitations to meet the investment managers at our regular investment seminare held throughout the country. Please complete the coupers below if you would like to invest, 62, receive further details. Schlesingers manage over £120,000,000 of private institution and pension funds.

solverse effect of America's present recession). Of

over 30% - approximately five times greater than the estimated earnings growth for U.S.

from them, may go down as well as up.

The Trust is currently valued at £1, £2 million.

The estimated gross yield on the current offer price of

35.7p is 1.26%, and the income is paid on August 1st.

Remember that the price of units, and the income

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American Smaller Companies Trust

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